## Announcement for Establishment of the first Sales Office of Finance Business At KUBOTA dealer in Vientiane, Lao PDR

4 June, 2015

On 4 June, 2015, GLL had opened the first sales office to provide financial service for Kubota agricultural machines in the authorized dealer INXYTHONG Group located at Asean road, Ban Nongduang Nuea, Sikhottabong District, Vientiane Capital, Lao PDR. This dealer is the only one Kubota authorized dealer for tractor in Vientaine. Kubota has more than 80% market share of tractor in Laos and this dealer has 20% share of Kubota's sales. So they are one of the big dealers of Kubota.

## **KUBOTA POS in Laos** 1. INXYTHONG GROUP (Vientiane Area)





