

# ANNUAL

GROUP LEASE PUBLIC COMPANY LIMITED (Revised)





2017
first first fast forward fast first forward fast





รายงานประจำปี **2560** 

(ปรับปรุงใหม่)

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This Annual Report 2017 (Form 56-2)(Revised) was reissued to comply with the restatement of the Company's financial statement as of the years ending 31 December, 2017 and 2016 (Restated) according to the letter from the SEC Ref: GorLorTor.GorChor. 1769/2017 dated 19 October, 2017 requesting the Company to revise its Financial Statement, Form 56-1 and Form 56-2 due to some loan receivables questioned by the SEC.

Investors may view additional information from the Annual Information Disclosure Form (Form 56-1) of the Company shown in <a href="https://www.sec.or.th">www.sec.or.th</a> or the Company's website at <a href="https://www.grouplease.co.th">www.grouplease.co.th</a>

## **Message from the Chairman**

Being straightforward, 2017 was a turbulent year. We began the year with back-to-back quarters of record profit and, as we have done for the last several years, it seemed like this year was going to be another record breaking year. However, during the third quarter, the Securities & Exchange Commission of Thailand made several accusations against our former Chairman and questioned some of GL's overseas loans. We are actively investigating these claims and while we seek to find the truth, we have set an allowance for the full amount of the outstanding questioned loans and other items related to the SEC claims, which resulted in a loss for the year. Business wise, during this period, we will focus on our core products and continue to deliver strong core earnings. This, plus working with the authorities to resolve any issues, we believe will help restore the public's and market's confidence in us.

The core of our business: hire-purchase leasing, asset-backed lending, and microfinance group loans are all growing and profitable and in 2017 we saw a 13% increase in revenue in those items. Our current market now includes seven countries which total more than 400 million people. We will focus on expanding in our current markets and improving efficiency. We are growing at an astonishing rate in Myanmar and continue to see moderate growth in Thailand and Laos. While we are currently moderating our growth in Cambodia and Indonesia to increase efficiency and increase our profit margins, our stronger foundation in these two countries will help us prepare for more investment and growth starting in 2019, as we are bullish on both countries long term growth. Our Sri Lanka business is also experiencing short-term uncertainly, though Sri Lanka still provided us with roughly 16% of our profit before tax and exceptional items in 2017, but like Cambodia and Indonesia, we are confident in the long-term growth of these markets.

Overall, we expect moderate growth for GL's core businesses in 2018 as we plan to use this upcoming year to focus on increasing efficiency. We will continue to develop and improve upon our digital capabilities as well as streamline and share best practices among our business units. As we leverage the experiences and knowledge from all our markets and business units to build a more efficient and more profitable base, we will be well positioned to leap forward again starting in 2019.

I would like to thank everyone for their support at this time. Our business partners, stake-holders, customers, and staff have truly been a blessing during this time. I deeply appreciate all of those who have helped GL along the way and continue to stay by our side during this period. Together, we will make 2018 the year we move past uncertainty and begin to achieve many great things again.

Tatsuya Konoshita Chairman of the Board Group Lease Public Company Limited

**Remark**: The above Message from Chairman was written before the restatement of the Company's financial statement for the year ending 31 December, 2017 and 2016 (restated)

## **Report of the Audit Committee**

The Audit Committee of Group Lease Public Company Limited comprised of 4 Independent Directors who have not involved in any management function in the Company's operation and all 4 Independent Directors possess the required qualifications in compliance to the rules of the SET and SEC. List of the Audit Committee is as follow:

Name Position

General Suebsan Dardarananda
 Mr. Sonit Pichyangkul,
 Mr. Krit Phanratanamala
 Mr. Pholdej Therdphithakvanij
 Chairman of Audit Committee,
 Audit Committee member
 Audit Committee member
 Audit Committee member

In 2017, the Audit Committee has conducted total 23 meetings with management, internal auditor and external auditors on the related agenda in order to provide more information to clearly explain the internal control system. Among these meetings, there was 1 meeting that was arranged without the management in order to enhance the good corporate governance and transparency of financial transactions of the Company and the quorum was constituted for every meeting. Self-assessment of Audit Committee as a group will be conducted every year end and the result for this year was excellent.

Audit Committee has carried out their duties as assigned by the Board of Directors and fully complied to the Audit Committee Charter which was set in accordance with the good governance for Audit Committee set forth by the SET which can be summarized as follows:

- **Financial Statement** The Audit Committee had considered and reviewed significant information in the Company's separate quarterly and yearly 2017 and consolidated financial statement of the Company and its subsidiaries with the management and the external auditor and it appeared that they have been done correctly in accordance to the generally accepted accounting principles, The Audit Committee also reviewed on the significant notes and opinion from the external auditor, letters from the SET and SEC in relation to the loans of the Company's subsidiary in Singapore which lent to 2 groups of borrowers in Cyprus and Singapore which appeared in the Company's financial report as of 31 December, 2016, Q1/2017, Q2/2017, Q3/2017 and as of the year ended 31 December, 2017. The Audit Committee has given opinions significantly summarized as follows:
  - 1) The Company's financial statement should be rectified as commented by the SEC regarding the loan of 54 million USD to the 4 borrowers in Cyprus group and 1 borrower, namely, Cougar, in Singapore borrower group to correctly reflect the true transaction.
  - 2) The Company should investigate the rest borrowers in Singapore borrower group as mentioned by the SEC whether there are any more borrowers with the lending characteristic identical to Cougar and report the result to the SEC.
  - 3) Proposed to the Board of Directors of the subsidiary to consider the removal of the executive who was accused by the SEC to step down from the executive director position in such subsidiary company or to change the approval authority of such executive to terminate his approval authority.

Audit Committee was further clarified by the management that regarding this, the management is seeking the appropriate action and the Company had appointed a third party to do the special audit on such transactions for more transparency. However, the external auditor had given a disclaimer opinion on such Company's financial statements.

• Internal Control System The Audit Committee after considering the internal control system of the Company and its subsidiaries from the financial report, auditor's report, internal audit report including the additional information provided from the meetings with top management as well as from the "Sufficiency of Internal Control System" form, the Audit Committee was at the opinion that the Company has the internal control which was not able to sufficiently control its subsidiary's

operation in which the Audit Committee had acknowledged and considered based on the information provided by the management.

- Compliance to the Laws The Company operates its business strictly in compliance to the Securities & Exchange Act, the SET's rules and regulations as well as other laws and regulations in relation to the Company's business.
- The External Auditor E Y Office Company Limited was appointed as the Company's external auditor for the year 2017 which was their eleventh consecutive year. Mr. Sophon Permsiriwallop CPA3182 was assigned to be the CPA. The auditing was done under the generally accepted accounting standard which was accurate and the remunerations were somewhat reasonable.
- Transactions that may cause conflicts of interest Audit Committee had considered the related
  party transactions of the Company for the business in Thailand and found out that the transactions
  were justified and done to the best interest of the Company according to the rules set by the SET.
  As for the transactions from the subsidiary companies in foreign countries, the Audit Committee
  had considered only from the information provided by the management.
- The Meeting Attendance of each Audit Committee

Name	Audit Committee Meeting	Board of Director Meeting
General Suebsan Dardarananda	23/23	18/18
Mr. Sonit Pichyangkul	17/20	10/16
Mr. Krit Phanratanamala	23/23	18/18
Mr. Pholdej Therdphithakvanij	23/23	18/18

Remark: Mr. Sonit Pichyangkul resigned on 24 Nov. 2017

Gen. Suebsan Dardarananda resigned on 31 Jan. 2018 Mr. Krit Phanratanamala resigned on 31 Jan. 2018

From overall auditing duties carried out by the Audit Committee, it was found that the Company does have good management system that could be able to inspect and clarify in every process including having the accurate record keeping system which was in compatible and able to refer between different departments. However, the Company needs to improve and increase its governance and control over its foreign subsidiaries' operations more clearly and prudently.

Audit Committee also encourages the Company to comply to the good corporate governance of the SET and has made some comments, suggestions as well as improvement guideline to the Company for the utmost interest of all departments of the Company.

Audit Committee
Group Lease Public Company Limited

## Report of the Audit Committee (additional)

Reference was made to the reported financial statements for the year ending 31 December, 2017 of Group Lease Plc. and the Audit Committee's Report for the year 2017 which had already been reported by the former Audit Committee and the SEC's letter dated 19 October, 2017, instructing the Company to rectify the said financial statements as the loan receivables amount 54 million USD granting to 2 borrowers groups were questioned by the SEC.

The Company had already rectified and reissued its financial statements for the year ending 31 December, 2017 (restated) in accordance with the revised Auditor's Report as of 31 July, 2018 on the statements of financial position, statements of comprehensive income, changes in shareholders' equity and cash flow statement and Note 50 to the financial statements and other notes as related to the revision.

The present Audit Committee would like to make additional report as follows:

The Audit Committee had considered and reviewed the material matters of the financial report for the year ending 31 December, 2017 (restated) which had been rectified and reissued as abovementioned with the Company's management as well as the external auditor according to the SEC's letter regarding the loan receivables amount 54 million USD as questioned by the SEC and the revised financial statement was disclosed properly in compliance with the financial reporting standard.

As for the remaining loan receivables outstanding, the Company's management has shown, both in verbal and in writing, the intention to follow up the repayment to their best effort and should it be necessary to enforce the loan collaterals, it would be done legally whereby the Audit Committee shall also monitor closely.

Audit Committee
Group Lease Public Company Limited

## **Policy and Business Overview**

Group Lease Public Company Limited or GL was established on May 6, 1986, to serve the automobile hire purchase business in Bangkok and provincial areas. In 1990, a new group of shareholders acquired the business and focused on the hire purchase business of motorcycles while slowing down the hire purchase of automobiles. Later, the Company expanded into hire purchase of other products such as trucks, machineries, and printing presses as well as expanded into financial leasing, factoring contracts, asset financing and personal loans. Since the year 2004, the core business of the Company has been concentrated on the hire purchase of motorcycles.

In 2007, a new shareholder, APF Group, completed a takeover and became the major shareholder, which it still maintains today. During the first four years after APF's takeover, the Company focused on improving the business in Thailand as that was the Company's only market at the time. In 2011, the Company decided that expanding outside of Thailand and focusing on the ASEAN market was the best avenue for increasing shareholder value and profitability for the firm, so the Company reorganized management and began a rapid expansion into the ASEAN market using their recently created new business model, which they first deployed in Cambodia. In 2015, the Company followed up its successfully entry in Cambodia by entering fellow ASEAN country Laos. The business model was continually improved upon and transformed GL to be a 'Digital Finance Platform Provider.' This creates a new market for us, especially for the consumer durables suppliers and consumers, through GL's own distinctive Platform which is a unique combination of a POS network and E-Finance system network.

By 2017, the Company had multiple successful new market entrances and now has operations in seven countries. The Company has decided that for now, we will focus on strengthening our business by focusing on expanding in our current markets and improving efficiency. Our goal is to build a strong foundation of GL in Thailand and ASEAN and continue to meet the needs of people here so that we may meet the needs of others in the future.

#### Vision, Objectives or Strategies in Business Operation

Currently, the Company's vision is to be a "Digital Finance Platform Provider for Billions" in ASEAN and beyond.

In 2012, the Company expanded into Cambodia with the first Finance Leasing License from the National Bank of Cambodia, received exclusive rights of HONDA motorcycle leasing in Cambodia, and signed a MOU to form a business partnership with Siam Kubota Corporation Co.,Ltd., the leading manufacturer of agricultural equipment in Cambodia. The business model in Cambodia is the 'Digital Finance Platform Provider', a combination of a Technology Oriented model coupled with an internally developed software 'E-Finance' and Site-Job Oriented model using our widespread and high density Point of Sales (POS) network. From GL's point of view, the increasing new middle-class population in rural areas is the key to success and our target for further business expansion. The Technology Oriented software network and POS network has a low operating cost, is capital light, and quickly expandable to meet demand.

In Laos, the Company began operating in May 2015 using the same successful, proven business model in Cambodia. Due to this strategy, operations in Laos began contributing to consolidated net profits within four months and GL achieved top market share during this time as well. In 2016, following the same strategy, we began operating in Indonesia, which the most populated country in ASEAN, and

reached profitability in the first quarter of operations. We also entered Sri Lanka and Myanmar in 2016 through acquisitions which gave us insight into a new product for us, microfinance group loans.

#### **Changes and Important Development**

In 2012, the Company achieved a new record of profitability due to the rapid expansion of the business. The larger portfolio resulted in significant growth of hire purchase interest income and we were able to maintain a low amount of provision for doubtful debts as collection of accounts receivable improved. Overall, the Company's ability to generate profit improved greatly during this year. In addition, the Company invested in a subsidiary, Group Lease Holdings Pte.Ltd. or GLH, which is a holding company located in Singapore, to use as an investment expansion base in other countries.

In 2013, GL Finance Plc. or GLF began to implement its newly created 'Digital Finance Platform' in the motorcycle hire purchase business in Cambodia. GLF also acquired exclusive financing rights from Honda in Cambodia and currently operates Point of Sales in Honda Dealer shops and Kubota agricultural machinery dealer shops all over Cambodia.

In 2014, the Company acquired 100% of Thanaban Co., Ltd. a Thai competitor in our industry. This acquisition allowed the Company to accelerate our business expansion immediately by about 30%. In 2015 Thanaban had developed new product called 'Motor for Cash' to enhance the potential for competition and also improved our credit approval process for new contract so that it can reduce cost and operating time. We also expanded financial service for second-hand motorcycle called 'Smartbike'. Moreover, new service called 'Car for Cash' had also been developed and started in December 2015. In 2016, Thanaban had expanded continuously new branches as well as the second-hand motorcycle partnership and in 2017, Thanaban had altogether 64 branches and total 326 second-hand motorcycle partnerships.

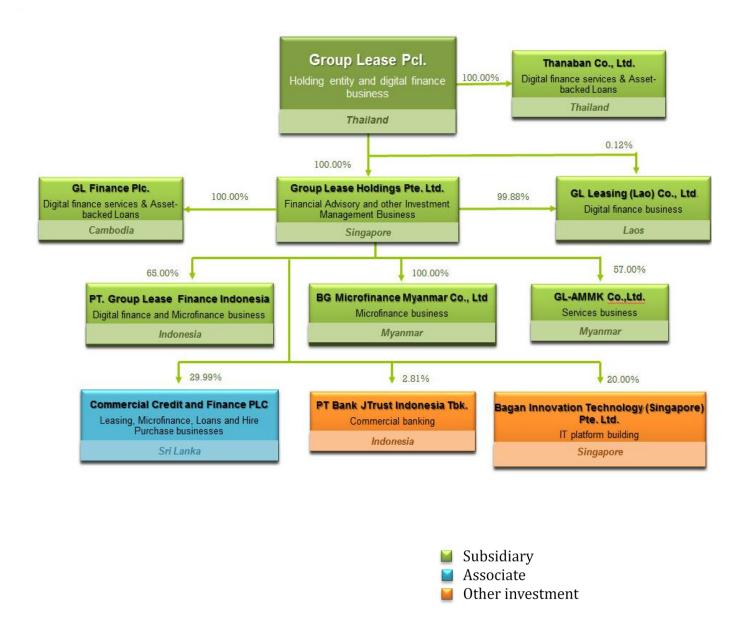
In 2015, through continuous growth and expansion of business in Cambodia and Laos under our 'Digital Finance Platform', the Company expanded its product line to include agricultural machines, energy equipment and other products. The new business model brought new income from product suppliers and dealers in the form of consulting and interest income generated by allowing them to distribute their products through our Digital Finance platform. In May, we began operations in Laos with the same business model in Cambodia. The result was Laos began operations to generate profits by the fourth month. In total, we concluded 2015 with the highest amount of revenue, highest amount of net profit, and our largest portfolio ever.

In 2016, the Company broke our 2015 records and again continued to reach new highs. On a consolidated basis, GL improved net profit by 42.23% compared to 2015. We also expanded into three new markets: Indonesia, Sri Lanka, and Myanmar. In Indonesia, we expanded organically and in Sri Lanka and Myanmar, we entered those markets via acquisition with Commercial Credit and Finance PLC and BG Microfinance Myanmar Co respectively. Additionally, we acquired part of a Singaporean company, Began Innovation Technology Pte, to position us with additional knowledge and skills to further expand into the Myanmar market.

In 2017, the Company continued to achieve record profit in each of the first two quarters, however in the third quarter, the Company recorded a significant loss due to provisions related to persons and loans questioned by the Thai SEC and related to our investment in Sri Lanka. During the fourth quarter, we had no such exceptional items and were back to profitable. The Company's current strategy is to focus on our current markets and continue to expand and improve current operations there.

#### **The Shareholding Structure of the Group Companies**

The group companies' structure and their respective business and shareholdings are as follows:



## **Nature of Business**

The core business of the Company is to provide financing and a Digital Finance Platform between consumers and suppliers/dealers for a variety of products such as motorcycles, agricultural machinery, other consumer durables, and microfinance loans to groups of individuals. Consumers benefit as we make it easy and convenient for them to obtain the financing they need as we facilitate the entire process from application to monthly e-payment installments. Suppliers and dealers benefit as our platform allows them to be more effective and efficient selling of their full package of products we supplement them through our marketing campaigns, accurately scoring customers (a skill they often lack), and money collection through our POS networks and our integrated e-Finance system which helps lower non-performing loans which allows for more financing of their products. The result is that we add value to both consumers and suppliers/dealers.

We developed our business in Thailand but starting in 2011 we began to expand throughout ASEAN as opportunities arose. After successfully entering six out countries, bringing our total to seven, we now are looking to consolidate and strengthen our core business in these fast-growing markets.

## **Revenue Structure of the Group Company**

	2017 (Restated)		2017 2016 (Restated)		201	.5
	(000)	%	(000)	%	(000)	%
Revenues						
Hire purchase interest income	2,117.47	71.09	1,949.69	72.52	1,898.44	76.28
Asset - backed loan interest income	164.65	5.53	116.93	4.35	25.48	1.03
Microfinance interest income	51.99	1.75	-	-	-	-
Interest on loan receivables Other income	201.71	6.77	251.08	9.34	173.37	6.97
Other interest income Consulting service fee income Other income related	39.75 20.41	1.33 0.69	25.03 63.06	0.93 2.35	2.20 72.68	0.09 2.92
to the activities of hire purchase Others	227.07 155.32	7.62 5.21	218.79 63.78	8.14 2.37	259.95 56.58	10.44 2.27
Total revenues	2,978.36	100.00	2,688.36	100.00	2,488.70	100.00

## **Competition Situation**

GDP	%	%
Country	2017	2018
Cambodia	7.1	7.1
Indonesia	5.1	5.3
Lao PDR	6.9	7.0
Myanmar	7.7	8.0
Thailand	3.5	3.6
Sri Lanka	4.5	5.0

Source: The Asian Development Bank

The total sales of motorcycles have a direct impact on the motorcycle hire purchase business. Overall in our markets, the number of motorcycle sales is rising. It is difficult to accurately measure the number of units financed by our competitors, however, our revenue continues to grow faster than the economy of our markets. We have expanded internationally, which very few of our competitors have done. This allows us to participate in the growth of ASEAN and other markets, rather than being dependent on one economy. As individual countries do not meet growth expectations, which happens, we can use the strength of our other markets to take advantage of those local slowdowns while our local competitors cannot.

In our three longest active markets, Thailand, Cambodia, and Laos, GDP growth in 2017 was 3.5%, 7.1%, and 6.9% respectively per the Asian Development Bank. They forecast for those countries that all three will experience equal or higher GDP growth in 2018 which should translate into higher motorcycle sales and a larger overall market for us. Myanmar, Sri Lanka, and Indonesia are our most recent markets. For 2018, Myanmar is expected to have GDP growth at 8.0%, Sri Lanka is expected to see a growth in GPF to 5.5%, while Indonesia is forecasted to have a slight improvement in GDP growth to 5.3%. Overall, our markets are expected to increase in GDP. We will continue to focus on using our Digital Finance Platform to meet the needs of individual customers and dealers which will allow us to outperform our competitors and achieve above average growth and profit returns.

## **Procurement of Fund**

Sources of fund of the Company group as of 31 December 2017, 2016 and 2015 comprised of:

	Consolidated Financial Statement					
	2017 2016 2015 (Restated)		2016		15	
	Million <b>B</b>	%	Million <b>B</b>	%	Million <b>B</b>	%
Bank overdraft and short-term loans from financial institutions	65.24	0.47	556.26	3.36	349.05	3.31
Loans from Financial institutions *	122.25	0.88	798.13	4.82	2,062.44	19.57
Debenture	1,469.59	10.60	1,952.22	11.79	493.61	4.68
Convertible debentures	6,473.46	46.70	4,506.28	27.21	-	-
Advance received for issuance of convertible debentures	-	-	465.80	2.81	-	-
Short-term loans	1	-	4.40	0.03	4.11	0.04
Trade accounts payable	4.92	0.04	11.56	0.07	46.45	0.45
Total	8,135.46	58.69	8,294.65	50.09	2,955.66	28.05
Shareholders' equity	5,725.62	41.31	8,264.11	49.91	7,581.46	71.95
Total sources	13,861.08	100.00	16,558.76	100.00	10,537.12	100.00

Remark: \*Loans from financial institutions are long-term loans payable within 30 installments specified in the loan agreement. The first repayment starts on the first payment of interest after the withdrawing date of the loan according to the credit line.

\*Convertible debentures with interest at the rate of 5% per annum. Conversion rights can be exercised on the last business day of each quarter.

Separated Financial Statement								
			2016		2017 2016 20		2019	5
	Million <b>B</b>	%	Million <b>B</b>	%	Million <b>B</b>	%		
Bank overdraft and short-term	-	-	448.77	2.89	349.05	3.55		
loans								
from financial institutions								
Loans from Financial institutions *	-	-	577.13	3.72	1,882.67	19.13		
Debenture	1,469.59	11.04	1,952.22	12.58	493.61	5.02		
Convertible debentures	6,473.46	48.61	4,506.28	29.06	-	-		
Advance received for issuance of convertible debentures	1	-	465.80	3.00	-	-		
Loans from subsidiary	40.00	0.30	183.30	1.18	-	-		
Trade accounts payable	1.49	0.01	3.94	0.03	5.10	0.05		
Total	7,984.54	59.96	8,137.44	52.46	2,730.43	27.75		
Shareholders' equity	5,332.26	40.04	7,375.44	47.54	7,109.06	72.25		
Total sources	13,316.80	100.00	15,512.88	100.00	9,839.49	100.00		

Remark: \*Loans from financial institutions are long-term loans payable within 30 installments specified in the loan agreement. The first repayment starts on the first payment of interest after the withdrawing date of the loan according to the credit line.

<sup>\*</sup>Convertible debentures with interest at the rate of 5% per annum. Conversion rights can be exercised on the last business day of each quarter.

## **Risk Factors**

## Sources of funding risk

To operate our hire-purchase business, a continuous and stable source of funds is required. At present, the Company's major source of fund comes from two sources: loans from financial institutions and cash flow generated by operations.

As of December 31, 2017, total loan outstanding balance from external parties was Baht 8,130.54 million. Being loans from financial institution of Baht 187.49 million, debentures Baht 1,469.59 million and convertible debentures of Baht 6,473.46 million where most of them are long term loans with a term longer than 1 year.

Historically, the Company has maintained a very good repayment record and followed the conditions of the facility contracts such as to maintain certain debt to equity ratio thresholds and certain maintain hire – purchase receivable to loan levels. By doing this, the Company has managed to reduce the risk of not getting the funding from external parties.

#### Credit risk

The Company is exposed to credit risk primarily with respect to hire purchase and installment sales receivables, asset-backed loan receivables, and loans receivables. The Company manages the risk by adopting appropriate credit control policies and procedures and therefore does not expect to incur material financial losses.

In addition, the Company and its subsidiaries do not have high concentration of credit risk since it has a large customer base. The maximum exposure to credit risk is limited to the carrying amounts of hire purchase and installment sales receivables, asset-backed loan receivables and loans receivables as stated in the statement of financial position.

#### Interest rate risk

The Company and its subsidiaries' exposure to interest rate risk relates primarily to its deposits with financial institutions, hire purchase and installment sales receivables, asset-backed loan receivables, loans receivables, pledged fixed deposit at financial institution, bank overdraft and short-term loans from financial institutions, short term loan, long term loan, debentures and convertible debentures.

Most of the Company's financial assets and liabilities bear floating interest rates or fixed interest rates which are close to the market rate.

#### Foreign currency risk

The Company's exposure to foreign currency risk arises mainly from trading transactions and borrowings that are denominated in foreign currencies. During the current year, the Company applied hedge accounting for net investment in foreign operations. The Company hedges currency risk arising from the translation of the financial statements of foreign subsidiaries with the convertible debentures denominated in the same foreign currency. Currently the Company has managed to match the cash outflow used in financing activities with the cash inflow from business operation in the same currency.

# Incompatibility between the term of the sources of fund and hire purchase contract term risk

Normally the hire purchase installment period varies from 12 - 36 months (average is 30 months) so the Company has set a policy to determine the repayment period for long term facility agreements from financial institution to be compatible with the installment period for the liquidity of business operation. Cash flow, which covers future hire purchase receivable growth, has been assessed to analyze and evaluate liquidity in order to plan for the financial support to be compatible with the hire purchase contract conditions for smooth business operation.

## Operation which may lead to non-performing loans risk

At present, the hire purchase of motorcycles is not limited by any rules or special laws from the Government. Therefore, companies in the hire purchase of motorcycles business can expand their business, limited only by their own capacity. However, risk of significant non-performing loans from a careless credit approval process if there is a lack of good internal control systems.

The Company will strictly consider every approval, maintain strict credit quality by checking the customers' data from the Company's database system of more than 500,000 persons and by being a member of The National Credit Bureau Company Limited and also a member of Motorcycle Hire-Purchase Association of Thailand. The Company can screen the customers' credit effectively from these 3 data sources. As of December 31, 2017, the group Company had non-performing loans of Baht 329.49 million or 3.43% of total receivables. Compared to non-performing loans as of December 31, 2016, which was 4.36% of total receivables, the rate of NPL decreased by 21.33% while the Company set aside an allowance for doubtful debt on December 31, 2017 and 2016 of Baht 1,192.15 million and Baht 270.90 million, respectively or the Ratio of Allowance for Doubtful Debt to Total Receivable at 3.96% and 5.56%, respectively. However, the increase in Allowance for 2017 was due to the full Allowance on Loan receivables for Baht 956.64 million. This was a special allowance set up due to conservatism approach and cooperation with SEC on an on-going court proceeding. Nonetheless, this allowance is a non-cash transaction and in case that the Company receive the loan repayment, the Company will be able to reverse the provision and recognize it as a revenue.

However, when considering only non-performing loans from Hire purchase and Asset backed loans business as of December 31, 2017, the group Company had non-performing loans of Baht 313.95 million or 4.61% of total receivables. Compared to non-performing loans as of December 31, 2016, which was 4.44% of total receivables. The rate of NPL increased by 3.83% while the Company set aside an allowance for doubtful debt on December 31, 2017 and 2016 of Baht 250.91 million and Baht 257.19 million, respectively or the Ratio of Allowance for Doubtful Debt to Total Receivable at 3.69% and 3.94%, respectively. The ratio of allowance for doubtful debt to total receivables due to better quality of the portfolio from stricter credit approval and improvement on the debt follow up process.

## Loss on sales of repossessed motorcycles risk

The Company will repossess motorcycles if the customer did not pay the installment specified in the hire purchase agreement. The motorcycles will be sold at auction to used motorcycle dealers in the Bangkok Metropolitan Area and provincials. The net receivable of each motorcycle is normally higher than the price of repossessed motorcycle so if the Company cannot claim that loss from the debtor or guarantor, the sale of repossessed motorcycles will be recorded a loss.

The table presents loss on sales of repossessed motorcycles;

Unit: Million Baht	2017	2016	2015
Loss on sales of repossessed motorcycles;	(245.35)	(232.25)	(355.03)

However, to reduce such risk, in the first place, the Company has set up strict guidelines and systems in approving the credit by checking the information from the Company's database, National Credit Bureau (NCB) and Motorcycle Hire-Purchase Association in determining the quality of the borrowers before granting the loan. The Company also develops well defined collection service to quickly and efficiently repossess motorcycles to prevent any buildup of repossessed assets.

## Influence of the major shareholder to business management risk

A.P.F Holdings Co., Ltd., the Company's major shareholder and Engine Holdings Asia Pte., Ltd. which is in the same group of company ("APF group shareholder") holds a total of 561,476,744 shares or 36.81% of registered and fully paid-up capital of 1,525,538,139 shares of the Company as of 30 December, 2017 and it impossible for the APF Group to control any resolutions which legally require more than half of voting from the shareholders' meeting and that the other minor shareholders are not able to do the check and balance effectively.

# Competition and new competitors in the hire purchase finance of motorcycles risk

To operate a motorcycle hire purchase business, a large investment in materials or tools is not required but a significant source of funds for financing is needed. However, the key of success is not only having the lowest cost of funds but having expertise in credit quality evaluation and collection follow-up. Many competitors have failed in this business because they lack in these capacities.

Motorcycle dealers are important individuals who introduce clients to use our hire purchase services. Therefore, there is a risk if dealers do not recommend our services to the customers. To encourage dealers to recommend us, we provide them with a fast process on credit analysis and approval using our efficient information technology system and experienced staff who have expertise in the business. Also, with our own information technology system, which specially developed to suit the business and personal expertise, the Company can also provide the customers and dealers with fast service in checking the outstanding balance for the closing of accounts.

## **General Information**

Company Name : Group Lease Public Company Limited (GL)

Location : 63 Soi 1 Thetsabannimitrtai Road, Ladyao, Chatuchak,

Bangkok 10900.

Core Business : Holding entity and Hire purchase Business

Registration Number : 0107537000327 (old number Bor Mor Jor. 279)

Telephone : +662 (0) 2580-7555

FAX : +662 (0) 2954-2902-3

Home Page : www.grouplease.co.th

E-mail : <u>glpcl@grouplease.co.th</u> and <u>ir@grouplease.co.th</u>

Registered Capital : 922,545,040.00 Baht divided into 1,845,090,080 ordinary shares

at 0.50 Baht par value

Paid-up Capital : 762,769,069.50 Baht divided into 1,525,538,139 ordinary shares (as of 28

February 2018)

#### Corporations in which Group Lease PCL holds more than 10% of shares

1. Company name : Group Lease Holdings Pte. Ltd.(GLH)

Address : 80 Raffles Place #32-01, UOB Plaza, Singapore (048624)

Core Business : Financial Advisory and other Investment Management business Amount and type of share : Ordinary shares of 214,437,694 shares or equal to SGD214,447,594

2. Company name : GL Finance Plc.(GLF) (held 100% by GLH)

Address : 270-274 Kampuchea Krom Blvd, Sangkat Mittapheap, Khan 7 Makara,

Phnom Penh, the Kingdom of Cambodia

Core business : Digital Finance

Telephone : +855 (0) 23 990 325 FAX : +855 (0) 23 990 327 Home Page : www.gl-f.com

Amount and type of share: Ordinary shares of 51,500 shares or equal to US\$10,300,000

3. Company name : Thanaban Company Limited (held 100% by GL)

Address : 63 Soi 1 Thetsabannimitrtai Road, Ladyao, Chatuchak,

Bangkok 10900.

Core business : Asset-back loan services

Registration Number: 0105521022758
Telephone : +662 (0) 2580-4488
Home Page : www.thanabanbike.com

Registered Capital : 565,000,000 Baht divided into 5,650,000 ordinary shares

at 100 Baht par value

Paid-up Capital : 565,000,000 Baht divided into 5,650,000 ordinary shares

4. Company name : GL Leasing (Lao) Company Limited (GLL)

(held 99.88% by GLH and 0.12%byGL)

Address : Primier Building 2<sup>nd</sup> floor, unit No. 10, Phiawat, Sisattanak District, Vientiane

Capital, Lao PDR

 Core business
 : Digital Finance

 Telephone
 : +856 (0) 21 226 060

 FAX
 : +856 (0) 21 226 064

 Home Page
 : www.gl-lao.com

Amount and type of share: Ordinary shares of 5,230,090 shares or equal to US\$5,119,151 (41,840,720,000

Kips)

5. Company name : PT. Group Lease Finance Indonesia (PTGLFI)

(held 65% by GLH)

Address : Gedung Sahid Sudirman Center, Jl. Jenderal Sudirman Kav. 86, Jakarta Pusat,

Jakarta 10220

Core business : Digital Finance & Microfinance Business

Telephone : +62 80673980 FAX : +62 80673980

Amount and type of share: Ordinary shares of 100,000 shares or equal to US\$7,590,133 (100 billion Rupia

Indonesia)

6. Company name : BG Microfinance Myanmar Co.Ltd.

(held 100% by GLH)

Address : 15 F Sakura Tower, No. 339 Bogyoke Aung, San Road

Kyauktada Township, Kyauktytar, Yangon 11182, Myanmar

Core business : Microfinance Business

Amount and type of share: Ordinary shares of 16,160,000 shares or equal to US\$18,840,969

(16,160,000,000 Kyat)

7. Company name : GL-AMMK Co.,Ltd. (held 57% by GLH)

Address : No. 1, Thitsar Street, Yankin Township, Yangon. Myanmar

Core business : Operational services for financing business

Amount and type of share: Ordinary shares of 3,000,000 shares or equal to US\$3,000,000 (4,080,000,000

Kyat)

8. Company name : Commercial Credit and Finance Plc.

(held 29.99% by GLH)

Address : No. 106, Yatinuwara Veediya, Kandy, Sri Lanka

Core business : Leasing, Microfinance, Loans and Hire purchase business

Telephone : 0112000000 Home Page : www.cclk.lk

Amount and type of share: Ordinary shares of 318,074,365 shares or equal to US\$11,487,304

(2,150,640,315 LKR)

9. Company name : Bagan Innovation Technology (Singapore) Pte. Ltd.

(held 20% by GLH)

Address : Singapore

Core business : IT Platform building

Amount and type of share: Ordinary shares of 13,889 shares or equal to US\$2,075,865

#### **Other References**

Share Registrar : Thailand Securities Depository Co., Ltd.

93 Rachadapisek Road, Din Daeng, Bangkok 10400.

Tel: 0-2009-9000 Fax: 0-2009-9991

Call center: 0-2009-9999

Website: http://www.set.or.th/tsd

Auditor : Mr. Sophon Permsiriwallop Certified Public Account No. 3182

EY Office Limited

33rd Floor, Lake Rajada Office

Complex 193/136-137 Rajadapisek Road Klongtoey, Bangkok 10110 Tel. 0-2264-0777 Fax 0-2661-9192

Email Address: <a href="mailto:ey.thailand@th.ey.com">ey.thailand@th.ey.com</a>

Legal Advisor : Ms. Arunrat Hanpol

63 Soi 1 Thetsabannimitrtai Road, Ladyao, Chatuchak, Bangkok 10900. Tel. 0-2580-7555, Fax. 0-2954-2902-3

## **Shareholders**

List of top 10 shareholders as of 29 December, 2017 are as follows:

•	Name	Amount (shares)	%
1	A.P.F.Group:	561,476,744	36.81
	-Engine Holdings Asia Pte.Ltd. <sup>1</sup>	402,565,553	26.39
	-A.P.F.Holdings Co., Ltd. <sup>2</sup>	158,911,191	10.42
2	Thai NVDR Co., Ltd.	243,803,956	15.98
3	SIX SIS LTD	185,852,842	12.18
4	DBS VICKERS SECURITIES (SINGAPORE) PTE	98,150,000	6.43
	LTD A/C CLIENTS		
5	Thailand Securities Depository Co.,Ltd. for	71,758,200	4.70
	depositor		
6	Mr. Jesada Lertnantapanya	47,755,500	3.13
7	Mr. Sompong Chonkadeedumrongkul	15,665,800	1.03
8	CHASE NOMINEES LIMITED	11,589,700	0.76
9	Mr. Nattapong Phanratanamongkol	7,000,000	0.46
10	HSBC (SINGAPORE) NOMINEES PTE LTD	6,896,021	0.45
	Total	1,249,948,763	81.93

Remark

<sup>&</sup>lt;sup>1</sup>Engine Holdings Asia Pte.Ltd.undertakes investment business. Shareholder is Wedge Holdings Co.,Ltd. which is a listed company incorporated in Japan holding 58 million shares (or 100% of the paid-up capital)

<sup>&</sup>lt;sup>2</sup>A.P.F.Holdings Co.,Ltd. Undertakes investment business. Shareholder is Sanwa World Service Co.,Ltd. Which undertakes accounting advisory business holding 27 million shares(or 49% of paid-up capital) and A.P.F.Capital Thailand Co.,Ltd. Which undertakes investment business holding 12 million shares(or 21.71% of paid-up capital)

## **Issuance of Other Securities**

Other securities issued were Warrants entitled to purchase ordinary shares, Debenture and Convertible Debenture which details as follows:

1. Type : Warrants entitled to purchase ordinary shares of

Group Lease Pcl No. 8(GL-W4)

Term of warrant : Not exceeding 2 years from the issued date or 2

August, 2016

Amount issues : 170,000,000 units

Amount of the ordinary shares

reserved for the exercise : 170,000,000 shares

Exercise ratio : 1 unit of warrant per 1 new ordinary share

Exercise price : Baht 40.00 per share Unexercised Amount : 164,946,081 units Maturity date : 31 July, 2018

2. Type : Specified holder's name Debenture, unsubordinated

partially secured with bondholders delegates

Name of Debenture : partially secured debenture of Group Lease Pcl. No.

1/2559 (2016) matured in 2019

Amount : 1,500,000,000 Baht

Term : 3 years from the issuing date of debenture

Interest rate : 2.84% p.a.

Issue date : 29 September, 2016 Maturity date : 29 September, 2019

3. Type : Convertible Debenture

Amount of unit : 1,300 units

Face value : USD100,000 per 1 convertible debenture

Amount of the ordinary shares

reserved for the exercise : 115,050,000 shares

Conversion to common stock : 1 convertible debenture (face value of USD 100,000 or equal

to 3,540,000 Baht) can be redeemed by converting it to

88,500 shares of common stock

Conversion price : Baht 40 per share

Term : 5 years since the date of issuance

Interest rate : 5.00% per annum Issue date : 1 August 2016 Maturity date : 1 August 2021

4. Type : Convertible Debenture

Amount of unit : 500 units

Face value : USD100,000 per 1 convertible debenture

Amount of the ordinary shares

reserved for the exercise : 24,753,449 shares

Conversion to common stock : 1 convertible debenture (face value of USD 100,000 or equal

to 3,465,480 Baht) can be redeemed by converting it to

49.507 shares of common stock

Conversion price : Baht 70 per share

Term : 3 years since the date of issuance

Interest rate : 5.00% per annum Issue date : 20 March 2017 Maturity date : 20 March 2020

5. Type : Convertible Debenture

Amount of unit : 200 units

Face value : USD100,000 per 1 convertible debenture

Amount of the ordinary shares

reserved for the exercise : 9,901,380 shares

Conversion to common stock : 1 convertible debenture (face value of USD 100,000 or equal

to 3,465,480 Baht) can be redeemed by converting it to

49,507 shares of common stock

Conversion price : Baht 70 per share

Term : 3 years since the date of issuance

Interest rate : 5.00% per annum Issue date : 30 March 2017 Maturity date : 30 March 2020

## **Dividend Payment Policy**

The dividend payment policy of Group Lease Public Company Limited states that dividend shall be paid not less than 40 percent from the net profit after tax and other legal reserves. In considering the dividend payment, other factors such as The Company's operating result, financial position and liquidity should also be taken into the consideration. Payment of dividend has to be considered and approved by the shareholders. However, the Board of Directors is able to approve interim dividend payment and the shareholders shall be acknowledged in the next shareholders' meeting.

As for the Company's subsidiary, the dividend policy is to be paid at the rate not less than 70% of the net profit.

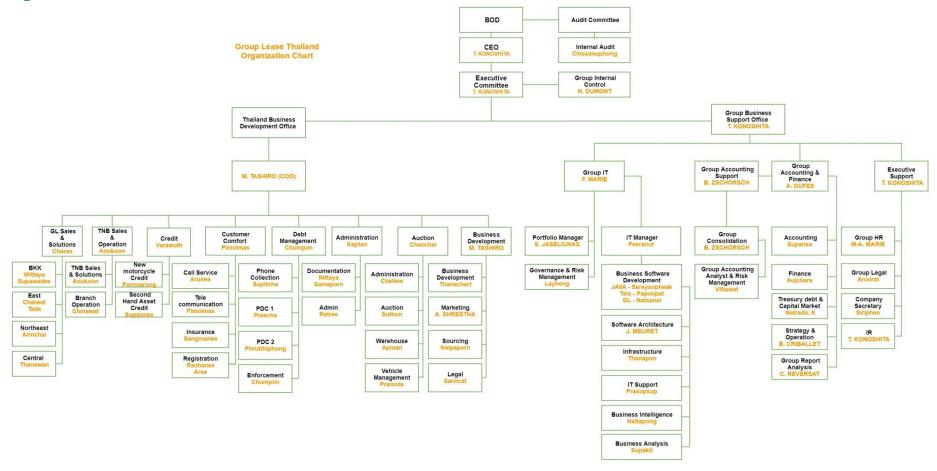
Dividend payment records for the past years are as follows:

Separated Financial Statement					
Year	2017	2016	2015	2014	2013**
Earnings per share	(1.10)	0.32	0.29	0.14	0.27
Dividend per share	N/A	0.274	0.16	0.06	0.17
% of dividend per net profit	N/A	86.13	67.97	45.68	64.52

<sup>\*\*</sup>Years 2012 and 2013 after adjustment, par value of ordinary shares was 0.50 Baht per share

# Management Structure

Organization Chart



## **Board of Directors**

Number and Proportion In 2017, the Company's Board of Directors consists of 12 members in which 4 persons are Executive Directors, 8 persons are non-executive Directors or about 33% of the total number of the Board, and 4 persons are Independent Directors and also the Audit Committee. The ratio of independent directors is in accordance with the rule set forth for the listed company for check and balance so that no single group can make decision on their own.

However, towards the end of 2017, there were 2 members of the Board of Directors resigned from the Company comprised of 1 Director and 1 Independent Director which made the member of the Board reduced to 10 directors as of 31 December, 2017.

On 12 January, 2018 and 23 February, 2018 the Board of Directors had resolved to appoint 4 new Independent Directors to replace the 3 resigned Directors who resigned on 31 January, 2018. Consequently, since 23 February, 2018, the Company's Board of Directors consisted of 11 members in which 4 persons are Executive Directors and 7 persons are non-executive Directors and 5 of them were Independent Directors and also the Audit Committee and thus made the ratio of Independent Directors increased to 45% of the total number of the Board. The Company's Directors consists of directors who possess various qualifications in terms of experiences in skills and expertise which are useful to the Company such as administration, investment, financial, accounting as well as legal backgrounds.

• Term of Office The term of office of the Board of Directors was clearly stated in the Company's Articles of Association. One-third or the closest to one-third of the directors who were in the position the longest shall retire by rotation every year and can be reelected in the Annual General Shareholders' Meeting. The term of office of Audit Committee is set to be 2 years each and can also be renewed. Currently, there has not been any limitation on the maximum term of office of the independent directors. However, at present there is no independent director who has the term of office exceeding 9 years.

In 2017, the list of the Board of Directors, term of office and their meeting attendance in 2017 are as below:

		Board of Dire	ctors' Meeting
Name	Title / Term of Office	Total number of meeting	Total Attendance
1. Mr. Mitsuji Konoshita <sup>1</sup>	Chairman of the Board and CEO /2017- 2020	12	12
2. Mr. Tatsuya Konoshita	Chairman of the Board, Chairman of Executive Committee /2016-2018	18	18
3. Mr. Muneo Tashiro <sup>1</sup>	Director and Chief Operating Officer /2017-2020	18	18
4. Mr. Alain Jean Pascal Dufes	Director /2016-2018	18	18
5. Mr. Patrick T. Fisher <sup>2</sup>	Director / 2016-2019	18	15
6. Mr. Regis Rodolphe Martin Martin	Director and Chief Financial Officer / 2017-2020	18	18
7. Mr. Riki Ishigami <sup>3</sup>	Director / 2016-2019	18	14
8. Mr. Yusuke Kozuma	Director / 2016-2019	18	18
9. Gen.Suebsan Dardarananda	Chairman of Audit Committee / Independent Director / 2015-2018	18	18

10. Mr. Sonit Pichyangkul <sup>4</sup>	Audit Committee / Independent Director /2017-2019	16	10
11. Dr. Pholdej Therdphithakvanij	Audit Committee / Independent Director /2016-2019	18	18
12. Mr. Krit Phanratanamala	Audit Committee / Independent Director /2016-2018	18	18
Reasons for absence: <sup>1</sup> vacated from Director and executive positions on 16 Oct. 2017 <sup>2</sup> absent 3 times due to engaged in significant business abroad <sup>3</sup> absent 4 times engaged in significant and urgent business abroad <sup>4</sup> absent 6 times due to illness and resigned on 24 Nov. 2017			

**Remark**: In early 2018, there were some resignation and replacement of directors and the appointment of new CM and CFO so that since 23 February, 2018 the Board of Directors consisted of 11 directors as follows:

Directors' Name	Position/ Term of Office	Remark
1. Mr. Skol Harnsuthivarin	Chairman of the Board of Directors Chairman of Audit Committee and Independent Director /2018-2018	-Replaced Mr. Tatsuya Konoshita as Chairman of the Board of Directors -Replaced General Suebsan Dardarananda as Chairman of Audit Committee and Independent Director Effective 23 Feb 2018
2. Mr. Tatsuya Konoshita	Director/ Chief Executive Officer/ Chairman of Executive Committee / 2016-2018	Appointed CEO on 23 Feb 2018
3. Mr. Muneo Tashiro	Director and Chief Operating Officer / 2017- 2020	
4. Mr. Regis Martin	Director / 2017-2020	Resigned from CFO position on 12 Feb 2018
5. Mr. Riki Ishigami	Director / 2016-2019	
6 Mr. Yusuke Kozuma	Director / 2016-2019	
7. Mr. Alain Dufes	Director and Chief Financial Officer / 2016- 2018	Appointed CFO to replace Mr. Regis Martin on 12 Feb 2018
8. Mr.Pholdej Therdphithakvanij	Audit Committee /Independent Director / 2016-2019	
9. Mr. Viboon Engkagul	Audit Committee /Independent Director /2018-2019	Newly appointed on 12 Jan 2018 to replace Mr. Sonit Pichyangkul
10. Mrs. Sumalee Chokdeeanant	Audit Committee /Independent Director /2018-2018	Newly appointed on 23 Feb 2018 to replace Mr. Krit Phanratanamala
11. Mr. Troy Schooneman	Audit Committee /Independent Director /2018-2020	Newly appointed on 23 Feb 2018 to replace Mr. Mitsuji Konoshita in Directorship

Remark: General Suebsan Dardarananda, Mr. Krit Phanratanamala and Mr. Patrick Fisher had resigned on 31 Jan 2018

## <u>Directorship of the Directors in Other Listed Companies</u>

The Company does not limit the number of directorship of the Company's Directors in other listed companies as most of them had been a director of such companies before joining the Company. Moreover, if doing so, we may lose the chance of having good directors. However, at present, there has not been any director who takes up directorship in other listed company more than 5 companies. Nevertheless, each director was evaluated on their contribution of time to the Company in which all directors had always given high contribution to the Company.

As for the executives, they cannot be director of other companies except the Company's subsidiary or company in the same group.

## <u>Chairman and CEO</u> (the highest management)

On 16 October, 2017 the Company's Chairman and CEO, Mr. Mitsuji Konoshita had received an order from the SEC to vacate both positions from the Company due to the disqualification of being Director

and executive as prescribed in Section no. 89/4 and the second paragraph of Section no. 89/6 of Securities & Exchange Act BE 2535. Therefore, on 20 October, 2017 the Board of Directors had appointed Mr. Tatsuya Konoshita to be the Chairman of the Board temporarily as the Board viewed that it was more appropriate for the Company's Chairman to be a Thai person.

Subsequently, on 23 February, 2018 the Board of Directors had appointed Mr. Skol Harnsuthivarin to be the new Chairman and also resolved to appoint Mr. Tatsuya Konoshita to be the new CEO. Therefore, the Company not only has a Thai Chairman as resolved by the Board meeting but also an Independent-director Chairman as well.

## **Duties and Responsibilities of Board of Directors**

Directors take responsibility in managing the Company's operation in compliance to the laws, Company's objectives, its regulations and resolutions from shareholders' meeting with integrity and fiduciary duty, which can be concluded as follows:

- 1. To determine the Company's objectives, directions, policies, plans, and budget, and to control and supervise the management to reach the set objectives. However, there are some matters which required by law to get the approval from the shareholders' meeting, such as the increasing or decreasing of capital, disposing of or transferring of the Company's whole or partial major business to other persons, or acquiring or accepting of transfer of other business, and the amendment of the Company's Memorandum & Articles of Association.
- 2. To arrange the Annual General Shareholders' meeting within four months after closing the accounting period and determine the agendas and give opinions to be proposed to the Meeting for approval such as the dividend payment, Board of Directors' and Audit Committee's remunerations and the appointment of directors, etc.
- 3. To consider and approve important investment of the Company as well as investment in subsidiary companies.
- 4. To consider and approve the Company's CG Policy and other policies including other rules and regulations that have been reviewed by Audit Committee or the management and monitor the implementation.
- 5. To arrange the Board of Directors meeting at least once every quarter.
- 6. To present financial statements, both balance sheets and income statements which have already been audited by external auditor to shareholders for approval.
- 7. To appoint executives as proxy or empower others to carry out Company's activities under the Board of Directors' control or to authorize such person to have the appropriate power at a specific period in which such power may be cancelled, withdrawn, changed or amended. In the event of the proxy granting to other persons to carry out activities relating to the normal business activities of the Company, such power granting should be in compliance to the resolution from the Board of Directors' meeting which consists of Independent Director or Audit Committee present in the meeting. In the event that the power granting was disapproved by the Independent Director or Audit Committee, such disapproved opinion should be clearly recorded in the Board of Directors' minutes of the meeting.
- 8. To consider and approve important related party transactions and the acquisition or disposal or transfer of significant assets so that the transactions are done and disclosed correctly and transparently in compliance with the Securities and Exchange Act and the Stock Exchange of Thailand's rules or other related laws.
- To establish proper management structure including the appointment of high level management such as the Chief Officer, Executive Board/Director, Managing Director and General Manager level.
- 10. To approve the appointment of sub-committees such as Audit Committee and determine its roles and responsibilities including the changing in structure, term of office and renewal or other changes which may significantly affect such committee's operation.

- 11. To monitor the Company's operating result to continuously achieving the set target according to the business plan and budget.
- 12. Directors must not involve in the business of the same nature of the Company's business or in competition with the Company's business or being partner in any partnership entity or being an unlimited partner in any limited partnership or being a director in a private company or other companies that operate the business of the same nature with the Company and competing with the Company's business either for personal interest or for others' interest except prior disclosing at the shareholders' meeting before the appointment.
- 13. Directors have to inform the Company promptly if he is having any conflict of interest directly or indirectly in any of the Company's contract, or the increasing and decreasing of the Company's share or debenture holdings.

However, the authority empowered to the Board of Directors mentioned above does not include the authorization that may allow the Board or its proxy to be able to approve the transactions that have any conflict of interest or other conflicts either for own interest or others with the Company or its subsidiary companies according to the SET's rules in which such transactions should be approved by the Board of Directors' meeting and /or by the shareholders' meeting as stated in the Company's Articles of Association or other related laws.

## **Duties and responsibilities of Chairman**

- 1. To be responsible on behalf of the leader of the Board of Directors in governing, monitoring the business management of the top executives of each function line to achieve the set objectives or plans.
- 2. To be responsible as Chairman of the Board of Directors' meeting and the shareholders' meeting of the Company.
- 3. To be responsible in casting the final vote to make the board's resolution in the event of a tie vote.

## **Authorized directors**

The directors who have authority to sign on behalf of the Company are Mr. Tatsuya Konoshita or Mr. Muneo Tashiro, one of the Directors signs with the Company's seal will be binding upon the Company.

## Board of directors' self-assessment

The Board of Directors has the policy to conduct self-assessment of the Board of Directors and Audit Committee as a group annually aiming to improve the efficiency of both as a whole. In December of each year, the Secretary will review the questionnaires which had been adjusted from the SET's example and distribute to each of the director to fill in. The topics of assessment were under 6 main areas as follows:

- 1. Structure and Qualification of the Board
- 2. Roles, Duties and Responsibilities of the Board
- 3. Board of Directors Meeting
- 4. Duties performing of the Board
- 5. Relationship with the Management
- 6. Directors and Management Development

After the questionnaires have been returned, the Secretary shall summarize the result and report them to the Board of Directors. As for the year 2017, the overall average result of the self-assessment of Board of Directors was rated 86.9% which considered good even though it was slightly lower than 98.23% from 2016 as tabled below:

#### Board of Directors' self-assessment result

Criteria	Full Score	Score	%	Result
<b>Total</b> 1. Board structure and qualifications	<b>100</b> 28	<b>86.9</b> 24.4	<b>86.9</b> 87.14	<b>Good</b> Good
2. The board meeting	24	22.7	94.58	excellent
3. Duties & responsibilities of Board	40	33.3	83.25	Good
<ul><li>4. Others :</li><li>- relationship with management team</li><li>-Directors' self-development</li></ul>	8	6.5	81.25	Good

#### **Directors and Management Development**

- <u>Training</u> The Board of Directors, Audit Committee, management as well as the Company Secretary and the employees were encouraged and facilitated to join the training courses concerning the corporate governance and management skill. Such training courses may be an in-house training or the seminars arranged by specialized organization such as the Accounting Association or the Revenue Dept. or other regulators such as the SET and SEC as well as IOD.
- Preparation for new director The Company provides necessary information to new
  directors useful to perform director duties which introduce the nature of the business and
  the operations of the Company consisting of the Company's annual report, Board of
  Directors / Audit Committee Charter, Affidavit, and Memorandum and Articles of
  Association, Company's Code of Ethics including the Director's Handbook published by the
  SEC.
- <u>Succession Plan</u> The General Manager shall report the succession plan to the Supervisor to assign successors who significantly possess knowledge, skill and experiences in case they cannot perform their duties.
- <u>Executives Development Program</u> The Board has established a development program for executives and the General Manager will report to the board annually. The executive development plan will be considered together with the succession plan.

## **Management**

As of 31 December, 2017, the Company had total 6 executives according to the SEC's definition in which the executives from the subsidiary companies in other countries are excluded detail as follows:

No.	Name	Title
1.	Mr. Mitsuji Konoshita*	Chief Executive Officer
2.	Mr. Tatsuya Konoshita	Chairman of Executive Committee
3.	Mr. Muneo Tashiro	Chief Operating Officer
4.	Mr. Regis Martin	Chief Financial Officer
5.	Mr. Freddy Marie	Group IT Director
6.	Mr. Boris Zschorsch	Deputy Chief Financial Officer, Accounting & Audit

<sup>\*</sup>vacated from the position since 16 October, 2017

#### **Duties and responsibilities of Chief Executive Officer**

- 1. To manage the normal business operations of the Company.
- 2. To monitor the Company's operations according to the plan and policy set forth by the Board of Directors
- 3. To approve the payment of expenses within the annual budget that has already been approved by the Board of Directors.
- 4. To approve the recruitment, placement, transfer and removal of employees including the adjustment of the employees' salary
- 5. Being the authorized representative of the Company who is empowered to manage the Company's business in accordance with the Company's objectives, Articles of Association, restriction and instruction
- 6. To approve the various operations binding upon the Company regarding the Company's normal course of business within the limit of not exceeding the authorized amount determined by the Board of Directors and also be able to grant proxy or assign other persons whose deemed appropriate to carry out such duty if deemed necessary under his own discretion. However, such delegation should be under the rules of laws and the rules and regulations of the Company.

However, the authority empowered to the CEO mentioned above does not include the authorization that may allow the CEO or its proxy to be able to approve the transactions that have any conflict of interest or other conflicts either for own interest or others with the Company or its subsidiary companies according to the SET's rules in which such transactions should be approved by the Board of Directors' meeting and /or by the shareholders' meeting as stipulated in the Company's Articles of Association or other related laws.

## **Company Secretary**

The Company's Board of Directors has resolved to appoint Miss Siriphen Pongchairerks to take up the position of Company Secretary since 22 November, 2011. The duties and responsibilities of Company Secretary are as follows:

## **Duties and Responsibilities of Company Secretary:**

- Arranging Board of Directors' and shareholders' Meetings
- Preparing and keeping the Register book of Directors
- Preparing and keeping notice to Board of Directors' Meeting, minutes of the Board of Directors' Meeting and annual report of the Company
- Preparing and keeping notice and minutes of the shareholders' meeting
- Forwarding / keeping the report on interest of Directors' and Management and their related persons to Chairman of the Board and Chairman of the Audit Committee
- Preparing report on changing of share holdings of Directors and Management for acknowledgement in the Board of Directors' Meeting
- Being a coordinator between the Company and outside regulators such as SEC, SET and TSD, etc.
- Disclosing Company's news through The SET's SCP system
- Assisting in Investor Relations function as Coordinator

**Details of Directors, Management, Controlling Person and Company Secretary for 2017** 

Name / Position/ Starting	Age	Education / Training	Share	Relationship	Working Experiences for the past 5 years		
date	(Yr.)		holding	between	Period	Position	Company / Type of Business
			(%)	Directors/			
				Management			
Mr. Mitsuji Konoshita *	51	Bachelor of Law, Osaka University,	0.03	Being the	Listed Cos.		
Chairman of the Board		Japan		elder brother	2012 - 10/2017	Chairman and CEO	Group Lease Pcl. (Holding &Hire purchase Business)
and CEO (Authorized				of Mr.	2007 – 2012	Chairman	Group Lease Pcl. (Holding &Hire purchase Business)
Signer) /				Tatsuya	2006 – 2011	Chairman	United Securities Pcl. (Securities broker Business)
7 March 2007				Konoshita	Non-listed Cos.		
					2017-Present	Chairman	GL-AMMK Co.,Ltd. (Hire purchase Business)
					2017-Present	Chairman,	BG Microfinance Myanmar Co.,Ltd. (Microfinance)
					2016-Present	President Commissioner	PT Group Lease Finance Indonesia (Digital Finance)
					2014-Present	Chairman	GL Leasing (Lao) Co., Ltd.(Digital finance business)
					2014- Present	Chairman	Thanaban Co., Ltd. (Asset back loan business)
					2012 - Present	Chairman	Group Lease Holdings Pte.Ltd. (Fin. Advisory & other
							investment management)
					2011 - Present	Director	Engine Property Management Asia Co.,Ltd.(real estate
							business)
					2009 - Present	Chairman	Engine Holdings Asia Pte., Ltd.(investment business)
					2005 –2008	Director	A.P.F. Holdings Co., Ltd. (investment business)

Mr. Tatsuya Konoshita	46	Bachelor of Arts (History), Osaka	0.01	Being the	Listed Cos.		
Chief Executive Officer		University, Japan		younger	02/2018-Present	CEO and Chairman of	Group Lease Pcl. (Holding &Hire purchase Business)
(Authorized Signer), and				brother of Mr.		Executive Committee	
Chairman of Executive				Mitsuji	2017-02/2018	Chairman of the Board,	Group Lease Pcl. (Holding &Hire purchase Business)
Committee				Konoshita		Chairman of Executive	
/ 20 April, 2011						Committee and Chief	
						Investor Relations Officer	
					2016-2017	Chairman of Executive	Group Lease Pcl. (Holding &Hire purchase Business)
						Board, Director and Chief	
						Investor Relations Officer	
					2013- Present	Rep.MD and CEO	Wedge Holdings Co., Ltd. (Investment Business)
					2012 – 2015	Director and CBDO	Group Lease Pcl. (Holding &Hire purchase Business)
					2011 – 2012	Director	Group Lease Pcl. (Holding &Hire purchase Business)
					2011- 2013	Rep. Director and Chairman	Wedge Holdings Co., Ltd. (Investment Business
					2008- Present	Rep. Executive officer and CEO	Showa Holdings Co., Ltd (Investment business)
						Chairman of the Executive Board	
					2006-2011		United Securities Pcl. (Securities broker Business)
						Director	
					Non-listed Cos.		
					2016-Present	Rep.MD	Group Lease Holdings Pte.Ltd. (Fin. Advisory & other
							investment management)
					2010- Present		Asuka Foods Co.,Ltd. (Food business)

Mr. Muneo Tashiro	45	Bachelor of Arts(Literature),Osaka	0.01	_	<u>Listed Cos</u>		
Director (Authorized		University, Japan			12/2016-Present	Director & COO	Group Lease Pcl. (Holding &Hire purchase Business)
Signer) and Chief		oroioty, capa			2013 - Present	Director	Wedge Holdings Co., Ltd. (Investment Business)
Operating Officer/ 22					2009 – 2016	Director	Group Lease Pcl. (Holding &Hire purchase Business)
April, 2009					2008 - 2013	Chief Executive Officer	Wedge Holdings Co., Ltd. (Investment Business)
					2000 - 2013	Senior Executive Director	Wedge Holdings Co., Ltd. (Investment Business)
						Sellor Executive Director	weage Holdings Co., Eta. (Ilivestifient Busiliess)
					Non-listed Cos	D: 4	
					2014- Present	Director	GL Leasing (Lao) Co., Ltd.(Digital Finance business)
					12/2016-Present	Chairman	GL Finance Plc.(Digital Finance business)
					2014- 12/16	Director	GL Finance Plc.(Digital Finance business)
					2014- Present	Director and Managing	Thanaban Co., Ltd. (Asset back loan business)
						Director	
					2013 – Present	Director	Group Lease Holdings Pte.Ltd. (Fin. Advisory & other
							investment management)
					2011 – 2013	Director	Asuka Foods Co., Ltd.(Food Business)
					2009 – Present	Director	Engine Holding Asia Pte.(Investment Business)
Mr. Alain Dufes	53	Bachelor of Mathematics and	-	-	Listed Cos.		
Director and Chief Financial		Physical Sciences, MONTPELLIER			2/2018-Present	Director and Chief Financial	Group Lease Pcl. (Holding &Hire purchase Business)
Officer / 6 December, 2016		Academy France				Officer	
					12/2016-02/2018	Director	Group Lease Pcl. (Holding &Hire purchase Business)
					Non-listed Cos.		
					2017-Present	Director	GL-AMMK Co.,Ltd. (Hire purchase Business)
					2017-Present	Director and Deputy MD	BG Microfinance Myanmar Co., Ltd.(Microfinance)
					2016-Present	Commissioner	PT Group Lease Finance Indonesia (Digital Finance
					20101100011	G S.I.I.IIIGGIGTIGI	Business)
							Dudinous)

					2014 -Present	General Manager	GL Leasing (Lao) Co., Ltd. (Digital Finance business)
					2011- 06/2014	Managing director	Dubus Lao IT
					2000 – 06/ 2011	Portfolio and Asset Manager	Dubus SA Lille France Securities Company
					1999-2006	Asset Manager	Kalpa Ltd CoNimes
General Suebsan	66	BA. Political Science, Norwich	0.02	-	Listed Cos.		
Dardarananda		University, USA			2011-01/2018	Independent Director &	Group Lease Pcl. (Holding &Hire purchase Business)
Independent Director &		-National Defense College				President of Audit Committee	
President of Audit		-Director Certification Program No.					
Committee / 11 May,		98/2008, IOD			Non-listed Cos.		
2011		- Finance for Non-financial Director			05/2016-Present	Director	Amata Bien Hoa JSC (Joint Stock Company) in Vietnam
		No. 39/2008, IOD			2014-01/2018	Internal Audit Committee	GL Leasing (Lao) Co., Ltd.(Digital Finance Business)
					2014-Present	Deputy Chief	Office of the Minister of Defense
					2014- 01/2018	Independent Director &	Thanaban Co., Ltd. (Asset back loan Business)
						Chairman of Audit	
						Committee	

Mr. Sonit Pitchyangkul *	67	MA. (Economics), North Texas	0.01	-	Listed Cos.		
Independent Director & Audit Committee / 11 May, 2011		State University -BA. (Economics), Thammasart University -Director Certification Program No. 33/2005			2011 – 11/2017 1999 – 2004	Independent Director & Audit Committee Senior Executive Vice President (Hire Purchase) and Branch Admin.	Group Lease Pcl. (Holding &Hire purchase Business)  Kiatnakin Finance & Securities Pcl. (Financial & securities  Business)
					Non-listed Cos 2014 –11/2017 2014 –11/2017	Internal Audit Committee Independent Director & Audit Committee	GL Leasing (Lao) Co., Ltd.(Digital Finance business) Thanaban Co., Ltd. (Asset back loan Business)
					2006-Present 2004 – 2006	Advisor Senior Executive Vice President (Retail Credit)	Thaifilatex Pcl. (produce latex thread business)  AIG Finance Plc.(Financial Business)

Dr.Pholdej Therdphithakvanij,	49	- Doctor of Philosophy (Civil	0.01	-	Listed Cos.		
Ph.D.		Engineering) Lehigh University,			2011 – Present	Independent Director & Audit	Group Lease Pcl. (Holding &Hire purchase Business)
Independent Director &		U.S.A.				Committee	
Audit Committee / 20		- Director Accreditation Program			Non-listed Cos		
April, 2011		No. 89/2011, IOD			2015 - Present	Managing Director	Baka Engineering Co., Ltd. (Engineering Consultant)
		-CG Forum 1/2016 Ethics:			2014 - Present	Internal Audit Committee	GL Leasing (Lao) Co., Ltd.(Digital Finance business)
		Conscience of Corporate			2014 - Present	Independent Director & Audit	Thanaban Co., Ltd. (Asset back loan Business)
		Governance by SET				Committee	
					2012 – Present	Director of Civil-structural	W. & Associates Consultants Co.,Ltd. (Engineering
						Engineering	Consultant)
					2007 – 2012	Deputy Managing Director	R.K.V. Engineering Consultant Co., Ltd. (Engineering
							Consultant)
					2006 – 2007	Deputy Managing Director	IMMS Co., Ltd.(Engineering Consultant)
Mr. Krit Phanratanamala	49	Master of Business Administration	0.01	-	Listed Cos.		
Independent Director &		(Finance),University of Florida, USA			2015 – Present	Independent Director & Audit	TPBI Plc (Plastic bag manufacturer)
Audit Committee/ 20		-Advanced Audit Committee Program				Committee	
April, 2011		No. 27/2009			2011-01/2018	Independent Director & Audit	Group Lease Pcl. (Holding &Hire purchase Business)
		-Director Certification Program No.				Committee	
		86/2007 by IOD			2006-Present	Independent Director & Audit	The Union Mosaic Industry Public Company Limited
		-MFM 1/2009, MFR 9/2009, MIA 6/2009,				Committee	
		MIR 7/2009			Non-listed Cos		
		-CG Forum 2/2015 Responsibility			2016-Present	Executive Director and Member	Dhipaya Life Assurance PcI (Life assurance)
		of Board and Management in				of Investment Committee	
					10/2015-Present	Director	Dhipaya Life Assurance Pcl (Life assurance)

		Internal Control, SET			2014-01/2018	Internal Audit Committee	GL Leasing (Lao) Co., Ltd. (Digital Finance business)
					2014-01/2018	Independent Director & Audit	Thanaban Co., Ltd. (Asset back loan Business)
						Committee	
					09/15-Present	Managing Director	Thai Prosperity Advisory Co., Ltd (Investment Advisor)
Mr. Patrick Fisher	39	Master of Business Administration,	-	=	<u>Listed Cos.</u>		
Director/ 28 April 2016		Northwestern University			2016-01/2018	Director	Group Lease Pcl. (Holding &Hire purchase Business)
					Non-listed Cos.		
					2008-Present	Chief Executive Officer &	Creation Investments Capital Management, LLC
						Founder, Managing Partner	(Investment Business)
					2004-2006	Global Account Executive,	JP Morgan Chase & Company
						International Banking	
					2003-2004	Global Account Executive,	JP Morgan Chase & Company, Chicago, IL
						Payable Products	
					2002-2003	Assistant Vice President	JP Morgan Chase & Company, Beijing & HK, China
					2001-2002	Global Derivative Products	Banc One Capital Markets, Chicago, IL
Mr. Regis Martin	36	Master of Art in International Business,	-	-	<u>Listed Cos.</u>		
Director / 28 April, 2016		Master/DESS 212, University Paris IX			02/2018-Present	Director	Group Lease Pcl. (Holding &Hire purchase Business)
		Dauphine			2016-02/2561	Director and Chief Financial	Group Lease Pcl. (Holding &Hire purchase Business)
						Officer	

		Exchange program with the University of			2015-2016	Finance Director & Business	Group Lease Pcl. (Holding &Hire purchase Business)
		Chicago, international economics				Development Manager,	
		Bachelor and Master of Science in			Non-listed Cos.		
		Applied Economics, University Paris IX			2016-Present	Commissioner	PT Group Lease Finance Indonesia (Digital Finance)
		Dauphine			2015-2018	Director	Group Lease Holdings Pte.Ltd. (Fin. Advisory & other
							investment management)
					2014-Present	Director	Thanaban Co., Ltd. (Asset back loan Business)
					2014 – 2015	Business Performance	GL Finance Plc. (Digital Finance business)
						Manager	
					2009 – 2014	Finance and Investment	Devenco
						Portfolio Manager	
					2008 – 2009	Senior auditor	Morison Kak & Associés
					2006 – 2008	Auditor	Price Waterhouse Coopers, Paris
					2005 – 2006	Sales forecast controller	L'Oreal, Paris
Mr.Riki Ishigami	39	Bachelor of Law, Asia University, Tokyo,	0.014%	-	Listed Cos.		
Director/28 April 2016		Japan			2016-Present	Director	Group Lease Pcl. (Holding &Hire purchase Business)
					Non-listed Cos.		
					2015-Present	Director & CEO	GL Finance Plc. (Digital Finance business)
					2015-Present	Director	Cambodian People Micro Insurance Plc., Cambodia
					2014 - Present	Director	Thanaban Co., Ltd. (Asset back loan Business)
					2014 – 2015	Director & COO	GL Finance Plc. (Digital Finance business)
					2011-2014	Chief Operating Officer	GL Finance Plc. (Digital Finance business)

Mr.Yusuke Kozuma	42	Bachelor of Art Planning Department,	_	-	Listed Cos.		
Director/ 28 April 2016	72	OSAKA UNIVERSITY OF ARTS, Osaka			2016-Present	Director	Group Lease Pcl. (Holding &Hire purchase Business)
Διιοσίοι/ 207 φτι 2010		OSANA UNIVERSITT OF ARTS, OSANA					
					2014-2018	Corporate Consultant	Group Lease Pcl. (Holding &Hire purchase Business)
					Non-listed Cos.		
					2014-Present	HR & Admin. Manager	Group Lease Holdings Pte.Ltd. (Fin. Advisory & other
							investment management)
					2013 – Present	Back Office Management	Engine Holdings Asia Pte.Ltd. (Holding company)
						Manager	
					2011 - Present	Deputy CEO and Director	GL Finance Plc. (Digital Finance business)
Mr. Freddy Marie	36	Global Master in Business	-	-	<u>Listed Cos.</u>		
Group IT Director/ 13 July 2015		Administration (2013-2015): Shanghai			2015 – Present	Group IT Director	Group Lease Pcl. (Holding &Hire purchase Business)
		Jiaotong – KEDGE					
		Business School (2015 Financial Times:			Non-listed Cos.		
		part time MBA ranking			2017-Present	Director	BG Microfinance Myanmar Co., Ltd.(Microfinance Bus.)
		number 1st in Asia and 23rd worldwide)			2016 - Present	Commissioner (Director)	PT Group Lease Finance Indonesia (Digital Finance)
					2010 - 2015	IT Manager	Dongfeng Peugeot Citroen Auto Finance Company
		Master in Science (2002-2005), major in					(DPCAFC)
		telecommunication: ESIGELEC, Rouen,					
		France					
Mr. Boris Zschorsch	33	German Diploma (Master equivalent) in	-	-	Listed Cos.		
Deputy Chief Financial Officer/ 6		Business Administration from J.W.			2015 – Present	Deputy Chief Financial	Group Lease Pcl. (Holding &Hire purchase Business)
July, 2015		Goethe University in Frankfurt/Main,				Officer, Accounting & Audit	
		Germany					
		<u> </u>				<u> </u>	

	French Master 1 in Business		Non-listed Cos.		
	Administration from Universite Paris		2015 – 2015	Senior Associate	PricewaterhouseCoopers Singapore
	Dauphine IX, Paris, France		2010 - 2014	Senior Auditor	PricewaterhouseCoopers Luxembourg
	-DAP 146/2018 by IOD (12/03/18)				

<sup>\*</sup>Directors who resigned during year 2017 were 1. Mr. Mitsuji Konoshita due to the disqualification of being Director and executive as prescribed in Section no. 89/4 and the second paragraph of Section no. 89/6 of Securities & Exchange Act BE 2535.and 2. Mr. Sonit Pichyangkul due to health problem

Remarks: 1. On 12 January 2018 Mr. Viboon Engkagul was appointed to be Independent Director and Audit Committee to replace Mr. Sonit Pichyangkul
2. On 31 January 2018 the resigned directors were Gen. Suebsan Dardarananda, Mr. Krit Phanratanamala and Mr. Patrick Fisher and on 23 February 2018 the Company appointed new Independent Director, Chairman of Audit Committee and Audit Committee in replacement of the resigned directors, namely Mr. Skol Harnsuthivarin, Mrs.Sumalee Chokdeeanant and Mr. Troy Schooneman to replace Gen.Suebsan Dardarananda, Mr. Krit Phanratanamala and Mr.Mitsuji Konoshita, respectively

**Details of newly appointed Directors only as of February 2018** 

Name / Position/ Starting	Age	Education / Training	Share	Relationship		Working Experier	nces for the past 5 years
date	(Yr.)		holding	between	Period	Position	Company / Type of Business
			(%)	Directors/			
				Management			
Mr. Viboon Engkagul	69	Bachelor of Law, Chulalongkorn	-	-	Listed Cos.		
/Independent Director &		university			01/2018-Present	Independent Director & Audit	Group Lease Pcl. (Holding &Hire purchase Business)
Audit Committee/ 12						Committee	
January, 2018							
					Non-listed Cos.		
					2013-Present	Director/Senior Lawyer	Internet Law Consultants Limited
Mr. Skol Harnsuthivarin	74	Thai Barrister at Law, Institute of Legal	-	-	<u>Listed Cos.</u>		
Chairman of the Board		Education			02/2018-Present	Chairman, Chairman of Audit	Group Lease Pcl. (Holding &Hire purchase Business)
*/ Chairman of Audit						Committee and Independent	
Committee and		Bachelor of Law, Thammasat University				Director	
Independent Director /					Non-listed Cos.		
23 February, 2018					2008 – Present	Secretary of Rice Inspector	The Thai Chamber of Commerce and Board of Trade of
						Committee	Thailand
					2010 – Sep 2016	Author of academic papers	Constitutional Court
						regarding the course on rule	
						of law for Democracy	
					2013-2014	Author of academic papers	Independent Author
						regarding the course on rule	
						of law for democracy (Nor	
						Tor Por.).	
						-The Governance based on	

Mrs. Sumalee	59	-Master of Business Admin., Kasetsart	_	Listed Cos.	Rule of Law from the Point of View of Foreign Private Organization -The Human Right and Ruling of Constitutional Court and the European Court of Human Right -Democracy in a form of Rice Pledging and the Seeking of Rule of Law from Rice Selling G to G -The Role of Mass Media on the Inspection of the State Power	
Chokdeeanant Independent Director &	39	University -Bachelor of Laws, Sukhothai		02/2018-Present	Independent Director & Audit Committee	Group Lease Pcl. (Holding &Hire purchase Business)
Audit Committee/ 23 February, 2018		Thammathirat Open University -Bachelor of Accounting, Thammasat University /		Non-listed Cos. 2014 – present 2015- present	Chairman of Audit Committee Consultant for audit	Cigna insurance Pcl.  Government Housing Bank
		-Director Certification Program DCP 164/2012, IOD - Advanced Audit Committee Program AACP 15/2014, IOD -		2012 - 2017 2001 - 2017 1982-Present	committee Chairman of Audit Committee Managing Director Lecturer for accounting and auditing	Winsome Green Co., Ltd.  Grant Thornton Co., Ltd.  public and private universities

Mr. Troy Andrew	52	-LL.B., Monash University -	-	Listed Cos.		
Schooneman /		-Bachelor of Arts (Psychology), Monash		02/2018-Present	Independent Director & Audit	Group Lease Pcl. (Holding & Hire purchase Business)
Independent Director &		University/			Committee	
Audit Committee/ 23				02/2015–10/2016	Director & Chief Legal Officer	Demeter Corporation Pcl.
February, 2018		-Director Accreditation Program DAP,				
		2559, IOD		Non-listed Cos.		
				01/2008-09/2014	Partner & Head of International	Weerawong, Chinnavat & Partners Ltd.
					Practice Group	
				01/1999-01/2008	Senior Associate/Partner	White & Case, Thailand
				04/1996-01/1999	Associate	White & Case, Hong Kong

<sup>\*</sup>Appointed Chairman of the Board to replace Mr. Tatsuya Konoshita effective 23 February, 2018

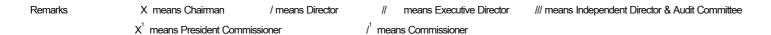
**Details of Company Secretary** 

Name / Position/ Starting	Age	Education / Training	Share	Relationship	Working Experiences for the past 5 years					
date	(Yr.)		holding	between	Period	Position	Company / Type of Business			
			(%)	Directors/						
				Management						
Miss Siriphen Pongchairerks/	60	Bachelor of Business Administration	-	-	2016-Present	Company Secretary	Group Lease Pcl. (Holding&Hire purchase Business)			
Company Secretary / 22		(General Management), Assumption			2016-Present	Secretary to the Board	Thanaban Co., Ltd. (Asset back loan Business)			
November, 2011		University			2014 – 2016	Secretary to the Board and	Thanaban Co., Ltd. (Asset back loan Business)			
		- Company Secretary (CSP 1/2002)				Audit Committee				
		- Effective Minutes Taking (EMT			2011-2016	Company Secretary and	Group Lease Pcl. (Holding&Hire purchase Business)			
		14/2009)				Secretary to Audit Committee				
		- TAN: Workshop, How to Make			1991-2011	Secretary to the Board of	United Securities Pcl.(Securities business)			
		Accurate Disclosure,				Directors (Company				
		Merger & Acquisition or Related Party				Secretary)				
		Transaction								
		- Laws & Practices for Company								
		Secretary RE: the amended Securities &								
		Exchange Act B.E.2551								
		-Other courses in relation to the Role of								
		Company Secretary, Corporate								
		Governance and Investor Relations by								
		SET, SEC or								
		Company Secretary Club								

#### Details of Positions held in the Company, its Subsidiary and Related Companies of Directors, Executives and controlling person as of the year 2017

				S	Subsidiary Compa	anies				Related C	Companies	
Directors / Executives	Company	Group Lease Holdings Pte.Ltd.	GL Finance Plc.	Thanaban Co., Ltd.	GL Leasing (Lao) Co., Ltd.	PT Group Lease Finance Indonesia	BG Microfinance Myanmar Co.,Ltd.	GL-AMMK Co. Ltd.	Engine Holdings Asia PTE. LTD.	Wedge Holdings Co., Ltd.	Creation Investment LLC	Cambodian People Micro Insurance
Mr. Mitsuji Konoshita *	Х	Χ//		Х	Х	X <sup>1</sup>	Х	Х	Х	,		
2. Mr. Tatsuya Konoshita	X//	/								///		
3. Mr. Muneo Tashiro	///	/	Х	///	/				/	/		
4. Mr. Regis Martin	///	/		/		/ <sup>1</sup>						
5. Mr. Patrick Fisher	/										//	
6. Mr. Riki Ishigami	/		/ //	/								/
7. Mr. Yusuke Kozuma	/		/ //									
8. Mr. Alain Dufes	/				//	/ <sup>1</sup>	///	/				
9. Gen. Suebsan Dardarananda	///			///								
10.Mr. Sonit Pitchyangkul *	///			///								
11 Mr.PholdejTherdphithakvanij	///			///								
12. Mr. Krit Phanratanamala	///			///								
13. Mr. Freddy Marie	//					/ <sup>1</sup>	/					
14. Mr. Boris Zschorsch	//											

\*Resigned during year 2017



**Details of Directors of Subsidiary Companies 2017** 

Subsidiary Companies		y Compani					
Directors' name	TNB	GLH	GLF	GLL	GLFI	BGMM	GL-AMMK
1. Mr.Mitsuji Konoshita	Х	Х		Х	X <sup>1</sup>	Х	Х
2. Mr.Tatsuya Konoshita		/, //					
3. Mr.Muneo Tashiro	/, //	/, //	Х	1			
4. Mr. Regis Martin	/, //				<i>/</i> <sup>1</sup>		
5. Mr.Riki Ishigami	1		/, //				
6. Mr. Yusuke Kozuma			/, //				
7. Mr. Alain Dufes				//	/ <sup>1</sup>	//	/, //
8. Gen.Suebsan Dardarananda	1						
9. Mr.Sonit Pichyangkul*	1						
10. Mr.Krit Phanratanamala	1						
11.Mr.Pholdej Therdphithakvanij	1						
12. Mr. Kaname Hashimoto				/, //		/, //	/, //
13.Mr. Freddy Marie					<i>J</i> <sup>1</sup>	1	
14. Mr. Fumio Kyuma			1	1			
15. Mr. Nikolay Kosyakov					/, //		
16. Mrs. Laksmi Mustikaningrat					1		
17. Mr. Jonathan Meuret						1	1
18. Mr.Chhuon Sereyvichet			1				
19. Mr.Uch Sophoan			1				
20. Mr.Daim Ratanak			1				
21. Mr.Leng Vandy			1				
22. Mr.Yin Pholy			1				
23. Mr. Charlie Ng							1
24. Mr. Hitoshi Ikeya							1
25. Mr. Aung Moe Kyaw							1
26. Mr. Shigeyoshi Asano					<i>J</i> <sup>1</sup>		
27. Mr. Didie Soewondho					<i>J</i> <sup>1</sup>		

<sup>\*</sup>Director of subsidiary who resigned during year 2017

Remark: X means Chairman / means Director // means Executive Director X<sup>1</sup> means President Commissioner /<sup>1</sup> means Commissioner

GLF: Group Lease Finance Plc., Cambodia

TNB : Thanaban Co., Ltd. Thailand GLH : Group Lease Holdings Pte.Ltd., Singapore GLF : Group GLL : GL Leasing (Lao) Co., Ltd., Laos PDR GLF : PT Group Lease Finance Indonesia, Indonesia BGMM : BG Microfinance Myanmar Co., Ltd., Myanmar GL-AMMK: GL-AMMK Co., Ltd., Myanmar

### **Remunerations of Directors and Management**

#### **Monetary Remunerations**

<u>Board of Directors</u>: The monetary remunerations for Board of Directors normally consists of meeting fee and annual bonus

-Meeting fee: Chairman of the Board and Chairman of the Audit Committee receives meeting fee of 12,000 Baht per attendance. Directors of the Board and members of Audit Committee receives meeting fee of 10,000 Baht per attendance time. Audit Committee shall receive both meeting fees as member of the Board and member of Audit Committee.

-Annual Bonus: The Board of Directors shall consider significantly from the Company's operating result and such proposal shall be approved by the Annual General Meeting of Shareholders. In 2017, the shareholders' meeting approved a bonus of double of the average months of the employee's bonus. However, for the year 2017, there was no bonus paid to directors and top executives since the Company had a net loss.

As for Thanaban Co., Ltd., in 2017 there was no bonus paid for Thanaban Audit Committee as well. And for the meeting allowance fee, it was the same rate as Group Lease's Board meeting allowance fee. Details of the payments are shown below:

Unit: Baht

Name	Position	Meeti	ing fee	Total	
		Board of Directors	Audit Committee		
1.Mr. Mitsuji Konoshita <sup>1/</sup>	Chairman of the Board & CEO	144,000	-	144,000	
2. Mr. Tatsuya Konoshita <sup>2/</sup>	Director, Chairman & Chairman of Executive Committee	182,000	-	182,000	
3. Mr. Muneo Tashiro	Director & Chief Operating Officer	180,000	-	180,000	
4. Mr. Alain Dufes	Director	180,000	-	180,000	
5. Mr. Patrick Fisher	Director	150,000	-	150,000	
6. Mr. Regis Martin	Director & Chief Financial Officer	180,000	-	180,000	
7. Mr. Riki Ishigami	Director	140,000	-	140,000	
8. Mr.Yusuke Kozuma	Director	180,000	-	180,000	
9. Gen.Suebsan Dardarananda *	Chairman of Audit Committee/ Independent Director	360,000	504,000	864,000	
10. Mr.Sonit Pichyangkul <sup>3/</sup> *	Audit Committee / Independent Director	190,000	330,000	520,000	
11. Mr.Krit Phanratanamala *	Audit Committee/ Independent Director	300,000	420,000	720,000	
12. Mr.Pholdej Therdphithakvanij *	Audit Committee/ Independent Director	300,000	420,000	720,000	
Total		2,486,000	1,674,000	4,160,000	

Remark: 1/ Vacated from the position on 16 October, 2017

<sup>&</sup>lt;sup>2/</sup> Appointed Chairman to replaced Mr. Mitsuji Konoshita on 20 October, 2017

<sup>&</sup>lt;sup>3/</sup> Resigned on 24 November, 2017

<sup>\*</sup>Being Independent Director and Audit Committee of subsidiary (Thanaban Co.,Ltd.) as well and the remunerations above already included remunerations from the subsidiary company

<u>Executives</u>: The monetary remunerations for executives in 2017 consisted of monthly salary and annual bonus paid to 6 executives at total 22.72 million Baht (includes 1 resigned executive who resigned during the year), details as follows:

No. of Executive and Remunerations	2017	2016	2015
Number of executive (person)	6	8*	18
Salary and bonus (million Baht)	22.72	31.16	51.62

**Remark** \*During the year 2016, the Company had restructured its organization which caused the reduction in the number of executives according to the SEC's definition from the year 2015.

#### **Other Remunerations**

Other Remunerations of Directors

-none-

Other remunerations of Executives

- Provident Fund

The Company provides provident fund to staff and executives by contributing 5% of basic salary of the employees. In 2017, the total amount of provident fund contributions for total 6 executives at total amount of 1.14 million Baht.

#### **Human Resources**

The total number of employees as of 31 December, 2016, 2015 and 2014 divided by departments are shown below:

unit : person

Department	2017	2016	2015
Credit and Marketing	445	346	269
Collection	263	292	265
Accounting and Finance	50	46	33
Human Resources & Admin.	70	38	36
Operations	117	129	84
Information Technology	68	58	33
Total	1,013	909	720

The total remunerations of the Company's employees consist of salary, bonus, Social security fund, provident fund contributions and other welfare such as group health insurance. In 2017, the Company paid total remunerations of 328.13 million Baht.

In 2017, the number of employees and the remunerations paid to the subsidiaries' employees in other countries which were somewhat paid on the same principle as the Company or may be different in relation to each country's law, detail as follows:

Subsidiaries	Number of employees	Remunerations
GLH	18	40.39
GLF	749	113.62
GLL	122	15.4
GLFI	947	44.155
BGMM	207	9.45
GL-AMMK	282	11.02

#### **Human Resources Development**

It is the Company's policy to encourage the employees to develop their knowledge, skill, experiences and expertise in work emphasizing on contributing efficient and qualified services. In addition, the Company also emphasizes on doing business with transparency in compliance with the good corporate governance principles. Therefore, it has the policy in encouraging the employees to work with good ethics and free from corruption in any form. Orientation is arranged for new employees so that they can get the knowledge, understanding of work system as well as the organization culture. Various trainings are regularly arranged, both in-house and outside trainings, on various courses appropriately depending on the related duties of the employees.

## **Corporate Governance**

The Board of Directors realizes the importance of good corporate governance which will add more value to the Company and also contribute long term benefits to its stakeholders such as shareholders, employees, suppliers, customers as well as the society as a whole. Therefore, the Board has resolved the following Corporate Governance Policy to serve as its operation guideline for the Board of Directors, management and all the employees as follows:

#### **Corporate Governance Policy**

- 1. Emphasize on the responsibility to the society as a whole by encouraging the Directors, management and all the employees to carry out their duties and activities in compliance to the rules, laws, regulations as well as following the code of ethics in doing business.
- 2. Emphasize on transparency in doing business by disclosing information in compliance to the related laws, rules and regulations.
- 3. Initiate internal control system with the collaboration from the Board of Directors, Audit Committee and management so that the business operation is done in compliance to the good corporate governance principles. The guideline and efficiency of the auditing and internal control systems shall be regularly evaluated and reviewed.
- 4. Carefully control the business activities which may lead to conflict of interest among different departments so that it becomes transparent and fair without any bias.
- 5. Respect the rights of stakeholders. Treat all concerns with honesty and justice by supporting various activities to build good relationships among the stakeholders and sustain the stability growth of the Company's business.
- 6. Respect the legal right of the shareholders by giving them equitable treatment in shareholder's meeting and also provide them with equitable and sufficient information.
- 7. Maintain the operation guidelines to be in compliance with the management policy including the business philosophy according to the Company's objective in order to protect the utmost interest of the shareholders.

The compliance of CG policy as of 2017 appears on the Company's website under Investor Relations section / Corporate Governance

#### **Sub-committees**

Currently, the Board of Directors has set up only 1 sub-committee, i.e. Audit Committee and has not set up Nomination and Compensation Committee due to its small and uncomplicated nature of the organization and also small member of the Board of Directors with very minimal turnover of the directors so that the Nomination Committee might not be necessary. As for the determination of remunerations, the management's remunerations are determined by the Board of Directors and the remunerations for the Board of Directors are determined by the shareholders' meeting.

#### **Audit Committee**

#### **Structure of Audit Committee**

As of 31 December 2017, Audit Committee consisted of 4 Independent Directors of which Mr. Sonit Pichyangkul and Mr. Krit Phanratanamala are the Audit Committee members who possess the knowledge and experience in auditing financial statement of the Company. However, on 24 November, 2017 due to health problem, Mr. Sonit Pichangkul had resigned from the Company. Therefore, as of 31 December, 2017, the Audit Committee consisted of 3 Independent Directors.

The list of Audit Committee and the meeting attendance of the Audit Committee Meeting in 2017 is shown below.

		Audit Committee Meeting		
Name	Position	Number of	Number of	
		Meeting held	Attendance	
1.General Suebsan Dardarananda	Chairman of Audit Committee / Independent Director	23	23	
2.Mr.Sonit Pichyangkul *	Audit Committee and Independent Director	20	17	
3.Dr.Phodej Therdphithakvanich	Audit Committee and Independent Director	23	23	
4.Mr. Krit Phanratanamala	Audit Committee and Independent Director	23	23	

\*Resigned on 24 Nov. 2017

However, as of 12 January, 2018 the Company appointed 1 Independent Director and Audit Committee to replace Mr. Sonit Pichyangkul and as of 31 January, 2018, there were another 2 Independent Directors resigned and on 23 February, 2018, the Board of Directors had appointed 3 new Independent Directors and Audit Committee in replacement. Therefore, as of the end of February, 2018 there were altogether 5 Independent Directors and Audit Committee. The details of resignation and newly appointment of Independent Directors and Audit Committee appears in the table under Board of Directors above.

The Board of Directors has determined the term of office of the Audit Committee to be 2 years each and is able to renew the term of office for a 2- year term each. At present the Company has no Independent Director who has the term of office exceeding 9 years.

#### **Definition of Independent Directors**

The Company defines the qualifications of the Independent Directors in accordance with the SEC regulations as follows:

- O An Independent Director does not hold more than 1% of paid-up shares in the Company, parent company <sup>(1)</sup>, its subsidiary <sup>(2)</sup>, affiliated company <sup>(3)</sup> or related company or any legal entity that has related persons <sup>(4)</sup>.
- An Independent Director is not an employee, staff member, an advisor who receives a regular salary or a controlling party of the Company, its parent company, its subsidiary, affiliated company or any legal entity that has related persons. (present and 2 years before appointment)
- An Independent Director is not an immediate family member or a person legally occupying similar status as parents, spouse, siblings, sons and daughters including spouses of sons and daughters of an executive officer of the Company, a major shareholder, a controlling person or an individual who will be nominated to be an executive officer of the Company or any of its subsidiary.
- An Independent Director does not have business relationship with the Company, its parent company, its subsidiary, affiliated company or any legal entity, which has related persons that the relationship does not interfere with his exercise of independent judgment. And among other things materiality in making an independent opinion regarding the operation of the Company.

**Note:** <sup>(1)</sup> A parent company is the company that holds more than 50% of the Company's paid-up capital. <sup>(2)</sup> A subsidiary is the company that we hold more than 50% of its paid-up capital. <sup>(3)</sup> An affiliated is the company that we hold more than 20 % but not more than 50% of its paid-up capital. <sup>(4)</sup> legal entity that has related persons includes those who hold more than 10% of its paid-up capital.

All Independent Directors have qualifications required for the Independent Director and are also members of the Audit Committee in accordance with the SEC notification korlortor.kor.(wor) 32/2551 as of June 5<sup>th</sup>, 2008.

#### **Duties and Responsibilities of Audit Committee**

The Audit committee takes responsibility subject to Board of Directors' assignment and reports directly to the Board of Directors as follows:

- 1. Review the Company's financial reporting process to ensure accuracy and sufficiency.
- 2. Review to ensure that the Company has appropriate and efficient internal control system and internal audit system and review the independency of the Internal Audit Department. The Audit Committee shall approve the appointment, transfer or termination of the head of Internal Audit Dept. or other related department responsible for the internal auditing of the Company.
- 3. Review the performance of the Company to ensure compliance with the Securities and Exchange Acts, rules and regulations of the Stock Exchange or other laws relating to the Company's business.
- 4. Consider, select and recommend independent external auditor and determine their remunerations and participate in the meeting with the external auditor without the Company's management at least once a year.
- 5. Ensure that the connected transaction or transaction that may lead to conflict of interest has been done in compliance to the laws and regulations of the SET & SEC.
- 6. Prepare report of the Audit Committee and disclose it in the annual report of the Company. Such report should be signed by the Chairman of the Audit Committee and should contain the minimum information as follows:
  - Comment on accurateness, completeness and credibility of the Company's financial report.
  - Comment on the sufficiency of the Company's internal control system.
  - Comment on the Company's compliance with Securities and Exchange Acts and SET's regulations and other laws relevant to the Company's business.
  - Comment on suitability of the external auditor.
  - Comment on transactions that may have conflicts of interest.
  - Number of meetings of the Audit Committee, and attendance of each member.
  - Overall comments or remarks that the Audit Committee has while carrying out their duties prescribed in the Charter.
  - Any other transactions that the shareholders and general investors should know within the scope of duties
    and responsibilities of the Audit Committee assigned by the Board of Directors.
- 7. Perform other duties as assigned by the Board of Directors with the consent of the Audit Committee.

In order to support the successful performance of the Audit Committee, the Audit Committee is able to invite the Company's executives or employees to make comments or provide facts or participate in the meeting or present any related documents required as well as to have the authority to hire consultant or other third parties according to the Company's rule to seek for their opinion or advices as necessary.

#### **Audit Committee's self-assessment**

For the year 2017, the Audit Committee has done its yearly self-assessment and the result was 93.42% which is considered excellent in which details are as follow:

Criteria	Full Score	Score	%	Result
Total	76	71	93.42	excellent
1. AC Structure and qualifications	12	10	86.08	good
2. AC Meeting	24	23	94.46	excellent
3. Duties & responsibilities of AC	40	38	95	excellent

#### Nomination and Appointment of Directors and Highest Level Management

#### (1) Independent Director

In nominating of Independent Director the Board of Directors will consider from those who possess suitable qualifications or at least must possess the minimum qualifications specified by the SEC's regulations Ref: GorLorTor.Gor.(Wor) 32/2551. In addition to those minimum qualifications, other qualifications such as being a reputable or acceptable in society person or possess knowledge and experiences of an Audit Committee are also considered, such as the experience in financial statement auditing or other work experience directly in hire-purchase business which is the same business as the Company, etc. Most importantly, independency is the most significant qualification required. Those nominated persons shall be proposed for appointment from the Board of Directors' meeting or shareholders' meeting as the case may be.

#### (2) Nomination of Directors and Highest Level Management

The Company has not set up any Nomination Committee. In nominating persons to be appointed as Directors or highest level management of the Company, the Board of Directors shall consider from the caliber, experiences, vision and reliability of such person together with the past knowledge and skills which might be beneficial to the Company's business operation, including good understanding of the Company's business so that they are able to achieve the Company's goal and objectives determined by the Board of Directors and should be the ones who can contribute their time for the Company fully. Those nominated persons shall be proposed for appointment from the Board of Directors' meeting or shareholders' meeting as the case may be.

The nomination of directors and independent directors, could be based on the diversity of the board structure of which resources can be provided by the nomination from the minor shareholder (if any) or from the existing executive or subsidiary or associated company's director or introduced by existing directors or other persons, etc.

The Company's Articles of Association states that in each of annual general meeting, one-third of directors or nearest amount (1/3) has to be resigned by rotation. The retired directors shall be determined by the ones who were in the position the longest. The retired Directors can be re-elected. The list of directors who retired by rotation each year as well as the list of the Board of Directors after the re-election shall be disclosed in the Notice to the AGM Meeting and recorded in the said meeting each year.

The principle and voting method of the election of Directors in the shareholders' meeting shall be as follows:

- 1. The voting for election of director shall use majority vote given that each shareholder has the voting right of one share for one vote
- 2. The voting for election of director shall be done individually for each person. The shareholder can cast their total votes they have for each individual nominated person to be the director one by one.
- 3. The person who receives the subsequent highest vote shall be the one elected the directors until the number of elected director is equal to the number of required director of such election. In case of a tie vote for the persons with next highest voting amount so that it exceeds the required number of director for such election, Chairman of the meeting shall cast an additional vote to make the resolution.

However, in case the vacancy of director is from the reasons other than the expiration of the term of office, the remaining Board of Directors shall elect a new director to substitute for the vacant position unless such director has the remaining term of office less than 2 months. Such resolution shall require the vote of not less than three-fourth of the remaining directors. The substitute director shall hold office only for the remaining term of office of the director whom he or she replaces.

#### **Governance on the Company's Subsidiary and Associated Company**

The Company's subsidiary is wholly owned 100% by the Company or its subsidiary. Members of the Board of Directors were assigned to be the directors in the subsidiary company to form the structure of Board of Directors of the subsidiary company by which the number of directors is in relation with the Company's proportion held in the subsidiary company. Such Board of Directors shall have the responsibilities to ensure the best interest of the subsidiary company.

In addition, the designated persons also have the obligation to ensure that the subsidiary companies are having appropriate rules regarding related transactions, acquisition or disposal of assets or other significant transactions including the compliance of the rules and regulations in each related country. This includes the keeping of records and accounting of the subsidiary companies' information that is auditable and also able to submit for consolidation to the Company on time. In addition, the Board of Directors shall receive the report on operating result of the subsidiaries regularly.

#### **Governance on Inside Information Usage**

The Company complies with the corporate governance principle in governing the usage of inside information by setting up a written code of ethics of the director, management and employees that has been approved and announced to the employees. The governance on inside information usage are summarized as follows:

- Inside information must not be used for personal interest in buying or selling of the Company's shares or be disclosed to other persons for buying and selling of the Company's shares
- The directors or other employees who can access to Company's financial information are not allowed to buy or sell the Company's shares at least 7 days prior to the disclosure of the Company's financial statements or financial status as well as other important information
- Those who can access the Company's important information have to report their shareholding of the Company's shares and their changes in the shareholding according to the set rules of the Company and or the SEC to avoid abuse of inside information

In addition, whenever there is a new director or executive who is in the position which needs to report their shareholding of the Company's shares according to the SEC's rule, the Company Secretary shall inform those persons of the duty to disclose their shareholding and changes of the shareholdings of the Company's shares to the SEC in compliance to the Section 59 of the Securities & Exchange Act B.E 2535. In the event of a newly accepted position, such report is required within 30 days and in the event of the changing of the shareholding, report should be done within 3 days from the executed date. The Company Secretary should be notified of such changing of shareholding in order to keep record and report in the next Board of Directors' meeting.

#### **Disclosure Policy**

- Chief Executive Officer or Chief Investor Relation Officer or the management who was assigned to do the Chief
  Investor Relation Officer's function is able to consider and make decision on the material contents of the
  information to be disclosed by either disclosing by himself or may assign other related person(s) to do the
  disclosure.
- The disclosed news must be correct, transparent and equally disclosed within the timeline set forth by the SET or other related regulators.
- The Company shall disclose inside information and other information required in compliance to the SET in the SET Portal system before or simultaneously on the Company's website for transparency and equality of the reception of information. Moreover, information regarding public relations of the Company shall be posted on the Company's website.

#### **Remunerations of External Auditor**

In the fiscal year 2017, the Company paid the audit fee to the external auditor at the amount of 4,700,000 Baht (four million and seven hundred thousand Baht) without any non-audit fee.

## **Corporate Social Responsibilities**

Since the nature of the Company's business does not have direct impact on the environment, the corporate social responsibilities of the Company emphasize on the responsibilities in treating the employees, customers, competitors, etc. with justice and honesty and will not support any incidents that might lead to corruption. The Board of Directors adopts the guidelines below:

#### 1. Operate Business with Fairness

- The Company shall compete with the competitors with fairness, without unreasonable attack, slanderous or distortion of information for own advantage.
- The Company shall support only fair service in providing financial service that is highly beneficial to the consumers and will not coordinate with the competitors to do any damage to the consumers for the Company or its allies' benefits.
- The Company shall not search for competitor's trade secret information dishonestly or in breach of business ethics
- The Company shall encourage and not involve in any pirate of intellectual property and shall encourage employees to use only the products with copyrights.

#### 2. Anti-corruption

The Company values the importance of the implementation of anti-corruptions and bribery both directly or indirectly which beneficial to personal, family, friends and acquaintances whether in the side of a receiver orthe person who offers bribes both in monetary or non-monetary forms to the government sectors or private companies that the Company are dealing business or having contact with but shall be obliged to comply with the set anti-corruption guidelines strictly as follows:

- There should not be any direct or indirect benefits whether to oneself, family and friends received from the Company. For example, the selling of goods and services to the Company or competing with the Company. Avoid accepting any feast from the persons who have business connection with the Company or other persons who might expect some benefits from the employees.
- Never ask or receive any unjustified benefits both directly or indirectly or other benefits in exchange for the commercial benefits including briberies or dishonest incidents in doing business
- The employees who cheat or violate the code of ethics shall be put on disciplinary actions and penalized according to the Company's rules and might as well have to be penalized by law if such violations are unlawful.
- Employees should not neglect whenever they found some clues or corruption events happened in the Company and should notify their supervisor or other responsible personnel and coordinate in the investigation process. If there are any questions, they should seek advice from their supervisor.

#### 3. Respects for Human Rights

The Company values the importance of not involving in the violation of human rights and the freedom of an individual or any collective groups whether directly or indirectly. For example, the Company shall not treat employees unequally even under different races, religious, beliefs, gender, languages, marital status, age, political affiliation, state of origin, sexual deviation, physical condition, etc. The Company shall not exercise forces or encourage any forces in threatening employees to work whether physically, verbally or mentally. For example, the Company hires total 10 employees who have the problem in hearing and speaking. All were treated equally as other normal employees in terms of remunerations and welfare. They were assigned documentary job which suits their physical condition.

#### 4. Treating Employees with fairness

In determining the employees' welfares and benefits, the Company shall put the following factors into considerations:

- The employees' duties and responsibilities
- The overall economic situation which may affect the well-beings of the employees
- The salary payment rate and employment situation of labor market especially in the same industry
- The business growth potential and the paying capacity of the Company. The Company's Board of Directors had approved the increase of employees' provident fund contribution rate from 3% to 5% across the board.
- The permanent employees will get salary increase annually in July. The amount of salary increase shall based on the performance evaluation from their respective supervisor and the factors such as the attendance, leaves or lateness reports are all counted in the evaluation.

#### 5. Responsibilities for Consumers

In doing business, the Company is responsible for the consumers on the basis of honesty and good business ethics since the Company is a financial service provider in order to create reliability to the consumers as well as to maintain the sustainable growth of the Company. As a result, the guidelines for responsible credit granting were set up as follows:

- The Company shall suggest the appropriate installment condition for each individual customer base
  on their repayment capacity and shall not grant credit to those customers who may possibly have
  problems in paying back the loan in the future in order to help them to avoid creating liabilities
  obligation which is not suitable for them.
- The Company shall present its services clearly and transparently in terms of conditions and different fees charged to be fair and beneficial to the customers.
- The Company may offer some assistance to the customers who may have financial problems during unexpected or uncontrollable crisis such as natural disaster, political unrest by providing debtrestructuring scheme as deemed appropriate.

# **Internal Control and Risk Management**

The Company's Audit Committee Meeting No. 5/2018, held on 22 March, 2018 consisting of the 5 Independent Directors and Audit committee, a report on internal control systems of the Company was presented and clarified by the management. From the assessment of the internal control systems of the Company based on the SEC's assessment form which consists of 5 internal control system measures, the organization and control environment, risk management, management control activities, Information & communications and monitoring which were extended into 17 points of focus, the Audit Committee believed that the Company has good internal control systems. Sufficient personnel were set up to handle the system effectively so that it can protect the Company's assets from being abused by the directors or management and also prevent the conflict of interest with the related persons. However, the Independent Directors or Audit Committee had an additional opinion that the Company needs to improve on the governance and business operations control over its subsidiaries in foreign countries more prudently.

The Company's internal control systems are as follows:

#### 1. Organization and control environment

The Company has set up clear, justified and measurable objectives in its business operation by setting up vision, mission and strategies in order to achieve the set objectives. Line of supervision is also clearly determined so that the employees were acknowledged and realize their duties and responsibilities appropriately and work in full capacity. The Company realizes the importance of having good corporate governance that it will enhance the sustainability growth of the Company. Therefore, all the management and employees were encouraged to comply strictly to the corporate governance rules which contain good conduct and business ethics in carry out the duties with full capacity, honesty, transparency and justice, no abuse of the Company's inside information for one's own or related persons' benefits or doing other actions that will be contradictory to the Company's interest. It also contains penalties or disciplinary actions for the violation of such rules together with the efficient and sufficient internal control system. Such code of conduct and ethics are, therefore, served as the operation guidelines for the management and employees. As for the guidelines on financial and procurement activities, the Company set up rules in writing which clearly specified the criteria, condition and payment approval authorization as well as the contract execution accurately to protect against any financial frauds and corruptions.

#### 2. Risk Management

Management gives significant importance to risk management by setting up systematic risk management process efficiently in order to be able to control and reduce the risk that may arise from both internal and external factors and which may obstruct the Company's achievement in its goal. Employees are encouraged to be aware of risk management in doing their duties. Internal Audit Department shall do the auditing function and risk evaluation on every activity on various levels - individual, sectional and departmental through efficient risk evaluation tools covering all 5 areas and report directly to the Audit Committee and subsequently to the Board of Directors.

#### 3. Management Control Activities

The Company's vision and mission are clearly stated and the management structure together with the scope of authority and responsibilities are written clearly and have the system to cross check among departments on each level of operation so that employees can carry out their duties in the same direction towards the set plan. Moreover, the scope

of duties and authorities and limit for approval authorities in all level in every department were also clearly specified in writing and announced to employees for transparency and agility. In addition, the duties that might have any conflict of interest or may adversely affect the transparency of the transaction were segregated. Moreover, the related persons of the Company's management and employees when doing business with the Company also need to comply with the normal rules and approval procedures as other normal customers. The various transactions shall be audited by the Internal Audit Department and the external auditor to ensure the accuracy and compliance with related laws and the Company's regulation and the audited results were gathered and reported to the Audit Committee and subsequently to the Board of Directors.

#### 4. Information and Communication

The Company always gives importance to information technology system and communication system so that the compiling and analyzing of data were done accuracy, and in time. The information concerning the standard of operation, policies and other rules and regulations are communicated to the employees to enhance the efficiency of the Company's activities and business. The collecting of accounting documents is also done completely and accurately in each category for each transaction for transparency and future reference. In addition, there were some management monitoring system to facilitate the management and directors' accurate and timely decision making in terms of problem solving and planning for the Company's future growth.

#### 5. Monitoring

The Company has always monitored its business operating result in order to be able to achieve the set goals. Management meeting is set up at least once a month to monitor the operating result. In case of an urgent problem arising from other significant factors which might seriously affect the normal operation of the Company, an ad hoc meeting can also be held. In addition, the Company also set up Internal Audit Unit which reports directly to the Audit Committee to carry out the internal auditing on the operation of each department of the Company. Its objectives are:

- 1) To increase the efficiency of the Company's operations and report the result to Audit Committee and management.
- 2) To ensure that the Company's assets are utilized efficiently.
- 3) To report to the Audit Committee and management about the possible problems so that preventive solution could be done in time.
- 4) To ensure the existence of appropriate internal control systems and ensure that the set systems were carried out properly.

#### **Head of Internal Audit**

Mr. Chissanuphong Chinna had been appointed as Manager -Internal Audit Department since 1 April, 2016. The Audit Committee views that "Mr Chissanuphong Chinna" has the qualifications appropriated for the position both in terms of education and working experiences. He graduated Master of Accounting from Ramkhamhaeng University and has the internal audit experience from financial institutions for more than 20 years especially with direct experience in hire-purchase, leasing business which is the Company's core business which provided him with good understanding of the Company's business operation. In addition, he has been training on various courses relating to the internal auditing job continuously from the Institute of Internal Auditors of Thailand and Bank & financial Institution Internal Auditors Club which equips him with the suitable qualifications and potential in carry out the duties of Internal Auditor in compliance with the internal audit standard.

The appointment or withdrawn or transfer of the Head of Internal Audit of the Company needs to be approved by the Audit Committee. (please see detail of Internal Audit Manager 2017 below)

### **Risk Management**

The Company has set up policy and process for risk management so that the management can use as guideline for operation. Management is responsible in determining and designing of work systems including the identifying of risk factors. Such business operation or systems planning which taking into account the risk factors enable the management to design the systems well within the acceptable risk level of the Company.

Regarding one of the Company's subsidiaries that provides the loans to small and medium enterprises or SME and strategic business partners, the management of risk on the lending business was to take into account the credit of the borrower, the existing and further business relationship, the nature and the amount of collateral given, the credit of the guarantor, the total amount of the principal and the interest rate.

However, this transaction was questioned by SEC therefore to be conservative management decided to provide an allowance for this transaction in full amount.

			Share	Relationship		Wor	king Experience				
Name / Position / Starting date	Age	Education / Training	holding (%)	between Directors/ Management	Period	Position	Organization/Type of Business				
Mr. Chissanuphong Chinna Internal Audit Manager /	45	Education: Master of Accounting,	-none-	-none-	2016-Present	Internal Audit Manager	-Group Lease Pcl.				
1 April, 2016					Ramkamhaeng University <b>Training and seminar:</b> -Enterprise Risk			2008-2016	Deputy Vice president- Internal Audit	-Leasing ICBC (Thai) Co., Ltd. (hire-purchase and leasing)	
					Management Integrating with strategy and COSO			2003-2008	Assistant Manager – General Audit	Thanachart Bank Pcl. (Commercial Bank)	
		2017 -Tools and Techniques for			1996-2003	Senior Auditor	Siam City Bank Pcl. (Commercial Bank)				
						the audit manager -Risk Management and			1995-1996	Branch-Credit Officer	Siam City Factoring Pcl. (financial institution)
		monitoring of outsource service									
		- CEO & Integrated Management Audit									
		<ul> <li>Management of Assets and Liabilities for financial</li> </ul>									
		institution - IT Risk Audit									
		- Fraud Risk Management - Significant Activities &									
		Possible Impaired Loan  - Internal audit system  evaluation – COSO									
		- How to do Risk Evaluation to set up									
		Internal audit plan  - Auditing based on risk									
		standard  New Accounting									
		Standard  - Accounting standard on									
		long term rent – IT Security Policy									
		<ul> <li>Allocation of debts in hire purchase</li> </ul>									
		- Know your customer (KYC)									
		<ul> <li>KPI for Auditor and</li> </ul>									

writing - Cautions of hire purchase under new law - IAS 39 & TAS 48 - Fundamental credit analysis - Financial Analysis - Credit operation - Risk analysis and audit example selection			
example selection			

# **Related Party Transactions**

The financial statement of Group Lease Public Company Limited as of December 31, 2017 and 2016 presents related transaction as follows:

The relationship between the Company and the related parties are summarized below

Name of related parties	Relationship with the Company
Group Lease Holdings Pte. Ltd.	Subsidiary
GL Finance Plc.	Subsidiary (held by a subsidiary)
GL Leasing (Lao) Company Limited	Subsidiary (held by a subsidiary)
Thanaban Company Limited	Subsidiary
PT. Group Lease Finance Indonesia	Subsidiary (held by a subsidiary)
BG Microfinance Myanmar Co.,Ltd.	Subsidiary (held by a subsidiary)
GL-AMMK Co.,Ltd.	Subsidiary (held by a subsidiary)
Asia Partnership Fund Pte., Ltd.	Company's director is major shareholder
	of that company / Common director
A.P.F. Group Co., Ltd.	Company's director is major shareholder
	of that company / Common director
Engine Holdings Asia Pte.Ltd.	Company's director is major shareholder
	of that company / Common director
Cambodian People Micro Insurance PLC.	Common director with the Company and GLF
JTrust Asia Pte. Ltd.	Shareholder of GLFI
APF Trading Plc.	Common director with GLF
PT Bank JTrust Indonesia Tbk.	Common shareholder with GLFI
JTrust Co.,Ltd.	Ultimate parent company of shareholder of GLFI
Commercial Credit and Finance PLC.	Associated company
Creation Investment Sri Lanka LLC.	Common director with the Company
Wedge Holdings Co., Ltd.	Company's director is major shareholder
	of that company / Common director
Showa Holdings Co., Ltd.	Company's director is major shareholder
	of that company / Common director
Century Finance Company Limited	Common director with GL-AMMK

## Related transaction between the company and subsidiary companies as at 31 December 2017 and 2016

Buyer/ Customer	Seller/	Transactions	Amoun (Thousand Ba		Pricing Policy	Reasonability/
Casama	Service Provider		31 Dec 17	31 Dec 16		Necessity
GL Finance Plc.	The Company	Hire-Purchase Interest Income	16	56	Contract	The company provide hire- purchase service for agricultural machinery to GL Finance Plc. for donation to the educational institution with the market interest rate as in the general business.
		Hire purchase and installment sales receivables	-	646		The company provide hire- purchase service for agricultural machinery to GL Finance Plc. for donation to the educational institution
		Other receivables	·	1,536		Advance payment for GL Finance Plc. as a general business.
		Other payables	156	2,124		GL Finance Ptc. paid for the company as a general business.
Group Lease HoldingsPte. Ltd.	The Company	Dividend income	343,768	ı	As declared	
		Services and administrative expenses	662	-	Contract	The company receive software services from Group Lease Holdings Pte. Ltd. as a kind of license fee with the market rate as in the general business based on general business condition

Buyer/	Seller/	Transactions		mount	Pricing	Reasonability/
Customer	Service Provider		(Tho	usand Baht) 31 Dec 16	Policy	Necessity
Group Lease	The Company	Interest Income	401,008	322,409	7% per	The company lend to Group
Holdings Pte. Ltd.	o company	II I I I I I I I I I I I I I I I I I I	101,000	322,100	annum	Lease Holdings Pte. Ltd. to
i iolai igo i toi ztai		Short-term loans to and			GI II IGITT	support business expansion in
		interest receivable				regional country with an interest
		Beginning balance	E 100 0E4	4.016.200		rate close to the normal rate
		Increase	5,198,254	4,016,390		
		Decrease	2,111,377	1,440,749		when the company borrow from
		Gain from ex-rate	(1,457,196)	(322,448)		the bank.
		Ending Balance	(341,292)	63,563		
			5,511,143	5,198,254		
		Other receivables	4,706	14,919		Advance received from Group
						Lease Holdings Pte. Ltd. To the
						Company for the normal
						business.
		Other payables	107,906	49,826		Group Lease Holdings Pte. Ltd.
						paid for the Company for the
						normal business.
		Other current liabilities	-	236		Group Lease Holdings Pte. Ltd.
						paid for the Company for the
						normal business.
GL Leasing (Lao)	The Company	Dividend income	71	_	As declared	
Company						
Limited.						
		Other receivables	71			
		Other payables	567			GL Leasing (Lao) Company
		Other payables	301			Limited. has advance
						payment for the normal
Thanaban Company	T. 0	OIL :	04.407	00.040	0 1 1	business.
Limited	The Company	Other income	91,487	93,613	Contract	The company provide
						management and other
						services for Thanaban company
						limited. as a kind of
						management fee based on
						general business condition and
						has the highest benefit to the
						company.
		Interest Expense	10,435	7,591	7% per	The company borrow
					annum	unsecured from Thanaban
						Company Limited with an
						interest rate close to the normal
						rate when the company borrow
						from the bank.
	l .					1

Buyer/	Seller/	Transactions	Aı	mount	Pricing Policy	Reasonability/
Customer	Service		(Tho	usand Baht)		Necessity
	Provider		31 Dec 17	31 Dec 16		
Thanaban Company Limited	The Company	Other receivables	7,879	8,762	Contract	The company provide management and other services for Thanaban company limited. And these transactions are needed and for the highest benefit of the company's
		Short-term loans from			7% per	business.  The company borrow
		and interest payable to subsidiary			annum	unsecured from Thanaban Company Limited with an
		Beginning balance Increase	130,000 2,129	- 135,211		interest rate close to the normal rate when the company borrow
		Decrease Ending Balance	(135,129)	(5,211) 130,000		from the bank.
		Long-term loans from and interest payable to				
		subsidiary				
		Beginning balance Increase	53,300 125,306	- 82,381		
		Decrease Ending Balance	(138,606)	(29,081) 53,300		
		Other current liabilities	-	1,255		Advance payment received from providing the telephone system with the general business conditions and for the highest benefit of the company.
PT. Group Lease Finance Indonesia	The Company	Other receivables	298	-		Advance received for the normal business.
		Other payables	255	-		PT.Group Lease Finance Indonesia. paid for the company as a general business.

#### Audit Committee's opinion :

The Audit Committee has reviewed and validated above transactions, and gave the opinion that the purpose of these transactions are to support the company's business expansion in the regional country with an interest rate close to the normal rate when the company borrows from the bank. And these transactions are needed and for the company's business. For the hire-purchase service for the machinery to support educational institution with the market interest rate as in the general business. This transaction has benefit as a kind of promotion for the subsidiary in the regional country. And management services involved in doing the general business for the highest benefit of the company's business. (arm's length basis)

#### Other Related transactions between the company and related parties as at 31 December 2017 and 2016

Buyer/ Customer	Seller/ Transact			ount nd Baht)	Pricing Policy	Reasonability/
	Provider		31 Dec 17	31 Dec 16		
JTrust Asia Pte. Ltd.	The Company	Interest expense	286,601	95,699	5% per annum	The Company has issued convertible debentures to JTrust Asia Pte. Ltd. In
		Convertible debentures	5,885,348	4,521,842		foreign currency and it will contribute to the expansion of the
		Other payables	111,526	95,699		company's business with an interest rate close to the normal rate when the company borrows from the bank and for the highest benefit of the company.
		Advance received for issuance of convertible debentures	-	179,153		Advance received for issuance of convertible debentures from JTrust Asia Pte. Ltd.
Creation Investment Sri Lanka LLC.	The Company	Interest expense Convertible debentures	25,223 654,423	-	5% per annum	The Company has issued convertible debentures to Creation Investment Sri Lanka LLC in foreign currency and it will contribute to the expansion of the company's business with an interest rate close to the normal rate when the company borrows from the bank and for the highest benefit of the company.
		Other payables  Advance received for issuance of convertible debentures	8,170	286,645		Advance received for issuance of convertible debentures from Creation Investment Sri Lanka LLC.

#### Audit Committee's opinion :

The Audit Committee has reviewed and validated above transactions, and gave the opinion that the purpose of the Convertible debentures are to support the company's business expansion with an interest rate close to the normal rate when the company borrows from the bank and has the highest benefit to the company

#### Other Related transactions between related parties as at 31 December 2017 and 2016

Buyer/	Seller/	Transactions	Amount		Pricing Policy	Reasonability/
Customer	Service		(Thousand Baht)			Necessity
Discrete set the	Provider	Other mericables	31 Dec 17	31 Dec 16		Ol Finance Die
Director of the	GL Finance Plc.	Other receivables	8,044	11,875		GL Finance Plc.
company and		Allowance for doubtful				paid advance
subsidiary		accounts - Other	(7,838)	-		payment for the
		receivables				director of
		Net	206	11,875		subsidiary as a general business.
		Interest Expense	-	261	10% per annum	GL Finance Plc.
		Short-term loans from				borrow from director
		and interest payable to				of subsidiary for the
		related parties				motorcycle hire-
		Beginning balance	040	050		purchase business
		Increase	248	250		expansion in
		Decrease	-	-		Cambodia with an
		Exchange diff on translation	(226)	-		interest rate close to
		of fin. stat in foreign				the market rate.
		currency				
		Ending Balance	(22)	(2)		
			-	248		
		Other current liabilities	-	129		Director of the
						company and
						subsidiary paid
						advance payment
						for GL Finance Plc.
						as a general
						business.
A.P.F. Group Co.,	GL Finance Plc.	Other receivables	4,363	4,784		GL Finance Plc.
Ltd.		Allowance for doubtful				paid advance
		accounts - Other				payment for A.P.F.
		receivables	(4,363)	_		Group Co., Ltd. as a
		Net	(4,500)	-		general business.
		Interest Expense	286	-	5.25% per	GL Finance Plc.
					annum	borrow from A.P.F. Group
						Co., Ltd.
		Short-term loans from				to support business
		and interest payable to				expansion in regional
		related parties				country with an interest
		Beginning balance	_	-		rate close to the normal
		Increase	350,468	_		rate when the company
		Decrease				
		Ending Balance	(350,468)	-		borrow from the bank.
			-	-		

Buyer/	Seller/	Transactions	Amount		Pricing Policy	Reasonability/
Customer	Service			(Thousand Baht)		Necessity
	Provider		31 Dec 17	31 Dec 16		-
Asia Partnership	Group Lease	Other receivables	12	12		Group Lease
Fund Pte., Ltd.	Holdings Pte Ltd	Allowance for doubtful				Holdings Pte. Ltd.
		accounts - Other				paid advance
		receivables	(12)	-		payment for Asia
		Net	-	-		Partnership Fund
						Pte., Ltd. as a
	0.5	011		2.0		general business.
Cambodian People	GL Finance Plc.	Other receivables	4,361	218		GL Finance Plc.
Micro Insurance		Allowance for doubtful				paid advance
PLC.		accounts - Other				payment for
		receivables	(3,259)	-		Cambodian People
		Net	1,102	-		Micro Insurance Plc.
						As a general
		Interest Expense		200	0.400/	business.
			206	360	6-10% per	GL Finance Plc.
		Short-term loans from and			annum	borrow from
		interest payable to related				Cambodian People
		<u>parties</u>				Micro Insurance Plc
		Beginning balance	4,148	3,865		for the motorcycle hire-purchase
		Increase	260	320		business expansion
		Decrease	(4,028)	-		in Cambodia with an
		Exchange diff on translation				interest rate close to
		of fin. stat in foreign				the market rate.
		currency	(380)	(37)		the market rate.
		Ending Balance	(300)			
		011		4,148		
Cambodian People	Group Lease	Other income	4,321	-		Group Lease
Micro Insurance	Holdings Pte Ltd					Holdings Pte Ltd has
PLC.						entered into an IT
						service agreement
						with Cambodian
						People Micro
						Insurance PLC. to
						provide IT services
						as a general
						business.
APF Trading Plc.	GL Finance Plc.	Other receivables	180,263	24,328		GL Finance Plc.paid
, a i madily no.	JETHANOTIO.	Allowance for doubtful	100,200	24,020		advance payment
		accounts - Other				for AFP Trading Plc.
			,			as a general
		receivables	(181,675)	-		business.
		Net	(1,412)	-		

Buyer/ Customer	Seller/ Service	Transactions	Amount (Thousand Baht)		Pricing Policy	Reasonability/
	Provider		31 Dec 17	31 Dec 16		
APF Trading Plc.	GL Finance Plc.	Other current assets	126,063	175,457		GL Finance Plc.paid
		Allowance for doubtful				advance payment
		accounts - Other current				for APF Trading Plc.
		assets	(38,025)	-		Distributed
			88,038	_		motorcycle to GL
		Net	00,000			Finance Plc.
APF Trading Plc.	Group Lease	Other income	2,280	-	Contract	Group Lease Holding
	Holdings Pte Ltd					Pte. Ltd. Ltd has
						entered into an IT
						service agreement
						with AFP Trading Plc.
						to provide IT
						services <b>as a</b>
						general business.
						gonoral baomoos.
		Other receivables	2,243	-		Group Lease Holding
		Allowance for doubtful	_,			Pte.Ltd. paid advance payment
		accounts - Other				for AFP Trading Plc. as a
		receivables	(4.007)			general business.
		Net	(1,687)	-		g
			556	-		
Commercial Credit	Group Lease	Subscription payment in	-	80,123		Group Lease
and Finance PLC.	Holdings Pte Ltd	advance for acquisition of				Holdings Pte Ltd
BG Microfinance		investment in subsidiary				payment in advance
Myanmar Co.,Ltd						for acquisition of investment in BG
						Microfinance
						Myanmar Co.,Ltd to
						Commercial Credit
						and Finance PLC.
Century Finance	GL-AMMK	Other receivables	4,577	-		GL-AMMK Co.,Ltd.
Company Limited	Co.,Ltd.		1,017			paid advance
Company Emilion	OO.,Etd.					payment for Century
						Finance Company
						Limited. as a
						general business.
		Other current liabilities	926	-		Century Finance
						Company Limited.
						paid advance
						payment for GL-
						AMMK Co.,Ltd. as a
						general business.

Buyer/	Seller/	Transactions	Amount		Pricing Policy	Reasonability/
Customer	Service		(Thou	(Thousand Baht)		Necessity
	Provider		31 Dec 17	31 Dec 16		
Century Finance Company Limited	Group Lease Holdings Pte Ltd	Other long-term investments	192,718	-	6.50% per annum	Group Lease Holdings Pte. Ltd. invested in convertible loans of Century Finance
						Company Limited. to support business expansion in regional country with an interest
		Other receivables _ Accrued interest receivable from other long-term investments	6,204			rate close to the normal rate when the company borrow from the bank.
		Interest income	6,299	-		
		Other receivables	1,805	-		Group Lease Holdings
		- Advances				Pte. Ltd. paid advance payment
						for Century Finance Company Limited. as a general business.
Showa Holding Co.,Ltd.	Group Lease Holdings Pte Ltd	Other current liabilities Allowance for doubtful accounts • Other current	1,158	-		Showa Holding Co.,Ltd. paid advance payment for Group Lease Holdings
		liabilities  Net	(1,157) 1	-		Pte. Ltd. as a general business.
PT Bank JTrust Indonesia Tbk.	PT. Group Lease Finance Indonesia	Other receivables	-	2,270		PT Group Lease Finance Indonesia paid advance for PT Bank JTrust Indonesia Tbk. as a general business.
Commercial Credit and Finance PLC.	Group Lease Holdings Pte Ltd	Other current liabilities	-	6,643		Group Lease Holdings Pte Ltd had payable for the purchase of share of BG Microfinance Myanmar Co.,Ltd to Commercial Credit and Finance PLC

#### Audit Committee's opinion :

The Audit Committee has reviewed and validated above transactions, and gave the opinion that the purpose of these transactions are to support the company's business expansion in the regional country with an interest rate close to the normal rate when the company borrows from the bank. And these transactions are needed and for the company's business. (arm's length basis

# **Financial Highlight**

## **Conclusion of Auditors' Report**

In the past three years the Company's financial statements has been audited and the opinion from the auditors as follows:

Financial Statement	Company	Auditors' Name	CPA No.	Opinion
2017	EY Office Limited	Mr.Sophon Permsirivallop	3182	Qualified
2016	EY Office Limited	Mr.Sophon Permsirivallop	3182	* Qualified
2015	EY Office Limited	Ms.RungnapaLertsuwankul	3516	Unqualified

<sup>\*</sup> An auditor withdrew previous unqualified opinion which on the 2016 financial statements was coupled with emphasis of matters and revised opinion as a disclaimer. Since then, the situation has become more transparent for an auditor to render an opinion as qualified in respect of year of 2016.

# The financial position of Group Lease Public Company Limited and its subsidiaries

Unit: Million Baht

		Consoli	dated finar	ncial state	ments			Separa	ate financia	ıl stateme		illion Baht
	201	7	201	6	201	5	201	7	201	16	201	5
	(Restat	ted)	(Resta	ted)								
Assets	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Current assets												
Cash and cash equivalents	3,079.90	21.42	2,551.22	14.98	1,044.89	9.71	119.94	0.88	468.72	2.97	552.22	5.52
Current investments	47.80	0.33	-	-	-	-	-	-	-	-	-	-
Current portion of hire purchase andinstallment	3,194.77	22.21	3,138.39	18.43	3,198.88	29.71	2,024.73	14.80	1,946.22	12.33	2,095.26	20.93
Current portion of asset- backed loan receivables	269.60	1.88	226.27	1.33	113.09	1.05	-	-	-	-	-	-
Current portion of microfinance receivables	378.43	2.63	-	-	-	-	-	-	-	-	-	-
Current portion of consumer finance receivables under joint financing arrangements	14.08	0.10	11.95	0.07	-	-	-	-	-	-	_	-
Current portion of loans and interest receivables Inventories	0.55 0.04	0.01 0.00	767.50 -	4.51 -	2,152.93 -	20.00	-		- -	- -	18.78 -	0.19
Assets foreclosed	87.95	0.61	50.89	0.30	32.95	0.31	12.31	0.09	24.95	0.16	14.91	0.15
Current portion of loans and interest receivables from subsidiary	-	-	-	-	-	-	165.55	1,21	5,198.25	32.95	4,016.39	40.13
Other receivables	82.41	0.57	186.25	1.09	127.49	1.18	22.39	0.16	34.43	0.22	30.11	0.30
Other current assets	247.71	1,72	297.77	1.75	99.92	0.93	92.42	0.67	83.43	0.53	79.47	0.79
Total current assets	7,403.24	51.48	7,230.24	42.46	6,770.15	62.89	2,437.34	17.81	7,756.00	49.16	6,807.14	68.01
Non-current assets												
Pledged fixed deposit at financial institution	11.65	0.08	0.33	0.01	0.33	0.01	0.34	0.00	0.33	0.01	0.33	0.01
Investments in subsidiaries	-	-	-	-	-	-	3,590.30	26.24	6,017.12	38.14	1,200.12	11.99
Investments in associates	2,022.55	14.06	2,545.43	14.95	-	-	-	-	-	-	-	-
Otherlong-term investments	671.00	4.67	476.35	2.79	-	-	-	-	-	-	-	-
Other long-term Investmentsfor acquisition of investment in subsidiary	-	-	285.52	1.68	-	-	-	-	-	-	-	-
Hire purchase and installment salesreceivables - long-term Portion	3,358.40	23.35	3,128.91	18.37	2,848.47	26.46	2,094.61	15.32	1,797.54	11.39	1,786.82	17.85
Long-term portion of asset-backed loan receivables	76.82	0.53	55.48	0.32	28.06	0.26	-	-	-	-	-	-
Long-term portion of microfinance receivables Long-term portion of	39.53	0.28	-	-	-	-	- -	- -	- -	- -	_ :	- -

		Consoli	dated finar	ncial state	ments			Separ	ate financia	al stateme	nts	
	201 (Restat		201 (Resta		<b>20</b> 1	L5	20:	L7	20:	16	201	.5
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
consumer finance receivables under joint financing arrangements	42.51	0.30	16.68	0.10	-	-						
Long-term portion of disputed loans	-	-	1,815.81	10.66	-	-	-	-	-	-	-	-
Long-term portion of loans and interest receivables	40.84	0.28	938.61	5.51	604.59	5.61	-	-	-	-	-	-
Long-term portion of loans and interest receivables from subsidiary	-	-	-	-	-	-	5,345.59	39.07	-	-	-	- 1
Property, plant and equipment	135.52	0.94	130.67	0.77	115.98	1.08	71.49	0.52	75.37	0.48	73.82	0.74
Intangible assets	116.00	0.81	139.79	0.82	101.07	0.94	74.48	0.54	35.83	0.23	15.50	0.15
Goodwill	338.66	2.35	122.16	0.72	122.52	1.14	-	-	-	-	-	-
Deferred tax assets	53.06	0.37	35.52	0.21	62.87	0.58	32.89	0.24	24.24	0.15	51.32	0.51
Other non-current assets  Total non-current	72.21	0.50	107.38	0.63	111.08	1.03	35.13	0.26	70.24	0.44	74.10	0.74
assets	6,978.75	48.52	9,798.64	57.54	3,994.97	37.11	11,244.83	82.19	8,020.67	50.84	3,202.01	31.99
Total assets Liabilities and	14,381.99	100.00	17,028.87	100.00	10,765.12	100.00	13,682.17	100.00	15,776.67	100.00	10,009.15	100.00
shareholders' equity Current liabilities Short-term loans from financial institutions	65.24	0.45	556.26	3.27	349.05	3.24	-	-	448.77	2.85	349.05	3.49
Trade accounts payable	4.92	0.03	11.56	0.07	46.45	0.43	1.49	0.01	3.94	0.03	5.10	0.05
Deposits from customers Short-term loans from and interest payable to related	22.90	0.16	-	-	-	-	-	-	120.00	-	-	-
party  Current portion of long-	-	-	4.40	0.03	4.11	0.04	-	-	130.00	0.82	-	-
term loans  Current portion of long-	102.76	0.72	585.74	3.44	1,557.85	14.47	-	-	402.99	2.55	1,522.18	15.21
term loans from subsidiary Current portion of debentures	-	-	- 499.13	- 2.93	-	-	40.00	0.29	53.30 499.13	0.34 3.16	-	-
Income tax payable	75.64	0.53	87.09	0.51	53.32	0.50	14.92	0.11	16.43	0.10	29.48	0.29
l nsurance premium payables	9.16	0.06	11.60	0.07	11.21	0.10	4.79	0.04	7.55	0.05	7.01	0.07
Other payables	266.32	1.85	204.98	1.20	77.73	0.72	255.44	1.87	187.47	1.19	74.24	0.74
Derivatives Liability	0.61	0.00	-	-	-	-	-	-	-	-	-	-
Other current liabilities	129.11	0.90	155.54	0.91	76.08	0.71	76.40	0.55	41.55	0.26	49.39	0.49
Total current liabilities	676.66	4.70	2,116.30	12.43	2,175.80	20.21	393.04	2.87	1,791.13	11.35	2,036.45	20.34
Non-current liabilities												
Long-term portion of long- term loans	19.49	0.14	212.39	1.25	504.59	4.69	-	-	174.14	1.10	360.49	3.60
Long-term portion of debentures	1,469.59	10.22	1,453.09	8.53	493.61	4.58	1,469.59	10.74	1,453.09	9.21	493.61	4.94
Convertible debentures - liability component	6,473.46	45.01	4,506.28	26.46	-	-	6,473.45	47.31	4,506.28	28.56	-	-

		Consoli	dated finar	ncial state	ments		Separate financial statements						
	201 (Resta		201 (Resta	-	201	.5	201	17	201	L6	201	5	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	
Advance received for issuance of convertible debentures	-	-	465.80	2.74	-	-	-	-	465.80	2.96	-	-	
Provision for long-term employee benefits	11.77	0.08	8.72	0.05	7.48	0.07	11.77	0.09	8.72	0.06	7.48	0.07	
Deferred tax Liability	3.23	0.02	-	-	-	-	-	-	-	-	-	-	
Cash guarantee for damage on hire purchase agreements	2.18	0.02	2.18	0.01	2.18	0.02	2.07	0.02	2.07	0.01	2.06	0.02	
Total non-current liabilities	7,979.72	55.49	6,648.46	39.04	1,007.86	9.36	7,956.88	58.16	6,610.10	41.90	863.64	8.63	
Total liabilities	8,656.38	60.19	8,764.76	51.47	3,183.66	29.57	8,349.92	61.03	8,401.23	53.25	2,900.09	28.97	
Shareholders' equity Issued and paid-up capital of Baht 0.50each	762.77	5.30	762.75	4.48	713.64	6.63	762.76	5.57	762.76	4.83	713.64	7.13	
Share premium	5,192.67	36.11	5,191.56	30.48	4,254.63	39.52	5,192.67	37.95	5,191.56	32.91	4,254.63	42.51	
Share subscription received in advance	-	-	0.37	0.01	981.05	9.11	-	-	0.37	0.01	981.05	9.80	
Capital reserve for share- based payment transactions	-	-	-	-	-	-	-	-	-	-	-	-	
Retained eamings Appropriated - statutory reserve	92.25	0.64	92.25	0.54	76.96	0.72	92.25	0.67	92.25	0.58	76.96	0.77	
Unappropriated	(144.40)	(1.00)	1,867.65	10.97	1,283.83	11.93	(774.89)	(5.66)	1,318.46	8.36	1,082.78	10.82	
Other components of shareholders' equity  Total shareholders'	(303.13)	(2.11)	257.24	1,51	271.35	2.52	59.46	0.44	10.04	0.06	-	-	
equity	5,600.17	38.94	8,171.82	47.99	7,581.46	70.43	5.332.25	38.97	7,375.44	46.75	7,109.06	71.03	
Non-controlling interests of the subsidiary	125.44	0.87	92.29	0.54	- 1,002.10	-	- 0,002.20	-	-	-	- 1,203.00	-	
Totalequity Total liabilities and	5,725.61	39.81	8,264.11	48.53	7,581.46	70.43	5,332.25	38.97	7,375.44	46.75	7,109.06	71.03	
shareholders' equity	14,381.99	100.00	17,028.87	100.00	10,765.12	100.00	13,682.17	100.00	15,776.67	100.00	10,009.15	100.00	

# Statement of comprehensive income of Group Lease Public Company Limited and its subsidiaries

Unit: Million Baht

		Consol	lidated fina	ncial stat	ements			Sepa	arate financ	ial statem	ents	
	201 (Resta		201 (Resta		201	.5	201	.7	201	.6	201	5
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Revenues												
Hire purchase interest income	2,061.19	69.21	1,946.51	72.40	1,898.44	7628	1,226.68	54.40	1,193.98	66.17	1,332.84	74.46
Asset - backed loan interest income	164.65	5.53	116.93	4.35	25.48	1.03	_	_	_	_	_	_
Microfinance interest income Consumer finance under joint financing arrangements interest	51.99	1.75	-	-	-	-	-	-	-	-	-	-
income	56.28	1.89	3.18	0.12	-	-	-	-	-	-	-	-
Interest on loan receivables	201.71	6.77	251.08	9.34	173.37	6.97	-	-	-	-	-	-
Sales Other income	0.87	0.03	-	-	-	-	-	-	-	-	-	-
Other interest income Consulting service fee	39.75 20.41	1.33 0.69	25.03 63.06	0.93 2.35	2.20 72.68	0.09 2.92	402.27	17.84	324.90	18.01	147.22	823
income	20.41	0.09	05.00	2.55	72.06	2.92	-	-	-	-	-	-
Management service fee income Other income related	-	-	-	-	-	-	84.00	3.73	84.00	4.65	84.00	4.69
to the activities of hire purchase Other income related to the	227.07	7.62	218.79	8.14	259.95	10.44	128.33	5.69	143.50	7.95	150.35	8.40
microfinance activities  Dividend income	4.61	0.15	-	-	-	-	- 343.84	- 15.25	-	-	-	-
Gain on exchange rate	120.57	4.05	-	-	-	-	46.05	2.04	-	-	-	-
Others	29.26	0.98	63.78	2.37	56.58	227	23.64	1.05	58.09	3.22	75.60	422
Total revenues	2,978.36	100.00	2,688.36	100.00	2,488.70	100.00	2,254.81	100.00	1,804.47	100.00	1,790.01	100.00
Expenses Services and administrative expenses Bad debts and doubtful	1,144.95	38.44	887.37	33.01	784.37	31.52	583.58	25.88	506.85	28.09	476.32	26.61
accounts Cost of sales	323.04 0.76	10.85 0.03	313.27 -	11.65 -	356.57 -	1433 -	200.58	8.90 -	220.95 -	12.25	322.57 -	18.02
Expense allowance on disputed loan	603.18	20.25	-	=	-	=	-	=	-	=	-	=
Expense allowance on loan and interest receivables	956.64	32.12	-	-	-	-	=	-	=	-	-	-
Loss on disposals of foreclosed assets Expense allowance on other	245.35	8.24	232.25	8.64	355.03	1427	216.50	9.60	214.60	11.89	309.20	1727
receivables Expense allowance on other	208.88	7.01	-	=	-	-	-	=	-	=	-	=
current assets Expense allowance on investment	38.82	1.30	-	-	-	-	-	-	-	-	-	-
loss in subsidiary Expense allowance on investment	-	-	-	-	-	-	2,426.82	107.63	-	-	-	-
loss in associate Expense allowance on exclusive	582.08	19.54	-	-	-	-	-	-	-	-	-	=
right  Total expenses	55.94 <b>4,159.64</b>	1.88 <b>139.66</b>	1.432.89	53.30	1,495.97	60.12	3,427.48	152.01	942.40	52.23	1,108.09	61.90
Profit before share of profit from	.,200.01						5/427.40	132,01	34Z,40	32,23	1,100.03	31.30
investments in associates, finance cost and income tax expenses Share of profit from investments in	(1,181.28)	(39.66)	1,255.47	46.70	992.73	39.89	(1,172.67)	(52.01)	862.07	47.77	681.92	38.10
associates	171.95	5.77	48.35	1.80	-	-	-	-	-	-	-	-
Finance cost Income tax expenses	(445.35) (152.37)	(14.95) (5.12)	(272.75) (202.03)	(10.15) (7.52)	(266.77) (143.07)	(10.72) (5.75)	(424.15) (81.45)	(18.81) (3.61)	(261.14) (119.00)	(14.47) (6.59)	(256.91) (84.80)	(14.35) (4.74)
Profit for the year	(152.37) ( <b>1,607.05</b> )	(5.12) ( <b>53.96)</b>	(202.03) <b>829.04</b>	30.84	(143.07) <b>582.89</b>	(5.75) <b>23.42</b>	(81.45) ( <b>1,678.27)</b>	(3.61) ( <b>74.43)</b>	481.93	(6.59) <b>26.71</b>	340.21	(4.74) <b>19.01</b>
Basis earnings per share (Baht)	(1.05)		0.54		0.49		(1.10)		0.32		0.29	

# **Financial Ratio**

	Conso	lidated fü	nancial	_	arate finar	
		tatement		٤	statements	;
	2017 (Restated)	2016 (Restated)	2015	2017	2016	2015
Profitability Ratio						
Yield Rate (%)	28.96	24.34	23.45	31.20	31.31	31.68
Interest Rate (%)	5.43	5.09	7.09	5.42	5.03	7.02
Net Yield Rate (%)	23.53	19.25	16.36	25.78	26.28	24.66
Net Profit Rate (%)	*(53.96)	30.84	23.42	*(74.43)	26.71	19.01
Return on Equity (%)	*(23.34)	10.53	11.55	*(26.41)	6.65	7.07
Efficiency Ratio						
Retum on Total Assets (%)	*(10.23)	5.97	6.46	*(11.39)	3.74	3.95
Total Assets Turn Over Ratio (times)	0.19	0.19	0.28	0.15	0.14	0.21
Financial Policy Ratio						
Ratio of Liability to Equity (times)	1.51	1.07	0.42	1.57	1.14	0.41
Ratio of Total Receivable to Loan from (times)	1.07	1.78	2.38	1.19	1.62	1.86
Dividend Rate (%)	N/A	50.07	39.67	N/A	86.13	67.97
Asset Quality Ratio						
Ratio of Allowance for Doubtful Debt to Total Receivable (%)	19.91	2.61	3.92	4.62	4.71	6.96
Bad Debt to Total Receivable (%)	3.39	3.93	5.94	4.30	8.31	11.13
Ratio of Non performing loan to Total Receivable (%)	19.13	2.10	3.83	4.78	5.05	7.41

<sup>\*</sup> The group has net profit rate, return on equity and return on total assets were decreased in 2017 from allowance on disputed loan, allowance on loan and interest receivable and allowance on investment loss in associate, allowance for doubtful accounts of other receivables and allowance for doubtful account of other current assets. However, this allowance is a non-cash transaction, in case of the receivables were repaid in the future, the provision could be reversed for the same amount

# **Management Discussion & Analysis**

The company had acquired shares of its subsidiaries in different years leading the operating result of 2015-2017 to have an impact from these factors apart from its normal operation as follow:

- -In the year 2012, the company acquired Group Lease Holdings Pte., Ltd.and has started the consolidation of the financial statement at the end of 2012.
- -In the third quarter of 2013, the company acquired GL Finance Plc. (the subsidiary in Cambodia) and has started to consolidate financial statement since O3/2013.
- -In the third quarter of 2014, the company acquired Thanaban Company Limited. and has started to consolidate financial statement since Q3/2014.
- In the second quarter of 2015, was the first quarter of financial consolidation with GL Leasing (Lao) Company limited. (the subsidiary in Lao)
- In the second quarter of 2016, the company has started to consolidate on statement of comprehensive income with PT. Group Lease Finance Indonesia. (the subsidiary in Indonesia)
- In the fourth quarter of 2016, the company acquired Commercial Credit and Finance PLC. (the associated company in Sri Lanka) and has started to take equity to consolidate financial statement since Q4/2016
- In the first quarter of 2017, the company acquired BG Microfinance Myanmar Co., Ltd and GL-AMM Co., Ltd. (the subsidiary in Myanmar) and will start to consolidate financial statement at Q1/2017.

# **Overall Operating Result**

Group Lease Plc. We specialize in providing hire purchase financing for motorcycles. We also offer full after sales services, such as, third-party liability insurance renewal services, motorcycle registration renewal and motorcycle insurance policy renewal. A Company focuses on geographic diversification by expending business in foreign countries in order to diversify our customer base and to diversify product lines that is able to serve different financial needs of our customers in dfifferent regions. With investment in new product development, and new services with incorporation of new digital technology to cater the growing need of financing service. GL Thailand will continue developing innovative financial products and services, to become the leading finance company of Asia.

#### Overview business in foreign countries

Today, the Group provides financial services in more than 6 countries: Thailand, Singapore, Cambodia Laos, Indonesia, Sri Lanka and Myanmar. The Group provides different financial services in each country in order to serve different financial needs of our customers in dfifferent countries

#### Overall Business in Thailand

The Company operates motorcycle hire-purchase financing business in Bangkok & Metropolitan and the vicinity provincial areas. Of which the main income a rise from such business and the overall operating result of this business relate to the motorcycle's manufacturing and sales industry. In the year 2017, the number of new registered motorcycle in Thailand were 1,810,856 units which was 4.15% increase from the year 2016 of 1,738,729 units even though the economic is considered to be at its stable stage factors such as the declining in price of the commodities. The political situation was fairly stable and was in a process of creating a Road Map for the new election that will be held in 2018. Of which we believe would not have an effect on the government's stability in the mean while. This is then an opportunity for the government to emphasizes the policy in order to boost up Thai economy. Especially the investment on mega projects to boost domestic consumption. This situation has a positive effect on the growth of the business.

In the year 2016, the number of new motorcycles registration in Thailand were 1,738,729 units which was 6.95% increase from the year 2015 of 1,625,779 units. In 2015 Motorcycle sales was stable due to the economic and political situation in the foreign countries.

Although the overall motorcycle sales market was rather slow, the company was able to maintain the business growth. As of 31 December 2017, the Company had hire-purchase account receivable – net of Baht 4,119.34 million or increase of Baht 375.58 million or 10.03. For the year 2017, total income was Baht 2,254.81 million, increase 24.96% from Baht 1,804.47 million of the year 2016.

As of 31 December 2016, the Company had hire-purchase account receivable - net 3,743.76 million, decreased 3.56% from 3,882.08 million at the end of 2015. For the year 2016, the total income was Baht 1,804.47 million, increased 0.81% from Baht 1,790.01 million of the year 2015.

Revenue
Consolidated financial statements

		C	onsolidated fina	ncial statemen	ts			
	201 (Resta	-	201 (Resta	-	2015			
Revenue	Million Baht	% of total revenue	Million Baht	% of total revenue	Million Baht	% of total revenue		
Hire purchase interest income	2,061.19	69.21	1,946.51	72.41	1,898.44	76.28		
Asset - backed loan interest income	164.65	5.53	116.93	4.35	25.48	1.03		
Microfinance interest income	51.99	1.75	-	-	-	-		
Interest on loan receivables	201.71	6.77	251.08	9.34	173.37	6.97		
Consumer finance under joint								
financing arrangements interest income	56.28	1.89	3.18	0.12	-	-		
Sales	0.87	0.03	-	-	-	-		
Other Incomes	442.54	14.82	370.66	13.78	391.41	15.72		
Total	2,978.36	100.00	2,688.36	100.00	2,488.70	100.00		

In year 2017, GL's consolidated hire purchase interest income was Baht 2,061.19 million (or 69.21% of total revenues), which increasing from 2016 at Baht 1,946.52 million or increased 5.89, mainly an increase of interest income from the subsidiaries in Cambodia and Laos by Baht 21.96 million and Baht 36.28 million respectively, in tandem with rising loan volume in foreign countries. Moreover, GL and the Thai local subsidiary also showed an increase in hire purchase interest income of Baht 32.70 million and Baht 23.73 million respectively. This is in line with the company's strategy to expand the portfolio in Thailand and in foreign market through the business model "Digital Finance". The objective is to reach 'Stability and Quality in Thailand for new Motorcycles, Growth and Creation in Emerging countries and Emerging consumers.

In the year 2016, GL's consolidated hire purchase interest income was Baht 1,946.52 million (or 72.46% of total revenues) which increased from the year 2015 was Baht 1,898.44 million or increased 2.53 related to the growth of the hire-purchase portfolio especially in Cambodia as well as GL Leasing (Lao) Co. Ltd. acquired in 2015.

The portion of hire purchase interest incomes continually decreased from 76.28% in the year 2015 to 72.46% and to 69.21% in the year2016 and 2017, respectively. Moreover, the portion of interest incomes has been increased from other businesses from subsidiaries.

- Asset-backed loan interest income increase from the Thai subsidiary showing the success of the business expansion and subsidiary in Cambodia.
- Microfinance interest income. Microfinance is a new product started in Myanmar, which consist of an average 50-week-term micro loans made to women by group of five members each collectively responsible on each other members, repayment made on weekly basis. This is one of the successful product. In 2017, subsidiary in Indonesia has a new product lunched and successful.
- Consumer finance under joint financing arrangements interest income. Consumer finance is a different classification related to joint-financing product to provide loans to consumers for purchases of agricultural machinery, started in Indonesia, in partnership with a local bank able to finance jointly with the Indonesian subsidiary. The Indonesian subsidiary recording its portion of interest income after deducting the portion belonging to the local bank.

**Separate financial statements** 

			Separate financi	ial statements				
	201	7	201	6	2015			
Revenue	Million Baht	% of total revenue	Million Baht	% of total revenue	Million Baht	% of total revenue		
Hire purchase interest income	1,226.68	54.40	1,193.98	66.17	1,332.84	74.46		
Other Incomes	1,028.13	45.60	610.49	33.83	457.17	25.54		
Total	2,254.81	100.00	1,804.47	100.00	1,790.01	100.00		

From the Company's revenue structure, were mainly income about 54.40% came from hire purchase interest income. In the year 2017, the hire purchase interest income was Baht 1,226.68 million, increase 2.74% from the year 2016 which recorded Baht 1,193.98 million. This is the result of the company's strategy to grow the portfolio in Thailand.

In the year 2016, hire purchase interest incomes were Baht 1,193.98 million (or 66.17% of total revenues) decreased from the year 2015 which recorded at Baht 1,332.84 million or decrease of 10.42% Stricter policies on customer screening was also one of the reason explaining of the improvement of portfolio quality.

The other incomes were mainly from interest on loan receivables from subsidiary, management service fee income and other income related to the activities of hire purchase, penalty income, bad debts recovery, registration fee. In year 2017 other incomes were Baht 1,028.13 million, increased from the year 2016 which were recorded at Baht 610.49 million or an increase of 68.41%. Dividend income amounting of Baht 343.84 million

In 2016, the Company's other incomes were Baht 610.49 million which increases from the year 2015 recorded at Baht 457.17 million or an increase of 33.54% mainly from an increase in interest on loan receivables from subsidiary.

**Expenses Consolidated financial statements** 

		Cons	olidated fin	ancial statem	ents	
Expenses before finance cost, income tax expenses and share of		017 stated)	20	)16	2	015
profit from investment in associate	Million Baht	% of total revenue	Million Baht	% of total revenue	Million Baht	% of total revenue
Services and administrative expenses	1,144.95	38.44	887.37	30.37	784.37	31.52
Bad debts and doubtful accounts	323.04	10.85	313.27	10.72	356.57	14.33
Loss on disposals of foreclosed assets Cost of sales Expense allowance on disputed loan Expense allowance on loan and interest	245.35 0.76 603.18	8.24 0.03 20.25	232.25 -	7.95 -	355.03 -	1427 -
receivables Expense allowance on other	956.64	32.12	-	-	-	-
receivables Expense allowance on other current	208.88	7.01	-	-	-	-
assets Expense allowance on investment loss	38.82	1.30	-	-	-	-
in associate	582.08	19.54	-	-	-	-
Expense allowance on exclusive right	55.94	1.88	-	-	-	-
Total	4,159.64	139.66	1,432.89	49.04	1,495.97	60.12

For the year 2017, the Company's expenses before finance cost and corporate income tax were recorded at Baht 4,159.64 million, increased by Baht 2,726.75 million or 190.30% from Baht 1,432.89 million in the year 2016. The expenses before finance cost and corporate income tax for the year 2017 increased from the following factors:

- Service and administrative expenses totaled Baht 1,144.95 million, increasing by Baht 257.58 million or 29.03% when compared to previous year, mainly resulting from the higher expenses from the foreign business expansion. In 2016, GL has started a business in Myanmar by acquiring one subsidiary and set-up one new subsidiary and an Indonesia subsidiary was expanding its branch network to all over countryside in Indonesia. However, the service and administrative expenses grew at a slower rate than revenue, showing the cost-efficient management.
- Bad debts and doubtful accounts has slightly increased compared to the same period of last year by Baht 9.77 million or 3.12%, mainly resulting from an increase in portfolios by 11.32% from 2016. Therefore, a company had set additional allowance for doubtful accounts for conservative purpose. However, bad debts expense increased a slower rate than portfolio, implying to a better quality of the portfolio.
- There were an increase in loss on disposals of foreclosed asset from Baht 232.25 million to Baht 245.35 million representing an increase by Baht 13.10 million or 5.64%, which resulted from an increasing of repossession units related to the hire-purchase portfolio expansion.
- Cost of sales increased Baht 0.76 million, totally from a new product lunched in Q4/2017 by the local subsidiary.
- Expense allowance on disputed loan and allowance on loan and interest receivables was Baht 1,559.82 million, which increasing whole amount from 2016, mainly resulting from a full provision on the loan receivables for conservative reason and try to cooperate with the SEC's announcement while the legal procedure is not yet final. However, this allowance is a non-cash transaction, in case of the receivables were repaid in the future, the provision could be reversed for the same amount.
- Expense allowance on other receivables, expense allowance on other current assets, expense allowance on exclusive right were Baht 208.88 million, Baht 38.82 million and Baht 55.94 million, respectively. This is the management's decision to set up a full allowance for all net related party receivables of the group. However, this allowance is a non-cash transaction, in case of the receivables were repaid in the future, the provision could be reversed for the same amount.
- Expense allowance on investment loss in associate was Baht 582.09 million which increasing whole amount from 2016. Under the conservatism principle, the management decided to keep. However, this allowance is a non-cash transaction, the provision could be reversed for the same amount.

For the year 2016, the Company's expenses before finance cost and corporate income tax were recorded at Baht 1,432.89 million which decreased from the year 2015 amount of Baht 1,495.97 million or a decrease of 4.22 %. The expenses before finance cost and corporate income tax for the year 2016 decreased in the difference line as increasing of the total revenue compare to the year 2015. Besides, the consolidated financial statements were an increased expense by separate financial statements. The consolidated financial statements had services and administrative expenses which were increased to support the regional business expansion.

## **Separate financial statements**

		S	Separate fina	ncial statemen	t		
Expenses before finance cost,	2	017	20	016	2015		
income tax expenses and share of profit from investment in associate	Million Baht	% of total revenue	Million Baht	% of total revenue	Million Baht	% of total revenue	
Services and administrative expenses	583.58	25.88	506.85	28.09	476.32	26.61	
Bad debts and doubtful accounts Loss on disposals of foreclosed assets	200.58 216.50	8.90 9.60	220.95 214.60	12.25 11.89	322.57 309.20	18.02 17.27	
Expense allowance on investment loss in subsidiary	2,426.82	107.63	-	-	-	-	
Total	3,427.48	152.01	942.40	52.23	1,108.09	61.90	

For the year 2017, the Company's expenses before finance cost and corporate income tax were record at Baht 3,427.48 million which increased from the year 2016 of Baht 942.40 million or an increase of 2,485.08 million or 263.70%. The expenses before finance cost and corporate income tax for the year 2017 increased in contrary of total revenue increasing, compare to the year 2016, was resulted from the following factors:

-Service and administrative expenses slightly increased from Baht 506.85 million to Baht 583.58 million, representing increased by Baht 76.73 million or 15.14%, mainly resulting from the higher expenses from the foreign business expansion.

- Bad debts and doubtful accounts decreasing from 220.95 million to 200.58 million, decreasing by Baht 20.37 million or 9.22% relating to the improvement of quality of GL's portfolio and the enhancement of loan collection process.
- Loss on disposals of asset increasing from Bath 214.60 million to Bath 216.50 millionn, increasing by Baht 1.90 million or 0.88%, as a result of an increasing of repossession units related to the hire-purchase portfolio expansion. However, loss on disposals of asset grew at a slower rate than total portfolio, showing the portfolio efficient.
- Expense allowance on investment loss in subsidiary was Baht 2,426.82 million which was set up to equal the amounts of allowances recorded in relation to the allowance on investment loss for Investment in Associates in Consolidated Financial Statements and the allowance on the loan receivables recorded in the Consolidated Financial Statements. However, this allowance is a non-cash transaction, in case of the receivables were repaid in the future, the provision could be reversed for the same amount.

For the year 2016, the Company's expenses before finance cost and corporate income tax were record at Baht 942.40million which decreased from the year 2015 of Baht1,108.09 million or a decrease of 165.69 million or 14.95 %. The expenses before finance cost and corporate income tax for the year 2016 decreased in contrary of total revenue increasing, compare to the year 2015, was resulted from the following factors:

-Services and administrative expenses increased by 6.41 % compared to the year 2015 for supporting of the growth portfolio and subsidiary in country This is in line with the company's strategy the foreign business expansion. Total revenue increased by 0.81% so services and administrative expenses for the year 2016 increased in the same line of total revenue increasing, compare to the year 2015.

-Bad debts and doubtful accounts which comprised of bad debts and allowance for doubtful accounts was set aside higher comparing to the year 2015 or decreased by 31.50 % due to a strict procedure of the loan to be approve and decreased of hire purchase receivables.

-Loss on disposals of foreclosed assets which calculated from the value of foreclosed assets deducted by the value of assets sold on auction decreased 30.59% compared to the year 2015. As a result of higher market price of second-hand motorcycles and more efficient controlling risk from loss in sales of foreclosed assets. When compared ratio between the loss on disposals of foreclosed assets and the hire purchase receivables for the year 2016, the ratio was 5.46% decrease from the year 2015 which was 7.41%.

## **Finance cost**

# **Consolidated financial statements**

For the year 2017, the Company's finance costs were at 445.35 million, increased from 2016 at 63.28%, mainly from expense amounting of USD-130-million, and USD-70-million convertible debentures issued in Q3/2016 and Q1/2017 to support the regional business expansion.

For the year 2016, the Company's finance cost were at Baht 272.75 million increased from 2015 or 2.24%. Where most were from a new issue of convertible debentures in 2016 amount of USD 130.0 million to support the expansion of the business in both domestic and international. As for long-term loan from financial institution has decreased to Bath 798.13 million in 2016 from Bath 2,062.44 million in 2015. The cost of borrowing from the financial institution has an average cost of 4.97%, decreased from the year 2015 of an average cost at 7.09%.

#### Separate financial statements

For the year 2017, Baht 424.15 million, increased from 2016 at 62.42%, mainly from interest expense of USD-130-million, and USD-70-million convertible debentures issued in Q3/2016 and Q1/2017 to support the regional business expansion.

For the year 2016, the Company's finance cost were at Baht 261.14 million increased from 2015 1.65%. Where most were from a new issue of convertible debentures in 2016 amount of USD 130.0 million to support the expansion of the business in both domestic and international. As for long-term loan from financial institution has decreased to Bath 577.13 million in 2016 from Bath 1,883 million in 2015. The cost of borrowing has an average cost of 5.03 %, decreased from the year 2015 of an average cost at 7.02 %.

#### **Net Profit**

#### **Consolidated financial statements**

In 2017, the Company has a loss before share of profit from investment in associated, financial cost and income tax at Baht 1,181.28 million decreasing from profit in 2016 by 194.09%, mainly increasing from expense of allowance doubtful and allowance on investment loss at Baht 2,445.55 million. The increase is 100.00% However, this allowance is a non-cash transaction, in case of the receivables were repaid in the future, the provision could be reversed for the same amount. It is important to note that excluding the allowance, the revenues and operational results have continuously improved compared to last year

After corporate income tax, the company has a net loss of the year 2017 Baht 1,607.05 million increase 293.84 % from net profit Baht 829.04 million of the year 2016.

In 2016, the Company has a profit before financial cost and income tax at Baht 1,255.47 million increasing from 2015 by 26.47% mainly due to increasing of total revenue of 8.02%, also a decrease in total expense of 4.22%. After recognizing the profit from investments in associates, the company has profit before finance cost and income tax expenses of Baht 1,303.82 million, increases 31.34%. And after the deduction of finance cost, the company has profit before tax Baht 1,031.07 million, increases 42.03% from Baht 725.96 million of the year 2015

After corporate income tax, the company has a net profit of the year 2016 Baht 829.04 million increase 42.23% from Baht 582.89 million of the year 2015.

#### Separate financial statements

In 2017, the Company has a loss before share of profit from investment in associated, financial cost and income tax of Baht 1,172.67 million decreased from profit of the year 2016 by 236.03%, mainly the result of the set-up of allowance for potential loss on investment in subsidiary was Baht 2,426.82 million. The increase is 100.00%.

After corporate income tax, the company has a net loss of Baht 1,678.27 million in the year 2017 which increased by 448.24% from 2016 of net profit Baht 481.93 million.

Excluding the allowance, the operational results have continuously improved from Baht 481.93 million to Baht 748.55 million compared to last year, representing increased by Baht 266.63 million or 55.32%.

In 2016, the Company has a profit before financial cost and income tax of Baht 862.07 million increased from the year 2015 by 26.41% mainly from a decrease of total expenses of 14.95%. Total expenses including service and operation expense, bad debt or doubtful debt, and loss foreclose asset for sales. And after the deduction of finance cost, the company has a profit before tax of Baht 600.93 million, which increases 41.39 % from Baht 425.01 million of the year 2015.

After corporate income tax, the company has a net profit of Baht 481.93 million in the year 2016 which increased by 41.66 % from 2015 of Baht 320.21 million.

# **Profitability Ratio**

unit:%

	Consolidat	ted financial sta	tements	Separate financial			
Effective Interest Rate	2017 (Restated)	2016 (Restated)	2015	2017	2016	2015	
Yield Rate	28.96	24.34	23.45	31,20	31.31	31.68	
Interest Rate	5.43	5.09	7.09	5.42	5.03	7.02	
Net Yield Rate	23.53	19.25	16.36	25.78	26.28	24.66	
Net Profit rate	(53.96)	30.84	23.42	(74.43)	26.71	19.01	

# **Earnings per share**

#### **Consolidated financial statements**

As of 2017, the Company operated a loss after corporate income tax of Baht 1,607.05 million divided to 1,525.54 million ordinary shares and fully paid up at 0.50 Baht par value each or earning per share of 1.05 Baht per share (the average ordinary share of 1,525.54 million shares), which earings pershare decreasing to loss per share from increasing of expense of allowance on disputed loan, allowance on loan and allowance on investment loss in

2017. However, this allowance is a non-cash transaction, in case of the receivables were repaid in the future, the provision could be reversed for the same amount.

As of 2016, the Company operated a net profit after tax of Baht 892.04 million divided to 1,525.51 million ordinary shares and fully paid up at 0.50 Baht par value each or earning per share of 0.54 Baht per share (the average ordinary share of 1,525.42 million shares) which was 11.17 % increasing compared to the year 2015

# Separate financial statements

As of 2017, the Company operated a loss after corporate income tax of Baht 1,678.27 million divided to 1,525.54 million ordinary shares and fully paid up at 0.50 Baht par value each or earning per share of 1.10 Baht per share (the average ordinary share of 1,525.54 million shares), due to increasing of expense allowance on investment loss in subsidiary in 2017. However, this allowance is a non-cash transaction, in case of the receivables were repaid in the future, the provision could be reversed for the same amount.

As of 2016, the Company operated a net profit after tax of Baht 481.93 million divided to 1,525.51 million ordinary shares and fully paid up at 0.50 Baht par value each or earning per share of 0.32 Baht per share (the average ordinary share of 1,525.42 million shares) which was 10.34%, increasing compared to the year 2016.

# Financial Position Total assets

#### **Consolidated financial statements**

As at the end of 2017, the Company had a total assets of Baht 14,381.99 million which decreased from the total assets of Baht 17,028.87 million at the end of 2016 or decrease of Baht 2,646.88 million or 15.54%. Motorcycle hire purchase and installment sales receivables and asset-backed loan receivables, microfinance receivables and consumer finance under joint financing arrangement receivables which were the main assets, were recorded at Baht 7,374.14 million (or 51.27% of total assets) which increased from Baht 6,577.68 million at the end of the year 2016 by Baht 796.46 million or 12.11%, mainly from the expansion of the subsidiary in foreign countries, Cambodia, Lao, Indonesia, Myanmar, company and local subsidiary. Included a new product started in Myanmar, which consist of an average 50-week-term micro loans made to women by group of five members. The Company invested in associated company amount of Baht 2,022.55 million (or 14.06% of total assets) decreased from 2016 of Bath 2,545.43 million with a decrease total of Bath 522.88 million or 20.54%. Due to the management decided set-up of allowance for potential loss on investment in subsidiary under the convervatism principle. Although the impairment test has been completely conducted and no impairment of the investment in CCF was identified. However, this allowance is a non-cash transaction, the provision could be reversed for the same amount.

As at the end of 2016, the Company had a total assets of Baht 17,028.87 million which increased from the total assets of Baht 10,765.12 million at the end of 2015 or increase of Baht 6,263.75 million or 58.19%. Motorcycle hire purchase and installment sales receivables and asset-backed loan receivables which were the main assets, were recorded at Baht 6,577.67 million (or 38.63% of total assets) which increased from Baht 6,188.50 million at the end of the year 2015 by Baht 389.17 million or 6.29%, mainly from the expansion of the subsidiary in foreign countries. Loans and interest receivables outstanding of Bath 2,754.42million (or 16.18% of total assets), decreased from 2015 of Bath 2,757.52 million with an decrease total of Bath 3.1 million or 0.01% to support the subsidiaries in the foreign countries. During the year 2016, the Company invested in associated company amount of Baht 2,545.43 million (or 14.95% of total assets).

#### Separate financial statements

As at the end of 2017, the Company had total assets Baht 13,682.17 million which decreased Baht 2,094.50 million or 13.28% from Baht 15,776.67 million at the end of 2016. Motorcycle hire purchase receivables which was the main assets, was recorded at Baht 4,119.34 million (or 30.11% of total assets), increased from Baht 3,743.76 million at the end of the year 2016 by Baht 375.58 million or 10.03%. This is the result of the company's strategy to grow the portfolio in local country and stricter policies on customer screening for improvement of portfolio quality. The company's short-term loan and interest receivables at Bath 5,511.14 million (or 40.28% of the total assets) increased from 2016 in which there was a short-term loan and interest receivable of Baht 5,198.25 million at Bath 312.89 million or 6.02% and investments in subsidiaries were at Bath 3,590.30 million (or 26.24 of the total assets) decreased from 2016 which there was investments in subsidiaries of Baht 6,017.12 million (or

38.14% of the total assets) at Bath 2,426.82 million or 40.33%. Which was set up to equal the amounts of allowances recorded in relation to the allowance on investment loss for Investment in Associates in Consolidated Financial Statements and the allowance on the loan receivables recorded in the Consolidated Financial Statements. However, this allowance is a non-cash transaction, in case of the receivables were repaid in the future, the provision could be reversed for the same amount.

As at the end of 2016, the Company had total assets Baht 15,776.67 million which increased Baht 5,767.52 million or 57.62% from Baht 10,009.15 million at the end of 2015. Motorcycle hire purchase receivables which was the main assets, was recorded at Baht 3,743.76 million (or 23.73% of total assets), decreased from Baht 3,882.08 million at the end of the year 2015 by Baht 138.32 million or 3.56 %. This is in line with the company's strategy and the business model "Digital Finance". The objective is to reach 'Stability and Quality in Thailand for new Motorcycles, Growth and Creation in Emerging countries and Emerging consumers.Besides, the company's short-term loan to and interest receivables from subsidiary were at Bath 5,198.25 million (or 32.95% of the total assets) increased from 2015 in which there was a short-term loan and interest receivable of Baht 4,016.39 million at Bath 1,181.86 million or 29.43% and investments in subsidiaries were at Bath 6,017.12 million (or 38.14 % of the total assets) increased from 2015 which there was investments in subsidiaries of Baht 1,200.12 million (or 11.99% of total assets), at Bath 4,817 million or 401.38% to support the business operation of the subsidiary.

# Debt quality and provision of allowances for doubtful debts Consolidated financial statements

The Company had set provision for the allowance for hire purchase and installment sales receivable which is the main accounts receivable of the company as end of year 2017 Baht 6,553.17 million or 45.57% of the total assets. As at 31 December 2017, 2016, and 2015 as follow:

Aging of Hire – Purchase AccountsReceivable	Income a purchase In Deposit fo	eceivable an after deducti terest incom or loss from ( nillion Baht)	ng hire e, VAT and customer	%			ce for doub Million Baht		% Allowance for doubtful debt			
	2017	2016	2015	2017	2016	2015	2017	2016	2015	2017	2016	2015
Not yet due	5,844.66	5,601.39	5,318.37	85.90	85.85	82.99	42.23	40.54	38.85	1.00	1.00	1.00
Past due 1 month	400.00	364.62	379.73	5.88	5.59	5.93	26.48	24.45	31.80	10.00	10.00	10.00
Past due 2-3 months	245.47	268.83	322.03	3.61	4.12	5.03	40.24	46.05	62.10	20.00	20.00	20.00
Past due 4-6 months	135.65	128.48	142.41	1.99	1.97	2.22	43.50	44.16	55.23	40.00	40.00	40.00
Past due 7-9 months	95.33	94.92	118.57	1.40	1.45	1.85	45.06	50.61	69.10	60.00	60.00	60.00
Past due 10-12 months	80.93	63.81	118.20	1.19	0.98	1.84	51.63	48.94	94.06	80.00	80.00	80.00
Past due over 12 months	2.04	2.44	8.89	0.03	0.04	0.14	1.77	2.44	8.88	100.00	100.00	100.00
Total	6,804.08	6,524.49	6,408.20	100.00	100.00	100.00	250.91	257.19	360.02	3.69	3.94	5.62

For the aging of hire – purchase accounts receivable at the end of the years 2017 and 2016, detailed as follow: no overdue has increased from 85.85% to 85.90%, Past due of 1 month increased from 5.59% to 5.88%, Past due of 2-3 months decreased from 4.12% to 3.61%, Past due of 4-6 months increased from 1.97% to 1.99%, Past due of 7-9 months decreased from 1.45% to 1.40%. Past due of 10-12 months increased from to 0.98% to 1.19%, Past due over of 12 months decreased from 0.04% to 0.03%. This implies to the high quality of the portfolio.

For the aging of hire – purchase accounts receivable at the end of the years 2016 and 2015, detailed as follow: no overdue has increased from 82.99% to 85.85%, Past due of 1 month decreased from 5.93% to 5.59%, Past due of 2-3 months decreased from 5.03% to 4.12%, Past due of 4-6 months decreased from 2.22% to 1.97%, Past due of 7-9 months decreased from 1.85% to 1.45%, Past due of 10-12 months decreased from to 1.84% to 0.98%, Past due over of 12 months decreased from 0.14% to 0.04%. This implies to the high quality of the portfolio.

#### Separate financial statements

The Company had set provision for the allowance for hire purchase and installment sales receivable which is the main accounts receivable of the Company as of 2017, 2016, and 2015 as follow:

Aging of Hire – Purchase AccountsReceivable	Income a purchase Int Deposit fo	eceivable an after deducti terest incom or loss from o nillion Baht)	ng hire e, VAT and customer	2017 2016 2015		Allowance for doubtful debt (Million Baht)			% Allowance for doubtful debt			
	2017	2016	2015	2017	2016	2015	2017	2016	2015	2017	2016	2015
Not yet due	3,740.93	3,352.81	3,359.82	86.61	85.34	80.52	36.88	33.05	33.15	1.00	1.00	1.00
Past due 1 month	229.13	228.88	269.18	5.30	5.83	6.45	22.70	22.70	26.68	10.00	10.00	10.00
Past due 2-3 months	158.80	176.05	229.61	3.68	4.48	5.50	31.19	34.97	45.58	20.00	20.00	20.00
Past due 4-6 months	79.89	76.37	113.83	1.85	1.94	2.73	31.72	30.36	45.22	40.00	40.00	40.00
Past due 7-9 months	56.25	59.84	99.91	1.30	1.52	2.40	33.56	35.72	59.60	60.00	60.00	60.00
Past due 10-12 months	52.56	32.57	97.91	1.22	0.83	2.35	41.87	25.97	77.95	80.00	80.00	80.00
Past due over 12 months	1.52	2.30	2.46	0.04	0.06	0.05	1.52	2.30	2.45	100.00	100.00	100.00
Total	4,319.08	3,928.82	4,172.72	100.00	100.00	100.00	199.74	185.06	290.63	4.62	4.71	6.97

# Aging of Hire – Purchase Accounts Receivable Separate financial statements

For the aging of hire – purchase accounts receivable at the end of the years 2017 and 2016, detailed as follow, no overdue increased from 85.34% to 86.61%. Past due of 1 month decreased from 5.83% to 5.30%, Past due of 2-3 months decreased from 4.48% to 3.68%, Past due of 4-6 months decreased from 1.94% to 1.85%, Past due of 7-9 months decreased from 1.52% to 1.30%, Past due of 10-12 months increased from 0.83% to 0.22%, and Past due over 0.04%. This implies to the high quality of the portfolio.

For the aging of hire – purchase accounts receivable at the end of the years 2016 and 2015, detailed as follow, no overdue increased from 80.52% to 85.34%. Past due of 1 month decreased from 6.45% to 5.83%, Past due of 2-3 months decreased from 5.50% to 4.48%, Past due of 4-6 months decreased from 2.73% to 1.94%, Past due of 7-9 months decreased from 2.40% to 1.52%, Past due of 10-12 months decreased from 2.35% to 0.83%, and Past due over 12 months increased from 0.05% to 0.06%.

# Allowance for doubtful debt Consolidated financial statements

As of 2017, the allowance for doubtful debt has an amount of Baht 250.91 million, decreased from Baht 257.19 million or 2.44%. Which decreases on many of the overdue level especially on overdue 2-3 months with 20% reserve has allowance for doubtful debt Baht 40.24 million, decreased from Baht 46.05 million at the end of 2016 or 12.62%. Also over due of 7-9 month with 60% reserve has allowance for doubtful debt Baht 45.06 million, decreased from Baht 50.61 million at the end of 2016 or 10.97. The company has decreased portion of the allowance for doubtful debt from 3.94 in 2016 to 3.69 in 2017 as the company's new procedure of screening customers to improve on the ability to track outstanding loan and be able to collect them.

As of 2016, the allowance for doubtful debt has an amount of Baht 257.19 million, decreased from Baht 360.02million or 25.56%. Which decreases on many of the overdue level especially on overdue 2-3 months with 20% reserve has allowance for doubtful debt Baht 46.05million, decreased from Baht 62.10million at the end of 2015 or 25.85%. Also over due of 4-6 month with 40% reserve has allowance for doubtful debt Baht 44.16 million, decreased from Baht 55.23million at the end of 2015 or 20.04%. over due of 10-12 month with 80% reserve has allowance for doubtful debt Baht 48.94 million, decreased from Baht 94.06million at the end of 2015 or 47.97%. And for the overdue that was over 12 month has a reserve of 100% having the allowance for doubtful debt amount of Bath 2.44million decreases from Bath 8.88 million at the end of 2015 or 72.52%. All were decreases due to the economy as well as the company's new procedure of screening customers to improve on the ability to track outstanding loan and be able to collect them.

## **Separate financial statements**

As of 2017, allowance for doubtful debt has amount Baht 199.74 million, increased from Baht 185.06 million at the end of 2016 at 7.93% which increasing on all of overdue level especially on overdue 10-12 months with 80% reserve has allowance for doubtful debt Baht 41.87 million, increased from Baht 25.97 million at the end of 2016. The company has decreased portion of the allowance for doubtful debt from 4.71 in 2016 to 4.62 in 2017. This is the result of the company's strategy to grow the portfolio in Thailand by creening customers to improve on the ability to track outstanding loan and be able to collect them.

As of 2016, allowance for doubtful debt has amount Baht 185.06 million, decreased from Baht 290.63 million at the end of 2015 at 36.33% which decreasing on all of overdue level especially on overdue 7-9 months with 60% reserve has allowance for doubtful debt Baht 35.72 million, decreased from Baht 59.60 million at the end of 2015 or at 40.06%. And Past due of 10-12 months with 80% reserve has allowance for doubtful debt of Baht 25.97 million, decreased from Baht 77.95 million at the end of 2015 or at 66.68%. All were decreases due to the economy as well as the company's new procedure of screening customers to improve on the ability to track outstanding loan and be able to collect them.

#### Liabilities

#### **Consolidated financial statements**

As of 2017, the Company's total liabilities were Baht 8,656.38 million which decreased from the year 2016 recording at Bath 8,764.76 million by Baht 108.39 million or decreased 1.24%. Which most of liabilities were debentures, convertible debentures amounting of USD-130-million, and USD-70-million convertible debentures issued in Q3/2016 and Q1/2017 to support the regional business expansion in domestic and dinternational

As of 2016, the Company's total liabilities were Baht 8,764.76 million which increased from the year 2015 recording at Bath 3,183.66 million by Baht 5,581.10 million 175.30%. Majority of the liabilities were debentures, convertible debentures and loans from financial institutions in Q3/2016 in order to support business expansion for regional business and other countries.

#### Separate financial statements

As of 2017, the Company's total liabilities were Baht 8,349.92 million decreased from the year 2016 of Baht 8,401.23 million by Baht 51.32 million or 0.61%, which most of liabilities were debentures, convertible debentures amounting of USD-130-million, and USD-70-million convertible debentures issued in Q3/2016 and Q1/2017 to support the regional business expansion in domestic and dinternational

As of 2016, the Company's total liabilities were Baht 8,401.23 million increased from the year 2015 of Baht 2,900.09 million by Baht 5,501.15 million or 189.69 % which, most of liabilities were debentures, convertible debentures and loans from financial institutions in Q3/2016 in order to support business expansion for regional business and other countries.

# **Shareholders' Equity**

#### **Consolidated financial statements**

As of 2017, the Company's shareholders' equity recorded at Baht 5,600.18 million which comprised of the issued and paid-up capital and retained lossing Baht 52.14 million, which decreased by profit Baht 1,959.90 million from 2016. The company's shareholders' equity was decreased Baht 2,571.64 million or 31.47% from 2016, mainly from accumulated deficit. Which 2017 was accumulated deficit from allowance on disputed loan, allowance on loan and interest receivable and allowance on investment loss in associate. However, this allowance is a non-cash transaction, in case of the receivables were repaid in the future, the provision could be reversed for the same amount.

As of 2016, the Company's shareholders' equity recorded at Baht 8,171.82 million which comprised of the issued and paid-up capital, the share premium were similar to the separate financial statements. Retained earnings recorded at Baht 1,959.90 million which increased Baht 599.12 million from 2015. Total shareholders' equity increased by Baht 590.36 million from 2015 or 7.79%

# Separate financial statements

As of 2017, the Company's shareholders' equity recorded at Baht 5,332.25 million which comprised of the issued and paid-up capital Baht 762.77 million, share premium Baht 5,192.67 million, and the accumulated deficit of Baht 682.64 million. The overall shareholders' equity decreased to Baht 2,043.18 million from the year 2016 or 27.70%, mainly from accumulated deficit from set up to equal the amounts of allowances recorded in relation to the allowance on investment loss for Investment in Associates in Consolidated Financial Statements and the allowance on the loan receivables recorded in the Consolidated Financial Statements. However, this allowance is a non-cash transaction, in case of the receivables were repaid in the future, the provision could be reversed for the same amount.

As of 2016, the Company's shareholders' equity recorded at Baht 7,375.44 million which comprised of the issued and paid-up capital Baht 762.76 million, share premium Baht 5,191.56 million, and the retained earnings of Baht 1,410.71 million. The overall shareholders' equity increased to Baht 266.38 million from the year 2015 or 3.75%, mainly from issued and paid up capital increased Baht 49.12 million, increasing of the share premium of Baht 936.93 million from exercising of warrants, cash advanced received from stock decreased Baht 980.68 million. The retained earnings of Baht 250.97 million increased from net profit of Baht 482.22 million deducted by the amount of dividend paid of Baht 231.24 million.

# Liquidity

#### **Consolidated financial statements**

As of the year 2017, the Company has the cash and cash equivalent increased by Baht 528.68 million showing an outstanding balance of the cash and cash equivalent of Baht 3,079.90 million. The net cash flows received and used in each activity were as follows:

The Company's net cash flow used in operating activities Baht 1,715.15 million, of which Baht 1,760.18 million was from the net profit of the operating result before assets and liabilities changes. Motorcycle hire purchase receivables, asset-backed loan receivables, microfinance receivables and consumer finance receivables under joint financing arrangements increased 1,066.03 million. Long term disputed loan and Long term loan and interest receivables were decreased Baht 1,929.15 million, cash paid for interest expense was Baht 404.19 million.

The Company's net cash flow used in investment activities was Baht 316.01 million, which Bath 18.58 million was for acquisition of investment in subsidiary, acquisition of other investment Baht 192.72 million, current investment Baht 47.80 million, acquisitions of equipment and intangible asset which Baht 106.54 million, interest received Baht 34.01 million and dividend received Baht 32.08 million.

The Company's net cash flow from financing activities was Baht 83.59 million, which Baht 889.58 million were from the cash received from long-term loan, short-term loan from relate partied Baht 344.50 million, issuring of convertible debentures at Bath 1,959.55 million, paid for long-term loan Baht 1,560.01 million, cash paid for transaction costs was short-term loan from relate partied Bath 347.84 million, debentures Baht 500.00 million and dividend paid of Baht 415.09 million.

As of the year 2016, the Company has the cash and cash equivalent increased by Baht 1,506.34 million showing an outstanding balance of the cash and cash equivalent of Baht 2,551.22 million. The net cash flows received and used in each activity were as follows:

The Company's net cash flow used in operating activities Baht 487.19 million, of which Baht 1,832.43 million was from the net profit of the operating result before assets and liabilities changes. Motorcycle hire purchase receivables, asset-backed loan receivables, disputed loan and loans and interest receivables increased 1,483.73 million and the assets foreclosed increased Baht 256.08 million.

The Company's net cash flow used in investment activities was Baht 3,218.02 million, of which Bath 2,489.02 million was for acquisition of investment in associate and other investments. Share subscription payment in advance for acquisition of investment in subsidiary of Bath 261.98 million. Interest received was Baht 28.26 million. Paid for acquisitions of equipment and intangible asset which Baht 100.11 million and received from short-term loan was Baht 18.78 million.

The Company's net cash flow from financing activities was Baht 5,238.21 million, which Baht 1,765.63 million were from the cash received from long-term loan, debenture Baht 1,500.00 million, issuing of convertible

debentures at Bath 4,521.83 million, advance received for issuing of convertible debentures at Bath 465.80 million, paid for long-term loan Baht 3,032.26 million, cash paid for transaction costs of debentures was Baht 50.43 million and dividend paid of Baht 231.24 million.

#### **Separate financial statements**

As of the year 2017, the Company's cash and cash equivalent decreased by Baht 348.78 million showing the year end outstanding balance of Baht 119.94 million. The net cash flows received and used in each activity were as follows:

The Company's net cash flow for in the operating activities was at Baht 196.17 million, consisting of Baht 926.96 million, from the net profit of the operating result before assets and liabilities changes. With the motorcycle hire purchase receivables increased of Baht 576.16 million and the assets foreclosed increased of Baht 197.12 million, other payable decreased of Baht 53.30 million and cash paid for interest expense Baht 286.03 million.

The Company's net cash flow used in the investment activities was Baht 23.71 million, consisting of short-term loan to subsidiary of Baht 1,77.52 million. Cash received from short-term loan Baht 866.06 million and acquisitions of equipment and intangible asset of Baht 43.29 million, dividend received Baht 343.77 million and interest received Baht 579.94 million.

The Company's net cash flow from financing activities was Baht 128.91 million, which Baht 730.00 million were from the cash received from long-term loan, repayment of long-term loans Baht 1,307.13 million, loan from related parties Baht 120.00 million, , issuing of convertible debentures at Bath 1,959.55 million and dividend paid of Baht 415.09 million.

As of the year 2016, the Company's cash and cash equivalent decreased by Baht 83.50 million showing the year end outstanding balance of Baht 468.72 million. The net cash flows received and used in each activity were as follows:

The Company's net cash flow for in the operating activities was at Baht 498.42 million, consisting of Baht 1,022.07 million from the net profit of the operating result before assets and liabilities changes. With the motorcycle hire purchase receivables increased of Baht 82.64 million and the assets foreclosed increased of Baht 230.93 million and other payable decreased of Baht 102.41 million.

The Company's net cash flow used in the investment activities was Baht 5,763.78 million, consisting of short-term loan to subsidiary of Baht 5,743.72 million. Cash received from short-term loan Baht 18.78 million and acquisitions of equipment and intangible asset of Baht 41.58 million.

The Company's net cash flow from financing activities was Baht 5,181.85 million, which Baht 1,655.00 million were from the cash received from long-term loan, loan from related parties Baht 210.00 million, debenture Baht 1,500.00 million, issuing of convertible debentures at Bath 4,521.83 million, advance received for issuing of convertible debentures at Bath 465.80 million, paid for long-term loan Baht 2,963.85 million and dividend paid of Baht 231.24 million.

# **Capital Structure**

#### **Consolidatedfinancial statements**

For the capital structure at the end of the years 2017, 2016 and 2015, the Company's debt to equity ratio was 1.51, 1.06 and 0.42 times, respectively. The debt to equity ratio expected to increase in 2017 which decreased shareholders' equity from allowance on doublful. Total liabilities change slightly from 2016.

# **Separate financial statements**

For the capital structure at the end of the years 2017, 2016 and 2015, the Company's debt to equity ratio were 1.57, 1.14, and 0.41 times, respectively. The debt to equity ratio expected to increase in 2017 which decreased shareholders' equity from allowance on doublful. Total liabilities change slightly from 2016.

# Factors which may have influence to the Future Business operation

#### 1. Political and Economic situation

The expansion of the hire purchase motorcycles business was directly affected by motorcycle manufacturing industry as the two are dependent of one another. In 2016, the political situation was fairly

stable and was in a process of creating a Road Map for the new election that will be held in 2018. Of which we believe would not have an effect on the government's stability in the mean while. This is then an opportunity for the government to emphasizes the policy in order to boost up Thai economy. Especially the investment on mega projects to boost domestic consumption. This situation has a positive effect on the growth of the hire purchase motorcycles business.

#### 2. Demand on usage of motorcycle

Demand on motorcycle could get in to its maturity stage in the future when considering the trend of new number registered in Bangkok and Vicinity area and some upcountry area. Many government policies may indirectly have an impact on the motorcycle industry as they support usage of substituted vehicle such as low cost automobile in Eco car project. However, with the lifestyle and traffic of the Thais we believe that motorcycle will continue to be an alternative means of transportation.

#### 3. Business expansion in the regional country

The company's' target is to expand motorcycle and agricultural machineryhire purchase business to the regional country in Asean, to enlarge the market share, increasing profit and risk diversify. As motorcycle and agricultural machinery hire purchase business in many Asean countries are in a growing stage and has a potential to grow even bigger.

# **Investment in subsidiary**

# Group Leasing (Lao) Company Limited ("GLL")

The Company had expanded the market into Lao PDR by introducing GL Leasing (Lao) Co., Ltd. or GLL, through the shareholding of Group Lease Holding Pte, Ltd., as a hire-purchase for Honda motorcycle and Kubota agricultural machinerybusinesses. GLL is currently operating 53 POSs in Honda dealers' shop which covers all of Lao. Whereas for Kubota, GLL is operating at all 14 Kubota dealer location. As a result, GLL was able to reach its break even within the period of only 10 months of their operation.

#### GL Finance Plc. ("GLF")

The subsidiary in Cambodia had added the Point of Sales (POS) all over Cambodia including 159 at Honda Leasing and 22 at Kubota agricultural machinery. As an exclusive right to Honda motorcycle dealer this has benefited us in our rapid business expansion and began to generate profits for the company. It also has the potential to grow in a short period of time.

#### PT. Group Lease Finanance Indonesia ("GLFI")

During the year 2016, the Company had expanded the market into Indonesia by introducing PT. Group Lease Finance Indonesia ("GLFI"), a joint investment among GLH, JTrust Asia Pte. Ltd. and an Indonesian partner. GLH can consolidate 80% of the financial statements of GLFI. GLFI is currently operating 29 POSs in Kubota dealers which covers all area of Indonesia. 57 POSs in Honda dealers' shop and 12 POSs in Tata Motors dealers' shop. Not only providing HP for Kubota agricultural machinery, but GLFI is also provide the microfinance, group loan, start in 2017 and operating 26 POSs with good respond and successful.

#### BG Microfinance Myanmar Co., Ltd ("BGMM")

In 2017, the Companyfully expand into the financial market in Myanmar. The Company acquired 100% of BG Microfinance Myanmar Co., Ltd ("BGMM") in early January 2017. BGMM is incorporated in the Republic of the Union of Myanmar and engaged in the activity of microfinance business. Which loan made to women by group of five members and laon to SMEs.

#### GL-AMMK Co., Ltd. ("GL-AMMK")

In 2017, the Company will fully expand into the financial market in Myanmar. The Company acquired 100% of BG Microfinance Myanmar Co., Ltd ("BGMM") in early January 2017. BGMM is incorporated in the Republic of the Union of Myanmar and engaged in the activity of microfinance business.

# **Investment in associated company**

# Commercial Credit and Finance PLC. ("CCF")

During the year 2016, the Company purchased 29.99% of ordinary shares of Commercial Credit and Finance PLC ("CCF") and recorded as investment in associated company. CCF is a listed company and incorporated in Sri Lanka and its main activities are leasing, microfinance, lending and hire purchase business. The Company started recognize 29.99% of the profit from CCF.

### Other long-term investments

# Began Innovation Technology (Singapore) Pte. Ltd.

During the year 2016, the Company purchased 20.00% of ordinary shares of Bagan Innovation Technology Pte. Ltd. ("BiT") and recorded as other long-term investments. BiT is incorporated in Singapore and the Company is a software development company specialised in digital content and mobile application solutions.

#### PT Bank JTrut Indonesia Tbk

During the year 2016, the Company purchased 3.12% of ordinary shares of PT Bank JTrust Indonesia Tbk. ("JTrust Bank") and recorded as other long-term investments. JTrust Bank is incorporated in Indonesia and its main activity is commercial banking.

# Convertible loan- Century Finance Company Limitted ("CFCL")

During the year 2016, the Company has invested a private placement convertible loan issued by Convertible loan- Century Finance Company Limitted ("CFCL"), a company incorporated under the laws of the Republic of the Union of Myanmar. The loan is convertible to ordinary sharesof CFCL and the company will hold 57% of CFCL after conversion of the full loan. The loan carried interest at 6.5% per annum.

Moreover, the Company will continue use the fast-growing model of digital-finance business extending in Asia. Overall, the company has the potential to grow in Asia in many countries which in the future can expect to generate higher profits with the risk diversification.

# Responsibility of the Board of Directors on

# **Financial Statements**

The Board of Directors of Group Lease Public Company Limited is responsible for the Company's financial statement and financial information presented in the annual report. The financial statements have been prepared in accordance with generally accepted accounting standard of Thailand, which are based on appropriate accounting policies and carefully forecasting practically suitable for the real business operation. All material information has been sufficiently disclosed in the notes to financial statements which based on the regulation of the Securities Exchange Commission and the Stock Exchange of Thailand. The independent auditor has audited and expressed an audit opinion on those financial statements.

In order to ensure the correctness, completeness and sufficiency of the Company's financial & accounting information and to prevent possible risks from the operation, the Board of Directors has set up effective internal control system and appointed Audit Committee which comprised of Independent Directors to take care and be accountable for the quality of the Company's financial report as well as internal control systems. The opinion of the Audit Committee was stated in the Report of the Audit Committee appeared in this annual report.

The Board of Directors, therefore, views that financial statement of Group Lease Public Company Limited as at 31 December, 2017 including the statements of financial position, statements of comprehensive income, changes in shareholders' equity and cash flow statement and Note 50 to the financial statements and other notes as related to the revision of the said financial statement can transparently reflect the Company's financial position which is useful for all shareholders and other stakeholders.

Board of Directors

Group Lease Public Company Limited

31 July, 2018

Group Lease Public Company Limited and its subsidiaries Report and consolidated financial statements (Restated) 31 December 2017 and 2016

## **Independent Auditor's Report**

To the Shareholders of Group Lease Public Company Limited

# 1. Basis of Qualified Opinion

# (a) Fraud as alleged by the SEC

On 16 October 2017, the former Chairman and Chief Executive Officer ("ex-CEO") was accused by SEC for, among others, fraud and falsehood in accounting with concealed act and was referred to the DSI for consideration of prosecution. The pattern appeared to be round-tripping of fund-out and fund-in in pumping the Group's profits fictitiously with high interest income.

The SEC's findings as stated in the alleged against ex-CEO was a follow-up to my previous observations on these Cyprus-Singapore "borrowers" as extraordinary. SEC extended the investigation by tracing the flow of funds with co-operation and assistance from the Cyprus Securities and Exchange Commission. It finally concluded that the loans were fraudulent and regarded as financial shenanigans and filed a criminal complaint against ex-CEO with the DSI mainly for breaking the laws under the Securities and Exchange Act B.E. 2535 and the Securities and Exchange Act (No. 5) B.E. 2559. The justice process is ongoing and now rested with DSI for consideration of prosecution against ex-CEO in the court of justice.

#### (b) Historical Records of the alleged 'loans' and provision for losses

On records, the gross loans purported to be granted to these two major groups of 'borrowers' amounted in total to USD 98 million of which the related sum of USD 54 million was alleged by SEC as fraud committed by ex-CEO. After filing of the Company's 2016 audited financial statements on 28 February 2017 with our highlighted emphasis on the extra nature of the loans, thereafter loans were partially refunded in total of USD 42 million, leaving USD 56 million still outstanding on 30 September 2017 and 31 December 2017.

In an attempt to respond to the first SEC's order to revise and correct past financial statements of the delinquency, the Company decided to set aside a provision for losses from that financial shenanigans as alleged by the SEC the whole sum of USD 56 million against the quarterly profits then ended on 30 September 2017. However, subsequently on 16 January 2018, the SEC ordered the Company again to correct the past financial statements relevantly. In an attempt to respond the SEC's order again, it has retroactively restated its past financial statements for the year 2017 (and 2016 comparative financial statements) for the loan portion alleged by the SEC and presented those past financial information here for comparative purpose as explained in Note 50 to the financial statements. Please also refer to our audit report paragraph 1 (e).

In addition, there were receivables substantially incurred in 2017 and due from companies related to this ex-CEO of USD 9 million for which an additional provision for losses was also set aside.

# (c) Chance of loss recovery

The portrayed 'loans' to Cyprus and Singapore were secured with security of property and financial instruments, the value of which (value of the security of the Company's own shares which was withdrawn from securities was excluded) then estimated by the management as in excess of the outstanding 'loans'. Therefore the losses from the provision could be reduced or proved as surplus to requirement if there are attempts to realise their value and civil claims against the ex-CEO for damages. As from 16 October 2017 till now, I am not aware any recovery yet. The Group's operating results and financial position are therefore dependent on the efforts and eventual realisation of those securities and damages claimed against the ex-CEO for fraud as alleged by the SEC and concealed acts of falsehood in accounting.

Even with the provision for losses being set up in full, it is commercially necessary for the Company headed by the new CEO, who is related to the ex-CEO, to demand full restitution from the borrowers and that ex-CEO. In addition, the Company is required to protect and take control of all bank accounts of the Company's subsidiary in Singapore and other countries and all the assets of securities previously provided against the "loans" to ensure realisation on their value at maximum for eventual restitution. The bank accounts of the Company's subsidiary in Singapore and the substantial securities are presently outside Thailand and under the control of the board of directors of the Company's subsidiary in Singapore while that ex-CEO is still one of authorised directors of the subsidiaries in Singapore and an oversea subsidiary.

I have sent requests for confirmation of balances as at 31 December 2017 to collateral custodian. Up to this report date, I have not yet received any reply from the collateral custodian.

## (d) Qualified opinion

Because of that ex-CEO being under ongoing official investigation by DSI following the SEC's criminal complaint, the whole matter is now under consideration for proceeding to court. Due to the legal process not being finalized and my limitation as a professional auditor in examining further the real status of the borrowings, I am therefore unable to conclude on the status of the debts except to await for the DSI's investigation since it has power and official channels to eventually decide and conclude the case and seeking for court's judgement. Therefore, under this limitation by circumstance, I am unable to conclusively determine the eventuality of the SEC's criminal complaint on those loans and receivables and bona fide of interest income and also unable to conclude on the fairness of the provision for losses which is subject to the efforts of recovery of the Group's assets alleged by the SEC by the new management and also I am unable to conclude whether there should be more adjustment on the past financial statements because the Company has amended its past financial statements based on the figures of loans as made known to the Company from the SEC's allegation. The amendment has been made on the 2017 financial statements (and 2016 comparative financial statements) but not on the 2015 financial statements because the Company considers the effect in 2015 as immaterial. (e) Reclassification as "Disputed loans" (as alleged by the SEC) instead of "Loans to Cyprus and Singapore group" and reversal of amount previously shown as interest income

Relying on the SEC's allegations of fraud and falsehood in accounting committed by the ex-CEO and assuming the eventual legal process reached with the same conclusions as alleged, the past financial statements ended on the related years would have to be relatively corrected and revised with the now known alleged fraud, which was portrayed as loans granted by the Group to the 'borrowers' in Cyprus and Singapore and reversal of previous interest income.

- 1) Portion of loans alleged by the SEC of USD 54 million Already restated in the past financial statements
  - The Company has retroactively restated the financial statements for the year 2017 financial statements (and 2016 comparative financial statements) whereby it has not recognised interest income as revenue but cash received from interest has been treated as a part of loan repayment.

	<u>2017</u>	<u>2016</u>	<u>2015</u>
	Million	Million	Million
	Baht	Baht	Baht
Consolidated Income Statement:			
Profit (loss) as previously reported	(1,823)	1,063	583
Interest income not recognised as revenue	(177)	(234)	-
Reversal of a part of provision for loss as			
recorded in the year 2017 (because the			
outstanding balance of loans was			
reduced as a result of deducting			
interest received)	393		
Profit (loss) as restated	(1,607)	829	583

Note: Because the effect of adjustment to profit and loss for the year 2015 was only Baht 34 million which is regarded by the Company as immaterial, the Company has not amended the 2015 financial statements but included that amount in the 2016 adjustment and amend the 2016 financial statements.

In addition, the Company has reclassified from the "Loans to Cyprus and Singapore group" to "Disputed loans" (as alleged by the SEC). The Company has set up full provision against those loans in the year 2017. The Company has stopped recognising interest income on these loans since the fourth quarter of 2017.

	<u>2017</u>	<u>2016</u>	<u>2015</u>
	Million	Million	Million
	Baht	Baht	Baht
Consolidated Statement of financial			
position:			
Disputed loans (as alleged by the			
SEC) and interest receivable as			
previously included in normal loans	975	2,053	1,158
Less: Interest receivable as previously			
included in normal interest			
receivable	(35)	(115)	-
Less: Interest received which is			
regarded as loan repayment	(349)	(122)	
	591	1,816	1,158
Provision for loss as restated	(591)		
Disputed loans (as alleged by the			
SEC) as restated		1,816	1,158

The revision of these financial statements has been made only on the issue as raised by the SEC i.e. by reclassification of loans as alleged by the SEC and reversal of related interest income. There is no other revision and there is no update of any subsequent events previously disclosed or adjusted in the financial statements.

# Portion of loans granted to the same borrowers which is not alleged by SEC of USD 44 million - No amendment of past financial statements retroactively

The Company has still included this portion as normal loans in the statement of financial position and recognised interest income in the past financial statements as usual and there was no amendment of past financial statements. This is because the Company has no information to confirm that this portion is of the same type as that alleged by the SEC. However, the Company has set up full provision against these loans in 2017. The Company has stopped recognising interest income on these loans since the fourth quarter of 2017.

In the future, if there is information confirming that this portion is of the same type of that alleged by the SEC, the past financial statements would have to be amended accordingly, as follow:

	<u>2017</u>	<u>2016</u>	<u>2015</u>
	Million	Million	Million
	Baht	Baht	Baht
Consolidated Income Statement:			
Interest income recognised as usual			
which would have to be reversed,			
resulting in decrease in profits	(200)	(283)	(139)
Reversal of a part of provision for loss			
as recorded in the year 2017			
(because the outstanding balance of			
loans was reduced as a result of			
deducting interest received)	593		
Net	393	(283)	(139)
Consolidated Statement of financial posit	ion:		
This portion of loans and interest			
receivables included in the normal			
loans balance as previously reported	937	1,663	1,579
Less: Interest receivable as previously			
included in normal interest receivable	(46)	(165)	(74)
Less: Interest received which is			
regarded as loan repayment	(535)	(263)	(67)
	356	1,235	1,438
Provision for loss as recorded			
in the year 2017	(356)		
Net	-	1,235	1,438

# 2. Qualified Opinion

I have audited the accompanying consolidated financial statements of Group Lease Public Company Limited and its subsidiaries (the Group), which comprise the consolidated statements of financial position as at 31 December 2017 and the related consolidated statements of comprehensive income, changes in shareholders' equity and cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies, and have also audited the separate financial statements of Group Lease Public Company Limited for the same period.

I conducted my audit in accordance with Thai Standards on Auditing. My responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of my report. I am independent of the Group in accordance with the Code of Ethics for Professional Accountants as issued by the Federation of Accounting Professions as relevant to my audit of the financial statements, and I have fulfilled my other ethical responsibilities in accordance with the Code. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my qualified opinion on the financial statements.

In my opinion, except for the possible effects on the matters described and detailed in the *Basis for Qualified Opinion* section of my report, which are limitations by circumstances, pending investigation of the Department of Special Investigation ("DSI") and legal process and subject to the outcome on the degree of recovery of the Group's assets alleged by the SEC, resulting me in being unable to determine the appropriateness of the loans, interest income and provision for losses and unable to conclude whether there should be more adjustment on the past financial statements, the financial statements referred to above present fairly, in all other material respects, the financial position of Group Lease Public Company Limited and its subsidiaries (the Group) and of Group Lease Public Company Limited as at 31 December 2017, their financial performance and cash flows for the year then ended in accordance with Thai Financial Reporting Standards.

I have changed my opinion on the financial statements as at 31 December 2016 and for the year then ended (as presented here in for comparative purpose) to Qualified Opinion on the same issues as my opinion on the 2017 financial statements.

# 3. Emphasis of matters

I update and draw attention to the following matters:

3.1) Loans and interest receivables (included disputed loans) - as restated - Baht 1,569 million (before provision for loss) as of 31 December 2017, represents 22 percent of the consolidated net assets (As of 31 December 2016: Baht 3,522 million - 43 percent)

I draw attention to Note 13 of the consolidated financial statements relating to the loans and interest receivables. The main business of the Company is in the hire purchase financing for motorcycles but, separately and significantly from the main business, loans were granted to two groups of 'borrowers' - portrayed as one group in Cyprus and another in Singapore. Parties in the groups were at that time also shareholders of the Company and pledged the Company's shares against those loans. Besides share pledging, their ownership of properties in Cyprus and Brazil, Cypriot government bonds, stocks of other overseas companies were also used as collaterals against those indebtedness.

Originally in 2016, the periods of the loans granted were in the range of 3 months to 3 years. The principals were all due for repayment upon maturity but were rolled over and extended to the periods of either 2 or 3 years. The loan balances which were subjected to the mentioned rollovers amounted to Baht 2,129 million (USD 59 million), 60 percent of the total loans.

In 2017, before due date, the Cyprus 'borrower' repaid a sum of Baht 845 million (USD 25.3 million) and partially released the collateral of the Company's shares but retained other collaterals as stipulated in agreements. In addition, and on due date, the Singapore 'borrower' repaid a sum of approximately Baht 557 million (USD 16.7 million) and the remaining collateral of the Company's shares was also released and replaced by the value of properties in Japan (The Company advised that pledging of the properties in Japan was registered with Japanese Registry Office already). As at 31 December 2017, no Company's shares remained part of the collaterals against the two purported 'loans'.

(See also Note 13 to the financial statements and our Basis for Qualified Opinion paragraph)

3.2) Investment in associated company in Sri Lanka - As of 31 December 2017 - Baht

2,023 million (investment value under equity method Baht 2,605 million less provision
for loss of Baht 582 million) (31 December 2016 - Baht 2,545 million)

I draw attention to Note 19 of the consolidated financial statements relating to the investment in an associated company in Sri Lanka. The subsidiary acquired 29.99% of the ordinary shares of a company listed on the Sri Lanka Stock Exchange at a purchase price of Baht 2,462 million. The acquisition was approved at the Extraordinary General Meeting of the shareholders of the Company No.2/2016 on 6 December 2016 and a substantial part of the Sri Lanka shares (22.27%) was sold to the Company by a selling company with one of its directors being also one of the Company's directors. The subsidiary's outside professional valuer valued such investment at Baht 1,900 - 2,500 million, while the appointed independent financial advisor valued at Baht 1,600 - 1,700 million and while the market price at the Sri Lanka Stock Exchange, when acquired in late 2016, was at Baht 1,391 million.

As of 31 December 2017, a provision for loss of Baht 582 million was set aside against this investment in consolidated financial statements after a period of acquisition of one year. The above referred director who was the director in the selling company and also in the Company has since resigned from the Company's Board effective as of 31 January 2018 citing conflict of interest.

As at 31 December 2017, such investment was presented as an investment in an associate in the consolidated financial statements of Baht 2,023 million (investment value under equity method Baht 2,605 million net of provision for loss of Baht 582 million) (31 December 2016: Baht 2,545 million with no provision for loss). Based on the market price at the Sri Lanka Stock Exchange at the end of 2017, the total value was only approximately Baht 874 million (2016: Baht 1,285 million). The difference between the carrying value of investment (even after provision for loss) and the Stock Exchange market price at the end of 2017 is materially significant and still needs future assessment whether further provision for loss is required.

(See more significant matters as disclosed by the Company in Note 19 to the financial statements)

# 3.3) Investment in PT Bank JTrust Indonesia Tbk (Other investment) - Note 20

On 26 October 2016, the Board of Directors of the Company approved a subsidiary company to acquire shares of PT Bank JTrust Indonesia Tbk. ("PT Bank JTrust") and subsequently on 13 December 2016, the subsidiary company acquired 28.15 trillion shares (3.12% of the total shares) in this company at total cost of USD 11.70 million (Baht 414 million) from JTrust Co. Ltd. - a related company. The remaining portions of approximately 97% being majority shareholding in this company were still held by JTrust Co. Ltd. – a related company (which is under the same group as the plaintiff on various legal cases against the Company as discussed in 3.5). This company is an Indonesian company engaging in commercial banking business.

As at the acquisition date, the purchase price the subsidiary paid to acquire this investment when compared with the book value of this company represented the ratio of Price per Book Value ("P/BV" ratio) of approximately 3.65 times. As at 31 December 2017, the P/BV ratio increased to 3.95 times while the 'average P/BV ratio' of all commercial banks in Indonesian market was about 1.60 times. The Company's management considers that there is no impairment on this investment due to other favorable factors including profitability ratio and business opportunities of this company in the future. The carrying value of this investment was significantly in excess of the value calculated based on the 'average P/BV ratio' and this difference needs attention.

As at 31 December 2017, the carrying value of this investment was Baht 414 million. The value of this investment depends upon the ability to cooperate with its major shareholder in the future and the success of future operations of this company.

3.4) Investment in BG Microfinance Myanmar Co. Ltd. (investment in subsidiary) - Note 18

The Extraordinary General Meeting of the Company's shareholders No. 2/2016, held on 6 December 2016, approved the acquisition of 1,387,680 shares of BG Microfinance Myanmar Co. Ltd. (100% wholly-owned) at the cost of USD 8.01 million (Baht 280 million). The cost was appraised and set by the subsidiary company's management, while the appointed independent financial advisor valued the investment at approximately Baht 173 - 179 million. The company was incorporated in the Republic of the Union of Myanmar with its main activity described as microfinance. It provides retail loans to women grouping 5 in number and individual loans to entrepreneurs operating small and medium scale enterprises (SMEs).

At present, the Group is in the process of assessing the fair value of identifiable assets acquired and liabilities assumed at the acquisition date. The assessment process is ongoing and mainly related to the identification and valuation of intangible assets and certain tangible assets. The assessment shall be completed within measurement period of twelve months from the acquisition date (within the first quarter of 2018) pursuant to the period allowed under Thai Financial Reporting Standard No. 3 (revised 2015).

As at 31 December 2017, the carrying value of this investment is Baht 654 million. The increase in carrying value of investment is as a result of capital increase during the year.

3.5) <u>Subsequent Events - Major source of fund from convertible debenture holder and</u> legal cases

Following the SEC's incrimination, in January 2018, one substantial holder of the Company's convertible debentures with an outstanding balance of USD 180 million or approximately Baht 6,000 million gave notice to terminate the financial agreement citing cancellation of voidable transactions and demanded immediate repayment and damages, filed a civil case with the civil court against the Company demanding immediately repayment of convertible debenture (of approximately Baht 6,000 million) and damages (of approximately Baht 2,000 million), filed a petition with the Central Bankruptcy Court for rehabilitation of the Company, filed a criminal complaint with the Department of Special Investigation and also the Police's Economic Crime Suppression Division and also filed a lawsuit in Singapore against the Company's subsidiary. The Company maintained that if it did not breach any debenture condition and the demands and claims were without merits.

Under the generally accepted accounting principles, this highly significant investor, convertible debenture holder could be considered as a related party to the Company because the amount invested over the last two years was over Baht 7,000 million or USD 210 million (partly converted into the Company's share capital) represented more than 30 percent of the total sources of funds supporting the whole operations of the group.

# 4. Material uncertainty related to going concern

I draw attention to the legal cases as discussed in 3.5 as actioned by the convertible debenture holder which may affect going concern of the Group in the future including financial status, classification of liabilities, result of operation and cash flow status. Presently, it is assumed that those cases will not affect the going concern of the Group.

#### 5. Key Audit Matters

Key audit matters are those matters that, in my professional judgement, were of most significance in my audit of the financial statements of the current period. These matters were addressed in the context of my audit of the financial statements as a whole, and in forming my opinion thereon, and I do not provide a separate opinion on these matters.

I have fulfilled the responsibilities described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report, including in relation to these matters. Accordingly, my audit included the performance of procedures designed to respond to my assessment of the risks of material misstatement of the financial statements. The results of my audit procedures, including the procedures performed to address the matters below, provide the basis for my audit opinion on the accompanying financial statements as a whole.

In addition to the matters described in *the Basis for Qualified Opinion*, key audit matters and how audit procedures respond for each matter are described below.

# Revenue recognition

The Group's policy on recognition of hire purchase and asset - backed loans interest income are discussed in Note 5 to the financial statements. In 2017, the Group's revenue mainly consisted of interest income from hire purchase and asset - backed loans contracts, which amounted to Baht 2,227 million (representing 71 percent of total revenue). These hire purchase and asset - backed loans interest incomes were derived from agreements made with a large number of customers, most of whom are retail customers, and the revenue recognition is primarily reliant on data processing by information technology systems. Therefore, I addressed the amount and timing of the recognition of hire purchase and asset - backed loans interest incomes as a key audit matter.

I assessed and tested the Group's IT system controls and significant internal controls related to the loan origination, loan receipt and interest incomes recognition processes by making enquiry of responsible executives, gaining an understanding of the controls and selecting representative samples to test the operation of the designed controls. I applied a sampling method to select hire purchase and asset - backed loans contracts to assess whether the recording of hire purchase receivables, asset - backed loans receivables and revenue recognition were in accordance with the conditions of the relevant agreements and were in compliance with the Group's policy. In addition, I performed analytical procedures on the recognition of interest incomes throughout the year, the cessation of recognition of interest incomes and applied a sampling method to examine accounting entries related to interest income recognition that were made through journal vouchers.

# Allowance for doubtful accounts for hire purchase receivables and asset-backed loan receivables

As discussed in Note 5 to the financial statements, the estimation of allowances for doubtful accounts for hire purchase receivables and asset-backed loan receivables relies on various assumptions. Therefore, the management is required to exercise considerable judgement in determining the assumptions to be used in estimating the losses expected to be incurred when debtors are unable to repay principal and interest, and the appropriateness of the timing of recognition.

Moreover, the estimation of these allowances was significant because as at 31 December 2017, the Group had significant balances of hire purchase receivables and asset-backed loan receivables (accounting for 48 percent of total assets). Therefore, there is a risk that the allowances for hire purchase receivables and asset-backed loan receivables recognised will be insufficient, resulting in a risk of the Group overstating the value of its hire purchase receivables and asset-backed loan receivables.

I assessed and tested the internal controls relevant to approval, recording and debt collection for hire purchase receivables and asset-backed loan receivables, and the internal controls relating to the calculation of the allowances. I also assessed the appropriateness of the key information, assumptions and methods used by the Group in calculating allowance for doubtful accounts for hire purchase receivables and asset - backed loan receivables by performing the following procedures:

- Gained an understanding of how allowances were calculated, and assessed the appropriateness of the calculation of probability of default and loss given default.
- Checked the credibility of key data used in the calculation to key sources
- Performed analytical procedures on assumptions that the Group applied against historical data and external sources and evaluated whether the assumptions were consistently applied.
- Checked the correctness of the financial information disclosed in the financial statements.

# Purchase price allocation ("PPA") and valuation of investment in associate company in Sri Lanka

#### Purchase price allocation

The subsidiary acquired shares in a listed company in Sri Lanka at a purchase price of Baht 2,462 million (approximately 29.99% of total share capital in that company). As part of the PPA performed, this amount was allocated to the fair value of the identifiable assets acquired and liabilities assumed, resulting in the recognition of goodwill of Baht 1,322 million, which was included in investment in associated company, as disclosed in Note 19 to the financial statements.

I focused on the acquisition transaction since it is material to the financial statements as a whole, and management was required to exercise substantial judgment when appraising the fair value of the assets acquired and liabilities assumed. Therefore, there is a risk with respect to the recognition and measurement of the assets acquired and liabilities assumed, including goodwill.

#### Valuation of investment in an associate

The carrying value under the equity method of the investment in the associated company was higher than its market value, which was determined based on the market price of the associated company's shares on the Sri Lanka stock exchange. The difference between the carrying value of the investment and the stock market price could be viewed as an indication of impairment. As a result, management had taken a conservative view and decided to set aside provision for loss on the investment of Baht 582 million in the third quarter of 2017, based on a management estimation.

As of 31 December 2017, the carrying value of the Group's investment in the associated company was therefore Baht 2,023 million (after provision for loss). The management then estimated the recoverable amount of the investment in the associated company based on discount cash flow model and the recoverable amount as estimated was higher than the carrying value.

I focused on the estimation of the recoverable amount of the investment because the assessment of impairment of investment in the associated company is a significant accounting estimate requiring management to exercise a high degree of judgment in estimating the cash inflows that are expected to be generated in the future, and determining an appropriate cost of equity, long-term terminal growth rate and fluctuations in exchange rates. There are thus risks with respect to the valuation of investment in associate company.

#### Procedures performed

The audit procedures of purchase price allocation included assessing the appropriateness of the fair value of the identifiable assets acquired and liabilities assumed, evaluating the appropriateness of assumptions and methodologies underpinning the valuation, as well as involving valuation specialists in evaluating the appropriateness of financial parameters applied to determine discount rate, valuation methodology and mathematical accuracy, and evaluating the methodologies, assumptions and measurement methods applied to the valuation. The procedures also included the evaluation of the expertise, ability and integrity of the independent valuation specialist, assessment of the rationale for the goodwill recognised by the Group, and reviewing the disclosures related to the acquisition in the notes to financial statements.

My audit procedures of valuation of investment in associate included evaluating the discount cash flow model basis provided by the Group and the reasonableness of the assumptions the Group applied to the calculation based on the used method by checking them against relevant documents and information from external sources, involving valuation specialist to evaluate the appropriateness of the financial parameters applied to determine cost of equity, terminal growth rate, and fluctuations of exchange rates, based on the economic and industry statistics relevant to the business. In addition, I tested the principles and mathematical accuracy of the discounted cash flow model and performed sensitivity analysis around the key assumptions. I gained an understanding of the estimation of recoverable amount by the Group and evaluated the reasonableness of the recoverable amount by checking it against relevant documents and information from external sources. I also reviewed the disclosures related to the valuation of investment in the notes to financial statements.

#### Investment in subsidiary company in Myanmar

As described in the Note 18 to the financial statements, during the current year, a subsidiary of the Company invested in BG Microfinance Myanmar Co., Ltd ("BGMM"), which is a company incorporated in the Republic of the Union of Myanmar and engaged in the microfinance business. As at 31 December 2017, the Group provisionally recorded the acquisition using a best estimate of the values of the assets acquired and liabilities assumed, determined by applying the acquisition method. The Group will complete the recording of the acquisition within 2018, and the amount recorded as at 31 December 2017 may change. I have focused on this business acquisition since it is material to the financial statements as a whole. In addition, given the nature of the microfinance business, the management needed to exercise substantial judgment to determine the assumptions used as a basis for provisional recognition of the acquisition. Therefore, there is a risk with respect to the recognition of the assets acquired and liabilities assumed, including the initial difference from the acquisition.

I reviewed the terms and conditions of the agreement and inquired with management as to the nature and objectives of the acquisition in order to assess whether the acquisition meets the definition of a business combination under Thai Financial Reporting Standard 3 (Revised 2015) Business combinations. I checked the value of the acquisition against supporting documents and related payments to assess whether it reflected the fair value of the consideration transferred and that it did not include acquisition-related costs. In addition, I checked the investment valuation as at the date of the acquisition was recorded. I also checked the completeness and accuracy of the disclosures related to this transaction in the notes to financial statements.

#### Goodwill

I have focused on the consideration of the impairment of goodwill, as discussed in Note 23 to the financial statements, because the impairment assessment on goodwill is a significant accounting estimate requiring the management to exercise a high degree of judgment in identifying the cash generating unit, estimating the cash inflows that are expected to be generated from that group of assets in the future, and setting an appropriate discount rate and long-term growth rate. There is thus a risk that the presented values of goodwill will be inappropriate.

I assessed the appropriateness of the identified cash generating units and the financial models selected by management by gaining an understanding of the management's decision-making process and determining whether the decisions were consistent with how assets are utilised. In addition, I tested the significant assumptions applied by management in estimating the cash flows expected to be realised from the assets, by checking those assumptions against information from the sources of the Group, and determining the accuracy of past cash flow projections through comparison with actual operating results. I also considered the appropriateness of the discount rate applied by management, tested the calculation of the realisable values of the assets using the selected financial model, and considered the impact of changes in key assumptions on those realisable values. Moreover, I assessed the adequacy of the disclosures made with respect to the impairment assessment for goodwill and intangible assets.

### Allowance for impairment of investments in subsidiaries and other long-term investments

I have focused my audit on the consideration of the impairment of investments in subsidiaries and other long-term investments, as discussed in Notes 18 and 20 to the financial statements, because the impairment assessment on investment in subsidiaries and other long-term investments is a significant accounting estimate requiring the management to exercise a high degree of judgment in identifying and estimating the recoverable amounts that are expected to be generated from those investments. The recoverable amount of an asset is the higher of the asset's fair value less costs to sell and its value in use. There is thus a risk with respect to the valuation of investments in subsidiaries and other long-term investments.

I assessed the appropriateness of the financial models selected by management by gaining an understanding of management's decision-making process. In addition, I tested the significant assumptions applied by management in estimating the recoverable amounts that are expected to be generated from the subsidiaries and other long-term investments, by comparing those assumptions with information from both internal and external sources and comparing past cash flow projections to actual operating results in order to evaluate the exercise of management judgment in estimating the future cash flow projections. I also evaluated the appropriateness of discount rate applied by management through analysis of the average costs of the companies in which the Group invested and those of the industry, tested the calculation of the realisable values of such investments by using the selected financial model, and considered the impact of changes in key assumptions on those realisable values, especially changes in the discount rate and long-term revenue growth rates.

#### 6. Other information

Management is responsible for the other information. The other information comprise the information included in annual report of the Group, but does not include the financial statements and my auditor's report thereon. The annual report of the Group is expected to be made available to me after the auditor's report dated 28 February 2018.

My opinion on the financial statements does not cover the other information and I do not express any form of assurance conclusion thereon.

In connection with my audit of the financial statements, my responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit or otherwise appears to be materially misstated.

When I read the annual report of the Group, if I conclude that there is a material misstatement therein, I am required to communicate the matter to those charged with governance for correction of the misstatement.

### 7. Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Thai Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### 8. Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Thai Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Thai Standards on Auditing, I exercise professional judgement and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements,
  whether due to fraud or error, design and perform audit procedures responsive to those
  risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for
  my opinion. The risk of not detecting a material misstatement resulting from fraud is
  higher than for one resulting from error, as fraud may involve collusion, forgery,
  intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the Group's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. I am responsible for the direction, supervision and performance of the group audit. I remain solely responsible for my report.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

I also provide those charged with governance with a statement that I have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on my independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, I determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. I describe these matters in my auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, I determine that a matter should not be communicated in my report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

I am responsible for the audit resulting in this independent auditor's report.

Sophon Permsirivallop

Certified Public Accountant (Thailand) No. 3182

EY Office Limited

Bangkok: 28 February 2018 (except for Auditor Report paragraphs 1 and 2 and the restatement of statements of financial position, statements of comprehensive income, changes in shareholders' equity and cash flows, and Note 50 to the financial statements and other notes as related to the revision which were dated 31 July 2018)

#### Group Lease Public Company Limited and its subsidiaries Statement of financial position

As at 31 December 2017

(Unit: Baht)

		Consolidated		Senar	Separate		
		financial statements  2017 2016		financial st			
	Note			2017	2016		
	14010	(Restated)	(Restated)	2017	2010		
Assets		(**************************************	()				
Current assets							
Cash and cash equivalents	8	3,079,901,420	2,551,224,122	119,941,164	468,721,663		
Current investments		47,800,000	-	-	-		
Current portion of hire purchase and							
installment sales receivables	7, 9	3,194,770,438	3,138,388,109	2,024,726,522	1,946,220,415		
Current portion of asset-backed loan receivables	10	269,593,365	226,271,990	-	-		
Current portion of microfinance receivables	11	378,428,659	-	-	-		
Current portion of consumer finance receivables							
under joint financing arrangements	12	14,078,316	11,951,634	-	-		
Current portion of disputed loans	13	-	-	-	-		
Current portion of loans and interest receivables	13	549,276	767,496,205	-	-		
Inventories		43,000	-	-	-		
Assets foreclosed	14	87,951,954	50,892,596	12,309,013	24,948,000		
Short-term loan to and interest receivables							
from subsidiary	2.4, 7	-	-	165,550,082	5,198,254,460		
Other receivables	7, 15	82,414,092	186,247,480	22,392,144	34,424,749		
Other current assets	7, 16	247,705,667	297,766,822	92,425,379	83,434,670		
Total current assets		7,403,236,187	7,230,238,958	2,437,344,304	7,756,003,957		
Non-current assets							
Pledged fixed deposit at financial institution	17	11,646,907	333,596	336,907	333,596		
Investments in subsidiaries	18	-	-	3,590,302,150	6,017,119,942		
Investments in associate	19	2,022,554,791	2,545,426,122	-	-		
Other long-term investments	7, 20	670,995,560	476,350,477	-	-		
Share subscription payment in advance							
for acquisition of investment in subsidiary	2, 7	-	285,516,931	-	-		
Long-term portion of hire purchase and installment sales							
receivables	7, 9	3,358,398,496	3,128,901,969	2,094,609,840	1,797,536,368		
Long-term portion of asset-backed loan receivables	10	76,824,446	55,475,717	-	-		
Long-term portion of microfinance receivables	11	39,527,013	-	-	-		
Long-term portion of consumer finance receivables							
under joint financing arrangements	12	42,513,147	16,683,331	-	-		
Long-term portion of disputed loans	13	-	1,815,814,365	-	-		
Long-term portion of loans and interest receivables	13	40,840,376	938,609,901	-	-		
Long-term portion of loans and interest receivables							
from subsidiary	2.4, 7	-	-	5,345,592,864	-		
Property, plant and equipment	21	135,519,554	130,671,707	71,486,640	75,364,836		
Intangible assets	22	116,001,063	139,795,655	74,483,446	35,827,970		
Goodwill	23	338,657,911	122,156,894	-	-		
Deferred tax assets	40	53,062,864	35,523,500	32,891,501	24,240,573		
Other non-current assets	24	72,212,552	107,375,686	35,127,485	70,241,640		
Total non-current assets		6,978,754,680	9,798,635,851	11,244,830,833	8,020,664,925		
Total assets		14,381,990,867	17,028,874,809	13,682,175,137	15,776,668,882		

#### Group Lease Public Company Limited and its subsidiaries Statement of financial position (continued) As at 31 December 2017

(Unit: Baht)

		Consolidated		Separate		
		financial statements 2017 2016		financial sta		
	Note			2017	2016	
		(Restated)	(Restated)	2017	2010	
Liabilities and shareholders' equity		(1.10010100)	(rissiaisa)			
Current liabilities						
Bank overdraft and short-term loans from financial institutions	25	65,239,485	556,260,296	-	448,767,117	
Trade accounts payable		4,922,610	11,562,067	1,489,300	3,943,700	
Deposits from customers	26	22,906,067	-	-	-	
Short-term loans from and interest payable to						
related parties	7	-	4,396,402	-	130,000,000	
Current portion of long-term loans	28	102,764,240	585,743,038	-	402,990,000	
Current portion of long-term loans from subsidiary	7	-	-	40,000,000	53,300,000	
Current portion of debentures	29	_	499,128,481	-	499,128,481	
Income tax payable		75,637,211	87,086,134	14,923,399	16,426,790	
Insurance premium payables		9,163,017	11,599,382	4,794,369	7,551,801	
Other payables	7, 27	266,317,108	204,983,640	255,439,121	187,473,313	
Derivatives Liability		605,430	_	-	_	
Other current liabilities	7	129,109,146	155,538,641	76,393,164	41,553,614	
Total current liabilities		676,664,314	2,116,298,081	393,039,353	1,791,134,816	
Non-current liabilities						
Long-term portion of long-term loans	28	19,490,689	212,389,957	-	174,140,003	
Long-term portion of debentures	29	1,469,590,222	1,453,089,742	1,469,590,222	1,453,089,742	
Convertible debentures - liability component	7, 30	6,473,455,963	4,506,286,891	6,473,455,963	4,506,286,891	
Advance received for issuance of convertible debentures	7, 31	-	465,798,450	-	465,798,450	
Provision for long-term employee benefits	32	11,768,045	8,720,523	11,768,045	8,720,523	
Deferred tax Liability	40	3,226,355	-	-	-	
Cash guarantee for damage on hire purchase agreements		2,179,973	2,179,973	2,063,646	2,063,646	
Total non-current liabilities		7,979,711,247	6,648,465,536	7,956,877,876	6,610,099,255	
Total liabilities		8,656,375,561	8,764,763,617	8,349,917,229	8,401,234,071	
Shareholders' equity						
Share capital	33					
Registered						
1,845,090,080 ordinary shares of Baht 0.50 each		922,545,040	922,545,040	922,545,040	922,545,040	
Issued and paid-up						
1,525,538,139 ordinary shares of Baht 0.50 each						
(2016: 1,525,509,970 ordinary shares of Baht 0.50 each)	33	762,769,070	762,754,985	762,769,070	762,754,985	
Share premium	33	5,192,672,562	5,191,559,886	5,192,672,562	5,191,559,886	
Share subscription received in advance		-	365,320	-	365,320	
Retained earnings						
Appropriated - statutory reserve	36	92,254,504	92,254,504	92,254,504	92,254,504	
Unappropriated		(144,389,652)	1,867,645,382	(774,896,231)	1,318,456,964	
Other components of shareholders' equity	30	(303,130,030)	257,236,059	59,458,003	10,043,152	
Total equity attributable to owner of the Company		5,600,176,454	8,171,816,136	5,332,257,908	7,375,434,811	
Non-controlling interests of the subsidiary		125,438,852	92,295,056		-	
Total shareholders' equity		5,725,615,306	8,264,111,192	5,332,257,908	7,375,434,811	
Total liabilities and shareholders' equity		14,381,990,867	17,028,874,809	13,682,175,137	15,776,668,882	

The accompanying notes are an integral part of the financial statements.

Directors

#### Group Lease Public Company Limited and its subsidiaries Statement of comprehensive income For the year ended 31 December 2017

(Unit: Baht)

		Consolidated		Separate Separate		
		financial statements		financial sta		
	Note	2017	2016	2017	2016	
		(Restated)	(Restated)			
Profit or loss						
Revenues						
Hire purchase interest income		2,061,190,640	1,946,515,887	1,226,675,955	1,193,975,823	
Asset - backed loan interest income		164,648,819	116,926,280	-	-	
Microfinance interest income		51,992,823	-	-	-	
Consumer finance under joint financing arrangements						
interest income		56,275,122	3,175,152	-	-	
Interest on loan receivables		201,710,870	251,080,720	-	-	
Sales		870,037	-	-	-	
Other income						
Other interest income		39,746,681	25,032,980	402,266,794	324,902,541	
Consulting service fee income		20,409,000	63,062,260	-	-	
Management service fee income		-	-	84,000,000	84,000,000	
Other income related to the activities of hire purchase	37	227,071,982	218,791,388	128,330,191	143,501,742	
Other income related to the microfinance activities	38	4,612,651	-	-	-	
Dividend income	7, 18.1	-	-	343,838,800	-	
Gain on exchange rate		120,571,256	44,348,024	46,055,299	36,396,869	
Others		29,262,170	19,432,191	23,645,577	21,696,141	
Total revenues		2,978,362,051	2,688,364,882	2,254,812,616	1,804,473,116	
Expenses						
Services and administrative expenses	39	1,144,950,964	887,375,789	583,583,223	506,846,134	
Bad debts and doubtful accounts		323,036,186	313,269,760	200,576,432	220,954,334	
Cost of sales		757,129	-	-	-	
Expense allowance on disputed loans	49	603,175,635	-	-	-	
Expense allowance on loan and interest receivables	49	956,640,622	-	-	-	
Loss on disposals of foreclosed assets		245,351,104	232,251,114	216,498,683	214,606,636	
Expense allowance on other receivables	49	208,883,696	-	-	-	
Expense allowance on other current assets	49	38,825,253	-	-	-	
Expense allowance on investment loss in subsidiary	49	-	-	2,426,817,791	-	
Expense allowance on investment loss in associate	49	582,085,201	-	-	-	
Expense allowance on exclusive right	49	55,937,439	-	-	-	
Total expenses		4,159,643,229	1,432,896,663	3,427,476,129	942,407,104	
Profit (loss) before share of profit from						
investments in associates, finance cost						
and income tax expenses		(1,181,281,178)	1,255,468,219	(1,172,663,513)	862,066,012	
Share of profit from investments in associate	19	171,950,702	48,354,695	-	-	
Profit (loss) before finance cost and income tax expenses		(1,009,330,476)	1,303,822,914	(1,172,663,513)	862,066,012	
Finance cost		(445,346,642)	(272,749,543)	(424,148,868)	(261,139,346)	
Profit (loss) before income tax expenses		(1,454,677,118)	1,031,073,371	(1,596,812,381)	600,926,666	
Income tax expenses	40	(152,373,345)	(202,032,098)	(81,452,965)	(118,999,618)	
Profit (loss) for the year		(1,607,050,463)	829,041,273	(1,678,265,346)	481,927,048	

#### Group Lease Public Company Limited and its subsidiaries Statement of comprehensive income (continued) For the year ended 31 December 2017

(Unit: Baht)

Page			<b>0</b> 11			(Unit. Dant)
Note   2017   2016   (Restated)   (Restate					·	
Contex comprehensive income to be reclassified to profit or loss in subsequent periods:						
Checomprehensive income to be reclassified to profit or loss in subsequent periods:		Note			2017	2016
Contemprehensive income to be reclassified to profit or loss in subsequent periods:	Other community in comm		(Restated)	(Restated)		
Exchange differences on translation of financial statements in foreign currency - net of income tax	•					
Exchange differences on translation of financial statements in foreign currency - net of income tax (528.028.264) (31.570.469)	•					
Share of other comprehensive income to to be reclassified to profit or loss in subsequent periods.   19	·					
Share of other comprehensive income from investments in associate – net of income tax	·		(500,000,004)	(0.4. ==0.400)		
Marconi   Marc	· ·		(528,028,264)	(31,570,469)	-	-
Chief comprehensive income to be reclassified to profit or loss in subsequent period - net of income tax	·					
### Profit (rioss in subsequent period - net of income tax (611,908,846) (23,522,702)		19	(83,880,582)	8,047,767	<del>-</del> -	=
Comprehensive income not to be reclassified to profit or loss in subsequent periods:   Share of other comprehensive income from investments in associate - net of income tax	·					
Share of other comprehensive income from investments in associate - net of income tax	· ·		(611,908,846)	(23,522,702)	-	-
Share of other comprehensive income from investments in associate - net of income tax	Other comprehensive income not to be reclassified					
Investments in associate - net of income tax   19   602,305   - 290,031   -	to profit or loss in subsequent periods:					
Actuarial gain (loss) - net of income tax   32   3   290,031   3   290,031   3   290,031   3   3   3   3   3   3   3   3   3	Share of other comprehensive income from					
Colter comprehensive income not to be reclassified to profit or loss in subsequent period - net of income tax   602,305   290,031   - 29	investments in associate - net of income tax	19	602,305	=	-	-
profit for loss in subsequent period - net of income tax         602,305         290,031         -         290,031           Other comprehensive income for the year         (611,306,541)         (23,232,671)         -         290,031           Total comprehensive income for the year         (2,218,357,004)         805,808,602         (1,678,265,346)         482,217,079           Profit (loss) attributable to:           Equity holders of the Company         (1,603,210,849)         830,065,986         (1,678,265,346)         481,927,048           Non-controlling interests of the subsidiaries         (3,839,614)         (1,024,713)	Actuarial gain (loss) - net of income tax	32	<del>-</del>	290,031	<u> </u>	290,031
Other comprehensive income for the year         (611,306,541)         (23,232,671)         —         290,031           Total comprehensive income for the year         (2,218,357,004)         805,808,602         (1,678,265,346)         482,217,079           Profit (loss) attributable to:           Equity holders of the Company         (1,603,210,849)         830,065,986         (1,678,265,346)         481,927,048           Non-controlling interests of the subsidiaries         (3,839,614)         (1,024,713)         (1,607,050,463)         829,041,273         (1,607,8265,346)         482,217,079           Total comprehensive income attributable to:           Equity holders of the Company         (2,206,728,125)         806,200,453         (1,678,265,346)         482,217,079           Non-controlling interests of the subsidiaries         (11,628,879)         (391,851)         (1,678,265,346)         482,217,079           Basic earnings per share         41         —         —         —         —           Basic earnings per share         41         —         —         —           Profit (loss) attributable to equity holders of the Company         (1.051)         0.544         (1.100)         0.316           Weighted average number of ordinary shares (shares)         1,525,535,438         1,525,422,898<	Other comprehensive income not to be reclassified to					
Profit (loss) attributable to:   Equity holders of the Company	profit or loss in subsequent period - net of income tax		602,305	290,031	<u> </u>	290,031
Profit (loss) attributable to:           Equity holders of the Company         (1,603,210,849)         830,065,986         (1,678,265,346)         481,927,048           Non-controlling interests of the subsidiaries         (3,839,614)         (1,024,713)         2           Total comprehensive income attributable to:         Equity holders of the Company         (2,206,728,125)         806,200,453         (1,678,265,346)         482,217,079           Non-controlling interests of the subsidiaries         (11,628,879)         (391,851)         (2,218,357,004)         805,808,602           Earnings per share         41         -         -         -           Basic earnings per share         41         -         -         -           Profit (loss) attributable to equity holders of the Company         (1.051)         0.544         (1.100)         0.316           Weighted average number of ordinary shares (shares)         1,525,535,438         1,525,422,898         1,525,535,438         1,525,535,438         1,525,422,898           Diluted earnings per share         Profit (loss) attributable to equity holders of the Company         (1.051)         0.540         (1.100)         0.316	Other comprehensive income for the year		(611,306,541)	(23,232,671)	<u> </u>	290,031
Equity holders of the Company	Total comprehensive income for the year		(2,218,357,004)	805,808,602	(1,678,265,346)	482,217,079
Non-controlling interests of the subsidiaries	Profit (loss) attributable to:					
Comprehensive income attributable to:   Equity holders of the Company   Co	Equity holders of the Company		(1,603,210,849)	830,065,986	(1,678,265,346)	481,927,048
Comprehensive income attributable to:   Equity holders of the Company   Co	Non-controlling interests of the subsidiaries		(3,839,614)	(1,024,713)		
Equity holders of the Company (2,206,728,125) 806,200,453 (1,678,265,346) 482,217,079  Non-controlling interests of the subsidiaries (11,628,879) (391,851) (2,218,357,004) 805,808,602  Earnings per share 41	-		(1,607,050,463)			
Equity holders of the Company (2,206,728,125) 806,200,453 (1,678,265,346) 482,217,079  Non-controlling interests of the subsidiaries (11,628,879) (391,851) (2,218,357,004) 805,808,602  Earnings per share 41				-		
Non-controlling interests of the subsidiaries	Total comprehensive income attributable to:					
Carrings per share   41   Carrings per share   41   Carrings per share   Carrings per share	Equity holders of the Company		(2,206,728,125)	806,200,453	(1,678,265,346)	482,217,079
Earnings per share       41       -       -         Basic earnings per share       (1.051)       0.544       (1.100)       0.316         Weighted average number of ordinary shares (shares)       1,525,535,438       1,525,422,898       1,525,535,438       1,525,422,898         Diluted earnings per share         Profit (loss) attributable to equity holders of the Company       (1.051)       0.540       (1.100)       0.313	Non-controlling interests of the subsidiaries		(11,628,879)	(391,851)		
Basic earnings per share           Profit (loss) attributable to equity holders of the Company         (1.051)         0.544         (1.100)         0.316           Weighted average number of ordinary shares (shares)         1,525,535,438         1,525,422,898         1,525,535,438         1,525,422,898           Diluted earnings per share           Profit (loss) attributable to equity holders of the Company         (1.051)         0.540         (1.100)         0.313			(2,218,357,004)	805,808,602		
Profit (loss) attributable to equity holders of the Company         (1.051)         0.544         (1.100)         0.316           Weighted average number of ordinary shares (shares)         1,525,535,438         1,525,422,898         1,525,535,438         1,525,422,898           Diluted earnings per share           Profit (loss) attributable to equity holders of the Company         (1.051)         0.540         (1.100)         0.313	Earnings per share	41	-	-		
Weighted average number of ordinary shares (shares)         1,525,535,438         1,525,422,898         1,525,535,438         1,525,422,898           Diluted earnings per share           Profit (loss) attributable to equity holders of the Company         (1.051)         0.540         (1.100)         0.313	Basic earnings per share					
Diluted earnings per share  Profit (loss) attributable to equity holders of the Company (1.051) 0.540 (1.100) 0.313	Profit (loss) attributable to equity holders of the Company		(1.051)	0.544	(1.100)	0.316
Profit (loss) attributable to equity holders of the Company         (1.051)         0.540         (1.100)         0.313	Weighted average number of ordinary shares (shares)		1,525,535,438	1,525,422,898	1,525,535,438	1,525,422,898
	Diluted earnings per share					
Weighted average number of ordinary shares (shares) 1,525,535,438 1,537,895,350 1,525,535,438 1,537,895,350	Profit (loss) attributable to equity holders of the Company		(1.051)	0.540	(1.100)	0.313
	Weighted average number of ordinary shares (shares)		1,525,535,438	1,537,895,350	1,525,535,438	1,537,895,350

#### Group Lease Public Company Limited and its subsidiaries Statement of changes in shareholders' equity For the year ended 31 December 2017

(Unit: Baht)

		Consolidated financial statements											, ,	
		Equity attributable to the owners of the Company												
								C	Other components of equity					
								Other comprehensive inc	come					
							Unrealised gain on							
							changes in fair value	Revaluation gain on	Exchange differences		Total other	Total equity	Equity attributable	
		Issued and		Share subscription			of available-for-sale	land and building	on translation of	Convertible	components of	attributable to	to non-controlling	Total
		paid-up		received	Retain	ed earnings	from investment	from investment	financial statements	debenture	owners of	the owners of	interests of	shareholders'
	Note	share capital	Share premium	in advance	Appropriated	Unappropriated	in associate	in associate	in foreign currency	- equity component	the Company	the Company	the subsidiary	equity
Balance as at 1 January 2016		713,642,626	4,254,634,158	981,049,328	76,958,731	1,283,825,109	-	-	271,348,471	-	271,348,471	7,581,458,423	-	7,581,458,423
Profit for the year (restated)		-	-	-	-	830,065,986	-	-	-	-	-	830,065,986	(1,024,713)	829,041,273
Other comprehensive income for the year (restated)						290,031	1,793,550		(25,949,114)		(24,155,564)	(23,865,533)	632,862	(23,232,671)
Total comprehensive income for the year (restated)		-	-	-	-	830,356,017	1,793,550	-	(25,949,114)	-	(24,155,564)	806,200,453	(391,851)	805,808,602
Issuance of ordinary shares during year														
from the exercise of warrants		62,359	4,926,400	-	-	-	-	-	-	-	-	4,988,759	-	4,988,759
Issuance of ordinary shares during year														
from transferring of share subscription														
received in advance		49,050,000	931,999,328	(981,049,328)	-	-	-	-	-	-	-	-	-	-
Share subscription received in advance														
from the exercise of warrants		-	-	365,320	-	-	-	-	-	-	-	365,320	-	365,320
Issue convertible debentures - equity component		-	-	-	-	-	-	-	-	10,043,152	10,043,152	10,043,152	-	10,043,152
Dividend paid	35	-	-	-	-	(231,239,971)	-	-	-	-	-	(231,239,971)	-	(231,239,971)
Increase in non-controlling interest														
from established a new subsidiary		-	-	-	-	-		-		-	-	-	92,686,907	92,686,907
Appropriated to statutory reserved	36	-	-	-	15,295,773	(15,295,773)	-	-	-	-	-	-	-	-
Balance as at 31 December 2016 (as restated)		762,754,985	5,191,559,886	365,320	92,254,504	1,867,645,382	1,793,550		245,399,357	10,043,152	257,236,059	8,171,816,136	92,295,056	8,264,111,192
			-	-						·				
Balance as at 1 January 2017 (as previously reported	d)	762,754,985	5,191,559,886	365,320	92,254,504	2,101,423,374	1,793,550	-	248,420,803	10,043,152	260,257,505	8,408,615,574	92,295,056	8,500,910,630
Correction of accounting errors	50	-	-	-	-	(233,777,992)	-	-	(3,021,446)	-	(3,021,446)	(236,799,438)	-	(236,799,438)
Balance as at 1 January 2017 (as restated)		762,754,985	5,191,559,886	365,320	92,254,504	1,867,645,382	1,793,550	-	245,399,357	10,043,152	257,236,059	8,171,816,136	92,295,056	8,264,111,192
Loss for the year (restated)		-	-	-	-	(1,603,210,849)	-	-	-	-	-	(1,603,210,849)	(3,839,614)	(1,607,050,463)
Other comprehensive income for the year (restated)		-	-	-	-	602,305	787,103	351,969	(605,258,653)	-	(604,119,581)	(603,517,276)	(7,789,265)	(611,306,541)
Total comprehensive income for the year (restated)		-	-	-	-	(1,602,608,544)	787,103	351,969	(605,258,653)	-	(604,119,581)	(2,206,728,125)	(11,628,879)	(2,218,357,004)
Issuance of ordinary shares during year														
from the exercise of warrants	33	9,518	751,923	-	-	-	-	-	-	-	-	761,441	-	761,441
Issuance of ordinary shares during year														
from transferring of share subscription														
received in advance	33	4,567	360,753	(365,320)	-	-	-	-	-	-	-	-	-	-
Increase in non-controlling interest														
from established a new subsidiary		-	-	-	-	-	-	-	-	-	-	-	44,772,675	44,772,675
Dividend paid	35	-	-	-	-	(415,087,849)	-	-	-	-	-	(415,087,849)	-	(415,087,849)
Issue convertible debentures - equity component	30	-	-	-	-	-	-	-	-	49,414,851	49,414,851	49,414,851	-	49,414,851
Effect on cumulative exchange difference adjustment						5,661,359			(5,661,359)		(5,661,359)			
Balance as at 31 December 2017 (as restated)		762,769,070	5,192,672,562	-	92,254,504	(144,389,652)	2,580,653	351,969	(365,520,655)	59,458,003	(303,130,030)	5,600,176,454	125,438,852	5,725,615,306
		-	-	-	-	-					-	-	-	

#### Group Lease Public Company Limited and its subsidiaries Statement of changes in shareholders' equity (continued) For the year ended 31 December 2017

(Unit: Baht)

		Separate financial statements						
							Other components of	
		Issued and		Share subscription			shareholders' equity	Total
		paid-up		received	Retaine	ed earnings	Convertible debentures	shareholders'
	Note	share capital	Share premium	in advance	Appropriated	Unappropriated	- equity component	equity
Balance as at 1 January 2016		713,642,626	4,254,634,158	981,049,328	76,958,731	1,082,775,629	-	7,109,060,472
Profit for the year		-	-	-	-	481,927,048	-	481,927,048
Other comprehensive income for the year		-	-	-	-	290,031	-	290,031
Total comprehensive income for the year		-	-	-	-	482,217,079	-	482,217,079
Issuance of ordinary shares during year								
from the exercise of warrants		62,359	4,926,400	-	-	-	-	4,988,759
Issuance of ordinary shares during year								
from transferring of share subscription								
received in advance		49,050,000	931,999,328	(981,049,328)	-	-	-	-
Share subscription received in advance								
from the exercise of warrants		-	-	365,320	-	-	-	365,320
Issue convertible debentures - equity component		-	-	-	-	-	10,043,152	10,043,152
Dividend paid	35	-	-	-	-	(231,239,971)	-	(231,239,971)
Appropriated to statutory reserved	36	-	-	-	15,295,773	(15,295,773)	-	-
Balance as at 31 December 2016		762,754,985	5,191,559,886	365,320	92,254,504	1,318,456,964	10,043,152	7,375,434,811
Balance as at 1 January 2017		762,754,985	5,191,559,886	365,320	92,254,504	1,318,456,964	10,043,152	7,375,434,811
Loss for the year		-	-	-	-	(1,678,265,346)	-	(1,678,265,346)
Other comprehensive income for the year		-	-	-	-	-	-	-
Total comprehensive income for the year		-	-	-	-	(1,678,265,346)	-	(1,678,265,346)
Issuance of ordinary shares during year								
from the exercise of warrants	33	9,518	751,923	-	-	-	-	761,441
Issuance of ordinary shares during year								
from transferring of share subscription								
received in advance	33	4,567	360,753	(365,320)	-	-	-	-
Dividend paid	35	-	-	-	-	(415,087,849)	-	(415,087,849)
Issue convertible debentures - equity component	30	-	-	-	-	-	49,414,851	49,414,851
Balance as at 31 December 2017		762,769,070	5,192,672,562	-	92,254,504	(774,896,231)	59,458,003	5,332,257,908
		-	-	-	-	-	-	
		_	-	-	_	-	_	_

### Group Lease Public Company Limited and its subsidiaries Statement of cash flows

For the year ended 31 December 2017

(Unit: Baht)

	Consolic	lated	(Unit: Bant) Separate			
	financial sta		financial sta			
•	2017	2016	2017	2016		
•	(Restated)	(Restated)	-			
Cash flows from operating activities						
Profit (loss) before tax	(1,454,677,118)	1,031,073,371	(1,596,812,381)	600,926,666		
Adjustments to reconcile profit (loss) before tax to net cash						
provided by (paid from) operating activities:						
Depreciation	41,576,160	36,613,520	17,503,408	17,207,851		
Amortisation	9,153,733	6,858,140	2,720,277	1,865,770		
Bad debts and doubtful accounts	347,128,158	318,269,760	224,671,401	225,954,334		
Expense allowance on disputed loans	603,175,635	-	-	-		
Expense allowance on loan and interest receivables	956,640,622	-	-	-		
Loss on disposals of assets foreclosed	245,351,104	232,251,114	216,498,683	214,606,636		
Loss (reversal of loss) on diminution in value of assets foreclosed	(3,901,469)	5,525,369	(6,743,427)	6,282,144		
Expense allowance on other receivables	208,883,696	-	-	-		
Expense allowance on other current assets	38,825,253	-	-	-		
Expense allowance on investment loss in subsidiary	-	-	2,426,817,791	-		
Expense allowance on investment loss in associate	582,085,201	-	-	-		
Gain on disposal and write-off of assets	(47,651)	(324,522)	(88,501)	(171,865)		
Loss on write off of intangible assets	6,224,052	-	3,250,728	-		
Expense allowance on exclusive right	55,937,439	-	-	-		
Exchange loss from transfer loan to subsidiary to						
investment in subsidiary	-	-	-	7,435,570		
Unrealised exchange (gain) loss	(113,416,329)	(569,193)	(55,024,351)	8,361,684		
Realise loss from received loans and interest receivables						
from subsidiary	-	-	12,456,827	-		
Provision for long-term employee benefits	3,591,728	3,367,214	3,591,728	3,367,214		
Share of profit from investments in associate	(171,950,702)	(48,354,695)	-	-		
Dividend income	-	-	(343,768,075)	-		
Interest income	(39,746,772)	(25,032,980)	(402,266,795)	(324,902,542)		
Interest expenses	422,822,812	257,221,109	404,713,092	247,569,384		
Amortised front end fees of loans	3,088,054	5,271,458	-	3,312,987		
Amortised transaction cost of debentures	17,371,999	9,762,607	17,371,999	9,762,607		
Amortised transaction cost of convertible debentures	2,063,777	494,369	2,063,777	494,369		
Profit from operating activities before changes in						
operating assets and liabilities	1,760,179,382	1,832,426,641	926,956,181	1,022,072,809		
Operating assets (increase) decrease						
Hire purchase and installment sales receivables	(583,299,592)	(550,808,220)	(576,156,011)	(82,624,575)		
Asset - backed loan receivables	(79,819,502)	(151,932,987)	-	-		
Microfinance receivables	(373,279,502)	-	-	-		
Consumer finance receivables under joint financing arrangements	(29,629,862)	-	-	-		
Disputed loans	1,225,066,154	(1,815,814,365)	-	-		
Loans and interest receivables	704,080,762	1,034,829,340	-	-		
Assets foreclosed	(278,508,776)	(256,083,712)	(197,116,270)	(230,927,733)		
Other receivables	(89,815,071)	(62,940,921)	11,858,041	(3,640,308)		
Other current assets	(43,729,466)	(222,924,862)	7,845,482	660,918		
Other non-current assets	11,231,982	(1,461,999)	10,957,380	(1,301,627)		
		•		•		

#### Group Lease Public Company Limited and its subsidiaries Statement of cash flows (continued) For the year ended 31 December 2017

Consolidated Separate financial statements financial statements 2017 2016 2017 2016 (Restated) (Restated) Operating liabilities increase (decrease) (6,586,137) (34,885,002) (2,454,400) (1,154,200) Trade accounts payable Deposit from customers 13,311,343 540,435 Insurance premium payables (2,436,366)387,964 (2,757,432)Other payables 54,402,577 114,617,138 (53,297,631) 102,411,182 Other current liabilities (6,220,047) 2,001,965 (39,120,974) (7,833,822)Derivatives liabilities 605,430 Guarantee for damage from hire purchase agreements (934)798,203,079 Cash flows from (used in) operating activities 2,242,652,382 (120,811,966) 127,837,305 Cash paid for long-term employee benefits (544,206)(1,764,467) (544,206) (1,764,467)Cash paid for interest expenses (404, 185, 817) (248,077,911) (286,032,556) (239,881,972) Cash received from withholding tax refund 617,065 617,065 Cash paid for corporate income tax (122,777,344) (117,058,740) (37,426,892) (58,747,965) (487,096,019) (196,166,349) 498,425,740 Net cash flows from (used in) operating activities 1,715,145,015 Cash flows from investing activities Increase in current investments (47,800,000)Increase in pledged fixed deposits at financial institution (11,313,312) (3,311)(4,239)(4,239)Decrease in accounts receivable and loans to employees 47,215 147,546 47,215 147,546 Acquisition of investment in associate (2,489,023,661) (18,579,054) Acquisition of investment in subsidiary Acquisition of other investments (192,718,140)(414,501,750) Share subscription payment in advance for acquisition of investment in new subsidiary (261,982,123) Cash paid for transaction cost of investments in associate (3,578,608) Cash paid for transaction cost of other investments (1,926,943) Acquisitions of equipment (50,697,087) (51,910,024) (13,853,160)(19,436,933)Acquisitions of intangible asset (55,842,014) (48,203,758) (29,445,821) (22,138,415) Proceeds from sales of equipment 306,884 420.283 296,449 190,654 Cash paid for loan to subsidiary (1,770,518,550)(5,743,742,800) Cash receipt from loan to subsidiary 866,064,263 Cash receipt from short-term loan 18,780,000 18,780,000 Dividend received 32,078,952 343,768,075 Interest received 34,012,769 28,255,380 579,938,574 2,425,389 Net cash flows used in investing activities (316,009,338)(3,218,022,346)(23,706,266)(5,763,778,798)

The accompanying notes are an integral part of the financial statements.

(Unit: Baht)

#### Group Lease Public Company Limited and its subsidiaries Statement of cash flows (continued) For the year ended 31 December 2017

	Consolid	lated	Separate		
	financial sta	tements	financial st	atements	
	2017	2016	2017	2016	
Ocal flows from flows that a still the	(Restated)	(Restated)			
Cash flows from financing activities					
Increase (decrease) in bank overdrafts and short-term loans	(407.400.750)	000 570 000	(450.077.040)	400 077 040	
from financial institutions	(497,160,756)	209,570,398	(452,077,219)	102,077,218	
Cash received from short-term loans from related parties	344,501,000	-	-	130,000,000	
Repayment of short-term loans from related parties	(347,837,840)	-	(130,000,000)	-	
Cash received from long-term loans from subsidiary	-	-	120,000,000	80,000,000	
Repayment of long-term loans from subsidiary	-	-	(133,300,000)	(26,700,000)	
Cash received from long-term loans	889,582,240	1,765,633,240	730,000,000	1,655,000,000	
Repayment of long-term loans	(1,560,014,842)	(3,032,259,600)	(1,307,130,003)	(2,963,850,000)	
Cash paid for front end fees of long-term loans	(1,034,020)	(2,742,209)	-	-	
Cash received from issuance of debentures	-	1,500,000,000	-	1,500,000,000	
Repayment of debentures	(500,000,000)	-	(500,000,000)	-	
Cash paid for transaction costs of debentures	-	(50,425,000)	-	(50,425,000)	
Cash receipt from issuance of convertible debentures	1,959,552,647	4,521,831,565	1,959,552,647	4,521,831,565	
Cash paid for transaction costs of convertible debentures	(1,626,900)	(5,995,891)	(1,626,900)	(5,995,891)	
Cash received from advance received for					
issuance of convertible debentures	-	465,798,450	-	465,798,450	
Cash received from exercise of warrants	761,440	4,988,760	761,440	4,988,760	
Cash received from share subscription received in advance	-	365,320	-	365,320	
Cash received from non-controlling interests in respect					
of establishing new subsidiary	44,772,675	92,686,907	-	-	
Dividend paid	(415,087,849)	(231,239,971)	(415,087,849)	(231,239,971)	
Net cash flows from (used in) financing activities	(83,592,205)	5,238,211,969	(128,907,884)	5,181,850,451	
Exchange differences on translation of financial					
statement in foreign currency	(786,866,174)	(26,755,506)	_	-	
Net increase (decrease) in cash and cash equivalents	528,677,298	1,506,338,098	(348,780,499)	(83,502,607)	
Cash and cash equivalents at beginning of year	2,551,224,122	1,044,886,024	468,721,663	552,224,270	
Cash and cash equivalents at the end of year (Note 8)	3,079,901,420	2,551,224,122	119,941,164	468,721,663	
outh and such equivalence at the one of year (note of	-	-	-	-	
Supplement cash flows information					
Non-cash items					
Receivable from sale equipment	20,000	-	20,000	-	
Transferred assets foreclosed to equipment	-	362,217	-	-	
Transferred equipment to intangible assets	-	668,978	-	668,978	
Transferred intangible assets to other receivables	-	-	-	615,000	
Transaction cost of debentures payable	-	729,780	-	729,780	
Transferred net of share subscription payment in advance for acquisit	tion				
of investment in subsidiary to investment in subsidiary	261,868,669	-	-	-	
Transferred short-term loans to subsidiary to					
investment in subsidiary	-	-	-	4,817,003,130	
Transferred of advance received for issuance of					
convertible debentures to convertible debentures	465,798,450	_	465,798,450	_	
Transferred of share subscription received in advance	,,		,,		
to odinary shares and share permium	365,320	981,049,328	365,320	981,049,328	
Purchase of intangible assets that has not yet been paid	-	-	15,180,659		
r aronado or intangible addeta triat rias riot yet been paid	-	-	10,100,000	-	

The accompanying notes are an integral part of the financial statements.

(Unit: Baht)

### **Group Lease Public Company Limited and its subsidiaries**

#### **Financial statements**

### For the year ended 31 December 2017

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# Group Lease Public Company Limited and its subsidiaries Notes to consolidated financial statements For the year ended 31 December 2017

#### 1. General information

Group Lease Public Company Limited ("the Company") is a public company incorporated and domiciled in Thailand. The Company and its subsidiaries are principally engaged in the activity of hire purchase and asset-backed loan. Overseas subsidiaries are principally a business management, consulting including financing services to the corporates, other investment holding company, hire purchase, microfinance business and consumer finance business under joint financing arrangements.

The Company's registered address is 63 Soi 1, Thetsabannimittai Road, Ladyao, Chatuchak, Bangkok.

The major shareholders of the Company are Engine Holdings Asia Pte. Ltd. (incorporated in Singapore), which is a subsidiary company of Wedge Holdings Company Limited (incorporated in Japan) and A.P.F. Holding Company Limited (incorporated in Thailand).

#### 2. Significant current development during the current year

# 2.1 Acquisition of BG Microfinance Myanmar Co., Ltd. by the Company's subsidiary

On 6 December 2016, an Extraordinary General Meeting of the Company's shareholders No.2/2016 passed the resolution to approve GLH's acquisition of 1,387,680 ordinary shares of BG Microfinance Myanmar Co., Ltd. ("BGMM") (or 100% of total paid up share capital in BGMM), at a purchase price equal to USD 5.77 per share or a total of USD 8.01 million (equivalent to approximately Baht 280 million). BGMM is incorporated in the Republic of the Union of Myanmar and engaged in the activity of microfinance business.

The acquisition of this business was completed in early January 2017. GLH received permission to register the transfer right of shares from the Government of the Republic of the Union of Myanmar in January 2017. In consequence, the share subscription payment in advance were reclassified to investment in BGMM in early January 2017.

These consolidated financial statements include the statement of financial position of BGMM as at 31 December 2017 and its profit or loss for the year from the investment date to 31 December 2017. The excess of the purchase price over the fair value of the net assets acquired was recorded as goodwill. However, the Group recorded the assets acquired at their net book value, not fair value. The Group is awaiting the appraisal in order to allocate the fair value associated with the assets. The Group expects to obtain this appraisal and complete the purchase price allocation by first quarter of 2018.

Details of the fair value of identifiable net assets of BGMM, and their net book value, are as follows:

	(Unit: Million Bah		
	Fair value	Net book value	
Assets			
Cash and cash equivalents	5	5	
Microfinance receivables	48	48	
Other receivables	1	1	
Property, plant and equipment	1	1	
Deposits from customers	(10)	(10)	
Corporate income tax payable	(1)	(1)	
Other current liabilities	(1)	(1)	
Net identifiable assets acquired and liabilities assumed	43	43	
Interest acquired (%)	100		
Net asset value attributable to the group's investment	43		
The excess of purchase price over net asset value	243		
Total consideration paid	286		
Less: Cash and cash equivalents of the subsidiary	(5)		
Cash paid for acquisition of subsidiary of the Group	281		

The Group incurred subsidiary acquisition-related costs of Baht 2.7 million related to external legal fees and due diligence costs. The legal fees and due diligence costs have been included in administrative expenses in the consolidated income statement.

At present, the Group is in the process of assessing the fair value of identifiable assets acquired and liabilities assumed at the acquisition date. The assessment process is ongoing and mainly relates to the identification and valuation of intangible assets and certain tangible assets. The assessment shall be completed within the measurement period of twelve months from the acquisition date pursuant to the period allowed by Thai Financial Reporting Standard No. 3 (revised 2015).

#### 2.2 Establishment of GL-AMMK Co., Ltd. by the Company's subsidiary

On 6 December 2016, the Extraordinary General Meeting of the Company's shareholders No.2/2016 approved the establishment of a company, GL-AMMK Co., Ltd. ("GL-AMMK"). On 24 January 2017, GL-AMMK has received its temporary registration certificate.

GL-AMMK is incorporated and domiciled in Myanmar with registered share capital of MMK 4,080 million, or approximately Baht 104 million. This company was incorporated with the Ministry of Planning and Finance in Myanmar on 24 January 2017.

On 15 March 2017, GL-AMMK was granted permission to operate an Advisory, consultancy, managerial, administrative, technical and operational services business in Myanmar and launched the business operations during the first quarter of 2017.

#### 2.3 Cancellation of side agreement with Engine Holding Asia Pte. Ltd.

On 19 June 2017, the Board of Director's Meeting of the Company acknowledged the management approval for the cancellation of the side agreement made with Engine Holding Asia Pte. Ltd. ("EHA") to hedge foreign exchange risk for USD 130 million of convertible debentures issued to JTrust Asia Pte. Ltd., whereby the forward exchange rate is fixed at Baht 34.78 per 1 USD, as disclosed in Note 7, with the effective date being 19 May 2017. The objectives of the side agreement cancellation are to allow the USD exchange rate to float and to adopt hedge accounting for the Company's net investment in foreign operations. There was no penalty as a result of the cancellation of side agreement that would have an impact on the income statements for the current year.

# 2.4 Loan reallocation and adoption of hedge accounting for net investment in foreign operations

On 19 June 2017, the Board of Director's Meeting of the Company approved the following significant transactions.

 Approved the reallocation of the loans to subsidiaries in order to reorganise the group's capital structure before the adoption of hedge accounting and to manage the group's excess liquidity, with an effective date of 20 June 2017. As at 20 June 2017, the outstanding principal amounts of loans from the Company to GLH were USD 97.6 million and Baht 3,158.9 million. The management approved the reallocation of USD 97.6 million and Baht 2,240.1 million to equity loans as equity loans as part of net investment in foreign operations and Baht 918.8 million to short-term loan that would be settled in the foreseeable future. In addition, on 30 June 2017, the Company amended the loan agreements, whereby the loan of Baht 2,240.1 million was converted into a USD loan of USD 65.9 million, using the exchange rate as of 30 June 2017. The amendment did not result in any gain/loss on exchange which would have an impact on profit or loss.

#### Effects of loan reallocation arrangement

As a result of the loan reallocation, when the Company receives payment of accrued interest receivables and loans on the settlement date, the effects of cumulative exchange differences arising on the date these accrued interest receivable and loan transactions occurred and until the loan reallocation date are reclassified in the consolidated profit or loss statement, whereas they were previously recorded as gains/losses in the other comprehensive income statement. However, the exchange differences arising from the loan reallocation date to the cash settlement date are still be recognised in the consolidated profit or loss statement. Details of the net effect on cumulative exchange differences are summarised in the table below.

(Unit: Million Baht)

			Consolidated financial statements						
			For the year	17					
			Total cumulative exchange of						
		Balance	Reclassified from OCI to	Recognised in PL	Total gain (loss)				
	Settlement	Settlement	PL (Initial recognition -	(reallocation date -	recognised in				
Settlement date	transaction	(Recall)	reallocation loan date)	settlement date)	consolidated PL				
During 2017	Interest receivables	523.83	(7.53)	(1.88)	(9.41)				
During 2017	Short-term loan	869.47	38.36	(19.77)	18.59				

- Approved the Company's adoption of hedge accounting for its net investment in foreign operations, with the effective date being 30 June 2017. The Company hedges currency risk arising from the translation of the financial statements of an overseas subsidiary (i.e. foreign operation) based on the convertible debentures denominated in the same foreign currency. For this purpose, it applies net investment hedge accounting, in which only the spot rate element of the convertible debentures is designated as the hedging instrument. The effectiveness of the Group's hedging transaction is determined on the basis of the convertible debenture rates, using the dollar-offset method. The effective portion of the changes in the value of the convertible debentures is recognised in other comprehensive income (loss) and will not be reversed and recognised in the income statement until it disposes of the foreign operation.
- As at 31 December 2017 the value of the convertible debentures designated as a hedging instrument, translated using the spot rate, was Baht 6,473.46 million, and a resulting unrealised gain of Baht 257.87 million was recognised in other comprehensive income (loss) for the year ended 31 December 2017 in the consolidated financial statements. In the current year there was no ineffective portion for hedges of the net investment in foreign operations, and the interest expense of Baht 311.82 million arising in connection with the convertible debentures was recognised under finance cost in the consolidated financial statements.

#### 3. Basis of preparation

3.1 The financial statements have been prepared in accordance with Thai Financial Reporting Standards enunciated under the Accounting Professions Act B.E. 2547 and their presentation has been made in compliance with the stipulations of the Notification of the Department of Business Development dated 11 October 2016, issued under the Accounting Act B.E. 2543.

The financial statements in Thai language are the official statutory financial statements of the Company. The financial statements in English language have been translated from the Thai language financial statements.

The financial statements have been prepared on a historical cost basis except where otherwise disclosed in the accounting policies.

#### 3.2 Basis of consolidation

a) The consolidated financial statements include the financial statements of Group Lease Public Company Limited ("the Company") and the following subsidiary companies ("the subsidiaries"):

	Percentage owned by			
	Country of	the Company		
Company's name	incorporation	2017	2016	Nature of business
Group Lease Holdings Pte. Ltd. ("GLH")	Singapore	100	100	Business management and consulting services, financing to corporates and investment holding
GL Finance Plc. (shares held by Group Lease Holdings Pte. Ltd.) ("GLF")	Cambodia	100	100	Hire purchase services and Asset-backed Loans to Consumers (motorcycles, agricultural machinery and equipment)
Thanaban Company Limited ("TNB")	Thailand	100	100	Hire purchase services and Asset-backed Loans to Consumers (motorcycles, cars)
GL Leasing (Lao) Ltd. (shares held by Group Lease Holdings Pte. Ltd.) ("GLL")	Laos	100	100	Hire purchase services (motorcycles, agricultural machinery and equipment)
PT. Group Lease Finance Indonesia (shares held by Group Lease Holdings Pte. Ltd.) ("GLFI")	Indonesia	65	65	Financing activities in form of providing fund or capital goods including investment financing, working capital financing, multi-finance and other finance activities.
BG Microfinance Myanmar Co., Ltd. (shares held by Group Lease Holdings Pte. Ltd.) ("BGMM")	Myanmar	100	-	Microfinance business
GL-AMMK Co., Ltd. (shares held by Group Lease Holdings Pte. Ltd.) ("GL-AMMK")	Myanmar	57	-	Advisory, consultancy, managerial, administrative, technical and operational services (started operation in the first quarter of 2017)

- b) The Company is deemed to have control over an investee or subsidiaries if it has rights, or is exposed, to variable returns from its involvement with the investee, and it has the ability to direct the activities that affect the amount of its returns.
- c) Subsidiaries are fully consolidated, being the date on which the Company obtains control, and continue to be consolidated until the date when such control ceases.
- d) The financial statements of the subsidiaries are prepared using the same significant accounting policies as the Company.
- e) The assets and liabilities in the financial statements of overseas subsidiary companies are translated to Baht using the exchange rate prevailing on the end of reporting period, and revenues and expenses translated using monthly average exchange rates. The resulting differences are shown under the caption of "Exchange differences on translation of financial statements in foreign currency" in the statements of changes in equity.
- f) Material balances and transactions between the Company and its subsidiary companies have been eliminated from the consolidated financial statements.
- g) Non-controlling interests represent the portion of profit or loss and net assets of the subsidiaries that are not held by the Company and are presented separately in the consolidated profit or loss and within equity in the consolidated statement of financial position.
- 3.3 The separate financial statements present investments in subsidiaries and associates under the cost method.

#### 4. New financial reporting standards

#### (a) Financial reporting standards that became effective in the current year

During the year, the Company and its subsidiaries have adopted the revised financial reporting standards and interpretations (revised 2016) and new accounting treatment guidance which are effective for fiscal years beginning on or after 1 January 2017. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes directed towards revision of wording and terminology, and provision of interpretations and accounting guidance to users of standards. The adoption of these financial reporting standards does not have any significant impact on the Company and its subsidiaries' financial statements.

#### (b) Financial reporting standards that will become effective in the future

During the current year, the Federation of Accounting Professions issued a number of revised financial reporting standards and interpretations (revised 2017) which are effective for fiscal years beginning on or after 1 January 2018. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes and clarifications directed towards disclosures in the notes to financial statements.

The management of the Company and its subsidiaries believe that the revised financial reporting standards will not have any significant impact on the financial statements when they are initially applied.

#### 5. Significant accounting policies

#### 5.1 Revenue recognition

#### a) Hire purchase interest income

Hire purchase interest income is recognised as income over the period of payment, using the effective rate method, with income recognised when the installments fall due irrespective of when actual collection is made. However, recognition of interest income is ceased for receivables which have defaulted on more than 4 scheduled installment payments.

#### b) Asset - backed loan interest income

Asset - backed loan interest income is recognised as income over the period of payment, using the effective rate method, with income recognised when the installments fall due irrespective of when actual collection is made. However, recognition of interest income is ceased for receivables which have defaulted on more than 4 scheduled installment payments.

#### c) Microfinance interest income

Microfinance interest income is recognised as income over the period of payment, using the effective rate method, with income recognised when the installments fall due irrespective of when actual collection is made.

#### d) Consumer finance under joint financing arrangements interest income

Consumer finance under joint financing arrangements interest income is recognised as income over the period of payment, using the effective rate method, with income recognised when the installments fall due irrespective of when actual collection is made. Consumer finance interest income is presented in the statement of profit or loss after deducting the financing portions belonging to other parties participating to these joint financing transactions. Unearned consumer financing income represents the difference between the total installment payments to be received from a consumer and the principal amount financed, and is recognised as income over the term of the contract based on effective interest rate of the related consumer finance receivables under joint financing arrangements.

#### e) Interest on loan receivables

Interest on loan receivables is recognised as income on an accrual basis, based on the interest rate of contract agreement.

#### f) Sales of goods

Sales of goods are recognised when the significant risks and rewards of ownership of the goods have passed to the buyer. Sales are the invoiced value, excluding value added tax, of goods supplied after deducting discounts and allowances.

#### g) Penalty income

Penalty income is recognised when received.

#### h) Consultation service fee income

Consultation service fee income is recognised when services have been rendered taking into account the stage of completion.

#### i) Other fee income

Fee for other services is recognised as income on an accrual basis.

#### j) Interest income

Interest income is recognised on an accrual basis based on effective interest rate.

#### k) Dividends

Dividends are recognised when the right to receive the dividends is established.

#### 5.2 Expense recognition

#### a) Interest expenses

Interest expenses are charged to expenses on an accrual basis. Interest included in face value of note payable is amortised to expenses evenly throughout the term of the notes.

#### b) Commissions and direct expenses of the hire purchase business

The Company and its subsidiaries recorded the initial commissions and direct expenses arising in respect of hire purchase contracts, by the effective interest method, and deducting them from unearned income over the installment period to reflect the effective rate of return of hire purchase agreements.

Unearned interest income is stated net of commissions and direct expenses incurred at the initiation of the hire purchase contract.

#### 5.3 Cash and cash equivalents

Cash and cash equivalents consist of cash in hand and at banks, and all highly liquid investments with an original maturity of three months or less and not subject to withdrawal restrictions.

## 5.4 Hire purchase and installment sales receivables/ Asset-backed loan receivables and allowance for doubtful accounts

Hire purchase and installment sales receivables are stated net of unearned hire purchase interest income and allowance for doubtful accounts.

Asset-backed loan receivables are stated net of unearned interest income and allowance for doubtful accounts.

The Company and its subsidiaries provide allowance for doubtful accounts for hire purchase receivables and asset-backed loan receivables based on the estimated collection losses that may be incurred in collection of receivables, by considering of the current status of receivables, their ability to make payment, past experience and historical data on actual losses on collection.

#### 5.5 Microfinance receivables and allowance for doubtful accounts

Microfinance receivables are stated net of unearned interest income and allowance for doubtful accounts.

The subsidiary provides allowance for doubtful accounts for microfinance receivables based on the estimated collection losses that may be incurred in collection of receivables, taking into account the current status of receivables, their ability to make payment, past experience and historical data on actual losses on collection.

### 5.6 Consumer finance receivables under joint financing arrangements and allowance for doubtful accounts

In joint financing arrangements between the subsidiary and the joint financing facility provider, provider's financing portion is maximum of 95% from the total amount to consumer and the subsidiary's financing portion is 5% or the remaining amount. The subsidiary will comply with terms and conditions including obligation as detailed in the consumer financing agreement. The subsidiary has the right to set higher interest rates to consumer than the interest rates stated in the joint financing agreement with the joint financing facility provider. For all joint financing contracts entered by the subsidiary, the financing portion of the total installments financed by the subsidiary is recorded as consumer finance receivables in the statement of financial position (net approach off joint financing arrangement).

Consumer finance receivables are stated net of unearned interest income and allowance for doubtful accounts.

The subsidiary provides allowance for doubtful accounts for consumer finance receivables based on the estimated collection losses that may be incurred in collection of receivables, by considering the current status of receivables, their ability to make payment, past experience and historical data on actual losses on collection.

Write-offs are considered for consumer finance receivables with installments overdue more than 720 days, with write-offs approved by the subsidiary's Board of Directors. Recoveries from written-off receivables are recognised as other income upon receipt.

#### 5.7 Loan receivables and allowance for doubtful accounts

Loan receivables are stated at the principal amount and accrued interest receivables net of allowance for doubtful accounts (if any).

The Company and its subsidiaries provide allowance for doubtful accounts for loan receivables based on the amount of the debts that the Company expects to be recoverable in the future in comparison with the collateral value, and the amount of debts that may not be collectible, which is generally determined on the basis of collection experience and analysis of debt aging.

#### 5.8 Inventories

Finished goods are valued at the lower of cost (under the specific identification method) and net realisable value.

#### 5.9 Assets foreclosed

These represent assets repossessed from hire purchase receivables and are stated at the lower of cost (which mostly comprises the net outstanding balance) and estimated net realisable value. Allowance is made for the decline in value of the repossessed assets.

#### 5.10 Investments

- a) Investment in convertible debentures are determined into the debt and equity components at the date of issue. The debt component is recognised initially at its fair value. Investments in debt components, both due within one year and expected to be held to maturity, are recorded at amortised cost. The premium/discount on debt component is amortised/accreted by the effective rate method with the amortised/accreted amount presented as an adjustment to the interest income. The equity component is the residual amount of the convertible debentures after deducting the fair value of the debt component. The equity component is recognised at cost net of allowance for impairment loss (if any).
- b) Investments in non-marketable equity securities, which the Company classifies as other investments, are stated at cost net of allowance for impairment loss (if any).
- c) Investments in associates is accounted for in the consolidated financial statements using the equity method.
- d) Investments in subsidiaries are accounted for in the separate financial statements using the cost method.

The weighted average method is used for computation of the cost of investments.

On disposal of an investment, the difference between net disposal proceeds and the carrying amount of the investment is recognised in profit or loss.

#### 5.11 Property, plant and equipment/Depreciation

Land is stated at cost. Buildings and equipment are stated at cost less accumulated depreciation and allowance for loss on impairment of assets (if any). The cost of an asset comprises its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, improvements and renewals are capitalised, while expenditures for maintenance and repairs are charged to profit or loss.

Depreciation of buildings and equipment is calculated by reference to their costs on a straight-line basis over the following estimated useful lives:

	<u>Useful lives</u>
Buildings	20 years
Building improvement and lease area	5 and 10 years
Furniture and office equipment	5 and 10 years

Building improvement and lease area are charged to profit or loss over the lease period.

Depreciation for computers, equipment and motor vehicles is calculated by the reference to their costs, using the sum of the years' digits method over useful lives of 3 - 5 years.

Depreciation is included in determining income.

No depreciation is provided for land.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on disposal of an asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement when the asset is derecognised.

#### 5.12 Intangible assets

Intangible assets acquired through business combination are initially recognised at their fair value on the date of business acquisition while intangible assets acquired in other cases are recognised at cost. Following the initial recognition, the intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses (if any).

Intangible assets with finite lives are amortised on a systematic basis over the economic useful life and tested for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method of such intangible asset are reviewed at least at each financial year end. The amortisation expense is charged to profit or loss.

A summary of the intangible assets with finite useful lives is as follows.

**Useful lives** 

Exclusive right agreement

5 years 10 months

Computer software

3 and 10 years

#### 5.13 Computer software

Costs associated with maintaining computer software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Group are recognised as intangible assets when the following criteria are met:

- It is technically feasible to complete the software product so that it will be available for use;
- Management intends to complete the software product and use or sell it;
- There is an ability to use or sell the software product;
- It can be demonstrated how the software product will generate probable future economic benefits;
- Adequate technical, financial and other resources to complete the development and to use or sell the software product are available; and
- The expenditure attributable to the software product during its development can be reliably measured.

Directly attributable costs that are capitalised as part of the software product include the software development employee costs and an appropriate portion of relevant overheads.

Other development expenditures that do not meet these criteria are recognised as an expense as incurred. Development costs previously recognised as an expense are not recognised as an intangible asset in a subsequent period.

Computer software development costs are recognised as assets are amortised over their useful lives, which does not exceed 3 - 10 years.

#### 5.14 Business combination

The cost of an acquisition is measured at fair value which is the amount of cash or cash equivalents, or the fair market value of any other consideration given as determined at the date of acquisition.

For investment in subsidiaries, the Company and its subsidiaries account for acquisition-related costs such as professional fees and other consulting fees, as expenses in the period in which the costs are incurred and the services are rendered.

For investment in associates the Company and its subsidiaries account for acquisition-related costs such as professional fees and other consulting fees, as part of the cost of investment in the associate.

At the acquisition date, the Company measures components of non-controlling interests amount by identifying the acquiree's net assets to the present proportionate share.

#### 5.15 Goodwill

Goodwill is initially recorded at cost, which equals to the excess of cost of business combination over the fair value of the net assets acquired. If the fair value of the net assets acquired exceeds the cost of business combination, the excess is immediately recognised as gain in profit or loss.

Goodwill is carried at cost less any accumulated impairment losses. Goodwill is tested for impairment annually and when circumstances indicate that the carrying value may be impaired.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the Company's cash generating units (or group of cash-generating units) that are expected to benefit from the synergies of the combination. The Company and its subsidiaries estimate the recoverable amount of each cash-generating unit (or group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit is less than the carrying amount, an impairment loss is recognised in profit or loss. Impairment losses relating to goodwill cannot be reversed in future periods.

#### 5.16 Related party transactions

Related parties comprise individuals or enterprises that control, or are controlled by, the Company, whether directly or indirectly, or which are under common control with the Company.

They also include associated companies, and individuals or enterprises which directly or indirectly own a voting interest in the Company that gives them significant influence over the Company, key management personnel, directors and officers with authority in the planning and direction of the Company's operations.

#### 5.17 Foreign currencies

The consolidated and separate financial statements are presented in Baht, which is also the Company's functional currency. Items of each entity included in the consolidated financial statements are measured using the functional currency of that entity.

Transactions in foreign currencies are translated into Baht at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into Baht at the exchange rate ruling at the end of reporting period.

Gains and losses on exchange are included in determining income.

#### 5.18 Hedge accounting - Hedge of net investment in foreign operation

The Company applies hedge accounting when the risk that has been hedged can be clearly identified and the effectiveness of the hedge can be measured.

Foreign financial liabilities are used to hedge a net investment in a foreign operation including hedges of monetary items that are accounted for as part of the net investment to hedge the currency risk arising on exchange differences from translation of a foreign subsidiary's financial statements into the Group's reporting currency. The effective portion of a change in the value of a financial liability is initially recognised in other comprehensive income (loss) and will not be reclassified to the income statement until the foreign operation is disposed of. The ineffective portion of the changes in fair value is recognised immediately in the consolidated income statement.

However, if the criteria for hedge accounting are not satisfied, any gains or losses from changes in the fair values of foreign financial liabilities are recognised immediately in the consolidated income statement.

#### 5.19 Impairment of assets

At the end of each reporting period, the Company and its subsidiaries perform impairment reviews in respect of the property, plant and equipment and other intangible assets whenever events or changes in circumstances indicate that an asset may be impaired. The Company and its subsidiaries also carry out annual impairment reviews in respect of goodwill and intangible assets with indefinite useful lives. An impairment loss is recognised when the recoverable amount of an asset, which is the higher of the asset's fair value less costs to sell and its value in use, is less than the carrying amount. In determining value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by a valuation model that, based on information available, reflects the amount that the Company could obtain from the disposal of the asset in an arm's length transaction between knowledgeable, willing parties, after deducting the costs of disposal.

An impairment loss is recognised in profit or loss.

#### 5.20 Employee benefits

#### Short-term employee benefits

Salaries, wages, bonuses and contributions to the social security fund are recognised as expenses when incurred.

#### Post-employment benefits

#### Defined contribution plans

The Company and its employees have jointly established a provident fund. The fund is monthly contributed to by employees and by the Company. The fund's assets are held in a separate trust fund and the Company's contributions are recognised as expenses when incurred.

#### Defined benefit plans

The Company has obligations in respect of the severance payments it must make to employees upon retirement under the Thai labor law. The Company treats these severance payment obligations as a defined benefit plan.

The obligation under the defined benefit plan is determined by a professionally qualified independent actuary based on actuarial techniques, using the projected unit credit method.

Actuarial gains and losses arising from post-employment benefits are recognised immediately in other comprehensive income.

#### 5.21 Provisions

Provisions are recognised when the Company has a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

#### 5.22 Income tax

Income tax expense represents the sum of corporate income tax currently payable and deferred tax.

#### **Current tax**

Current income tax is provided in the accounts at the amount expected to be paid to the taxation authorities, based on taxable profits determined in accordance with tax legislation.

#### **Deferred tax**

Deferred income tax is provided on temporary differences between the tax bases of assets and liabilities and their carrying amounts at the end of each reporting period, using the tax rates enacted at the end of the reporting period.

The Company and its subsidiaries recognise deferred tax liabilities for all taxable temporary differences while they recognise deferred tax assets for all deductible temporary differences and tax losses carried forward to the extent that it is probable that future taxable profit will be available against which such deductible temporary differences and tax losses carried forward can be utilised.

At each reporting date, the Company and its subsidiaries review and reduce the carrying amount of deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

The Company and its subsidiaries record deferred tax directly to shareholders' equity if the tax relates to items that are recorded directly to shareholders' equity.

## 5.23 Financial derivatives - Interest rate swap contracts

Derivative financial instruments are used to manage exposure to interest rate risks arising from financing activities. Derivative financial instruments are not used for trading purposes. However, derivatives that do not qualify for hedge accounting are accounted for as trading instruments.

Derivatives are recognised initially at fair value; attributable transaction costs are recognised in profit or loss when incurred. Subsequent to initial recognition, they are remeasured at fair value. The gain or loss on remeasurement to fair value is recognised immediately in profit or loss. However, where derivatives qualify for hedge accounting, recognition of any resultant gain or loss depends on the nature of the item being hedged (see note 5.18).

The fair value of interest rate swaps is based on broker quotes at the reporting date. Those quotes are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the reporting date.

#### 5.24 Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between buyer and seller (market participants) at the measurement date. The Company and its subsidiaries apply a quoted market price in an active market to measure their assets and liabilities that are required to be measured at fair value by relevant financial reporting standards. Except in case of no active market of an identical asset or liability or when a quoted market price is not available, the Company and its subsidiaries measure fair value using valuation technique that are appropriate in the circumstances and maximises the use of relevant observable inputs related to assets and liabilities that are required to be measured at fair value.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy into three levels based on categorise of input to be used in fair value measurement as follows:

- Level 1 Use of quoted market prices in an observable active market for such assets or liabilities
- Level 2 Use of other observable inputs for such assets or liabilities, whether directly or indirectly
- Level 3 Use of unobservable inputs such as estimates of future cash flows

At the end of each reporting period, the Company and its subsidiaries determine whether transfers have occurred between levels within the fair value hierarchy for assets and liabilities held at the end of the reporting period that are measured at fair value on a recurring basis.

# 6. Significant accounting judgements and estimates

The preparation of financial statements in conformity with financial reporting standards at times requires management to make subjective judgements and estimates regarding matters that are inherently uncertain. These judgements and estimates affect reported amounts and disclosures; and actual results could differ from these estimates. Significant judgements and estimates are as follows:

#### Leases

In determining whether a lease is to be classified as an operating lease or finance lease, the management is required to use judgement regarding whether significant risk and rewards of ownership of the leased asset has been transferred, taking into consideration terms and conditions of the arrangement.

#### Allowance for doubtful accounts

In determining an allowance for doubtful accounts, the management has estimated the percentage of the allowance for doubtful accounts for each age of receivable on the basis of historical statistical data, assessment of the risk associated with the receivable, the nature of the collateral provided, and actual losses arising from such debtors in the past, while emphasising the principal of conservatism.

## Diminution in value of assets foreclosed

In determining diminution in value of assets foreclosed, management applies judgement in estimating the anticipated losses on such assets, based on analysis of various factors, including net realisable value, historical sales data, the age of the assets and the prevailing economic condition.

#### Fair value of financial instruments

In determining the fair value of financial instruments recognised in the statement of financial position that are not actively traded and for which quoted market prices are not readily available, the management exercise judgement, using a variety of valuation techniques and models. The input to these models is taken from observable markets, and includes consideration of credit risk (bank and counterparty, both) liquidity, correlation and longer-term volatility of financial instruments. Change in assumptions about these factors could affect the fair value recognised in the statement of financial position and disclosures of fair value hierarchy.

# Impairment of equity investments

The Company treats other investments as impaired when there has been a significant or prolonged decline in the fair value below their cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires judgement of the management.

## Property plant and equipment/Depreciation

In determining depreciation of plant and equipment, the management is required to make estimates of the useful lives and residual values of the plant and equipment and to review estimate useful lives and residual values when there are any changes.

In addition, the management is required to review property, plant and equipment for impairment on a periodical basis and record impairment losses when it is determined that their recoverable amount is lower than the carrying amount. This requires judgements regarding forecast of future revenues and expenses relating to the assets subject to the review.

# Goodwill and intangible assets

The initial recognition and measurement of goodwill and intangible assets, and subsequent impairment testing, require management to make estimates of cash flows to be generated by the asset or the cash generating units and to choose a suitable discount rate in order to calculate the present value of those cash flows.

# **Deferred tax assets**

Deferred tax assets are recognised for deductible temporary differences to the extent that it is probable that taxable profit will be available against which the temporary differences can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of estimate future taxable profits.

## Post-employment benefits under defined benefit plans

The obligation under the defined benefit plan is determined based on actuarial techniques. Such determination is made based on various assumptions, including discount rate, future salary increase rate, mortality rate and staff turnover rate.

## Litigation

The Company and its subsidiary have contingent liabilities as a result of litigations. The Company's management has used judgement to assess of the results of the litigation, as disclosed in Note 48.

# 7. Related party transactions

During the years, the Company and its subsidiaries had significant business transactions with related parties. Such transactions, which are summarised below, arose in the ordinary course of business and were concluded on commercial terms and bases, agreed upon between the Company, its subsidiaries and those related parties.

	Consolidated		Separate		
	financial s	statements	financial st	atements	Pricing policy
	2017	2016	2017	2016	
Transactions with subsidiary companies:					
(Eliminated from consolidated financial state	tements)				
Hire purchase interest and installment					
sales income	-	-	16	56	Contract rate
Interest income	-	-	401,008	322,409	7.00% per annum
Dividend income	-	-	343,839	-	As declared
Other income	-	-	91,487	93,613	Contract rate
Interest expenses	-	-	10,435	7,591	7.00% per annum
Service and administrative expenses	-	-	662	-	Contract rate
Transactions with related parties:					
Interest income	6,299	-	-	-	6.50% per annum
Other income	6,602	-	-	-	Contract rate
Interest expenses	312,370	96,059	311,824	95,699	5.00% - 10.00% per
					annum
Sales of asset foreclosed	-	24,030	-	-	Contract rate
Acquisition of investment in subsidiary					
- BGMM	80,213	-	-	-	Contract rate
Acquisition of investment in associate					
- CCF	-	1,828,265	-	-	Contract rate
Acquisition of other long term investments					
- JTrust Bank	-	414,502	-	-	Contract rate

(Unit: Thousand Baht)

	2017	2016	Pricing policy
Transactions between GLH and subsidiaries:			
(Not presented in both consolidated and separate final	ncial statements)		
Interest income	189,037	175,387	7.50% - 10.00% per
			annum (2016: 6.50%
			- 10.00% per annum)
Other income	24,535	14,427	Contract rate
Dividend income	22,088	-	As declared
Interest expenses	403,915	323,340	7.00% per annum
Administrative expenses	4,611	1,679	Contract rate
IT staff cost capitalization to software under	11,141	4,727	Employment contract
development			

# Referral Business Agreement

On 1 September 2016, GLF entered into a Referral Business Agreement with GLH to refer customers to GLH through its business activities in Cambodia. GLH entered into a loan agreement with a group of companies that have business relationships with GLF in Cambodia, whereby GLH is to pay fees to GLF at a rate of 1% of monthly interest income on the loans GLH provides to the group of companies through referrals by GLF.

The relationship between the Company and the related parties are summarised below.

Name of related parties	Relationship with the Company
Group Lease Holdings Pte. Ltd.	Subsidiary
GL Finance Plc.	Subsidiary (held by a subsidiary)
GL Leasing (Lao) Company Limited	Subsidiary (held by a subsidiary)
Thanaban Company Limited	Subsidiary
PT. Group Lease Finance Indonesia	Subsidiary (held by a subsidiary)
BG Microfinance Myanmar Co., Ltd.	Subsidiary (held by a subsidiary)
GL-AMMK Co., Ltd.	Subsidiary (held by a subsidiary)
Asia Partnership Fund Pte., Ltd.	Company's director is major shareholder
	of that company / Common director
A.P.F. Group Co., Ltd.	Company's director is major shareholder
	of that company / Common director
Engine Holdings Asia Pte. Ltd.	Company's director is major shareholder
	of that company / Common director

Name of related parties	Relationship with the Company
Cambodian People Micro Insurance PLC.	Common director with the Company and
	GLF
JTrust Asia Pte. Ltd.	Shareholder of GLFI
APF Trading Plc.	Common director with GLF
PT Bank JTrust Indonesia Tbk.	Common shareholder with GLFI
JTrust Co.,Ltd.	Ultimate parent company of shareholder of
	GLFI
Commercial Credit and Finance PLC.	Associated company
Creation Investment Sri Lanka LLC.	Common director with the Company
Wedge Holdings Co., Ltd.	Company's director is major shareholder
	of that company / Common director
Showa Holdings Co., Ltd.	Company's director is major shareholder
	of that company / Common director
Century Finance Company Limited	Common director with GL-AMMK

As at 31 December 2017 and 2016, the Company and its subsidiaries had outstanding balances of significant assets and liabilities with the related parties as follows:

	Consolidated		Separate	
_	financial sta	atements	financial st	atements
_	2017	2016	2017	2016
Hire purchase and installment sales recei	vables (Note 9)			
Subsidiary company				
GL Finance Plc.		<u> </u>	-	646
Total	-		-	646
Short-term loans to and interest receivab	le from subsidia	<u>ary</u>		
Subsidiary company				
Group Lease Holdings Pte. Ltd.	<u>-</u> _		165,550	5,198,254
Total	-	<u> </u>	165,550	5,198,254

	Consolidated financial statements		Separate	
			financial sta	atements
	2017	2016	2017	2016
Other receivables (Note 15)		_		
Subsidiary companies				
Group Lease Holdings Pte. Ltd.	-	-	4,706	14,919
GL Finance Plc.	-	-	-	1,536
Thanaban Co.,Ltd.	-	-	7,879	8,762
PT. Group Lease Finance Indonesia	-	-	298	-
GL Leasing (Lao) Company Limited	-	-	71	-
Related parties				
Director of subsidiaries	8,044	11,875	-	-
A.P.F. Group Co., Ltd.	4,363	4,784	-	-
Engine Holdings Asia Pte. Ltd	-	1,341	-	-
Asia Partnership Fund Pte., Ltd.	12	12	-	-
Cambodian People Micro Insurance PLC.	4,361	218	-	-
APF Trading Plc.	182,506	24,328	-	-
PT Bank JTrust Indonesia Tbk.	-	2,270	-	-
Century Finance Company Limited	12,586	-	<u> </u>	
Total	211,872	44,828	12,954	25,217
Less: Allowance for doubtful accounts	(198,169)	-	-	-
Net	13,703	44,828	12,954	25,217
Other current assets (Note 16)				
Related party				
APF Trading Plc.	126,063	175,457	<u> </u>	-
Total	126,063	175,457	-	-
Less: Allowance for doubtful accounts	(38,025)			-
Net	88,038	175,457		-
Long-term loans to and interest receivab	le from subsidia	nry		
Subsidiary company				
Group Lease Holdings Pte. Ltd.	-	-	5,345,593	-
Total	-	-	5,345,593	-
Other long-term investments (Note 20)				
Related party				
Century Finance Company Limited	192,718	-	-	-
Total	192,718	-	-	-

	Consolidated		Separate	
	financial sta	atements	financial sta	atements
	2017	2016	2017	2016
Share subscription payment in advance	for acquisition o	of investment in	subsidiary	
Associated company				
Commercial Credit and Finance PLC.	-	80,123	-	-
Total	-	80,123	-	-
Short-term loans from and interest payal	ole to related par	rties		
Subsidiary company				
Thanaban Co.,Ltd.	-	-	-	130,000
Related parties				
Director of subsidiaries	-	248	-	-
Cambodian People Micro Insurance PLC.	-	4,148	-	-
Total	-	4,396	-	130,000
Long-term loans from and interest payab	le to subsidiary			
Subsidiary company				
Thanaban Co.,Ltd.	-	-	40,000	53,300
Total	-	-	40,000	53,300
Other payables (Note 27)		•		
Subsidiary companies				
Group Lease Holdings Pte. Ltd.	-	-	107,906	49,826
GL Finance Plc.	-	-	156	2,124
GL Leasing (Lao) Company Limited	-	-	567	-
PT. Group Lease Finance Indonesia	-	-	255	-
Related parties				
JTrust Asia Pte. Ltd.	111,526	95,699	111,526	95,699
Creation Investment Sri Lanka LLC.	8,170	-	8,170	-
Engine Holdings Asia Pte. Ltd.	461	-	461	-
Total	120,157	95,699	229,041	147,649
Other current liabilities				
Subsidiary companies				
Group Lease Holdings Pte. Ltd.	-	-	-	236
Thanaban Co., Ltd.	-	-	-	1,255
Associated company				
Commercial Credit and Finance Plc.	-	6,643	-	-
Related parties				
Director of subsidiaries	-	129	-	-
Showa Holdings Co., Ltd.	1,158	-	-	-
Century Finance Company Limited	926		<u>-</u>	
Total	2,084	6,772	-	1,491
				26

	Consolidated		Separate	
	financial st	atements	financial statements	
	2017 2016		2017	2016
Convertible debentures - before transact				
Related parties				
JTrust Asia Pte. Ltd.	5,885,348	4,521,832	5,885,348	4,521,832
Creation Investment Sri Lanka LLC.	654,423		654,423	
Total	6,539,771	4,521,832	6,539,771	4,521,832
Advance received for issuance of conve	rtible debenture	<u>es</u>		
Related parties				
JTrust Asia Pte. Ltd.	-	179,153	-	179,153
Creation Investment Sri Lanka LLC.		286,645		286,645
Total		465,798		465,798

On 27 July 2016, GLF entered into an agreement with a related party which required to pay deposit to them for the estimated prices of assets to be leased.

As at 31 December 2017, deposit of assets to be leased as presented under the caption of other current assets before allowance for doubtful accounts in the consolidated financial statements, totaling USD 3.9 million (2016: USD 4.9 million).

Reference is made to the revelation by The Securities and Exchange Commission, Thailand ("SEC") of information regarding investigation on a former executive director of the Company by a governmental regulatory authority, according to SEC News Releases No. 95/2017 and 97/2017. Pursuant to the fact that such issue might significantly affect the image of the Company and confidence of investors, the management of the Company has considered and decided that it might be favorable for the Company to set up certain provisions for doubtful accounts from other receivables and other net current assets which are relating to the former executive director of the Company in order to demonstrate transparency and good governance in the Company's operations, as well as integrity to investors which will benefit the investors in their consideration of the Company's status. The details of all provisioned items are listed in the table below:

	Consolidated		Separa	ate
_	financial sta	tements	financial sta	tements
	2017	2016	2017	2016
Allowance for doubtful accounts - Other	receivables			
Related parties				
Director of the subsidiaries	7,838	-	-	-
A.P.F. Group Co., Ltd.	4,363	-	-	-
Engine Holdings Asia Pte. Ltd.	492	-	-	-
Asia Partnership Fund Pte., Ltd.	12	-	-	-
Cambodian People Micro Insurance PLC.	3,259	-	-	-
APF Trading Plc.	183,362	-	-	-
Showa Holdings Co., Ltd.	(1,157)	<u>-</u> _	<u>-</u>	-
Total	198,169	-	-	-
Allowance for doubtful accounts - Other	current assets			
Related party				
APF Trading Plc.	38,025	-	-	-
Total	38,025	-	-	-

In this regard, the management of the Company trusts that the amount of debts will be fully repaid in the future pursuant to the terms and conditions of their respective contracts. The Company shall then reverse such provisional entries for the same amount and the outstanding amounts shall be reduced by the respective repayment.

During the current year, loans to and interest receivable from subsidiary have movement as below:

(Unit: Thousand Baht)

(Unit: Thousand Baht)

	Separate financial statements						
	Balance as at	During	During the year		Balance as at		
	1 January 2017	Increase	Decrease	exchange rate	31 December 2017		
Loans to and interest receivable	from subsidiary						
Subsidiary company							
Group Lease Holdings Pte. Ltd.	5,198,254	2,111,377	(1,457,196)	(341,292)	5,511,143		
Total	5,198,254	2,111,377	(1,457,196)	(341,292)	5,511,143		

These loans are unsecured loans with interest rate charged at the rate of 7.00% per annum.

During the current year, short-term loans from and interest payable to related parties have movement as below:

(Unit: Thousand Baht)

	Consolidated financial statements						
	Exchange differences						
	Balance as at			on translation of	Balance as at		
	1 January	1 January During the year		financial statement	31 December		
	2017	Increase	Decrease	in foreign currency	2017		
Short-term loans from and interest payable	e to related partie	<u>s</u>					
Related parties							
Director of subsidiaries	248	-	(226)	(22)	-		
A.P.F. Group Co., Ltd.	-	350,468	(350,468)	-	-		
Cambodian People Micro Insurance PLC.	4,148	260	(4,028)	(380)			
Total	4,396	350,728	(354,722)	(402)			

These loans are unsecured loans with interest rate charged at the rate of 5.25% - 10.00% per annum (2016: 10.00% per annum).

During the current year, short-term loans from and interest payable to subsidiary have movement as below:

(Unit: Thousand Baht)

	Separate financial statements						
	Balance as at During the year		Balance as at				
	1 January 2017	Increase Decrease		31 December 2017			
Short-term loans from and interest payable to subsidiary							
Subsidiary company							
Thanaban Co., Ltd.	130,000	5,129	(135,129)				
Total	130,000	5,129	(135,129)				

These loans are unsecured loans with interest rate charged at the rate of 7.00% per annum.

During the current year, long-term loans from and interest payable to subsidiary have movement as below:

(Unit: Thousand Baht)

	Separate financial statements							
	Balance as at	During the year		Balance as at				
	1 January 2017 Increase D		Decrease	31 December 2017				
Long-term loans from and interest pay	able to subsidiary							
Subsidiary company								
Thanaban Co., Ltd.	53,300	125,306	(138,606)	40,000				
Total	53,300	125,306	(138,606)	40,000				

These loans are unsecured loans with interest rate charged at the rate of 7.00% per annum.

# <u>Side agreements and corporate guarantee for convertible debentures - related</u> <u>party</u>

During the year 2016, the Company issued the convertible debentures in foreign currencies as disclosed in Note 30. The Company entered into the related agreement to hedge foreign exchange risk as the following:

During the year 2016, the Company entered into a side agreement with Engine Holding Asia Pte. Ltd. ("EHA") to hedge foreign exchange risk for USD 130 million of convertible debentures issued to JTrust Asia Pte. Ltd., whereby the forward exchange rate is fixed at Baht 34.78 per 1 USD and the selling exchange rate announced by the Bank of Thailand at the end of each month is applied to interest on the convertible debentures. If the exchange rate per the side agreement differs from the rate applicable on the date the convertible debentures are redeemed and principal and interest are paid, to JTrust Asia Pte. Ltd., EHA will receive or pay the difference.

In addition, EHA entered into a corporate guarantee with its major shareholder, Wedge Holdings Co., Ltd., to provide a guarantee for EHA's obligations under the side agreements. If EHA is unable to comply with the side agreements, Wedge Holdings Co., Ltd. undertakes to compensate the Company for any exchange losses instead of EHA.

The side agreements and the letter of guarantee stipulate that no fees will be collected from the counterparty.

As disclosed in Note 2.3, on 19 June 2017, the Board of Director's Meeting of the Company acknowledged the management approval for the cancellation of side agreements with EHA with the effective date on 19 May 2017 in order to allow the USD exchange rate to float and to adopt hedge accounting for the Company's net investment in foreign operations. There was no penalty as a result of the cancellation of side agreement that would have an impact on the income statement for the current year.

# **Directors and management's benefits**

During the years ended 31 December 2017 and 2016, the Company and its subsidiaries had employee benefit expenses payable to their directors and management as below.

	Consolidated financial statements								
		201	17		2016				
	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	
	Baht	USD	SGD	JPY	Baht	USD	SGD	JPY	
Short-term employee									
benefits	34,364	691	34	2,438	38,068	1,111	-	-	
Post-employment									
benefits	53				210				
Total	34,417	691	34	2,438	38,278	1,111			
			Se	eparate finan	cial statemen	ts			
		2017				2016			
	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	Thousand	
	Baht	USD	SGD	JPY	Baht	USD	SGD	JPY	
Short-term employee									
benefits	27,546	188	17	-	34,392	194	-	-	
Post-employment									
benefits	53				210				
Total	27,599	188	17		34,602	194			

# 8. Cash and cash equivalents

			(Unit: The	ousand Baht)	
	Conso	lidated	Sepa	rate	
	financial s	tatements	financial statements		
	2017	2016	2017	2016	
Cash	10,159	3,126	189	184	
Bank deposits	3,069,742	2,548,098	119,752	468,538	
Total	3,079,901	2,551,224	119,941	468,722	

As at 31 December 2017 and 2016, bank deposits in saving accounts and fixed deposits of the Company and its subsidiaries carried interest between 0.15% - 8.50% per annum and 0.00% - 7.50% per annum, respectively (the Company only: 0.15% - 1.00% per annum and 0.85% - 1.00% per annum, respectively).

# 9. Hire purchase and installment sales receivables

9.1 As at 31 December 2017 and 2016, the balances of hire purchase and installment sales receivables are as follows:

					(Unit:	Thousand Baht)
_			Consolidated fin	ancial statements		
	Current po	ortion of	Long-term	portion of		
	hire purchase ar	nd installment	hire purchase	and installment		
	sales rece	eivables	sales red	ceivables	Tota	d
	2017	2016	2017	2016	2017	2016
Normal receivables						
Hire purchase and						
installment sales receivables	4,546,541	4,438,329	4,362,673	4,184,557	8,909,214	8,622,886
Accrued hire purchase and installment						
sales income	175,167	180,300	-	-	175,167	180,300
Less: Unearned hire purchase and						
installment sales income, net	(1,533,263)	(1,466,642)	(991,653)	(1,041,265)	(2,524,916)	(2,507,907)
Total normal receivable	3,188,445	3,151,987	3,371,020	3,143,292	6,559,465	6,295,279
Terminated agreements receivables						
Hire purchase and installment sales						
receivables	184,865	187,958	142,508	110,236	327,373	298,194
Accrued hire purchase and installment						
sales income	21,283	18,590	-	-	21,283	18,590
Less: Unearned hire purchase and						
installment sales income, net	(68,903)	(60,143)	(35,139)	(27,433)	(104,042)	(87,576)
Total terminated agreements receivables	137,245	146,405	107,369	82,803	244,614	229,208
Total receivables	3,325,690	3,298,392	3,478,389	3,226,095	6,804,079	6,524,487
Less: Allowance for doubtful accounts	(130,920)	(160,004)	(119,990)	(97,193)	(250,910)	(257,197)
Hire purchase and installment						, , ,
sales receivables, net	3,194,770	3,138,388	3,358,399	3,128,902	6,553,169	6,267,290
					(Unit:	Thousand Baht
			Separate finar	ncial statements	(Orini:	Thousand Dam
•	Current po	ortion of	-	n portion of		
	hire purchase ar		_			
	sales rece			hire purchase and installment sales receivables		ıl
	2017	2016	2017	2016	2017	2016
Normal receivables	2017			2010	2017	2010
Hire purchase and installment sales						
receivables	2,989,471	2,805,568	2,662,895	2,289,212	5,652,366	5,094,780
Accrued hire purchase and installment	2,909,471	2,003,300	2,002,093	2,203,212	3,032,300	3,094,700
sales income	102,760	97.651			102,760	97,651
Less: Unearned hire purchase and	102,700	97,051	-	_	102,700	97,031
	(1,083,539)	(978,388)	(578,021)	(500,824)	(1,661,560)	(1,479,212)
installment sales income, net						
Total normal receivable	2,008,692	1,924,831	2,084,874	1,788,388	4,093,566	3,713,219
Terminated agreements receivables						
Hire purchase and installment sales	100.054	470.005	400.004	400.000		
receivables	166,651	173,905	133,331	109,083	299,982	282,988
Accrued hire purchase and installment	40.000	47.000			40.000	47.000
sales income	18,923	17,328	-	-	18,923	17,328
Less: Unearned hire purchase and	(00.100)	(F7 100)	(00.000)	(07.242)	(00.000)	/0.4 T :
installment sales income, net	(60,130)	(57,498)	(33,263)	(27,216)	(93,393)	(84,714)
Total terminated agreements receivables	125,444	133,735	100,068	81,867	225,512	215,602
Total receivables	2,134,136	2,058,566	2,184,942	1,870,255	4,319,078	3,928,821

(112,346)

1,946,220

(109,409)

2,024,727

Less: Allowance for doubtful accounts Hire purchase and installment

sales receivables, net

(90,332)

2,094,610

(72,719)

1,797,536

(199,741)

4,119,337

(185,065)

3,743,756

9.2 As at 31 December 2017 and 2016, the balances of hire purchase and installment sales receivables (net of unearned hire purchase income) and allowance for doubtful accounts aged on the basis of due dates, are summarised below.

(Unit: Thousand Baht)

	Hire purchase ar		Allowance for doubtful		Hire purchase and installment	
Aging	sales rece	ivables	accou	nts	sales receiv	ables, net
	2017	2016	2017	2016	2017	2016
ire purchase and installmer	nt sales receivables					
Not yet due	5,844,662	5,601,386	42,226	40,539	5,802,436	5,560,847
Past due:						
1 month	399,996	364,616	26,478	24,453	373,518	340,163
2 - 3 months	245,469	268,833	40,244	46,049	205,225	222,784
4 - 6 months	135,649	128,480	43,504	44,165	92,145	84,315
7 - 9 months	95,332	94,918	45,056	50,605	50,276	44,313
10 - 12 months	80,930	63,810	51,630	48,944	29,300	14,866
Over 12 months	2,041	2,444	1,772	2,442	269	2
otal	6,804,079	6,524,487	250,910	257,197	6,553,169	6,267,290

(Unit: Thousand Baht)

		Separate III	ancial statements			
	Hire purchase a	and installment	Allowance for	r doubtful	Hire purchase a	and installment
Aging	sales rec	eivables	accounts		sales receiv	ables, net
	2017	2016	2017	2016	2017	2016
lire purchase and installme	ent sales receivables					
Not yet due	3,740,926	3,352,810	36,880	33,049	3,704,046	3,319,761
Past due:						
1 month	229,125	228,878	22,697	22,698	206,428	206,180
2 - 3 months	158,799	176,054	31,494	34,973	127,305	141,081
4 - 6 months	79,893	76,372	31,722	30,348	48,171	46,024
7 - 9 months	56,249	59,836	33,561	35,723	22,688	24,113
10 - 12 months	52,562	32,569	41,865	25,974	10,697	6,595
Over 12 months	1,524	2,302	1,522	2,300	2	2
otal	4,319,078	3,928,821	199,741	185,065	4,119,337	3,743,756

9.3 As at 31 December 2017 and 2016, the future minimum lease payments receivable under hire purchase agreements together with the present value of the net minimum lease payments receivable are as follows:

	Consolidated financial statements						
	20	17	2016				
	Minimum payments receivable	Present value of payments receivable	Minimum payments receivable	Present value of payments receivable			
Within one year	4,927,856	3,325,690	4,825,177	3,298,392			
After one year but not more than							
five years	4,505,181	3,478,389	4,294,793	3,226,095			
Total	9,433,037	6,804,079	9,119,970	6,524,487			
Less: Amounts representing							
finance charges	(2,628,958)		(2,595,483)				
Present value of minimum lease							
payments	6,804,079		6,524,487				

(Unit: Thousand Baht)

Separate illianciai statements	Separate	financial	statements
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	20	17	201	16
	Minimum payments receivable	Present value of payments receivable	Minimum payments receivable	Present value of payments receivable
Within one year After one year but not more than	3,277,805	2,134,136	3,094,452	2,058,566
five years	2,796,226	2,184,942	2,398,295	1,870,255
Total	6,074,031	4,319,078	5,492,747	3,928,821
Less: Amounts representing				
finance charges	(1,754,953)		(1,563,926)	
Present value of minimum lease				
payments	4,319,078		3,928,821	

9.4 On 30 April 2004, the Institute of Certified Accountants and Auditors of Thailand, with the approval of the Office of the Securities and Exchange Commission, stipulated an accounting guideline for the consumer finance business, whereby recognition of revenue is to cease for accounts receivable which are overdue by more than 3 installments. However, this accounting guideline provides an alternative whereby, in cases where a company believes that the guideline would not be appropriate, it is to disclose the method it uses. The Company has a policy to cease recognising revenue from hire purchase receivables which are overdue by more than 4 installments. As at 31 December 2017 and 2016, there are outstanding hire purchase receivable amounting to approximately Baht 241 million and Baht 214 million, respectively (the Company only: Baht 214 million and Baht 200 million, respectively) for which installment payments are more than 3 installments overdue but for which revenue is still being recognised.

In addition, if the Company and its subsidiaries had followed this accounting guideline, the amount of revenue recognised for the year ended 31 December 2017 and 2016 would be reduced by Baht 6 million and Baht 5 million, respectively (the Company only: Baht 5 million and Baht 5 million, respectively).

- 9.5 Hire purchase agreements of the Company and its subsidiaries have terms of 6 months to 5 years and require settlement in equal installments.
- 9.6 As at 31 December 2017 and 2016, the Company and its subsidiaries had transferred rights of claim under hire purchase agreements with outstanding balances (net of unearned hire purchase interest income) of Baht 69 million and Baht 1,360 million, respectively (the Company only: Baht nil million and Baht 1,329 million, respectively), in order to secure credit facilities granted by commercial banks as disclosed in Notes 25 and 28.

# 10. Asset - backed loan receivables

10.1 As at 31 December 2017 and 2016, the balances of asset - backed loan receivables are as follows:

(Unit: Thousand Baht)

	Consolidated financial statements							
	Current po	rtion of	Long-term p	ortion of				
	asset - backed loan receivables		asset - backed loa	n receivables	Total			
	2017	2016	2017	2016	2017	2016		
Normal receivables								
Asset - backed loan receivables	364,349	307,497	101,160	71,609	465,509	379,106		
Interest receivables	14,794	11,562	-	-	14,794	11,562		
Less: Unearned interest income, net	(105,427)	(89,089)	(22,753)	(14,994)	(128,180)	(104,083)		
Total normal receivables	273,716	229,970	78,407	56,615	352,123	286,585		
Terminated agreements receivables								
Asset – backed loan receivables	15,203	9,879	1,493	656	16,696	10,535		
Interest receivables	1,926	1,264	-	-	1,926	1,264		
Less: Unearned interest income, net	(4,381)	(2,833)	(294)	(98)	(4,675)	(2,931)		
Total terminated agreements receivables	12,748	8,310	1,199	558	13,947	8,868		
Total receivables	286,464	238,280	79,606	57,173	366,070	295,453		
Less: Allowance for doubtful accounts	(16,871)	(12,008)	(2,782)	(1,697)	(19,653)	(13,705)		
Asset - backed loan receivables, net	269,593	226,272	76,824	55,476	346,417	281,748		

10.2 As at 31 December 2017 and 2016, the balances of asset - backed loan receivables (net of unearned interest income) and allowance for doubtful accounts aged on the basis of due dates, are summarised below.

(Unit: Thousand Baht)

Aging	Asset - backed loa	an receivables	Allowance for doub	Allowance for doubtful accounts		Asset - backed loan receivables, net		
	2017	2016	2017	2016	2017	2016		
sset-backed loan rece	eivables							
Not yet due	282,920	239,307	2,736	2,369	280,184	236,938		
Past due:								
1 month	42,676	27,242	4,111	2,646	38,565	24,596		
2 - 3 months	25,388	20,036	4,919	4,007	20,469	16,029		
4 - 6 months	7,485	4,970	2,799	1,988	4,686	2,982		
7 - 9 months	3,951	2,115	2,254	1,269	1,697	846		
10 - 12 months	3,549	1,783	2,733	1,426	816	357		
12 months over	101	<u> </u>	101		<u> </u>			
otal	366,070	295,453	19,653	13,705	346,417	281,748		

Consolidated financial statements

10.3 As at 31 December 2017 and 2016, the future minimum loan payment receivable under loan agreements together with the present value of the net minimum loan payments receivable are as follows:

(Unit: Thousand Baht)

	Consolidated financial statements						
	20	)17	20	16			
	Minimum	Present value	Minimum	Present value			
	payments	of payments	payments	of payments			
	receivable	receivable	receivable	receivable			
Within one year	396,272	286,464	330,202	238,280			
After one year but not more							
than five years	102,653	79,606	72,265	57,173			
Total	498,925	366,070	402,467	295,453			
Less: Amounts representing							
finance charges	(132,855)		(107,014)				
Present value of minimum loan							
payments	366,070		295,453				

10.4 On 30 April 2004, the Institute of Certified Accountants and Auditors of Thailand, with the approval of the Office of the Securities and Exchange of Commission, stipulated an accounting guideline for the consumer finance business, whereby recognition revenue is to cease for accounts receivable which are overdue by more than 3 installments. However, this accounting guideline provides an alternative whereby, in cases where a company believes that the guideline would not be appropriate, it is to disclose the method it uses. The Company and its subsidiaries has a policy to cease recognising revenue from asset-backed loan receivables which are overdue by more than 4 installments. As at 31 December 2017 and 2016, there are outstanding asset-backed loan receivables amounting to approximately Baht 16 million and Baht 10 million, respectively, for which installment payments are more than 3 installments overdue but for which revenue is still being recognised.

In addition, if the Company and its subsidiaries had followed this accounting guideline, the amount of revenue recognised for the year ended 31 December 2017 and 2016 would be reduced by Baht 0.4 million and Baht 0.3 million, respectively.

- 10.5 The subsidiaries' loan agreements have terms of 1 5 years and require settlement in equal installment.
- 10.6 As at 31 December 2017 and 2016, the Company's subsidiary had transferred rights of claim under loan agreements with outstanding balances (net of unearned interest income) of Baht 49 million and Baht 52 million, respectively, in order to secure credit facilities granted by commercial bank as disclosed in Note 28.

#### 11. Microfinance receivables

11.1 As at 31 December 2017 and 2016, the balances of microfinance receivables are as follows:

(Unit: Thousand Baht) Consolidated financial statements Current portion of Long-term portion of microfinance receivables microfinance receivables 2017 2016 2017 2016 2017 2016 Normal receivables 61,053 441,420 502.473 Microfinance receivables 3.055 3.055 Accrued microfinance receivables (62,386) (21,452) (83,838) Less: Unearned interest income, net Total receivables 382.089 39.601 421.690 (3,660) (3,734)(74)Less: Allowance for doubtful accounts 39,527 417,956 378,429 Microfinance receivables, net

11.2 As at 31 December 2017 and 2016, the balances of microfinance receivables (net of unearned interest income) and allowance for doubtful accounts aged on the basis of due dates, are summarised below;

(Unit: Thousand Baht)

Aging	Microfinance	receivables	Allowance for dou	btful accounts	Microfinance receivables, net		
	2017 2016		6 2017		2017	2016	
Microfinance receiva	ibles	_					
Not yet due	407,752	-	3,679	-	404,073	-	
Past due:							
1 month	12,897	-	45	-	12,852	-	
2 - 3 months	869	-	10	-	859	-	
4 - 6 months	172	-	-	-	172	-	
7 - 9 months	-	-	-	-	-	-	
10 - 12 months							
Total	421,690	-	3,734	-	417,956	-	

Consolidated financial statements

11.3 As at 31 December 2017 and 2016, the future minimum loan payment receivable under microfinance loan agreements together with the present value of the net minimum loan payments receivable are as follows:

(Unit: Thousand Baht)

		Consolidated financial statements							
	20	017	20	016					
	Minimum	Present value	Minimum	Present value					
	payments	of payments	payments	of payments					
	receivable	receivable	receivable	receivable					
Within one year	444,475	382,089	-	-					
After one year but not more									
than five years	61,053	39,601							
Total	505,528	421,690	-						
Less: Amounts representing									
finance charges	(83,838)								
Present value of minimum loan									
payments	421,690								

Consolidated financial statements

11.4 The subsidiaries' microfinance loan agreements have terms of 1 to 5 years and require settlement in equal installment.

# 12. Consumer finance receivables under joint financing arrangements

12.1 As at 31 December 2017 and 2016, the balances of consumer financing receivables under joint financing arrangements are as follows:

	Consolidated financial statements								
	Current po	ortion of	Long-term p	ortion of					
	consumer financ	e receivables	consumer financ	e receivables					
	under joint financin	g arrangements	under joint financin	g arrangements	Total				
	2017	2016	2017 2016		2017	2016			
Hire purchase receivables			·						
Hire purchase receivables under									
joint financing arrangements	239,762	45,933	347,520	86,706	587,282	132,639			
Accrued interest receivables	15,632	3,869	-	-	15,632	3,869			
Less: Unearned financing income, net	(92,249)	(15,696)	(83,146)	(29,038)	(175,395)	(44,734)			
Less: Portions financed by bank under joint									
financing arrangement	(148,999)	(22,154)	(222,039)	(40,985)	(371,038)	(63,139)			
Total Hire purchase receivables	14,146	11,952	42,335	16,683	56,481	28,635			
Less: Allowance for doubtful accounts	(1,336)		(97)		(1,433)	-			
Hire purchase receivables under									
joint financing arrangements, net	12,810	11,952	42,238	16,683	55,048	28,635			
Microfinance receivables									
Microfinance receivables under									
joint financing arrangements	6,407	-	3,792	-	10,199	-			
Accrued interest receivables	-	-	-	-	-	-			
Less: Unearned financing income, net	(1,444)	-	(1,275)	-	(2,719)	-			
Less: Portions financed by bank under joint									
financing arrangement	(3,689)		(2,008)		(5,697)	-			
Total Microfinance receivables	1,274	-	509	-	1,783	-			
Less: Allowance for doubtful accounts	(6)		(234)		(240)	-			
Microfinance receivables under									
joint financing arrangements, net	1,268		275		1,543				
Consumer finance receivables under									
joint financing arrangements, net	14,078	11,952	42,513	16,683	56,591	28,635			

12.2 As at 31 December 2017 and 2016, the balances of consumer finance receivables under joint financing arrangements (net of unearned financing income) and allowance for doubtful accounts aged on the basis of due dates, are summarised below.

(Unit: Thousand Baht)

		Consolidated f	inancial statements				
	Consumer finance	ce receivables			Consumer finance	e receivables	
	under joint	financing		under joint financing			
Aging	arrangei	ments	Allowance for dou	ubtful accounts	arrangeme	nts, net	
	2017	2016	2017	2016	2017	2016	
Hire purchase receivables			· <u> </u>				
Not yet due	51,879	28,635	1,308	-	50,571	28,635	
Past due:							
1 month	3,169	-	48	-	3,121	=	
2 - 3 months	1,255	-	40	-	1,215	=	
4 - 6 months	178	-	37	-	141	-	
7 - 9 months	-	-	-	-	-	-	
10 - 12 months		-				-	
Total	56,481	28,635	1,433		55,048	28,635	
Microfinance receivables							
Not yet due	1,431	-	44	-	1,387	-	
Past due:							
1 month	312	-	156	-	156	-	
2 - 3 months	40	-	40	-	-	-	
4 - 6 months	-	-	-	-	-	-	
7 - 9 months	-	-	-	-	-	=	
10 - 12 months		-				-	
Total	1,783	-	240	-	1,543	-	
Total Consumer finance							
receivables under joint							
financing arrangements	58,264	28,635	1,673	-	56,591	28,635	

12.3 As at 31 December 2017 and 2016, the future minimum loan payment receivable under consumer finance receivables under joint financing arrangements together with the present value of the net minimum loan payments receivable are as follows:

	Consolidated financial statements							
	20	17	20	16				
	Minimum	Present value	Minimum	Present value				
	payments	of payments	payments	of payments				
	receivable	receivable	receivable	receivable				
Hire purchase receivables	_							
Within one year	255,394	163,145	49,802	34,106				
After one year but not more								
than four years	347,520	264,374	86,706	57,668				
Total	602,914	427,519	136,508	91,774				
Less: Amounts representing								
finance charges	(175,395)	-	(44,734)	-				
Less: Portions financed by bank								
under joint financing arrangements	(371,038)	(371,038)	(63,139)	(63,139)				
Present value of minimum loan payments	56,481	56,481	28,635	28,635				

(Unit: Thousand Baht)
Consolidated financial statements

_						
	20	17	20	16		
	Minimum payments receivable	Present value of payments receivable	Minimum payments receivable	Present value of payments receivable		
Microfinance receivables						
Within one year	6,407	4,963	-	-		
After one year but not more						
than four years	3,792	2,517				
Total	10,199	7,480	-	-		
Less: Amounts representing						
finance charges	(2,719)	-	-	-		
Less: Portions financed by bank						
under joint financing arrangements	(5,697)	(5,697)				
Present value of minimum loan payments	1,783	1,783	-	-		
Total Present value of minimum loan						
payments	58,264	58,264	28,635	28,635		

- 12.4 The subsidiary's loan agreements have terms of 2 to 4 years for consumer finance receivables under joint financing arrangement and require settlement in equal installment.
- 12.5 As at 31 December 2017 and 2016, the Company's subsidiary had transferred rights of claim the assets of debtor for the portions financed by bank under hire purchase agreements under joint financing arrangements with outstanding balances (net of unearned interest income) of IDR 153,322 million and IDR 23,559 million, respectively, in order to secure joint financing facilities granted by related commercial bank.

As at 31 December 2017, the Company's subsidiary had transferred rights of claim under Microfinance agreements under joint financing arrangements with outstanding balances (net of unearned interest income) of IDR 2,354 million, in order to secure credit facilities granted by commercial bank.

12.6 A subsidiary entered into a joint financing facility agreement with a related commercial bank to obtain revolving joint financing facilities of IDR 100,000 million. Moreover, during the year 2017, the subsidiary entered into an additional joint financing facility agreement, for non-revolving joint financing facilities amounting to IDR 200,000 million. The purpose of these joint financing agreements is to provide loans to consumers for purchases of agricultural machinery and tools, vehicles, solar panels and white goods. The duration of the agreements is 72 months from the first draw down, or for as long as both parties are willing to continue the agreements. The interest rates are 13% per annum. This joint financing agreement is sharing capital contribution between the subsidiary and commercial bank to finance each debtor according to agreed portion and secured by assets being financed by subsidiary and commercial bank. As at 31 December 2017 and 2016, the credit facilities under the joint financing agreements which have not yet been drawn down amounted to IDR 137,235 million and IDR 76,790 million, respectively.

From November 2017, the Joint Financing arrangements have temporarily been suspended by the action of Jtrust Group. This action is not affecting the existing portfolio but has an effect on the new portfolio of PT GLFI. The agreement on the Joint financing credit facilities is in force and will resume its activity once legal proceedings are overcome.

#### 13. Loans and interest receivables

The Company provided loans to its subsidiary in Singapore, which in turn loaned to borrowers in Cyprus and Singapore. The composition of these receivables is as follows:

(Unit: Thousand Baht)

Consolidated financial statements

		Consolidated illiandal statements						
		2017	(restated)	2016	(restated)			
	Interest rate	Thousand	Equivalent to	Thousand	Equivalent to			
Location of borrowers	(% per annum)	USD	Thousand Baht	USD	Thousand Baht			
Cyprus	14.5 - 17.0	9,243	302,063	37,475	1,342,762			
Singapore	14.5 - 25.0	36,106	1,179,972	54,914	1,967,613			
Others	5.0 - 10.0	1,166	38,105	1,247	44,696			
Total loans		46,515	1,520,140	93,636	3,355,071			
Interest receivables			48,929		166,849			
Total loans and interest red	eivables		1,569,069		3,521,920			
Less: Allowance for loan ar	nd interest receivable	es	(1,527,680)		-			
Less: Current portion		(549)		(767,496)				
Long-term portion of loans	40,840		2,754,424					

(Unit: Thousand Baht)

	2017	2016
	(Restated)	(Restated)
Reflected in the statements of financial position as follows:		
Disputed loans	590,748	1,815,814
Less: allowance on disputed loans	(590,748)	-
Less: current portion of disputed loans		
Long-term portion of disputed loans		1,815,814
Loans and interest receivables	978,320	1,706,106
Less: allowance on loans and interest receivables	(936,931)	-
Less: current portion of loans and interest receivables	(549)	(767,496)
Long-term portion of loans and interest receivables	40,840	938,610

The loans of subsidiary company were subject to pledging of securities of properties in Cyprus and Brazil, Cypriot government bonds, stocks of other overseas companies and shares of the Company as owned by the borrowers. In the second quarter of 2017, part of the collaterals of the Company's shares was released by Singapore group and replaced by the value of properties in Japan (the pledge of the properties in Japan has been registered with Japanese Registry Office already). In the third quarter of 2017, some loans became due and others were prepaid. The Company's shares as collateral have been fully released as of 31 December 2017, meaning there are no longer any Company's shares pledged as securities for any of the remaining loans.

The collaterals as of 31 December 2016 covered 112 percent for the Cyprus borrowers and 244 percent for the Singapore borrowers (including the shares of the Company, which were valued at the closing price quoted in the Stock Exchange of Thailand). On 31 December 2017, the collaterals of the Singapore borrowers covered 124 percent (based on the valuations done in 2017 and confirmed for 31 December 2017) and for the Cyprus borrowers 292 percent (based on the valuations done for 31 December 2016). No updated valuations for the Cyprus borrowers' collaterals has been obtained as at 31 December 2017.

The terms of the loans granted vary from 3 months to 3 years. All principals are due upon maturity, while some loan principals that originally came due last year were rolled over and extended to the periods of either 2 or 3 years. The balance of loans rolled over in 2016 was USD 59 million or approximately Baht 2,129 million, accounting for 60 percent of the total loan debts. In 2017, before due date, the Cyprus borrower repaid the loans of USD 25.3 million or approximately Baht 845 million.

The interest rates charged under the loan agreements were in the range of 14.5 percent to 25.0 percent per annum. The interest earned during this year from these loans amounted to USD 11 million or approximately Baht 377 million. The interest was ceased to be recognised on 1 October 2017. The accrued interest until 30 September 2017 was subject to an allowance setup in the same amount for both the Singapore and Cyprus borrowers as at 31 December 2017.

In July 2017, August 2017 and due date, the Singapore borrower repaid the loans of USD 16.7 million or approximately Baht 557 million and the remaining of the collateral of the lenders shares was also released.

The Company believes that the borrowers are well established and trusted corporations. They are not related to the Company and the Company has carried out internal verifications and considers them to be reliable.

The terms and conditions of lending, and the management, monitoring and subsequent modification of the unpaid loans were based on the expertise of the Company's directors and top executives, who have specialized knowledge of the business of these specific borrowers, and their relationships with the borrowers.

On 19 October 2017, the Company received a request from the SEC to revise/correct its financial statements, Annual Registration Statement (Form 56-1) and Annual Report (Form 56-2) in response to the criminal complaint filed by the SEC to the Department of Special Investigation (DSI) on 16 October 2017 against former executive director, in relation to allegations of fraud, misappropriation of the company's assets and falsifying account records by executing concealed transactions through several associated companies abroad to exaggerate the company's operating results. The SEC claimed that the recording of such transactions in the Company's accounts resulted in the Company's financial statements being inaccurate, rendering the Company in breach of Section 56 and/or 312 of the Securities and Exchange Act if they do not rectify their financial statements promptly.

Hence, although the Company could not find any evidence showing any abnormality of the loans, the Company resolved to revise its financial statements as requested by the SEC.

Both the disputed loan and normal loan receivable balances from the Singapore and Cyprus borrowers are current as at 31 December 2017. Reclassifications to current for the non-current loan receivable balances from the Singapore and Cyprus borrowers as at 31 December 2017 as disclosed previously have been done due to the notices sent to the borrowers asking for full repayment by 31 May 2018.

As at 31 December 2017 and 2016, the balances of loans and interest receivables aged on the basis of due dates, are summarised below.

(Unit: Thousand Baht)

	Consolidated financial statements									
	Loan and	l interest	Allowance for	or doubtful	Loan and	Loan and interest				
Aging	receivables		accou	unts	receiva	ble, net				
	2017 2016		2017	2016	2017	2016				
	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)				
Not yet due	1,523,226	3,438,496	(1,482,035)	-	41,191	3,438,496				
Past due:										
1 - 3 months	45,744	70,186	(45,645)	-	99	70,186				
4 - 6 months	99	-	-	-	99	-				
7 - 12 months		13,238				13,238				
Total	1,569,069	3,521,920	(1,527,680)		41,389	3,521,920				

## 14. Assets foreclosed

As at 31 December 2017 and 2016, assets foreclosed are presented as follows:

			(Unit:	Thousand Baht)	
	Consol	idated	Separate		
	financial st	tatements	financial st	atements	
	2017 2016		2017	2016	
Repossessed assets	104,598	66,823	20,696	40,078	
Less: Allowance for diminution in					
value of assets foreclosed	(16,646)	(15,930)	(8,387)	(15,130)	
Assets foreclosed, net	87,952	50,893	12,309	24,948	

#### 15. Other receivables

(Unit: Thousand Baht)

	Consolid	dated	Separ	arate	
_	financial sta	atements	financial sta	atements	
	2017	2016	2017	2016	
Accrued income	3,533	4,403	2,798	2,957	
Advance payment - related parties	175,654	20,500	5,004	12,381	
Advance payment	15,835	26,036	1,484	749	
Other receivable - sales of assets					
foreclosed	3,177	6,156	3,177	6,114	
Other receivables - related parties	36,219	24,328	7,879	12,836	
Other receivables - consulting services	6,536	57,329	-	-	
Other receivables	48,751	50,021	4,636	1,914	
Total	289,705	188,773	24,978	36,951	
Less: Allowance for doubtful accounts	(2,586)	(2,526)	(2,586)	(2,526)	
Less: Allowance for doubtful accounts -					
related parties	(204,705)			-	
Other current receivables, net	82,414	186,247	22,392	34,425	

## 16. Other current assets

(Unit: Thousand Baht) Consolidated Separate financial statements financial statements 2017 2016 2017 2016 Prepaid expenses 69,099 72,502 54,696 66,952 5,364 Undue input tax 5,387 1,536 1,466 Deposit for assets to be leased related party 126,063 175,457 Withholding tax deducted at source 83,058 45,103 30,241 12,685 Others 2,124 2,124 2,332 3,169 Total 285,731 297,767 92,425 83,435 Less: Allowance for doubtful - related parties (38,025)297,767 92,425 83,435 Other current assets, net 247,706

# 17. Pledged fixed deposit at financial institution

This represents fixed deposit pledged with bank for the issuance of letter of bank guarantees for the Company and subsidiary, as disclosed in Note 44.4.

# 18. Investments in subsidiaries

# 18.1 Details of investments in subsidiaries as presented in separate financial statements are as follows:

											Dividend rec	eived during
	Shareholdings				Allowance for investment					the year ended		
Company's name	Paid-up	capital	percentage C		Co	Cost loss in subs		bsidiaries Cos		st, net 31 D		ember
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
			(%)	(%)								
Thanaban Company Limited	565,000	565,000	100.00	100.00	629,696	629,696	-	-	629,696	629,696	-	-
	Thousand	Thousand										
	Baht	Baht										
Group Lease Holdings Pte. Ltd.	214,448	214,448	100.00	100.00	5,387,211	5,387,211	(2,426,818)	-	2,960,393	5,387,211	343,768	-
	Thousand	Thousand									(9,993	
	SGD	SGD									Thousand	
											USD)	
GL Leasing (Lao)	41,840,720	16,300,000	0.12	0.32	213	213	-	-	213	213	71	-
Company Limited	Thousand	Thousand									(18,135	
	LAK	LAK									Thousand	
											LAK)	
					6,017,120	6,017,120	(2,426,818)	-	3,590,302	6,017,120	343,839	-

## Investment in GLH

On 22 March 2016, a meeting of the Board of Directors of the Company approved additional investment in 10.8 million ordinary shares of GLH (or 100% of the shares of the subsidiary in issue) at a price equal to SGD 1 per share, or a total of SGD 10.8 million (equivalent to Baht 276.16 million), in order to fund investment in a subsidiary company in Indonesia. On 29 March 2016, the Company entered into an agreement to lend GLH USD 8.0 million and on the same date, the Company entered into a loan capitalisation agreement with GLH to convert the loan of USD 8.0 million, to investment in GLH, totaling SGD 10.8 million. On 15 April 2016, GLH registered the increase in its paid up share capital with the Accounting and Corporate Regulatory Authority in Singapore.

On 17 October 2016, a meeting of the Board of Directors of the Company approved additional investment in 180.7 million ordinary shares of GLH (or 100% of the shares of the subsidiary in issue) at a price equal to SGD 1 per share, or a total of SGD 180.7 million (equivalent to Baht 4,540.84 million), in order to fund the expansion of the Group and the operations in ASEAN markets. On the same day, the Company entered into an agreement to lend GLH USD 129.0 million and on the same date, the Company entered into a loan capitalisation agreement with GLH to convert the loan of USD 129.0 million, to investment in GLH, totaling SGD 180.7 million. On 17 October 2016, GLH registered the increase in its paid up share capital with the Accounting and Corporate Regulatory Authority in Singapore.

On 9 May 2017, the Board of Directors' Meeting of the GLH passed a resolution to approve the payment of an interim dividend to its shareholders for the year 2016 totaling USD 9,993,258 (equivalent to Baht 343.77 million).

In November 2017, the Management of the Company has considered the impact of the allowances set up as disclosed in Note 13, 19 and 49 on the separate financial statements disclosures as required by the SEC. The separate financial statements include the investments in subsidiaries holdings that are eliminated in consolidated financial statements disclosures. Associated companies' carrying values however, are not eliminated in the consolidated financial statements. To maintain accounting consistency in the disclosures, the Management of the Company has provided for an equal allowance on the investment in GLH as was set up for the investment in associate and for the loans and interest receivables.

As at 31 December 2017, investment in GLH in the separate financial statements amounted to USD 88.72 million (2016: USD 154.93 million).

# Investment in GLL

On 1 February 2016, GLL increased its ordinary shares capital from 130,000 shares to 2,037,500 shares, with all new issued shares owned by GLH. As a result, the shareholdings percentage of GLL held by the Company and GLH change from 5.00% and 95.00% to 0.32% and 99.68%, respectively. Since the Company holds its investment in GLL through GLH, the Company recorded the investment in GLL as investment in subsidiary in the separate financial statements.

On 1 July 2017, GLL increased its ordinary shares capital from 2,037,500 shares to 5,223,590 shares, with all new issued shares owned by GLH. As a result, the shareholdings percentage of GLL held by the Company and GLH change from 0.32% and 99.68% to 0.12% and 99.88%, respectively. Since the Company holds its investment in GLL through GLH, the Company recorded the investment in GLL as investment in subsidiary in the separate financial statements.

On 15 December 2017, the Board of Directors' Meeting of the GLL passed a resolution to approve the payment of a dividend for year end 31 December 2016 and an interim dividend for the first half of 2017 to the Company totaling LAK 11 million (equivalent to Baht 0.04 million) and LAK 6 million (or equivalent to Baht 0.03 million), respectively. The dividend will be paid to shareholders on 31 March 2018.

Details of investments in subsidiaries which are held by the Company's subsidiary are as follows:

(Unit: Thousand Baht) Dividend received during

							Allowance for	r investment			the year	ended
Company's name	Paid-up capital		Shareholdings percentage		Cost		loss in subsidiaries		Cost, net		31 December	
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
			(%)	(%)	-							
Held by Group Lease												
Holdings Pte. Ltd.												
GL Finance Plc.	10,300	10,300	100.00	100.00	359,470	359,470	-	-	359,470	359,470	-	
	Thousand	Thousand										
	USD	USD										
GL Leasing (Lao)	41,840,720	16,300,000	99.88	99.68	176,195	71,478	-	-	176,195	71,478	22,088	
Company Limited	Thousand	Thousand									(5,666,347	
	LAK	LAK									Thousand	
											LAK)	
T. Group Lease Finance	100,000,000	100,000,000	65.00	65.00	172,133	172,133	-	-	172,133	172,133	-	
Indonesia	Thousand	Thousand										
	IDR	IDR										
BG Microfinance Myanmar	16,160,000	-	100.00	-	654,231	-	-	-	654,231	-	-	
Co., Ltd.	Thousand											
	MMK											
SL-AMMK Co., Ltd.	4,080,000	-	57.00	-	59,350	-	-	-	59,350	-	-	
	Thousand											
	MMK											
					1,421,379	603,081	-	-	1,421,379	603,081	22,088	

# Investment in GLL

On 12 January 2016, a meeting of the Board of Directors of the Company passed resolutions approving an additional investment of LAK 15,260 million (equivalent to Baht 67.4 million) in GLL by GLH, and the conversion of a loan from GLH to equity in GLL to support the increase in share capital. The share certificate has been issued on 1 February 2016 and the capital increase registration with the Central Bank of Lao has been approved on 4 January 2017.

On 14 August 2017, a meeting of the Board of Directors of GLL passed resolutions approving an capital increasing of LAK 25,541 million (equivalent to Baht 104.7 million) in GLL by GLH, and the conversion of a loan from GLH to equity in GLL to support the increase in share capital. The share certificate has been issued on 31 July 2017 and the capital increase registration with the Central Bank of Lao is still in progress.

On 15 December 2017, the Board of Directors' Meeting of the GLL passed a resolution to approve the payment of a dividend for year end 31 December 2016 and an interim dividend for the first half of 2017 to GLH totaling LAK 3,568 million (equivalent to Baht 13.91 million) and LAK 2,099 million (or equivalent to Baht 8.18 million), respectively. The dividend will be paid to shareholders on 31 March 2018.

## Investment in GLFI

On 22 March 2016, a meeting of the Board of Directors of the Company approved the investment in the Indonesian subsidiary by GLH, totaling 65,000 ordinary shares (or 65% of the 100,000 paid up shares of GLFI in issue) and representing a total payment of IDR 65 billion (equivalent to Baht 173.44 million). GLFI registered its establishment and paid up share capital with the Ministry of Law and Human Rights of the Republic of Indonesia on 14 April 2016.

All rights and obligations to all the shares of the Indonesian partner as at 31 December 2017, totaling 10,000 non-voting and 5,000 ordinary shares (or 15% of the 100,000 paid up shares) have been transferred to GLH who effectively controls 80% of the total shares outstanding of GLFI. This is reflected in the recognition of the comprehensive income in the consolidated financial statements.

## **Investment in BGMM**

The Extraordinary General Meeting of the Company's shareholders No. 2/2016, held on 6 December 2016, approved the acquisition of 1,387,680 shares of BG Microfinance Myanmar Co. Ltd. (100% wholly-owned) at the cost of USD 8.01 million (Baht 280 million). The cost was appraised and set by the subsidiary company's management, while the appointed independent financial advisor valued the investment at approximately Baht 173 - 179 million. BGMM is incorporated in the Republic of the Union of Myanmar with its main activity described as microfinance. It provides retail loans to women grouping 5 in number and individual loans to enterpreneurs operating small and medium scale enterprises (SMEs).

GLH received permission to register the transfer right of shares from the Government of the Republic of the Union of Myanmar in January 2017. In consequence, the share subscription payment in advance were reclassified to investment in BGMM in early January 2017.

On 25 January 2017, the meeting of GLH's Board of Directors passed a resolution to approve additional investment in 6,612,320 ordinary shares of BGMM (or 100% of new ordinary shares) at a price equal to the par value of MMK 1,000 per share, or a total of MMK 6,612 million (equivalent to Baht 169.49 million). The ordinary shares capital of BGMM increased from 1,387,680 ordinary shares to 8,000,000 ordinary shares. The allotment has been filed with the Government on 14 February 2017. The share certificate has been issued and the capital increase registration with the Government of the Republic of the Union of Myanmar has been approved on 24 February 2017.

On 12 September 2017, the Board of Directors of GLH passed a resolution to approve an additional investment in 8,160,000 ordinary shares of BGMM (or 100% of new ordinary shares) at a price equal to the par value of MMK 1,000 per share or a total of MMK 8,160 million (equivalent to Baht 199.22 million). The ordinary shares capital of BGMM increased from 8,000,000 ordinary shares to 16,160,000 ordinary shares. The allotment has been filed with the Government on 16 October 2017. The share certificate has been issued and the capital increase registration with the Government of the Republic of the Union of Myanmar has been approved on 6 December 2017.

As at 31 December 2017, the carrying value of this investment is Baht 654 million. The increase in carrying value of investment is as a result of capital increase during the year.

At present, the Group is in the process of assessing the fair value of identifiable assets acquired and liabilities assumed at the acquisition date. The assessment process is ongoing and mainly related to the identification and valuation of intangible assets and certain tangible assets. The assessment shall be completed within measurement period of twelve months from the acquisition date (within the first quarter of 2018) pursuant to the period allowed under Thai Financial Reporting Standard No. 3 (revised 2015).

# **Investment in GL-AMMK**

On 6 December 2016, the Extraordinary General Meeting of the Company's shareholders No.2/2016 approved the establishment of GL-AMMK. On 24 January 2017, GL-AMMK has received its temporary registration certificate. GL-AMMK is to be incorporated and domiciled in Myanmar with registered share capital of MMK 4,080 million, or approximately Baht 104 million. GLH invests in GL-AMMK totaling 1,710,000 ordinary shares (or 57% of the 3,000,000 paid up shares of GL-AMMK in issue) and representing a total payment of MMK 2,326 million (equivalent to Baht 59.35 million). This company was incorporated with the Ministry of Planning and Finance in Myanmar on 24 January 2017.

On 15 March 2017, GL-AMMK was granted permission to operate an Advisory, consultancy, managerial, administrative, technical and operational services business in Myanmar and launched the business operations during the first quarter of 2017.

## 18.2 Details of investments in subsidiaries that have material non-controlling interests

							(Unit:	Million Baht)	
	Proportion of equity						Dividend paid to non-		
	interest	held by	Accumulate	d balance of	non-controlling interests		controlling interests		
Company's name	non-controlling interests		non-controlling interests		during the year		during the year		
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>	
	(%)	(%)							
PT. Group Lease									
Finance Indonesia	20	20	84.7	92.3	(2.53)	(1.03)	-	-	
GL-AMMK Co., Ltd.	43	-	40.8	-	(1.30)	-	-	-	

18.3 Summarised financial information that based on amounts before inter-company elimination about subsidiaries that have material non-controlling interests:

(Unit: Million Baht)

		(Offic. iv	illion bant)	
PT. Group	p Lease			
Finance In	Finance Indonesia		Co.,Ltd.	
2017	2016	2017	2016	
l position				
167	258	103	-	
166	29	2	-	
(108)	(24)	(10)	-	
		(Unit: Million Baht)		
PT. Gro	oup Lease			
Finance	Indonesia	GL-AMMK Co., Ltd.		
For the	year ended	For the year ended		
31 De	ecember	31 December		
2017	2016	2017	2016	
sive income				
78	18	18	-	
(13)	(5)	(3)	-	
(13)	(5)	(3)	-	
(2,563)	(22)	(1)	-	
129	(6)	(2)	-	
511	268	98	-	
(1,923)	240	95	-	
	Finance In 2017 If position 167 166 (108)  PT. Gro Finance 31 De 2017 Sive income 78 (13) (13) (2,563) (2,563) (129 511	2017         2016           It position         167         258           166         29         (108)         (24)           PT. Group Lease Finance Indonesia           For the year ended 31 December           2017         2016           sive income           78         18           (13)         (5)           (13)         (5)           (13)         (5)           (2,563)         (22)           129         (6)           511         268	PT. Group Lease Finance Indonesia  2017 2016  2017  I position  167 258 103 166 29 (108) (24) (10)  (Unit:  PT. Group Lease Finance Indonesia  For the year ended 31 December 2017 2016 2017  Sive income  78 18 18 (13) (5) (3) (13) (5) (3) (13) (5) (3) (2,563) (22) (1) (3,129 (6) (2) 511 268 98	

# 19. Investment in associate

19.1 Details of the investment in associate which are held by the Company's subsidiary are as follows:

		Percenta				
	Country of	the sul	bsidiary	_		
Company's name	incorporation	2017	2016	Nature of business		
Commercial Credit and	Sri Lanka	29.99	29.99	Leasing, Microfinance, Loans		
Finance PLC (shares held				and Hire Purchase business		
by Group Lease Holdings						
Pte. Ltd.) ("CCF")						

		Consolidated financial statements									
·	Cost		Carrying amounts based on equity method		Allowance for inv	restment loss	Carrying amounts based on				
Associate					in associate		equity method, net				
	2017	2016	2017	2016	2017	2016	2017	2016			
Commercial											
Credit and											
Finance PLC	2,492,602	2,489,024	2,604,640	2,545,426	(582,085)	-	2,022,555	2,545,426			
Total	2,492,602	2,489,024	2,604,640	2,545,426	(582,085)	-	2,022,555	2,545,426			

## Investment in CCF

On 6 December 2016, the shareholders of the Company in the Extraordinary Shareholders' Meeting No. 2/2016 passed a special resolution to allow the Company and/or its subsidiary, Group Lease Holding Pte. Ltd. ("GLH"), to acquire shares in Commercial Credit and Finance PLC ("CCF") which is a company listed on the Colombo Stock Exchange (the "CSE") in Sri Lanka. CCF has been incorporated since 1982, operating businesses of providing leasing, hire-purchase, micro loans, SME loans, educational loans etc. The resolution allowed acquisition of 95,390,500 shares off the stock market, at the price of LKR 111 per share, which was equivalent to 29.99 percent of the total issued shares of CCF, totaling the acquisition price of LKR 10,588 million, equivalent to approximately Baht 2,462 million (this acquisition price excluded associated acquisition-related costs of Baht 26.5 million). 22.27% from the 29.99% was acquired from an existing shareholder of CCF who was also a director of the Company at the time. Later, he resigned from his position, effective from 31 January 2018. The reason was to prevent conflict of interest, since he was also a founder of a convertible debenture holder of the Company, Creation Investment Sri Lanka LLC.

In passing the special resolution mentioned above, the shareholders had considered information on the appropriate acquisition price showing that it fell in the appropriate price range of LKR 83.52 to 114.20 per share (approximately Baht 1,900 - 2,500 million) as determined through studies and analysis conducted during due diligence by a financial advisory in Sri Lanka. The shareholders had also considered the Opinion of the Independent Financial Advisor ("IFA") which determined that the appropriate price was in the range of LKR 70.09 to 73.55 per share (approximately Baht 1,600 - 1,700 million) while the market price at the Sri Lanka Stock Market during the acquisition period in late 2016, the value was at approximately Baht 1,391 million. The appraisers relied on different valuation methods; however, it was noted by both appraisers that approach which determines the value by referring to the market price i. e. market valuation approach is not an appropriate approach for determining the appropriate price for investment in CCF. In addition, the

shareholders had also considered risks associated with investment in CCF. Details are as appear in the Invitation for and the Minutes of the Extraordinary Shareholders' Meeting No. 2/2016.

The investment in CCF has been presented as investment in associate under the equity method according to the Thai Accounting Standard No.28 Investments in Associates and Joint Ventures, since the Company would be holding the investment in CCF for long-term purpose.

On 31 December 2017, the carrying amount based on equity method of the investment in CCF (before provision for loss) was Baht 2,605 million (or LKR 121.31 per share) while the market price at the Sri Lanka Stock Exchange at the end of 2017, the total value was only in the range of Baht 874 million (2016: Baht 1,285 million). The amount was tested for impairment and no impairment was identified, relying on a valuation conducted by Gajma & Co, one of the leading financial advisor and appraisal firms in Sri Lanka. Upon completion of the valuation, Gajma & Co reached a conclusion that the estimated value of CCF is LKR 175.35 per share. Therefore, the investment in CCF is not impaired.

However, management provided an allowance for loss of investment for the investment in CCF in the amount of Baht 582 million in the Interim Financial Statements for the Three and Nine Months ended 30 September 2017. During this time, management was in the process of conducting the impairment test on the investment in CCF. In addition, there were floods in Sri Lanka at the relevant time which was uncontrollable and was one of factors continuously affecting overall the economy of Sri Lanka which relies greatly agriculture. The management was aware that such circumstance might give rise to concerns in considering the value of the investment in CCF. Therefore, in line with the conservatism principle, the management decided to provide an allowance for loss in investment from the investment in CCF should it be the case. Under the conservatism principle, despite the fact that the impairment test has been completely conducted and no impairment of the investment in CCF was identified as mentioned above, the management decided to keep, not to reverse the allowance for loss of investment provided as of 30 September 2017.

The management is of the view that the share price traded in the CSE is not and could not appropriately and reliably indicate and determine the fair value of the investment in CCF. Such view aligns with the view of the appraisers as mentioned above. The reasons are that the CSE is not an active market for such shares and is not the market for acquisition of shares in equivalent sufficiently significant proportion.

In any event, the management would consider reversing or adjusting the allowance for loss of investment as necessary or appropriate further.

During 2017, the Group assessed the fair value of the assets acquired and liabilities assumed at the acquisition date, in order to the identification and valuation of goodwill and certain tangible assets. The process was completed in the fourth quarter of 2017.

As at 31 December 2017, the Group have assessed the value which conclude as follows:

	(Unit: Thousand Baht)
	Balance as at
	acquisition date
Net asset acquired	589,915
Fair value identification	27,606
Intangibles recognised	522,606
Goodwill	1,322,354
Acquisition-related costs	26,543
Total Investment in associate - CCF	2,489,024

Movement of the investment in associate which is held by the subsidiary are as follows:

	(Unit: Thousand Baht) Consolidated financial statement
As at 1 January 2016	-
Acquisitions Investment in associate - CCF	2,489,024
Share of profit from investments in associates	68,301
Share of other comprehensive income from investment in associate	8,048
Realisation of fair value over book value of net asset - Profit or loss	(19,947)
As at 31 December 2016	2,545,426
Acquisition-related costs	3,579
Share of profit from investments in associates	179,285
Share of other comprehensive income from investment in associate	(82,926)
Realisation of fair value over book value of net asset - Profit or loss	(7,335)
Realisation of fair value over book value of net asset - OCI	(352)
Dividends received	(33,037)
As at 31 December 2017	2,604,640
Allowance for investment loss of associate	(582,085)
Investment in associate, net	2,022,555

### 19.2 Share of comprehensive income and dividend received

During the year, the Company has recognised its share of profit from the investment in associates in the consolidated financial statements and dividend income in the Company's subsidiary separate financial statements as follows:

					(Unit: TI	nousand Baht)				
					The Company	's subsidiary				
		Consolidated			Consolidated separate					
		financial	statements		financial sta	atements				
Associate	Share of profit from investments in associates during the year		Share of other comprehensive income from investments in associates during the year		investments in associates income from investments in		Dividend received during the year			
	2017	2016	2017 2016		2017	2016				
Commercial Credit										
and Finance PLC	171,951	48,355	(83,278)	8,048	33,037					
Total	171,951	48,355	(83,278)	8,048	33,037	-				

#### 19.3 Market value/Fair value investments in listed associate

In respect of the investment in the associated company that is listed on the Stock Exchange of Sri Lanka ("CSE"), management and other outside financial advisors have concluded that due to the very low liquidity of the market for CCF on the CSE, the market value of CCF is not considered active and therefore not representative of the fair value. To determine fair value, management hired a financial advisor to perform financial analysis.

	(Unit	: Million Baht)		
	Market values ba	ased on CSE		
Associates	as at 31 Dec	cember*		
	2017	2016		
Commercial Credit and Finance PLC	874	1,285		
Total	874 1,289			

<sup>\*</sup> This values corresponds to 29.99% and calculated on the share price on the Stock Exchange of Sri Lanka by using average buying and selling rate to convert the fair values of CCF as at 29 December 2017 and 30 December 2016

(Unit: Million Baht)

Fair values based on outside

i ali values based oli outs		
financial valuer as a		
31 Dece	mber**	
2017	2016	
3,564	2,170	
3,564	2,170	
	financial va 31 Dece 2017 3,564	

<sup>\*\*</sup> This value corresponds to value of 29.99% of CCF as calculated on the share price based on the analysis performed by the financial advisor during that year. In 2016, the advisor used a residual income approach while in 2017 the advisor used a discount cash flow model.

# Key assumptions used in the valuation are summarized below

Financial	Valuation technique	Significant	Rates	Sensitivity of the input
instruments		unobservable inputs		to fair value
Investment in CCF	Discounted future cash	Cost of equity	12% - 18%	The valuation used a
(2017)	flows using yield curve			13.18% cost of equity.
	announced by the Thai			A 12% cost of equity
	Bond Market Association			would result in a valuation
	adjusted by risk premium			of LKR 193 while 18%
				would result in valuation
				of LKR 127
Investment in CCF	Discounted future cash	Terminal growth rate	2.50% - 5.75%	The valuation used a
(2017)	flows using yield curve			4.5% terminal growth rate.
	announced by the Thai			A 2.50% terminal growth
	Bond Market Association			rate would result in a
	adjusted by risk premium			valuation of LKR 161
				while 5.75% would result
				in valuation of LKR 187

# 19.4 Summarised financial information about material associates

# Summarised information about financial position

	(Unit: Million Baht)		
	Commercial Credit		
	and Finance PLC		
	2017 2016		
Total assets	19,197	19,617	
Total liabilities	(16,579)	(17,214)	
Net assets	2,618	2,403	
Shareholding percentage (%)	29.99	29.99	
Share of net assets	785	721	
Translation adjustment	(85)	6	
The excess of purchase price over the net asset value	1,905	1,818	
Carrying amounts of associates based on equity method	2,605	2,545	

#### Summarised information about comprehensive income

(Unit: Million Baht) Commercial Credit and Finance PLC For the year ended 31 December 2017 2016 Revenue 2,395 649 Profit (loss) 598 228 Other comprehensive income 7 6 234 Total comprehensive income 605

#### 20. Other long-term investments

(Unit: Thousand Baht)

Consolidated

	financial statements		
	2017	2016	
Investments in held-to-maturity debt securities			
Convertible loan (Mature in 2022)	192,718		
Investments in other companies			
Bagan Innovation Technology (Singapore) Pte. Ltd.	63,776	61,848	
PT Bank JTrust Indonesia Tbk.	414,502	414,502	
Total investments in other companies	478,278	476,350	
Total	670,996	476,350	

## Convertible loan - Century Finance Company Limited

On 28 June 2017, GLH has invested USD 5.7 million in a private placement convertible loan issued by Century Finance Company Limited ("CFCL"), a company incorporated under the laws of the Republic of the Union of Myanmar. The loan is convertible to ordinary shares of CFCL and GLH will hold 57% of CFCL after conversion of the full loan. The loan carried interest at 6.5% per annum. The interest is recognised on an accrual basis in the consolidated income statements.

### Bagan Innovation Technology (Singapore) Pte. Ltd

On 26 October 2016, a meeting of the Board of Directors of the Company approved the acquisition of shares of Bagan Innovation Technology (Singapore) Pte. Ltd. ("BiT"). On 28 December 2016, GLH subscribed to new shares of BiT totaling 2,778 ordinary shares (or 20.00% of the paid up shares of BiT in issue after GLH subscription) and representing a total payment of USD 1.73 million (equivalent to approximately Baht 61.85 million). BiT registered its new paid up share capital with the Accounting and Corporate Regulatory Authority in Singapore on 16 January 2017.

During the current year, GLH recorded addition acquisition-related costs of Baht 1.9 million related to external legal fee and due diligence costs. As at 31 December 2017, such investment was presented as other long-term investments in the consolidated financial statements, of Baht 63.8 million (2016: Baht 61.8 million). BiT is incorporated in Singapore and the Company is a software development company specialised in digital content and mobile application solutions.

# PT Bank JTrust Indonesia Tbk.

On 26 October 2016, the Board of Directors of the Company approved a subsidiary company to acquire shares of PT Bank JTrust Indonesia Tbk. ("PT Bank JTrust") and subsequently on 13 December 2016, the subsidiary company acquired 28.15 trillion shares (3.12% of the total shares) in this company at total cost of USD 11.70 million (Baht 414 million) from JTrust Co. Ltd. - a related company. The remaining portions of approximately 97% being majority shareholding in this company were still held by JTrust Co. Ltd. - a related company as disclosed in Note 7. This company is an Indonesian company engaging in commercial banking business.

As at the acquisition date, the purchase price the subsidiary paid to acquire this investment when compared with the book value of this company represented the ratio of Price per Book Value ("P/BV" ratio) of approximately 3.65 times. As at 31 December 2017, the P/BV ratio increased to 3.95 times while the 'average P/BV ratio' of all commercial banks in Indonesian market was about 1.60 times. The Company's management considers that there is no impairment on this investment due to other favorable factors including profitability ratio and business opportunities of this company in the future. The carrying value of this investment was significantly in excess of the value calculated based on the 'average P/BV ratio' and this difference needs attention.

As at 31 December 2017, the shareholding percentage of PT Bank JTrust held by GLH is 2.81% and the carrying value of this investment was Baht 414 million. The value of this investment depends upon the ability to cooperate with its major shareholder in the future and the success of future operations of this company.

## 21. Property, plant and equipment

2016

2017

							(Unit: T	housand Baht)
				Consolidated	financial statements	3		
	Land	Buildings	Building improvement and lease area	Furniture and office	Computer and equipment	Motor vehicles	Work in process	Total
Cost		Dallalligo		ечиртин	equipment	VOINGIGO	Process	Total
1 January 2016	35,983	45,553	31,810	41,938	60,842	37,067	109	253,302
Additions	-		31,010	7,675	16,764	5,842	21,629	51,910
Disposals/Write-off	_	_	_	(72)	(174)	(1,808)	-	(2,054)
Transfer in (out)	_	_	_	390	7,726	362	(8,785)	(307)
Exchange differences on translation				000	.,.20	002	(0,100)	(00.7)
of Financial statements in foreign								
currency	_	_	306	(464)	(85)	(75)	157	(161)
31 December 2016	35,983	45,553	32,116	49,467	85,073	41,388	13,110	302,690
Additions	-		1,275	8,183	25,222	5,700	10,317	50,697
Increase from acquisition of BGMM	_	_	185	83	784	337	-	1,389
Disposals/Write-off	_	_	(1,589)	(6,001)	(4,366)	(1,666)	_	(13,622)
Transfer in (out)	_	-	8,512	46	14,006	(65)	(22,564)	(65)
Exchange differences on translation			-1-		,	(,	( )== ,	(,
of Financial statements in foreign								
currency	-	-	(1,615)	(918)	(4,519)	(1,687)	(564)	(9,303)
31 December 2017	35,983	45,553	38,884	50,860	116,200	44,007	299	331,786
Accumulated depreciation								
1 January 2016	_	40,478	10,954	26,290	33,465	26,133	_	137,320
Depreciation for the year	_	355	4,792	6,311	18,571	6,584	_	36,613
Depreciation on disposals/Write-off	_	-	-,	(44)	(106)	(1,808)	_	(1,958)
Exchange differences on translation				(11)	(120)	(1,000)		(1,000)
of Financial statements in foreign								
currency	-	-	31	8	16	(12)	-	43
31 December 2016		40,833	15,777	32,565	51,946	30,897		172,018
Depreciation for the year	_	354	3,907	7,505	24,231	5,579	-	41,576
Increase from acquisition of BGMM	_	-	45	9	232	121	-	407
Depreciation on disposals/Write-off	-	-	(1,589)	(6,000)	(4,315)	(1,460)	-	(13,364)
Exchange differences on translation of Financial statements in foreign								
currency	_	-	(643)	(439)	(2,146)	(1,143)	<u>-</u>	(4,371)
31 December 2017		41,187	17,497	33,640	69,948	33,994		196,266
		41,101	17,407		00,040	00,004		100,200
Net book value 31 December 2016	35,983	4,720	16,339	16,902	33,127	10,491	13,110	130,672
31 December 2017	35,983	4,366	21,387	17,220	46,252	10,013	299	135,520
Depreciation for the year								

36,613

41,576

	Separate financial statements							
			Building	Furniture and	Computer			
			improvement	office	and	Motor	Work in	
	Land	Buildings	and lease area	equipment	equipment	vehicles	process	Total
Cost								
1 January 2016	35,983	45,553	14,776	21,289	33,199	23,355	-	174,155
Additions	-	-	-	1,649	6,538	2,756	8,493	19,436
Disposals/Write-off	-	-	-	-	(55)	(1,808)	-	(1,863)
Transfer in/out				98	7,726		(8,493)	(669)
31 December 2016	35,983	45,553	14,776	23,036	47,408	24,303	-	191,059
Additions	-	-	1,188	2,436	3,503	3,930	2,796	13,853
Disposals/Write-off	-	-	(1,589)	(159)	-	(1,666)	-	(3,414)
Transfer in/out			2,496				(2,496)	-
31 December 2017	35,983	45,553	16,871	25,313	50,911	26,567	300	201,498
Accumulated depreciation								
1 January 2016	-	40,478	8,111	15,795	17,522	18,425	-	100,331
Depreciation for the year	-	355	1,411	1,963	10,247	3,232	-	17,208
Depreciation on disposals/								
write-off					(37)	(1,808)		(1,845)
31 December 2016	-	40,833	9,522	17,758	27,732	19,849	-	115,694
Depreciation for the year	-	354	1,568	2,204	10,899	2,477	-	17,502
Depreciation on disposals/								
write-off			(1,588)	(159)		(1,438)		(3,185)
31 December 2017		41,187	9,502	19,803	38,631	20,888		130,011
Net book value								
31 December 2016	35,983	4,720	5,254	5,278	19,676	4,454	-	75,365
31 December 2017	35,983	4,366	7,369	5,510	12,280	5,679	300	71,487
Depreciation for the year								
2016							_	17,208
2017							_	17,502

As at 31 December 2017 and 2016, certain equipment items of the Company and its subsidiaries have been fully depreciated but are still in use. The gross carrying amount (before deducting accumulated depreciation) of those assets amounted to approximately Baht 99.3 million and Baht 94.7 million, respectively (the Company only: Baht 87.5 million and Baht 81.7 million, respectively).

The Company has mortgaged land and construction thereon with a total net book value as at 31 December 2017 of Baht 27.6 million (2016: Baht 26.5 million) as collateral for short-term loans from financial institutions and long-term credit facilities as discussed in Notes 25 and 28.

#### Intangible assets 22.

31 December 2016

31 December 2017

				(Unit: Tho	usand Baht)
		Consolida	ated financial st	•	isana bani,
				Software	
	Exclusive right	Computer		under	
	agreement	software	Leasehold	development	Total
Cost					
1 January 2016	126,699	21,777	19	9,317	157,812
Acquisitions during the year	-	6,249	20	41,934	48,203
Transfer in	-	669	-	-	669
Exchange differences					
on translation of					
financial statements in					
foreign currency	(905)	(40)	-	(3,910)	(4,855)
31 December 2016	125,794	28,655	39	47,341	201,829
Acquisitions during the year	-	5,461	-	50,381	55,842
Write-off	-	(4,566)	-	-	(4,566)
Transfer in (out)	-	27,998	-	(30,610)	(2,612)
Allowance for loss on exclusive					
right	(96,768)	-	-	-	(96,768)
Exchange differences					
on translation of					
financial statements in					
foreign currency	(9,064)	(1,180)	-	(2,557)	(12,801)
31 December 2017	19,962	56,368	39	64,555	140,924
Amortisation					
1 January 2016	53,956	2,787	2	-	56,745
Amortisation for the year	3,593	3,255	9	-	6,857
Exchange differences					
on translation of					
financial statements in					
foreign currency	(331)	(1,238)			(1,569)
31 December 2016	57,218	4,804	11	-	62,033
Amortisation for the year	3,455	5,682	17	-	9,154
Amortisation on write-off	-	(954)	-	-	(954)
Allowance for loss on					
exclusive right	(40,831)	-	-	-	(40,831)
Exchange differences on					
translation of financial					
statements in foreign					
currency	(4,316)	(163)			(4,479)
31 December 2017	15,526	9,369	28	-	24,923
Net book value					

68,576

4,436

23,851

46,999

139,796

116,001

47,341

64,555

28

11

(Unit: Thousand Baht)
Separate financial statement

		diale illianciai statem	CITE
	Computer	Software under	
	software	development	Total
Cost			
1 January 2016	11,146	4,952	16,098
Acquisitions during the year	5,281	16,858	22,139
Transferred in (out)	669	(615)	54
31 December 2016	17,096	21,195	38,291
Acquisitions during the year	2,725	41,901	44,626
Write off	(3,251)	-	(3,251)
Transferred in (out)	6,300	(6,300)	-
31 December 2017	22,870	56,796	79,666
Amortisation			
1 January 2016	597	-	597
Amortisation for the year	1,866	<u> </u>	1,866
31 December 2016	2,463	-	2,463
Amortisation on write-off	(1,772)	-	(1,772)
Amortisation for the year	4,492	-	4,492
31 December 2017	5,183	-	5,183
Net book value			
31 December 2016	14,633	21,195	35,828
31 December 2017	17,687	56,796	74,483

#### **Exclusive right agreement**

A related party entered into a 5-year Exclusive Right Agreement (automatically renewed for a further two years unless the parties mutually agree in writing not to renew the agreement within six months before the termination date) with a company who is the distributor of Honda motorcycles in Cambodia. The agreement grants the related party exclusive rights to act as finance agent arranging hire purchase finance for motorcycles branded "Honda". On 2 May 2012, the related party granted the exclusive rights to GLF for a fee of USD 100,000 and entered into a USD 2.9 million deposit agreement under which the related party is the representative agent to contact with such company. Conditions of the deposit agreement specify that if GLF fails to meet the minimum annual sales target set, the deposit will be forfeited in proportion to the period of six years as from 2013 to 2018.

In 2016 and 2015, GLF has met its sales target and has thus recorded a refund of the deposit equal to the proportion amount set in the agreement. The value of the exclusive right in consolidated financial statements was adjusted accordingly. The SEC disclosures 95/2017 and 97/2017 disqualified a former executive director of the Company. While the Managements of the Company believes that the exclusive right was entered into under normal business aspects, due to the lack of reachable evidence in hand by the government authorities, the Management has considered the matter and decided to set up an allowance for the full amount of remaining unamortizable intangible asset portion of USD 1.68 million. This is directly linked to the same considerations for the set up of other shareholder-related allowances in terms of prudency during the scrutiny period of the regulating authorities (refer to Note 7 and 49). Should the amount of the deposit be subsequently received, the allowance will be reversed for the amount of money received.

As at 31 December 2017, the value of exclusive right in consolidated financial statement amounted to USD 0.11 million (2016: USD 1.91 million).

#### 23. Goodwill

The Company allocated goodwill acquired through business combinations to each of the cash generating units (CGUs) for annual impairment testing as follows:

			(L	Init: Thousand Baht)
	Asset-backed			Microfinance
	Hire purchase	Loans to	Hire purchase	services BG
	services	Consumers	services	Microfinance
	Thanaban Co., Ltd.	Thanaban Co., Ltd.	GL Finance Plc.	Myanmar Co., Ltd.
Goodwill	66,122	5,750	45,864	220,922

The recoverable amount of the CGUs have been determined based on value in use calculation using cash flow projections from financial budgets approved by the management covering a five-year period.

Key assumptions used in value in use calculations are summarised below:

				(Unit: % per annum)
	Hire purchase	Asset-backed	Hire purchase	Microfinance
	services	Loans to	services	services BG
	Thanaban	Consumers	GL Finance	Microfinance
	Co., Ltd.	Thanaban Co., Ltd.	Plc.	Myanmar Co., Ltd.
Growth rates	2.5	2.5	4.0	3.0
Pre-tax discount rates	12.0	12.8	18.3	15.2

The management determined growth rates based on past performance and its expectations of market development and discount rates is pre-tax rate that reflects the risks specific to each CGU.

The management believes that there is no impairment loss for goodwill.

#### 24. Other non-current assets

/Linit:	Thousand	Paht)
(OHIL.	THOUSand	Danu

	Consolidated financial statements		Separate financial statements	
	2017	2016	2017	2016
Income tax and value added				
tax refundable	62,563	71,210	61,713	70,086
Deposits	38,207	37,865	2,504	1,856
Others	2,976	5,739	2,443	5,738
Total	103,746	114,814	66,660	77,680
Less: Allowance for value added				
tax refundable	(31,533)	(7,438)	(31,533)	(7,438)
Other non-current assets, net	72,213	107,376	35,127	70,242

# 25. Bank overdraft and short-term loans from financial institutions

	Concollation interior diatomente					
	Intere	st rate				
	2017	2016	2017	2016		
	(% per annum)	(% per annum)	(Thousand Baht)	(Thousand Baht)		
Bank overdraft	-	7.12	-	2,077		
Short-term loans	6.00	3.80 - 6.25	65,239	554,183		
Total			65,239	556,260		
		Separate financ	cial statements			
	Intere	st rate				
	2017	2016	2017	2016		
	(% per annum)	(% per annum)	(Thousand Baht)	(Thousand Baht)		
Bank overdraft	-	7.12	-	2,077		
Short-term loans	-	3.80 - 6.25		446,690		
Total			-	448,767		

As at 31 December 2017 and 2016, short-term loans from financial institutions are secured by the transfer of rights of claim under hire purchase agreements, the mortgage of land and the construction thereon and/or to be constructed thereon in the future, motorcycle registrations as requested by the lender of the Company and guarantee by subsidiary. The short term loans of subsidiaries are guaranteed by the Company as disclosed in Note 44.4.

# 26. Deposits from customers

The Microfinance Supervisory Committee of the Government of the Republic of the Union of Myanmar issued notification No. 4/2016 on 29 August 2016 detailing new regulations with respect to deposit taking from microfinance customers. This notification applies to BGMM as a deposit taking microfinance institution.

As a result of the notification, all microfinance retail customers are required to contribute a compulsory savings amount when paying for their installments. The total compulsory amount of each customer may not exceed 5% of the loan size. In addition, customers can contribute voluntary savings. BGMM has been notified of the regulating authority visit during this November, which will determine if BGMM has fulfilled all the requirements for taking deposits. In accordance with the notification, the Microfinance Supervisory Committee of the Republic of the Union of Myanmar has set required rates of interest payment to retail customers for BGMM at 15% per annum for compulsory savings and 10% per annum for voluntary savings.

As at 31 December 2017 total deposits, including accrued interest, recorded in BGMM's statement of financial position amounted to MMK 958.4 million (Baht 22.9 million), and these had remaining terms ranging from 6 months to 1 year.

#### 27. Other payables

			(Unit: T	housand Baht)	
	Consolidated		Sepa	rate	
	financial st	atements	financial st	tatements	
	2017	2016	2017	2016	
Accrued interest expenses - related parties	119,697	95,699	119,697	95,699	
Accrued interest expenses	11,168	20,761	11,031	18,965	
Accrued commission expenses	18,783	44,590	4,505	5,438	
Accrued bonus	6,689	659	-	15	
Accrued expenses - related parties	461	-	109,346	51,950	
Accrued expenses	109,519	43,275	10,860	15,406	
Total	266,317	204,984	255,439	187,473	

# 28. Long-term loans

The long-term loans, which the Company and its subsidiaries obtained from local and overseas financial institutions, are as detailed below.

(Unit: Thousand Baht)

		(	Consolidated financi	al statements
			Interest rate	
	Balanc	е	per annum	Repayment condition
	2017	2016		
Loan agreement dated 26 I	May 2011			
Credit facility No. 1	-	577,130	MLR - 1.0%	Thirty equal installments, with first installment due on the first interest payment date after drawing down loans under credit facility
Loan agreement dated 20 I	December 2014			
Credit facility No. 1	5,447	17,915	10.00%	Six equal installment, with first installment due on six months after drawing down loans under credit facility and repayment every six months
Loan agreement dated 25 I	March 2015			
Credit facility No. 1	10,894	35,831	10.00%	Six equal installment, with first installment due on six months after drawing down loans under credit facility and repayment every six months
Promissory note dated 23 (	October 2015			
Promissory note No. 1	-	35,831	8.72%	Repayment all principal after 2 years from agreement date
Promissory note No. 2	-	53,746	8.72%	Repayment all principal after 2 years from agreement date
Loan agreement dated 20	June 2016			
Credit facility No. 1	64,000	47,960	THBFIX1M + 1.90%	Fifteen equal installment, with first installment due on the second interest payment date after drawing down loans under credit facility.
Loan agreement dated 16 /	August 2016			
Credit facility No. 1	35,024	30,633	6.75%	Twelve equal installment, with first installment due on three months after drawing down loans under credit facility and repayment every three months
Loan agreement dated 18 I	May 2017			
Credit facility No. 1	6,921	-	7.00%	Twenty-four equal installment, with first installment due on three months after drawing down loans under credit facility and repayment every three months
Less: Deferred front				
end fees	(31)	(913)		
Total	122,255	798,133		
Less: Current portion	(102,764)	(585,743)		
Long-term portion of				
long-term loans	19,491	212,390		

•		
Separate	financial	statements

			Interest rate		
	Balance		per annum	Repayment condition	
	2017	2016	_		
Loan agreement dated 26 I	May 2011				
Credit facility No. 1	-	577,130	MLR - 1.0%	Thirty equal installments, with first installment	
				due on the first interest payment date after	
				drawing down loans under credit facility	
Total	-	577,130			
Less: Current portion	<u> </u>	(402,990)			
Long-term portion of					
long-term loans	<u> </u>	174,140			

Movements in the long-term loans account during the year ended 31 December 2017 are summarised below.

(Unit: Thousand Baht)

	Consolidated financial statements	Separate financial statements
Balance as at 1 January 2017	798,133	577,130
Add: Addition borrowings	889,582	730,000
Amortisation of deferred front end fees	855	-
Less: Repayment	(1,560,015)	(1,307,130)
Exchange differences on translation of		
financial statements in foreign currency	(6,300)	
Balance as at 31 December 2017	122,255	

On 26 May 2011, the Company entered into a loan agreement with commercial bank to obtain long-term loan facilities of Baht 500 million. The purpose of such loan is to repay the existing short-term loan and for use in the expansion of business.

During the year 2012 until the first quarter of 2013, the Company increased the long-term credit facilities with commercial banks based on the loan agreement of 26 May 2011 to Baht 2.5 billion. The purpose of such loan is to repay the existing short-term loan and for use in the expansion of business.

During the year 2015 and 2014, the subsidiary entered into a loan agreement with an overseas financial institutions to obtain long-term loan facilities totaling USD 5.5 million. The purpose of such loan is for use in its operating activities.

On 20 June 2016, a subsidiary entered into a loan agreement with a commercial bank to obtain long-term loan facilities totaling Baht 200 million. The purpose of such loan is for use in the operating activities of the Company. In order to reduce the fluctuation of interest rate risk, the subsidiary has entered into an interest rate swap agreement covering this loan amount, whereby a floating interest rate is to be swapped for a fixed interest rate at 4.90% and 5.10% per annum.

During the year 2017 and 2016, a subsidiary entered into a loan agreement with a commercial bank to obtain long-term loan facilities totaling Baht 10 million and Baht 60 million, respectively. The purpose of such loan is for use in its operating activities.

The loan agreements contain financial covenants regarding, the maintenance of the proportion of shareholding of the major shareholders, dividend payment, the maintenance of a certain debt to equity ratio, ratio of hire purchase receivables more than three months' past due to total hire purchase receivables and ratio of total hire purchase receivables to loans and prohibition of disposal of assets or rights of claim under hire purchase agreements, other practice comply with loan agreements. Moreover, the agreements stipulate that in the event that any new liabilities are created, the financial conditions and collateral terms of the existing creditors may not be inferior to those of the new credit facilities.

The loans are secured by the transfer of rights of claim under hire purchase agreements, asset-backed loan agreements, the mortgage of land and construction thereon and/or to be constructed thereon in the future, and motorcycle registrations as requested by the commercial banks, corporate guarantee by GLH, fixed deposit at finance institution by GLL, and proportional assets of GLF. As at 31 December 2017, GLF had total assets to mortgage such loans amounting to USD 0.50 million (2016: USD 1.51 million).

The long-term credit facilities of the Company and its subsidiaries which have not yet been drawn down are as follows:

			(Un	it: Million Baht)
	Consolidated financial statements		Separate financial statements	
	2017	2016	2017	2016
Long-term credit facilities which	_	_		
have not yet been drawn down	2,500.0	2,072.9	2,500.0	1,922.9

On 13 February 2018, a commercial bank cancelled the long-term credit facility of Baht 2,500 million. As of 13 February 2018, the long-term credit facility of the Company and its subsidiaries which has not yet been draw down was nil.

On 16 October 2017, the Securities and Exchange Commission ("SEC") has disclosed that SEC has filed a criminal complaint against Mr. Mitsuji Konoshita, the CEO and Chairman of the Board of Directors, with the Department of Special Investigation (DSI) for committing fraud, misappropriating the company's assets and falsifying account records by executing concealed transactions through several associated companies abroad to exaggerate the company's operating results. Resulting Mr. Mitsuji Konoshita be liable to having untrustworthy characteristics as a director and executive of any issuers and listed companies and that he was banned from holding such positions under the Securities and Exchange Act.

On 19 October 2017, the SEC followed with a warning to the Company to rectify its Financial Statements immediately.

On 9 January 2018, JTA filed the civil lawsuit against the Company and on 10 January 2018, JTA also filed the petition for rehabilitation against the Company. After the court accept the petition for rehabilitation for its consider, an automatic stay became applicable. However, on 16 February 2018, the Company submitted a petition requesting for entering into transaction and the court grant the Company permission to repay the interest under debentures as disclosed in Note 48.

By these circumstances mentioned above, the Company has reviewed the terms and conditions in the long-term loans facility agreements. Both legal department and management viewed that at this stage, the Company is not in breach of any covenant under those agreements as disclosed in Note 49.

#### 29. Debentures

The Company has issued partially secured, unsubordinated, registered debentures, as detailed below.

(Unit: Thousand Baht)

Consolidated /

				Separate financial statements	
Debentures	Interest rate	Terms	Due date	2017	2016
Debentures 1/2014	As detailed in the table below	3 years	27 February 2017	-	500,000
Debentures 1/2016	As detailed in the table below	3 years	29 September 2019	1,500,000	1,500,000
Less: Unamortised porti	ion of				
deferred transaction costs				(30,410)	(47,782)
Debentures - net			1,469,590	1,952,218	
Less: Current portion			-	(499,128)	
Long-term portion of debentures			1,469,590	1,453,090	

Details of the Company's debentures are as follows:

The Unsubordinated and partially secured Debentures of Group Lease Public Company Limited No. 1/2014, due 2017.

Name of debentures	"The Unsubordinated and partial secured Debentures	
	of Group Lease Plc. No. 1/2014, due 2017"	
Amount	Baht 500 million	
Term	3 years, starting from date of issuance	
Issued date	27 February 2014	
Interest rate	From 27 August 2014 to 29 September 2014, interest	
	rate at 4.17% p.a. from 30 September 2014 to the	
	redemption date, interest rate at 4.55% p.a.	
Interest payment schedule	Twice a year on 27 February and 27 August, starting	
	from 27 August 2014	
Principal repayment	On the redemption date of 27 February 2017	
Covenants	Maintenance of debt to equity ratio, hire purchase	
	receivables ratio and restriction on dividend payment	
	and disposal and transfer of assets	
Guarantee	Partial guarantee by a financial institution as disclosed	
	in Note 44.4.	

The Unsubordinated and partially secured Debentures of Group Lease Public Company Limited No. 1/2016, due 2019.

Name of debentures	"The Unsuberdingted and partial accurad Departures	
Name of dependires	"The Unsubordinated and partial secured Debentures	
	of Group Lease Plc. No. 1/2016, due 2019"	
Amount	Baht 1,500 million	
Term	3 years, starting from date of issuance	
Issued date	29 September 2016	
Interest rate	at 2.84% p.a.	
Interest payment schedule	Twice a year on 29 March and 29 September, starting	
	from 29 March 2017	
Principal repayment	On the redemption date of 29 September 2019	
Covenants	Maintenance of debt to equity ratio, restriction on	
	dividend payment and the proportion of shareholding	
	of the major shareholders.	
Guarantee	Partial guarantee by a financial institution as disclosed	
	in Note 44.4.	

On 16 October 2017, the Securities and Exchange Commission ("SEC") has disclosed that SEC has filed a criminal complaint against Mr. Mitsuji Konoshita, the CEO and Chairman of Board of Directors, with the Department of Special Investigation (DSI) for committing fraud, misappropriating the company's assets and falsifying account records by executing concealed transactions through several associated companies abroad to exaggerate the company's operating results. Resulting Mr. Mitsuji Konoshita be liable to having untrustworthy characteristics as a director and executive of any issuers and listed companies and that he was banned from holding such positions under the Securities and Exchange Act.

On 19 October 2017, the SEC followed with a warning to the Company to rectify its Financial Statements immediately.

On 9 January 2018, JTA filed the civil lawsuit against the Company and on 10 January 2018, JTA also filed the petition for rehabilitation against the Company. After the court accept the petition for rehabilitation for its consider, an automatic stay became applicable. However, on 16 February 2018, the Company submitted a petition requesting for entering into transaction and the court grant the Company permission to repay the interest under debentures as disclosed in Note 48.

By these circumstances mentioned above, the Company has reviewed the terms and conditions in the debentures. Both legal department and management viewed that at this stage, the Company is not in breach of any covenant under those agreements as disclosed in Note 49.

#### 30. Convertible debentures

The Company has issued convertible debentures, as detailed below.

Consolidated / Separate financial statements Convertible debentures Terms Due date 2017 Interest rate 2016 30 July 2021 4,249,289 Convertible As detailed in the 4,521,832 5 years debentures 1/2016 table below Convertible As detailed in the 3 years 20 March 2020 1,636,058 debentures 1/2017 table below Convertible As detailed in the 30 March 2020 3 years 654,424 debentures 2/2017 table below 6,539,771 4,521,832 Less: Unamortised portion of deferred transaction costs (6,857)(5,502)6,532,914 4,516,330 Convertible debentures, net Less: Amount classified as equity (59,458)(10,043)Amount classified as liability 6,473,456 4,506,287

(Unit: Thousand Baht)

On 24 June 2016, the Extraordinary General Meeting of the Company's Shareholders No.1/2016 approved the issue and offering of convertible debentures in an amount not exceeding USD 130 million or the equivalent in other currencies. The Meeting also approved an increase in the Company's registered capital to support the conversion of the convertible debentures. On 1 August 2016, the Company issued convertible debentures to a specific foreign investor JTrust Asia Pte. Ltd. through a private placement, a related party as disclosed in Note 7, in accordance with the permission to offer convertible debentures granted to the Company by the Securities and Exchange Commission on 27 July 2016. Key terms and conditions of the convertible debentures are as follow:

Amount of unit	1,300 units		
Type of debenture	Unsubordinated, unsecured convertible debenture		
	without debenture holders' representative		
Face value	USD 100,000 per 1 convertible debenture		
Issue date	1 August 2016		
Term	5 years since the date of issuance		
	(1 August 2016 to 1 August 2021)		
Interest rate	5.00% per annum		
Interest payment	2 times a year on every 1 August and 1 February		
	throughout the term of debentures specified in the terms		
	and conditions		
	If these fall on a holiday, the next business day		
Redemption at maturity date	Holders have 2 options:		
	a) Redeem in full in cash		
	b) Convert into common stock		
Conversion to common stock	1 convertible debenture (face value of USD 100,000 c		
	equal to 3,540,000 Baht) can be redeemed by		
	converting it to 88,500 shares of common stock		
Conversion price	Baht 40 per share		
Date of conversion	Last business day of each quarter		
Additional information	The Company entered into side agreements with		
	related party to hedge against foreign currency both of		
	principle and interest payable on convertible debentures		
	as disclosed in Note 7. During the year 2017, the		
	Company cancelled the side agreements as disclosed		
	in Note 2.3.		

On 6 December 2016, the Extraordinary General Meeting of the Company's Shareholders No.2/2016 approved the issue and offering of convertible debentures to a specific foreign investor in an amount not exceeding USD 70 million or the equivalent in other currencies, approved to JTrust Asia Pte. Ltd. in an amount not exceeding USD 50 million and approved to Creation Investments Sri Lanka LLC in an amount not exceeding USD 20 million, respectively. The Meeting also approved an increase in the Company's registered capital to support the conversion of the convertible debentures.

On 20 March 2017, the Company issued convertible debentures to a specific foreign investor JTrust Asia Pte. Ltd. through a private placement, a related party as disclosed in Note 7, in accordance with the permission to offer convertible debentures granted to the Company by the Securities and Exchange Commission on 27 January 2017. Key terms and conditions of the convertible debentures are as follow:

Amount of unit	500 units		
Type of debenture	Unsubordinated, unsecured convertible debenture		
	without debenture holders' representative		
Face value	USD 100,000 per 1 convertible debenture		
Issue date	20 March 2017		
Term	3 years since the date of issuance		
	(20 March 2017 to 20 March 2020)		
Interest rate	5.00% per annum		
Interest payment	2 times a year on every 20 March and 20 September		
	throughout the term of debentures specified in the terms		
	and conditions		
	If these fall on a holiday, the next business day		
Redemption at maturity date	Holders have 2 options:		
	a) Redeem in full in cash		
	b) Convert into common stock		
Conversion to common stock	1 convertible debenture (face value of USD 100,000 or		
	equal to 3,465,480 Baht) can be redeemed by		
	converting it to 49,507 shares of common stock		
Conversion price	Baht 70 per share		
Date of conversion	Last business day of each month		

On 30 March 2017, the Company issued convertible debentures to a specific foreign investor Creation Investments Sri Lanka LLC. through a private placement, a related party as disclosed in Note 7, in accordance with the permission to offer convertible debentures granted to the Company by the Securities and Exchange Commission on 27 January 2017. Key terms and conditions of the convertible debentures are as follow:

Amount of unit	200 units		
Type of debenture	Unsubordinated, unsecured convertible debenture		
	without debenture holders' representative		
Face value	USD 100,000 per 1 convertible debenture		
Issue date	30 March 2017		
Term	3 years since the date of issuance		
	(30 March 2017 to 30 March 2020)		
Interest rate	5.00% per annum		
Interest payment	2 times a year on every 30 March and 30 September		
	throughout the term of debentures specified in the terms		
	and conditions		
	If these fall on a holiday, the next business day		
Redemption at maturity date	Holders have 2 options:		
	a) Redeem in full in cash		
	b) Convert into common stock		
Conversion to common stock	1 convertible debenture (face value of USD 100,000 or		
	equal to 3,465,480 Baht) can be redeemed by		
	converting it to 49,507 shares of common stock		
Conversion price	Baht 70 per share		
Date of conversion	Last business day of each month		

The convertible debentures agreement contains requirements and restrictions with which the Company must comply, as specified in the debentures' offering circular.

On 16 October 2017, the Securities and Exchange Commission ("SEC") has disclosed that SEC has filed a criminal complaint against Mr. Mitsuji Konoshita, the CEO and Chairman of Board of Directors, with the Department of Special Investigation (DSI) for committing fraud, misappropriating the company's assets and falsifying account records by executing concealed transactions through several associated companies abroad to exaggerate the company's operating results. Resulting Mr. Mitsuji Konoshita be liable to having untrustworthy characteristics as a director and executive of any issuers and listed companies and that he was banned from holding such positions under the Securities and Exchange Act.

On 19 October 2017, the SEC followed with a warning to the Company to rectify its Financial Statements immediately.

On 9 January 2018, JTA filed the civil lawsuit against the Company and on 10 January 2018, JTA also filed the petition for rehabilitation against the Company. After the court accept the petition for rehabilitation for its consider, an automatic stay became applicable. However, on 16 February 2018, the Company submitted a petition requesting for entering into transaction and the court grant the Company permission to repay the interest under debentures as disclosed in Note 48.

By these circumstances mentioned above, the Group is aware of the importance of the above situation above and, together with the Group's legal advisors, has considered the likelihood that there has been any breach of covenants or event of default provisions stipulated in any credit facilities agreement with financial institutions and the debenture agreement, including notice to terminate the financial agreement citing cancelation of voidable transactions and demanded immediate repayment and damages, filed a civil case with the civil court against the Company. Management and the legal advisors of the Group believe that the Company is not in breach of any conditions of the agreements with the creditors and has not violated any laws as claimed.

Thai Accounting Standard 107 "Financial Instruments: Disclosure and Presentation", requires the issuer of convertible debentures to present the debentures' liability and equity components separately in the statement of financial position. Therefore, upon issuing the convertible debentures, the Company separated these components, determining the liability component by discounting the stream of future payments of principal and interest at the prevailing market rate. The carrying amount of the equity component was then determined by deducting the liability component from the total carrying value of the convertible debentures.

The liability component is presented at amortised cost until the conversion or maturity of the debentures. The value of the equity component determined upon the issue of the debentures does not change in subsequent periods.

The net proceeds received from the issue of the debentures have been split between a liability component and an equity component, with the liability component representing the initial fair-value of the debt excluding the embedded option to convert the liability into equity of the Company.

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	2017	2016			
Balance as at 1 January	4,516,330	-			
Nominal value of issue of convertible debentures	2,425,351	4,521,832			
Transaction costs	(3,409)	(5,996)			
Net proceeds	2,421,942	4,515,836			
Amortised - transaction cost	2,064	494			
Gain on exchange rate	(407,422)	-			
Balance as at 31 December	6,532,914	4,516,330			
	-				
Reflected in the statements of financial position as follows:					
Convertible debentures - liability component	6,473,456	4,506,287			
Convertible debentures - equity component	59,458	10,043			
Balance as at 31 December	6,532,914	4,516,330			

#### 31. Advances received for issuance of convertible debentures

The balance amounting to USD 13 million (equivalent to Baht 465.80 million) as at 31 December 2016 are advances received from JTrust Asia Pte. Ltd. and Creation Investments Sri Lanka LLC. on the convertible debentures as approved by the Extraordinary General Meeting of the Company. During the year 2017, the Company issued convertible debentures to the counter parties as disclosed in Note 30.

### 32. Provision for long-term employee benefits

Provision for long-term employee benefits, which represents compensation payable to employees after they retire, was as follows:

(Unit: Thousand Baht) Consolidated / Separate financial statements 2016 2017 Provision for long-term employee benefits at beginning of year 8,721 7,480 Included in profit or loss: Current service cost 3,398 3,209 Interest cost 193 158 Included in other comprehensive income: Actuarial (gain) loss arising from Demographic assumptions changes 4,171 Financial assumptions changes (1,477)Experience adjustments (3,056)(544)(1,764)Benefits paid during the year Provision for long-term employee benefits at 11,768 8,721 end of year

Line items in profit or loss under which long-term employee benefit expenses are recognised are as follows:

	(Unit: Tho	(Unit: Thousand Baht)		
	Consolidated A	/ Separate		
	financial sta	tements		
	2017	2016		
Administrative expenses	3,591	3,367		

The Company expects to pay Baht 1.8 million of long-term employee benefits during the next year (2016: Baht 1.3 million).

As at 31 December 2017, the weighted average duration of the liabilities for long-term employee benefit is 21.9 years (2016: 22.8 years).

Significant actuarial assumptions are summarised below:

(Unit: % per annum)

9.0-22.0

Consolidated/Separate

9.0-22.0

	financial statements		
	2017	2016	
Discount rate	2.2	2.2	
Salary increase rate	1.8-4.4	1.8-4.4	

The result of sensitivity analysis for significant assumptions that affect the present value of the long-term employee benefit obligation as at 31 December 2017 and 2016 are summarised below:

(Unit: million Baht)

	Consol	Consolidated /Separate financial statements			
	As at 31 De	As at 31 December 2017		As at 31 December 2016	
	Increase	Decrease	Increase	Decrease	
	1.0%	1.0%	1.0%	1.0%	
Discount rate	(0.66)	0.75	(0.53)	0.60	
Salary increase rate	0.85	(0.76)	0.59	(0.53)	
Turnover rate	(0.75)	0.78	(0.60)	0.63	

### 33. Share capital

Turnover rate

### 33.1 Resolution of the Annual General Meeting of the Company's shareholders

On 26 April 2017, the Annual General Meeting of the Company's shareholders passed a resolution to approve the payment of a dividend from the operating results of the year 2016 totaling no more than Baht 418.00 million, or Baht 0.2740 per share, to the Company's shareholders. The dividend was paid to the shareholders on 25 May 2017.

#### 33.2 Additional share subscription from the exercise of warrants

During the current year, the Company received additional share subscription totaling Baht 0.76 million from the exercise of warrants, as detailed below.

	Warrant	Ordinary share	Exercise price	Amount	
	(units)	(shares)	(Baht/share)	(Million Baht)	
GL-W4	19,036	19,036	40	0.76	

# 33.3 Reconciliation of number of ordinary shares

During the current year, the movements of registered and paid-up capital and premium on ordinary shares of the Company are as follows:

	Number of			
	ordinary shares	Paid-up capital	Share premium	
	(Thousand shares)	(Thousand Baht)	(Thousand Baht)	
Issued and paid-up share capital				
At the beginning of the year	1,525,510	762,755	5,191,560	
Increase in capital from exercising of				
the rights of the warrant	28	14	1,113	
At the end of the year	1,525,538	762,769	5,192,673	

#### 34. Warrants

As at 31 December 2017, details of outstanding warrants, which were issued by the Company, are as follows:

Type of		Issuance date	Number of warrants	Warrant	Period of	Exercise price	Exercise ratio
warrant	Issue to	of warrant	original issued	offer price	warrant	per share	per 1 warrant
GL-W4	Existing shareholders	2 August 2016	165,098,969	-	2 years	Baht 40	1 ordinary share

During the current year, the movements of warrants of the Company are as follows:

		Number of	Number of	
	Number of warrants	warrants	warrants	Number of warrants
Type of	outstanding as at	issued	exercised	outstanding as at
warrant	1 January 2017	during the year	during the year	31 December 2017
GL-W4	164,965,117	-	19,036	164,946,081

## 35. Dividends

Dividends declared in the second quarter of 2017 consist of the following:

Dividends	Approved by	Total dividend	Dividend per share	
		(Thousand Baht)	(Baht)	
Dividends from 2016	Annual General Meeting of the			
operations	shareholders on 26 April 2017	415,088	0.2740	
Total dividends paid in	2017	415,088	0.2740	

# Dividends declared in the second quarter of 2016 consist of the following:

Dividends	Approved by	Total dividend	Dividend per share	
		(Thousand Baht)	(Baht)	
Dividends from 2015	Annual General Meeting of the			
operations	shareholders on 28 April 2016	231,240	0.1560	
Total dividends paid in 2016		231,240	0.1560	

### 36. Statutory reserve

Pursuant to Section 116 of the Public Limited Companies Act B.E. 2535, the Company is required to set aside a statutory reserve at least 5% of its net profit after deducting accumulated deficit brought forward (if any) until the reserve reaches 10% of the registered capital. The statutory reserve is not available for dividend distribution. At present, the statutory reserve has fully been set aside.

# 37. Other income related to hire purchase activities

Other income related to the hire purchase activities comprises penalties for delays in installment payments, recovery of bad debts, sale of bad debts and fees for other services related to the hire purchase business.

#### 38. Other income related to the microfinance activities

Other income related to the microfinance activities comprises of document service fee and fees for other services related to the microfinance business.

# 39. Expenses by nature

Significant expenses classified by nature are as follows:

			(Unit: Th	nousand Baht)
	Consc	olidated	Separate	
_	financial s	statements	financial statements	
	2017 2016		2017	2016
Salary and wages and other employee benefits	712,718	542,746	395,230	334,465
Service agreement expenses	8,202	30,831	6,007	28,174
Debt following expenses	20,509	21,517	17,897	18,938
Depreciation	41,576	36,614	17,503	17,208
Amortisation	9,154	6,858	2,720	1,866
Registration fee	13,406	14,451	5,255	5,955
Rental fee	38,872	36,663	5,080	4,508
Professional fee	51,797	32,821	17,128	3,877

#### 40. Income tax

Income tax expenses for the years ended 31 December 2017 and 2016 are made up as follows:

			(Unit: Thousand Baht		
	Conso	lidated	Separate		
	financial s	tatements	financial statements		
	2017	2016	2017	2016	
Current income tax:					
Current income tax charge	166,686	174,687	90,104	91,918	
Deferred tax:					
Relating to origination and reversal of					
temporary differences	(14,313)	27,345	(8,651)	27,082	
Income tax expense reported in the					
statement of comprehensive income	152,373	202,032	81,453	119,000	

The amounts of income tax relating to each component of other comprehensive income for the years ended 31 December 2017 and 2016 are as follows:

			(Unit: Tho	ousand Baht)
	Consolidated financial statements		Separate	
			financial statements	
	2017	2016	2017	2016
Deferred tax on actuarial loss		73		73
Total		73		73

The reconciliation between accounting profit and income tax expense is shown below.

			(Unit: Tho	usand Baht)
	Consc	olidated	Sepa	arate
	financial	statements	financial s	tatements
	2017	2016	2017	2016
	(Restated)	(Restated)		
Accounting profit (loss) before tax	(1,454,677)	1,031,073	(1,596,812)	600,927
Applicable tax rate	17% - 25%	17%-25%	20%	20%
Accounting profit (loss) before tax multiplied				
by applicable tax rate	(245,371)	243,546	(319,362)	120,185
Effects of non-taxable income and expenses	408,694	(25,008)	400,815	(1,185)
Others	(10,950)	(16,506)		
Total income tax expenses reported in the	152.373	202,032	81,453	119.000
statement of comprehensive income			= -, 100	

The components of deferred tax assets and deferred tax liabilities are as follows:

			(Unit: Thousand Baht)	
	Consolidated		Sepa	rate
	financial sta	atements	financial statements	
	2017	2016	2017	2016
Deferred tax assets				
Allowance for doubtful accounts	57,897	48,815	47,992	40,238
Allowance for diminution of value				
foreclosed assets	3,279	3,132	1,677	3,026
Reserve for employee benefits	2,357	1,744	2,357	1,744
Loss brought forward	11,208	5,575	-	-
Others	640	173	-	9
Total	75,381	59,439	52,026	45,017
Deferred tax liabilities				
Prepaid commission expenses	11,676	10,269	11,676	10,269
Accumulated depreciation and amortisation	2,191	3,140	-	-
Amortised transaction cost of convertible				
debentures - liability component	1,355	1,100	1,355	1,100
Amortised transaction cost of convertible				
debentures - equity component	17	3	17	3
Amortised transaction cost of debentures	6,015	9,404	6,015	9,404
Interest income receivable from NPLs	4,219	-	-	-
Others	71		71	
Total	25,544	23,916	19,134	20,776
Net deferred tax assets	49,837	35,523	32,892	24,241
Reflected in the statements of financial position	as follows:			
Deferred tax assets	53,063	35,523	32,892	24,241
Deferred tax liabilities	(3,226)	-	-	
Net deferred tax assets	49,837	35,523	32,892	24,241

#### 41. Earnings per share

Basic earnings per share is calculated by dividing profit for the year attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the year.

Diluted earnings per share is calculated by dividing profit for the year attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the year plus the weighted average number of ordinary shares which would need to be issued to convert all dilutive potential ordinary shares into ordinary shares. The calculation assumes that the conversion took place either at the beginning of the year or on the date the potential ordinary shares were issued.

The following table sets forth the computation of basic and diluted earnings per share.

	Consolidated financial statements						
		Weighted average					
	Profit (loss)	for the year	number of ord	dinary shares	Earnings per share		
	2017	2016	2017	2016	2017	2016	
	(Restated) Thousand Baht	(Restated) Thousand Baht	(Restated) Thousand shares	(Restated) Thousand shares	(Restated) Baht	(Restated) Baht	
Basic earnings per share Profit (loss) for the year	(1,603,211)	830,066	1,525,535	1,525,423	(1.051)	0.544	
	(1,000,211)	000,000	1,020,000	1,020, 120	(1.001)	0.044	
Effect of dilutive potential ordinary shares							
GL-W4	-	-	-	12,472			
Diluted earnings per share							
Profit (loss) of ordinary							
shareholders assuming							
the conversion of dilutive							
potential ordinary shares	(1,603,211)	830,066	1,525,535	1,537,895	(1.051)	0.540	
			Congrete financial et	otomonto			
			Separate financial st				
	Drofit (loss)	for the year	Weighted number of ord	· ·	Earnings per share		
	2017	2016	2017	2016	2017	2016	
		Thousand Baht	Thousand shares		Baht	Baht	
Basic earnings per share	Thousand Baht	rnousand Bant	mousand snares	Thousand shares	Dani	Dani	
Profit (loss) for the year	(1,678,265)	481,927	1,525,535	1,525,423	(1.100)	0.316	
Effect of dilutive potential	(1,010,000)		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1,000,100	(	0.0.0	
ordinary shares							
GL-W4	_	_	_	12,472			
Diluted earnings per share				,			
Profit (loss) of ordinary							
shareholders assuming							
the conversion of dilutive							
potential ordinary shares	(1,678,265)	481,927	1,525,535	1,537,895	(1.100)	0.313	
poternial ordinary oridies	(1,070,200)	701,021	1,020,000	1,007,000	(1.100)	0.010	

However, no calculation of diluted earnings per share for the year ended 31 December 2017 was required for GL-W4 and convertible debentures since the effect of diluted earnings per share is antidilutive.

### 42. Segment information

Operating segment information is reported in a manner consistent with the internal reports that are regularly reviewed by the chief operating decision maker in order to make decisions about the allocation of resources to the segment and assess its performance. The chief operating decision maker has been identified as the Board of Directors.

For management purposes, the Company and its subsidiaries are organised into business units based on their services and have five reportable segments as follows:

- Hire purchase and Asset-backed loan services.
- Financing to corporates and investment holding.
- Business management and consulting service.
- Microfinance service.
- Consumer finance service under joint financing arrangements.

No operating segments have been aggregated to form the above reportable operating segments.

The chief operating decision maker monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and assessing performance. Segment performance is measured based on operating profit or loss, total assets and total liabilities and on a basis consistent with that uses to operating profit or loss and total assets in the financial statements.

The basis of accounting for any transactions between reportable segments is consistent with that for third party transactions.

The following tables present revenue and profit, total assets and total liabilities information regarding the Company and its subsidiaries' operating segments for the year ended 31 December 2017 and 2016, respectively.

			For the year en	ded 31 Decembe	r 2017 (restated)	(01110	. mousana bant,
			-		Consumer		
	Hire	Financing to	Business		finance		
	Purchase	corporates	management		service under		
	and Asset-	and	and		joint		
	backed loan	investment	consulting	Microfinance	financing	Item not	
	services	holding	services	service	arrangements	allocated	Consolidated
Revenues						,	
External customer	2,436,543	201,711	37,494	56,605	56,429	-	2,788,782
Other income	113,779	47,299	8,072	10,256	10,174	-	189,580
Inter segment revenue	780,835	31,060	24,535	-	-	-	836,430
Total revenues	3,331,157	280,070	70,101	66,861	66,603	-	3,814,792
Adjustments and eliminations	(780,835)	(31,060)	(24,535)	-	-	-	(836,430)
Total revenues, net	2,550,322	249,010	45,566	66,861	66,603		2,978,362
Services and administrative							
expenses	(911,995)	(97,340)	(21,582)	(22,638)	(91,396)	-	(1,144,951)
Bad debts and doubtful accounts	(317,727)	-	-	(3,293)	(2,016)	-	(323,036)
Cost of sales	(757)	-	-	-	-	-	(757)
Expense allowance on							
disputed loans	-	(603,176)	-	-	-	-	(603,176)
Expense allowance on loan and							
interest receivables	-	(956,641)	-	-	-	-	(956,641)
Loss on disposals of foreclosed							
assets	(245,351)	-	-	-	-	-	(245,351)
Expense allowance on other							
receivables	(208,884)	-	-	-	-	-	(208,884)
Expense allowance on other							
current assets	(38,825)	-	-	-	-	-	(38,825)
Expense allowance on investment							
loss in associate	-	(582,085)	-	-	-	-	(582,085)
Expense allowance on							
exclusive right	(55,937)	-	-	-	-	-	(55,937)
Share of profit from investment in							
associate	-	-	-	-	-	171,951	171,951
Financial cost	-	-	-	-	-	(445,347)	(445,347)
Income tax expense						(152,373)	(152,373)
Segment profit (loss)	770,846	(1,990,232)	23,984	40,930	(26,809)	(425,769)	(1,607,050)
Segment total assets							
Additions to non-current							
assets other than financial							
instruments and							
deferred tax assets	59,059	-	2,001	5,701	-	39,778	96,106
	,		-,	-,		,	,

(Unit: Thousand Baht)

	For the year ended 31 December 2016 (restated)						
	Hire Purchase and Asset- backed loan services	Financing to corporates and investment Holding	Business management and consulting services	Consumer finance service under joint financing arrangements	Item not Allocated	Consolidated	
Revenues							
External customer	2,282,233	251,081	63,062	3,175	-	2,599,551	
Other income	73,659	(1,869)	2,423	14,601	-	88,814	
Inter segment revenue	418,408	223,744	14,427	(323)	-	656,256	
Total revenues	2,774,300	472,956	79,912	17,453	-	3,344,621	
Adjustments and eliminations	(418,408)	(223,744)	(14,427)	323	-	(656,256)	
Total revenues, net	2,355,892	249,212	65,485	17,776	-	2,688,365	
Services and administrative							
Expenses	(798,110)	(63,695)	-	(25,571)	-	(887,376)	
Bad debts and doubtful accounts	(313,270)	-	-	-	-	(313,270)	
Loss on disposals of foreclosed							
Assets	(232,251)	-	-	-	-	(232,251)	
Share of profit from investment in							
associate	-	-	-	-	48,355	48,355	
Financial cost	-	-	-	-	(272,749)	(272,749)	
Income tax expense					(202,033)	(202,033)	
Segment profit (loss)	1,012,261	185,517	65,485	(7,795)	(426,427)	829,041	
Segment total assets							
Additions to non-current							
assets other than financial							
instruments and							
deferred tax assets	68,372	-	-	-	5,771	74,143	

# **Geographic information**

Revenue from external customers is based on locations of the customers and includes only the Company and its subsidiaries.

(Unit: Thousand Baht)

	2017	2016	
Revenue from external customers			
Thailand	1,766,544	1,608,594	
Cambodia	693,625	654,016	
Singapore (restated)	225,744	263,327*	
Cyprus (restated)	7,966	(22,882)*	
Luxembourg	7,012	9,605	
Laos	96,806	93,375	
Indonesia	79,482	19,268	
Myanmar	80,774	-	
Japan	20,409	63,062	
Total	2,978,362	2,688,365	

<sup>\*</sup>The Company has amended the financial statements for the year 2016 retroactively whereby it has not recognized interest income from Singapore and Cyprus borrowers as revenue. Because the effects of adjustments for the year 2015 for Singapore and Cyprus borrowers were only Baht 11 million and Baht 23 million, respectively, which was regarded by the Company as immaterial. The Company has included the amendment the effect of 2015 revenue to 2016 revenue. This amendment resulted in negative balance for revenue from Cyprus borrowers.

# Non-current assets (other than financial

instruments, deferred tax assets and investment

in associate)

Thailand	155,139	120,510
Cambodia	35,785	106,268
Singapore	36,958	35,335
Laos	1,404	2,785
Indonesia	15,547	5,570
Myanmar	6,688	
Total	251,521	270,468

#### **Major customers**

For the year 2017 and 2016, the Company and its subsidiaries have no major customer with revenue of 10% or more of an entity's revenues.

#### 43. Provident fund

The Company and employees have jointly established a provident fund in accordance with the Provident Fund Act B.E. 2530. The Company contributed to the fund monthly at the rate of 0% - 5% of basic salary and employees contributed at the rate of 0% - 15% of basic salary. The fund, which is managed by Ayudhya Fund Management Company Limited, will be paid to employees upon termination in accordance with the fund rules. During the years 2017 and 2016, the Company contributed Baht 9.2 million and Baht 8.1 million, respectively to the fund.

#### 44. Commitments

#### 44.1 Capital commitments

As at 31 December 2017, the Company had capital commitments of approximately USD 0.02 million, relating to the purchase of software licenses and Baht 0.4 million, relating to the building improvement and lease area (2016: Baht 0.01 million).

# 44.2 Operating lease commitments

The Company and its subsidiaries have entered into several lease agreements in respect of the lease of land and office building space. The terms of the agreements are generally between 1 and 5 years.

Future minimum lease payments required under these non-cancellable operating leases contracts were as follows.

	Consolidated financial statement				
	2017		2016		
	Payable				
	In up to In over 1 and		In up to	In over 1 and	
	1 year	up to 5 years	1 year	up to 5 years	
Thousand Baht	20,178	15,616	15,280	13,705	
Thousand USD	114	411	157	36	
Thousand IDR	811,087	2,943,360	1,216,631	1,216,631	
Thousand SGD	126	-	-	-	
	Separate financial statement				
	2017		2016		
	Payable				
	In up to	In over 1 and	In up to	In over 1 and	
	1 year	up to 5 years	1 year	up to 5 years	
Thousand Baht	9,185	8,117	6,851	2,802	

### 44.3 Service commitments

As at 31 December 2017, the Company is required to pay fees of USD 0.01 million, JPY 0.6 million and Baht 0.2 million per month to individuals who are employees of related party, for consultancy relating to overseas investment (2016: USD 0.02 million, JPY 0.6 million and Baht 0.4 million per month) and financial service consulting fees Baht 12.15 million (2016: Baht 1.14 million).

#### 44.4 Guarantees

- 1) As at 31 December 2017, the Company has letters of guarantee for short term loans of its subsidiaries in term of Standby Letter of Credit issued by banks amounting to USD 4.0 million (2016: USD 4.0 million and Baht 36.6 million).
- 2) As at 31 December 2017, there were outstanding bank guarantees of approximately Baht 975.3 million (2016: Baht 1,275.3 million) issued by banks on behalf of the Company in respect of certain performance bonds as required in the normal course of business. These included letters of guarantee amounting to Baht 975.0 million (2016: Baht 1,275.0 million) to guarantee debentures and Baht 0.3 million (2016: Baht 0.3 million) to guarantee electricity use and use of post services.

### 44.5 Exclusive Referral Agreement

On 26 June 2017, GLF entered into a 3-year Exclusive Referral Agreement (automatically renewed for a further two years unless both parties mutually agree in writing not to renew the agreement at least six months before the expiration date) with a company which is a distributor of Honda motorcycles in Cambodia. The agreement grants GLF the right to act as the exclusive finance agent to arrange hire purchase finance for Honda brand motorcycles. GLF is required to pay a fee at a rate of 3.6% of the finance amount provided to each customer who purchase a motorcycle.

## 45. Fair value hierarchy

As at 31 December 2017 and 2016, the Company and its subsidiaries had assets and liabilities that were disclosed at fair value using different levels of inputs as follows:

(Unit: Million Baht)

	Consolidated financial statements  As at 31 December 2017 (restated)				
	Level 1	Level 2	Level 3		
Liabilities measured at fair value					
Derivatives					
Interest rate swap contracts	-	(1)	-		
Assets for which fair value are disclosed					
Long-term portion of loans and interest receivables	-	-	40		
Investment in associates	-	-	3,564*		
Other long-term investments					
Investments in held-to-maturity debt securities	-	-	186		
Investments in other companies	-	65	435		
Liabilities for which fair value are disclosed					
Debentures	-	1,547	-		
Convertible debentures	-	7,427	-		

<sup>\*</sup> This value was calculated based on the financial advisor, using the discount cash flow model as disclosed in Note 19.3.

(Unit: Million Baht)

	Consolidated financial statements				
	As at 31 December 2016 (restated)				
	Level 1	Level 2	Level 3		
Assets for which fair value are disclosed					
Long-term portion of disputed loans	-	-	1,381		
Long-term portion of loans and interest receivables	-	-	1,895		
Investment in associates	-	-	2,170*		
Other long-term investments	-	62	414		
Liabilities for which fair value are disclosed					
Debentures	-	1,566	-		
Convertible debentures	-	4,862	-		
Derivatives					
Interest rate swap contracts	-	(1)	-		

<sup>\*</sup> This value was calculated based on the financial advisor, using the residual income approach as disclosed in Note 19.3.

(Unit: Million Baht)

As at 31 December 2017						
1	Level 2	Level 3	Total			

Separate financial statements

Level 1 Liabilities for which fair value are disclosed Debentures 1,547 1,547 Convertible debentures 7,427 7,427

(Unit: Million Baht)

		Separate financial statements							
		As at 31 December 2016							
	Level 1	Level 2	Level 3	Total					
Liabilities for which fair value ar	Liabilities for which fair value are disclosed								
Debentures	-	1,566	-	1,566					
Convertible debentures	-	4,862	-	4,862					

#### Financial instruments

## 46.1 Financial risk management

The Company's financial instruments, as defined under Thai Accounting Standard No.107 "Financial Instruments: Disclosure and Presentations", principally comprise cash and cash equivalents, short-term investment, hire purchase and installment sales receivables, asset-backed loan receivables, microfinance receivables, consumer finance receivables under joint financing, loans receivables, pledged fixed deposit at financial institution, other receivables, other long term investments, deposits, bank overdraft and short-term loans from financial institutions, Trade and other payables, deposits from customers, short-term loan, long-term loan, debentures, convertible debentures and derivatives liability. The financial risks associated with these financial instruments and how they are managed is described below.

### Credit risk

The Company is exposed to credit risk primarily with respect to hire purchase and installment sales receivables, asset-backed loan receivables and loans receivables. The Company manages the risk by adopting appropriate credit control policies and procedures and therefore does not expect to incur material financial losses. In addition, the Company and its subsidiaries do not have high concentration of credit risk since it has a large customer base. The maximum exposure to credit risk is limited to the carrying amounts of hire purchase and installment sales receivables, asset-backed loan receivables and loans receivables as stated in the statement of financial position.

#### Interest rate risk

The Company and its subsidiaries' exposure to interest rate risk relates primarily to its deposits with financial institutions, hire purchase and installment sales receivables, asset-backed loan receivables, loans receivables, pledged fixed deposit at financial institution, bank overdraft and short-term loans from financial institutions, short-term loan, long-term loan, debentures and convertible debentures. Most of the Company's financial assets and liabilities bear floating interest rates or fixed interest rates which are close to the market rate. The Company and its subsidiaries mitigates the risk by ensuring that the majority of its borrowings are at fixed interest rates and uses derivative financial instrument, principally interest rate swaps, to manage exposure to fluctuations in interest rates on borrowings.

As at 31 December 2017 and 2016, significant financial assets and liabilities classified by type of interest rates are summarised in the table below, with those financial assets and liabilities that carry fixed interest rates further classified based on the maturity date, or the repricing date if this occurs before the maturity date.

(Unit: Million Baht)

	Consolidated financial statements as at 31 December 2017					
	Fixed interest rates Non-					
	Within	1 - 5	Floating	interest		
	1 year	years	interest rate	bearing	Total	
Financial assets						
Cash and cash equivalent	1,797.45	-	286.10	996.35	3,079.90	
Short-term investment	47.80	-	-	-	47.80	
Hire purchase and installment						
sales receivables, net	3,194.77	3,358.40	-	-	6,553.17	
Asset - backed loan receivables - net	269.59	76.82	-	-	346.41	
Microfinance receivables	378.43	39.53	-	-	417.96	
Consumer finance receivables under						
joint financing	14.08	42.51	-	-	56.59	
Loan and interest receivables						
<ul><li>as restated</li></ul>	0.55	40.84	-	-	41.39	
Other receivables	-	-	-	82.41	82.41	
Deposits at bank with restrictions	-	11.65	-	-	11.65	
Other long-term investments	-	192.72	-	478.28	671.00	
Deposits				38.21	38.21	
	5,702.67	3,762.47	286.10	1,595.25	11,346.49	

				(Unit:	Million Baht)
	Consolida	ated financia	al statements as	at 31 Dece	mber 2017
	Fixed inter	est rates		Non-	
	Within	1 - 5	Floating	interest	
	1 year	years	interest rate	bearing	Total
Financial liabilities					
Bank overdrafts and short-term loans					
from financial institutions	65.24	-	-	-	65.24
Trade and other payables	-	-	-	280.40	280.40
Deposit from customer	-	22.91	-	-	22.91
Derivatives liability	0.61	-	-	-	0.61
Long-term loans	102.76	19.49	-	-	122.25
Debenture	-	1,469.59	-	-	1,469.59
Convertible debenture	-	6,473.46	-	_	6,473.46
	168.61	7,985.45		280.40	8,434.46
				41.3	NATION TO LO
	0 "			•	Million Baht)
			al statements as	at 31 Decei	mber 2016
	Fixed inter	est rates		Non-	
	Within	1 - 5	Floating	interest	
	1 year	years	interest rate	bearing	Total
Financial assets					
Cash and cash equivalent	465.80	-	239.47	1,845.95	2,551.22
Hire purchase and installment					
sales receivables, net	3,142.21	3,153.72	-	-	6,295.93
Asset - backed loan receivables - net	226.27	55.48	-	-	281.75
Disputed loans – as restated	-	1,815.81	-	-	1,815.81
Loan and interest receivables					
<ul><li>as restated</li></ul>	767.50	938.61	-	-	1,706.11
Other receivables	-	-	-	186.25	186.25
Deposits at bank with restrictions	0.33				0.33
	4,602.11	5,963.62	239.47	2,032.20	12,837.40
Financial liabilities					
Bank overdrafts and short-term loans					
from financial institutions	504.18	-	52.08	-	556.26
Trade and other payables	-	-	-	228.14	228.14
Short-term loans from and interest					
payable to related party	4.40	-	-	-	4.40
Long-term loans	585.74	212.39	-	-	798.13
Debenture	499.13	1,453.09	-	-	1,952.22
Convertible debenture	-	4,506.29	-	-	4,506.29
Advance received for issuance of					
				405.00	405.00

1,593.45

6,171.77

convertible debentures

465.80

8,511.24

465.80

693.94

52.08

(Unit: Million Baht)

	Separate financial statements as at 31 December 2017					
	Fixed interest rates			Non-		
	Within	1 - 5	Floating	interest		
	1 year	years	interest rate	bearing	Total	
Financial assets						
Cash and cash equivalent	-	-	117.80	2.14	119.94	
Hire purchase and installment						
sales receivables, net	2,024.73	2,094.61	-	-	4,119.34	
Short-term loans to and interest						
receivable from subsidiary	165.55	-	-	-	165.55	
Other receivables	-	-	-	22.39	22.39	
Deposits at bank with restrictions	-	0.34	-	-	0.34	
Long-term loan to and interest						
receivables from subsidiary	-	5,345.59	-	-	5,345.59	
Deposit				2.50	2.50	
	2,190.28	7,440.54	117.80	27.03	9,775.65	
Financial liabilities						
Trade and other payables	-	-	-	261.72	261.72	
Long-term loans from subsidiary	40.00	-	-	-	40.00	
Debentures	-	1,469.59	-	-	1,469.59	
Convertible debenture		6,473.46			6,473.46	
	40.00	7,943.05		261.72	8,244.77	
				(Unit:	Million Baht)	
	Separ	ate financial	statements as	at 31 Decembe	er 2016	
	Fixed inte	rest rates		Non-		
	Within	1 - 5	Floating	interest		
	1 year	years	interest rate	bearing	Total	
Financial assets						
Cash and cash equivalent	465.8	-	1.62	1.30	468.72	
Hire purchase and installment						
sales receivables, net	1,946.22	1,797.54	-	-	3,743.76	
Short-term loans to and interest						
receivable from subsidiary	5,198.25	-	-	-	5,198.25	
Other receivables	-	-	-	34.42	34.42	
Deposits at bank with restrictions	0.33				0.33	

7,610.60

1,797.54

1.62

9,445.48

35.72

(Unit: Million Baht)

Separate financia	statements as at 3°	1 December 2016	
ad interest rates		\ 1	

	Fixed interest rates			Non-	_
	Within	1 - 5	Floating	interest	
	1 year	years	interest rate	bearing	Total
Financial liabilities					
Bank overdrafts and short-term					
loans from financial institutions	396.69	-	52.08	-	448.77
Trade and other payables	-	-	-	198.97	198.97
Short-term loans from related party	130.00	-	-	-	130.00
Long-term loans from subsidiary	53.30	-	-	-	53.30
Long-term loans	-	-	577.13	-	577.13
Debentures	499.13	1,453.09	-	-	1,952.22
Convertible debenture	-	4,506.29	-	-	4,506.29
Advance received for issuance of					
convertible debentures				465.80	465.80
	1,079.12	5,959.38	629.21	664.77	8,332.48

# Foreign currency risk

The Company's exposure to foreign currency risk arises mainly from trading transactions and borrowings that are denominated in foreign currencies.

As at 31 December 2017 and 2016, the balances of financial assets and liabilities denominated in foreign currencies are summarised below.

	Cons	solidated fina	ncial statem	nents	Separate financial statements					
					Financia	l assets				
	Financia	al assets	Financial	l liabilities	as	at	Financial	liabilities	Average e	xchange rate as at
Foreign	as at 31 l	December	as at 31 [	December	31 Dec	ember	as at 31 [	December	31	December
currency	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
	(Million)	(Million)	(Million)	(Million)	(Million)	(Million)	(Million)	(Million)	(Baht per 1 fe	oreign currency unit)
USD	1.16	13.06	201.95	145.71	166.83	62.75	205.26	145.77	32.6809	35.8307
SGD	0.16	0.05	0.07	-	-	-	-	-	24.4503	24.8010
LKR	44.15	332.10	-	-	-	-	-	-	0.21305	0.2392
KHR	243.58	5.06	-	-	-	-	-	-	0.00805	0.00885
THB	23.00	65.83	41.95	67.96	-	-	-	-	1	1
LAK	-	-	-	-	18.13	-	145.49	-	0.0039	0.0044
IDR	-	-	-	-	-	-	105.11	-	0.0024	0.0027
JPY	0.10	-	-	-	-	-	-	-	0.2898	0.3080

## 46.2 Fair values of financial instruments

The fair values of the Company and its subsidiaries' financial instruments are estimated to approximately the amounts presented in the statements of financial position, except for the following:

(Unit: Million Baht)

### Consolidated financial statements

	20	17	2016		
	Carrying		Carrying		
	value	Fair value*	value	Fair value*	
Financial assets					
Long-term portion of disputed	-	-	1,816	1,381	
loans – as restated					
Long-term portion of loans and					
interest receivables – as restated	41	40	939	1,895	
Other long-term investments					
Investments in held-to-maturity					
debt securities	193	186	-	-	
Investments in other companies	478	500	476	476	
Financial liabilities					
Long-term portion of debentures	1,470	1,547	1,453	1,566	
Convertible debentures	6,473	7,427	4,506	4,862	

<sup>\*</sup> The fair value are calculated by using average buying and selling rate to convert the fair value as at 29 December 2017 and 30 December 2016

(Unit: Million Baht)

## Separate financial statements

	20	17	2016		
	Carrying		Carrying		
	value	Fair value	value	Fair value	
Financial liabilities					
Long-term portion of debentures	1,470	1,547	1,453	1,566	
Convertible debentures	6,473	7,427	4,506	4,862	

The estimated fair value of the derivatives is as follows:

(Unit: Million Baht)

	Consolidated financial statements		Separate financial statements		
	2017	2016	2017	2016	
	Fair value Fair value		Fair value	Fair value	
	Gain (loss)	Gain (loss)	Gain (loss)	Gain (loss)	
Financial derivatives					
Interest rate swap contracts	(1)	(1)	-	-	

The methods and assumptions used by the Company and its subsidiaries in estimating the fair value of financial instruments are as follows:

- a) For financial assets and liabilities which have short-term maturity, including cash and cash equivalents, short-term loans to, other receivables, trade and other payables, and short-term loans from, their carrying amounts in the statement of financial position approximate their fair value.
- b) For hire purchase and installment sales receivables and asset-backed loan receivables, fair value is stated net of unearned hire purchase interest income and allowance for doubtful accounts.
- c) For loan receivables, their fair value is estimated by discounting expected future cash flow by the current market interest rate of the loans with similar terms and conditions.
- d) For non-marketable securities, their fair value is estimated by discounting expected future cash flow by capital assets pricing model.
- e) For long-term loans carrying interest approximate to the market rate, their carrying amounts in the statements of financial position approximate their fair value.
- f) For fixed rate debentures and convertible debentures, their fair value is estimated by discounting expected future cash flow by the current market interest rate of the bonds with similar terms and conditions.
- g) For derivatives, their fair value has been determined by using a discounted future cash flow model and a valuation model technique. Most of the inputs used for the valuation are observable in the relevant market, such as interest rate yield curves and commodity price yield curves.

### 47. Capital management

The primary objective of the Company's capital management is to ensure that it has appropriate capital structure in order to support its business and maximise shareholder value. As at 31 December 2017, the Group's debt-to-equity ratio was 1.51:1 (2016: 1.06:1) and the Company's was 1.57:1 (2016: 1.14:1).

## 48. Clarification on Legal proceeding

At the beginning of January 2018, J Trust Asia Pte. Ltd. ("JTA"), a limited company registered in Singapore, has taken legal actions in Thailand and in Singapore against the Company by filing a civil complaint and filing a petition for rehabilitation of the Company as per the following details:

### 48.1 Litigations in Thailand

### 1) Civil Case

On 9 January 2018, JTA filed a complaint against the Company, its former executive director and three of its current directors as defendants with the Civil Court, being a civil black case number Por. 83/2561 and the Civil Court scheduled for the first court hearing (i.e. hearing for settlement of issues at dispute) to be on 23 April 2018.

The Company has received a court's summon and copy of the complaint from the Civil Court by posting at registered address of the Company on 11 February 2018. In this regard, the Company has already appointed a lawyer to represent the Company in defending this case.

Pursuant to JTA's complaint (which was amended on 17 January 2018), JTA alleged that the Company and the other defendants jointly conducted fraudulent acts against JTA in relation to the Company's financial status and business profits in order to incentivize JTA to invest in the Company. As a result, legal transactions entered into between JTA and the Company regarding such investments were conducted via declaration of intention as a result of such fraudulent acts or mistake to an essential element regarding the Company's financial status and business profits, and, thus, such legal transactions became voidable. JTA has declared its intention to avoid all transactions concerning investments in the Company and demanded for return of the investments. In addition, JTA alleged that the Company and the other defendants also jointly conducted a wrongful act against JTA. Relying on the aforementioned allegations, JTA filed the complaint demanding the Company and the other defendants to jointly or severally compensate for damages to JTA. The claim amount of this case calculated into THB is an amount of THB 8,020,132,483.88.

Pursuant to the fact that JTA filed the petition for rehabilitation and the Central Bankruptcy Court has accepted the petition for rehabilitation for its consideration on 11 January 2018, the automatic stay is applicable to the Company. This matter will be further discussed in the part of rehabilitation case. By effects of the automatic stay, proceedings in the civil case only in the part against the Company will be temporarily suspended, unless the Central Bankruptcy Court will issue its order otherwise. As the Civil Court deems appropriate, the Civil Court may consider temporary ordering striking the civil case only in the part against the Company out of the Civil Court's case list or may consider ordering postponing the first court hearing and scheduling for new court hearings periodically. These are in order to allow time until the Central Bankruptcy Court renders its order in the rehabilitation case.

An issue of whether the case against the other defendants will be temporarily suspended depends on whether the other defendants request for the Civil Court to suspend the case in the part against them and on the Civil Court's discretion in its consideration on such requests.

#### 2) Rehabilitation Case

On 10 January 2018, JTA filed the petition for rehabilitation of the Company (the "Petition for Rehabilitation") with the Central Bankruptcy Court, being a black case number For. 1/2561, and the Central Bankruptcy Court accepted the Petition for Rehabilitation for its consideration on 11 January 2018. In this regard, the Central Bankruptcy Court scheduled a hearing date for inquiring of the Petition for Rehabilitation to be on 19 March 2018.

The Company has received a court's summon and copy of the Petition for Rehabilitation from the Central Bankruptcy Court. In this regard, the Company has already appointed a lawyer to represent the Company in defending this case. The Company and other creditors of the Company that disagree with the request for the rehabilitation of the Company are entitled to file an objection with the Central Bankruptcy Court by 15 March 2018.

Pursuant to the Petition for Rehabilitation, JTA alleged that JTA was a creditor of the Company for monetary debt incurred due to the avoidance of investment agreements and purchase of convertible debentures in an amount of USD 180,000,000, which could be approximately converted into THB 5,831,298,000, and alleged that the Company was currently in a state of insolvency. However, after consideration by JTA on relevant factors, there were appropriate reasons for the Company to enter into rehabilitation process and there were prospects for rehabilitation of the Company. Therefore, JTA requested the Central Bankruptcy Court to order for the rehabilitation of the Company, and JTA nominated PCL Planner Co., Ltd. as a preparer of the Company's rehabilitation plan.

The Company anticipated that the proceedings in this case from the date of the inquiring of the Petition for Rehabilitation (i.e. 19 March 2018) until the date the Central Bankruptcy Court issues an order in relation to the Petition for Rehabilitation may take at least three to four months. The aforementioned period might alter depending on fixing the dates for presentation of witness and evidence of relevant parties.

After the Central Bankruptcy Court issued an order accepting the Petition for Rehabilitation for its consideration, an automatic stay became applicable to the Company onwards until the Central Bankruptcy Court issues any order prescribed in Section 90/12 of the Bankruptcy Act B.E. 2483. However, the automatic stay does not have the effect of ceasing the business operation of the Company. Thus, the Company can continue its business and conduct any action necessary for its ordinary course of business of the Company.

The significant legal effects of the automatic stay are that, during the period where the automatic stay is being applied, all creditors of the Company will be barred from initiating civil lawsuits in relation to the Company's assets and submitting a statement of claim to arbitrators (for all debts incurred prior to the date the Central Bankruptcy Court issues an order approving the rehabilitation plan). In case where there is any civil case pending consideration by the court or any dispute pending consideration by the arbitrators, those proceedings will be temporarily suspended, unless the Central Bankruptcy Court will issue its order otherwise. Furthermore, the Company is also prohibited from disposing, distributing, transferring, granting a lease, making repayment of debt, creating debts, or performing any action having the effect of creating any encumbrance over its properties, except that such action is necessary for the continuance of normal operation of its business, or that the Central Bankruptcy Court allows for the Company to perform such action on a case by case basis. The aforementioned is in accordance with Section 90/12 (4) and (9) of the Bankruptcy Act B.E. 2483.

In addition, on 16 February 2018, the Company submitted a petition requesting for entering into transaction to the Court for protection of the interests of the investors and shareholders, where the impacts thereof have been considered, and the Court granted the Company permission to repay interest under debentures issued by the Company pursuant to the existing terms and conditions, including execution of relevant documents in relation to such matters whereby those actions are deemed necessary for management of the Company's funds for the continuation of the Company's business operation without Court's approval.

In case where the Central Bankruptcy Court issues its order dismissing the Petition for Rehabilitation, the Company will no longer be subject to the automatic stay and be entitled to enter into any transaction without any condition or limitation.

## 48.2 Litigation in Singapore

### 1) Legal Proceedings Initiated in Singapore

JTA commenced legal proceedings in the Singapore court against Group Lease Holdings Pte. Ltd. ("GLH"), a wholly-owned subsidiary of the Company registered in Singapore, and a former executive director of the Company, on 22 December 2017. JTA·s primary claim is that GLH, had acted in conspiracy with other defendants to injure JTA by inducing them to invest in the Company when the Company·s financial position was in fact poorer than represented. Currently, GLH is waiting for the fix schedule from the court.

In this regard, JTA applied for and obtained on 26 December 2017 an *ex parte* interim injunction order restraining GLH (and the former executive director) from dealing with or disposing of its assets in Singapore up to the value of USD 180,000,000 (save allowances for ordinary living and business expenses, and legal fees).

GLH vigorously denies JTA·s claims, and has duly engaged lawyers in Singapore to defend against these allegations. Among others, GLH applied to set aside and discharge the *ex parte* interim injunction order.

On 23 February 2018, the High Court granted the GLH's setting aside application and discharged the *ex parte* interim injunction order. Therefore, GLH is no longer under any restraints in relation to the use and/or dealings with its assets in Singapore.

As discussed in notes 48.1 and 48.2, the Group is aware of the importance of the above situation above and, together with the Group's legal advisors, has considered the likelihood that there has been any breach of covenants or event of default provisions stipulated in any credit facilities agreement with financial institutions and the debenture agreement, including notice to terminate the financial agreement citing cancelation of voidable transactions and demanded immediate repayment and damages, filed a civil case with the civil court against the Company. Management and the legal advisors of the Group believe that the Company is not in breach of any conditions of the agreements with the creditors and has not violated any laws as claimed.

## 49. Summary of Significant Adjustments

On 8 November 2017, the Board of Directors. Meeting of the Company passed a resolution to approve significant adjustment to setting up provisions for all receivables outstanding as of 31 December 2017 related to the Cyprus and Singapore Ioan borrowers.

The adjustment referred to above is to express an intention of the board of directors of the Company to cooperate with the SEC in eliminating doubt in regard to the loans and interest outstanding and for the benefits of investors in their consideration of the Company's status and to demonstrate transparency and good governance in the Company's operations.

In addition, the Board of Director's Meeting considered and agreed with the opinion of the Group's legal advisories on likelihoods of breach of any covenants or event of default provisions stipulated in any credit facilities agreement with financial institution and debenture agreement including demands and claims as discussed in Note 48. Based on the review, the Group maintained that if did not breach any conditions of such agreements with the creditors and the demands and claims were without merits.

On 13 November 2017, the Board of Directors, Meeting of the Company passed a resolution to approve significant adjustments as follows:

- 1) Setting up an allowance for investments loss in an associated company in the consolidated financial statements (refer to note 19 Investment in associate),
- 2) Setting up an allowance for investment loss in GLH on separate financial statements (refer to note 18 Investment in subsidiaries) and
- 3) Setting up an allowance related transaction with former executive director which including the exclusive right between GLF and APFG in the consolidated financial statements (refer to note 7 Related party transactions).

The adjustment referred to in item 3 is to express an intention of the board of directors to demonstrate transparency in relation to issues involving the former executive director and integrity to investors which will benefit the investors in their consideration of the Company's status. The amounts of adjustments affecting the statements of comprehensive income are summarised below.

			(Unit: Thousand Baht)
	Consolidated		Separate
	financial statements		financial statements
	(Thousand (Equivalent to		(Thousand
	USD)	Thousand	Baht)
		Baht)	
Statements of comprehensive income			
Profit or loss:			
Expense allowance on investment loss in subsidiary	-	-	2,426,818
Expense allowance on disputed loans – as restated	18,076	603,176	-
Expense allowance on loan and interest receivables			
- as restated	28,669	956,641	-
Expense allowance on investment loss in associated	17,142	582,085	-
Expense allowance on other receivables	6,064	202,348	-
Expense allowance on exclusive right	1,676	55,937	-
Expense allowance on other current assets	1,164	38,825	-

As discussed in Note 7 on related party transactions with former executive director, the details of all provisioned items are listed in the table below.

		(Unit: Thousand B		
	Consoli	dated	Separate	
	financial sta	atements	financial statements	
	2017 2016		2017	2016
Allowance for doubtful accounts - Other	receivables			
Related parties				
Director of and subsidiaries	7,838	-	-	-
A.P.F. Group Co., Ltd.	4,363	-	-	-
Engine Holdings Asia Pte. Ltd.	492	-	-	-
Asia Partnership Fund Pte., Ltd.	12	-	-	-
Cambodian People Micro Insurance PLC.	3,259	-	-	-
APF Trading Plc.	183,362	-	-	-
Showa Holdings Co., Ltd.	(1,157)	<u>-</u> _		-
Total	198,169	-	-	-

(Unit: Thousand Baht) Consolidated Separate financial statements financial statements 2017 2017 2016 2016 Allowance for other current assets loss Related party APF Trading Plc. 38,025 Total 38,025 Allowance for exclusive right loss Related party A.P.F. Group Co., Ltd. 54,785 Total 54,785

## 50. Correction of accounting errors and reclassification of transactions

The Company's financial statements for the years ended 31 December 2017 and 2016 have been prepared and issued on 28 February 2018 and 28 February 2017, respectively.

On 19 October 2017, the Company received a request from the SEC to revise/correct its financial statements, Annual Registration Statement (Form 56-1) and Annual Report (Form 56-2) in response to the criminal complaint filed by the SEC to the Department of Special Investigation (DSI) on 16 October 2017 against former executive director, in relation to allegations of fraud, misappropriation of the company's assets and falsifying account records by executing concealed transactions through several associated companies abroad to exaggerate the company's operating results. The SEC claimed that the recording of such transactions in the Company's accounts resulted in the Company's financial statements being inaccurate, rendering the Company in breach of Section 56 and/or 312 of the Securities and Exchange Act if they do not rectify their financial statements promptly.

Hence, although the Company could not find any evidence showing any abnormality of the loans, the Company resolved to revise its financial statements as requested by the SEC.

These Financial Statements and Notes have been revised with the provisions set forth in TAS 8. Specifically, given the timeline set out above, the Company has applied TAS 8.42 by revising the material prior period errors in the set of Financial Statements as at 31 December 2017. Furthermore, the Company has also restated the comparative amounts for prior periods to present fairly the cumulative effect of the error restatement.

The cumulative effects of financial statements for the years ended 31 December 2017 and 2016, presented herewith for comparative purposes, are as follows:

(Unit: Thousand Baht)					
	Consolidated financial statements				
	31 December 2017				
		Reclassified	Restated		
	As previously	Increase	Increase		
	reported	(Decrease)	(Decrease)	As restated	
Statement of financial position					
Current assets					
Current portion of loans and interest receivables	1,912,885	(975,405)	-	937,480	
Allowance for loan and interest receivables	(1,912,336)	975,405	-	(936,931)	
Current portion of loans and					
interest receivables - net	549	-	-	549	
Current portion of disputed loans	-	975,405	(384,657)	590,748	
Allowance for disputed loans	-	(975,405)	384,657	(590,748)	
Current portion of disputed loans - net	-	-	-	-	
Non-current assets					
Long-term portion of loans and					
interest receivables	40,840	-	-	40,840	
Allowance for loan and interest receivables	-	-	-	-	
Long-term portion of loans and interest					
receivables - net	40,840	-	-	40,840	
Long-term portion of disputed loans	-	-	-	-	
Allowance for disputed loans	-	-	-	-	
Long-term portion of disputed loans - net	-	-	-	-	
Shareholders' equity					
Unappropriated retained earnings (deficit)	(126,109)	-	(18,281)	(144,390)	
Other components of shareholders' equity	(321,411)	-	18,281	(303,130)	

Consolidated	financial	atatamanta
Consolidated	III Iai iciai	Statements

	31 December 2017			
	Reclassified Restated			
	As previously	Increase	Increase	
	reported	(Decrease)	(Decrease)	As restated
Statement of comprehensive income				
Profit or loss:				
Revenues				
Interest on loan receivables	378,962	-	(177,251)	201,711
Expenses				
Expense allowance on loan				
and interest receivables	(1,952,565)	995,924	-	(956,641)
Expense allowance on disputed loans	-	(995,924)	392,748	(603,176)
Loss for the year	(1,822,548)	-	215,497	(1,607,051)
Other comprehensive income:				
Exchange differences on translation of				
financial statements in foreign currency				
- net of income tax	(549,330)	-	21,302	(528,028)
Other comprehensive income for the year	(632,609)	-	21,302	(611,307)
Profit (loss) attributable to:				
Equity holders of the Company	(1,818,708)	-	215,497	(1,603,211)
Total comprehensive income attributable to:				
Equity holders of the Company	(2,443,528)	-	236,799	(2,206,729)
Earnings per share (Baht):				
Basic earnings per share (loss)	(1.192)	-	0.141	(1.051)
Diluted earnings per share (loss)	(1.192)	-	0.141	(1.051)

(Unit: Thousand Bant)					
	Consolidated financial statements				
	31 December 2016				
	Reclassified Restated				
	As previously	Increase	Increase		
	reported	(Decrease)	(Decrease)	As restated	
Statement of financial position					
Current assets					
Current portion of loans and					
interest receivables	882,435	(114,939)	-	767,496	
Allowance for loan and interest receivables	-	-	-	-	
Current portion of loans and interest					
receivables - net	882,435	(114,939)	-	767,496	
Current portion of disputed loans	-	114,939	(114,939)	-	
Allowance for disputed loans	-	-	-	-	
Current portion of disputed loans - net	-	114,939	(114,939)	-	
Non-current assets					
Long-term portion of loans and interest	2,876,285	(1,937,675)	-	938,610	
receivables					
Allowance for loan and interest receivables	-	-	-	-	
Long-term portion of loans and interest					
receivables - net	2,876,285	(1,937,675)	_	938,610	
Long-term portion of disputed loans	-	1,937,675	(121,861)	1,815,814	
Allowance for disputed loans	-	-	-	-	
Long-term portion of disputed loans - net	-	1,937,675	(121,861)	1,815,814	
Shareholders' equity					

2,101,423

260,257

Unappropriated retained earnings

Other components of shareholders' equity

(233,778)

(3,021)

1,867,645

257,236

Consolidated	financial	statements
Consolidated	minanciai	Statements

	31 December 2016			
		Reclassified	Restated	
	As previously	Increase	Increase	
	reported	(Decrease)	(Decrease)	As restated
Statement of comprehensive income				
Profit or loss:				
Revenues				
Interest on loan receivables	484,859	-	(233,778)	251,081
Profit for the year	1,062,819	-	(233,778)	829,041
Other comprehensive income:				
Exchange differences on translation of financial				
statements in foreign currency				
- net of income tax	(28,549)	-	(3,021)	(31,570)
Other comprehensive income for the year	(20,211)	-	(3,021)	(23,232)
Profit attributable to:				
Equity holders of the Company	1,063,844	-	(233,778)	830,066
Total comprehensive income attributable to:				
Equity holders of the Company	1,043,000	-	(236,779)	806,201
Earnings per share (Baht):				
Basic earnings per share	0.697	-	(0.153)	0.544
Diluted earnings per share	0.692	-	(0.152)	0.540

The revision of these financial statements have been made only on the issue as raised by the SEC i.e. by reclassification of loans as alleged by the SEC and reversal of related interest income. There is no other revision and there is no update of any subsequent events previously disclosed or adjusted in the financial statements.

## 51. Approval of financial statements

The financial statements before restatement were authorised for issue by the Company's Board of Directors on 28 February 2018. These restated financial statements were authorised for issue by the Company's Board of Directors on 31 July 2018.