Group Lease Public Company Limited Review report and interim financial statements For the three-month periods ended 31 March 2012 and 2011

# **Independent Auditors' Report on Review of Interim Financial Information**

To the Shareholders of Group Lease Public Company Limited

I have reviewed the accompanying statement of financial position of Group Lease Public Company Limited as at 31 March 2012, and the related statements of comprehensive income, changes in shareholders' equity and cash flows for the three-month periods ended 31 March 2012 and 2011, as well as the condensed notes to the financial statements. Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34 *Interim Financial Reporting*. My responsibility is to express a conclusion on this interim financial information based on my reviews.

#### Scope of review

I conducted my reviews in accordance with Thai Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with auditing standards and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

#### Conclusion

Based on my reviews, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34 *Interim Financial Reporting*.

Statement of financial position as at 31 December 2011 for comparative purposes

I have previously audited the financial statements of Group Lease Public Company

Limited for the year ended 31 December 2011 in accordance with auditing standards, and

expressed an unqualified opinion on those statements under my report dated 13 February

2012. The statements of financial position as at 31 December 2011, as presented herein

for comparative purposes, formed an integral part of those financial statements. I have not

performed any other audit procedures subsequent to the date of the above report.

Pimjai Manitkajohnkit

Certified Public Accountant (Thailand) No. 4521

Ernst & Young Office Limited

Bangkok: 9 May 2012

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# Group Lease Public Company Limited Statements of financial position As at 31 March 2012 and 31 December 2011

(Unit: Thousand Baht)

	Note	31 March 2012	31 December 2011
		(Unaudited	(Audited)
		but reviewed)	
Assets			
Current assets			
Cash and cash equivalents	3	35,836	187,956
Current portion of hire purchase and			
installment sales receivables	4	1,055,499	676,415
Assets foreclosed	5	18,141	15,416
Short-term loan and interest receivable	6	13,229	-
Other current assets	7	59,034	54,476
Total current assets		1,181,739	934,263
Non-current assets			
Pledged fixed deposit at financial institution	8	311	307
Hire purchase and installment sales			
receivables - long-term portion	4	836,939	1,239,334
Property, plant and equipment	9	55,243	56,296
Deferred tax assets	10	66,161	65,509
Other non-current assets		37,161	37,043
Total non-current assets		995,815	1,398,489
Total assets		2,177,554	2,332,752

# Group Lease Public Company Limited Statements of financial position (continued) As at 31 March 2012 and 31 December 2011

(Unit: Thousand Baht)

	Note	31 March 2012	31 December 2011
		(Unaudited	(Audited)
		but reviewed)	
Liabilities and shareholders' equity			
Current liabilities			
Trade accounts payable		3,249	3,305
Current portion of long-term loans	12	591,413	694,953
Corporate income tax payable		62,834	46,019
Insurance premium payables		12,837	7,271
Accrued expenses		13,893	6,441
Other current liabilities		23,421	21,557
Total current liabilities		707,647	779,546
Non-current liabilities			
Long-term loans, net of current portion	12	93,147	189,367
Provision for long-term liabilities			
Reserve for long-term employee benefits		1,921	1,735
Cash guarantee for damage on hire purchase agreements		2,402	2,429
Deferred tax liabilities	10	11,167	10,198
Total non-current liabilities		108,637	203,729
Total liabilities		816,284	983,275

# Statements of financial position (continued)

# As at 31 March 2012 and 31 December 2011

		(Unit: Thousand B			
	Note	31 March 2012	31 December 2011		
		(Unaudited	(Audited)		
		but reviewed)			
Shareholders' equity					
Share capital	13				
Registered					
86,300,000 ordinary shares of Baht 5 each		431,500	431,500		
Issued and paid-up					
68,765,181 ordinary shares of Baht 5 each					
(31 December 2011: 62,321,196 ordinary shares					
of Baht 5 each)		343,826	311,606		
Share premium	13, 14	412,952	293,657		
Share subscription received in advance		-	149,501		
Warrants	13, 14	-	2,014		
Retained earnings					
Appropriated - statutory reserve		43,150	43,150		
Unappropriated		561,342	549,549		
Total shareholders' equity		1,361,270	1,349,477		
Total liabilities and shareholders' equity		2,177,554	2,332,752		
		0	0		
The accompanying notes are an integral part of the finan	icial statem	nents.			

Directors

# Statements of comprehensive income

# For the three-month periods ended 31 March 2012 and 2011

(Unit: Thousand Baht)

			(Onit. Thousand Dant)	
	<u>Note</u>	<u>2012</u>	<u>2011</u>	
Profit or loss				
Revenues				
Hire purchase interest and installment sales income		173,478	221,948	
Other income		19,839	20,426	
Total revenues		193,317	242,374	
Expenses		_		
Service and administrative expenses		52,565	41,844	
Bad debts and doubtful accounts		16,743	31,244	
Loss on disposals of foreclosed assets		38,294	36,537	
Total expenses	•	107,602	109,625	
Profit before finance cost and corporate	•			
income tax		85,715	132,749	
Finance cost		(12,760)	(19,183)	
Profit before corporate income tax	•	72,955	113,566	
Corporate income tax	10	(17,152)	(34,070)	
Profit for the period		55,803	79,496	
Other comprehensive income				
Other comprehensive income for the period		-	-	
Total comprehensive income for the period	:	55,803	79,496	
			(Unit: Baht)	
Earnings per share	15			
Basic earnings per share				
Profit for the period		0.81	1.41	
Weighted average number of ordinary shares (shares)	:	68,765,181	56,416,996	
Diluted earnings per share				
Profit for the period		0.81	1.38	
Weighted average number of ordinary shares (shares)	•	68,946,648	57,739,267	

# Statements of cash flows

# For the three-month periods ended 31 March 2012 and 2011

(Unit: Thousand Baht)

	2012	<u>2011</u>
Cash flows from operating activities		
Profit before tax	72,955	113,566
Adjustments to reconcile profit before tax to net cash		
provided by (paid from) operating activities		
Depreciation	1,923	2,068
Bad debts and doubtful accounts	16,743	31,244
Gain on sales of property, plant and equipment	-	(2,885)
Loss on disposals of assets foreclosed	38,294	36,537
Loss on diminution in value of assets foreclosed (reversal)	4,215	(3,361)
Unrealised exchange loss	538	-
Reserve for employee benefits	186	3,300
Interest income	(681)	-
Interest expenses	12,760	19,183
Profit from operating activities before changes in		_
operating assets and liabilities	146,933	199,652
Operating assets (increase) decrease		
Hire purchase and installment sales receivables	6,569	(35,470)
Assets foreclosed	(45,234)	(28,794)
Other current assets	(4,559)	2,500
Other non-current assets	(118)	(1,447)
Operating liabilities increase (decrease)		
Trade accounts payable	(56)	3,075
Insurance payables	5,566	(3,890)
Accrued expenses	7,523	(4,315)
Other current liabilities	1,864	(607)
Guarantee for damage from hire purchase agreements	(27)	(286)
Cash flows from operating activities	118,461	130,418
Cash paid for interest expenses	(12,831)	(19,402)
Cash paid for corporate income tax	-20	-61
Net cash flows from operating activities	105,610	110,955

# Statements of cash flows (continued)

# For the three-month periods ended 31 March 2012 and 2011

(Unit: Thousand Baht)

	<u>2012</u>	<u>2011</u>
Cash flows from investing activities		
Increase in pledged fixed deposits at financial institution	(4)	(38)
Increase in accounts receivable and loans to employees	-	(21)
Cash receipt from sales of equipment	-	4,222
Acquisitions of equipment	(870)	(1,987)
Cash paid for short-term loan	(15,873)	-
Cash receipt from short-term loan	2,534	-
Interest receipt	253	-
Net cash flows from (used in) investing activities	(13,960)	2,176
Cash flows from financing activities		_
Decrease in bank overdrafts and short-term		
loans from financial institutions	-	(39,474)
Cash receipt from long-term loans	-	175,000
Repayment of long-term loans	(199,760)	(248,466)
Dividend paid	(44,010)	-
Net cash flows used in financing activities	(243,770)	(112,940)
Net increase (decrease) in cash and cash equivalents	(152,120)	191
Cash and cash equivalents at beginning of period	187,956	868
Cash and cash equivalents at the end of period (Note 3)	35,836	1,059
	-	
Supplemental cash flows information		
Non-cash item		
Transfer of share subscription received in advance to		
share capital and share premium	149,501	-
Transfer of the expired warrants to share premium	2,014	-

**Group Lease Public Company Limited** 

## Statements of changes in shareholders' equity

# For the three-month periods ended 31 March 2012 and 2011

(Unit: Thousand Baht)

	Issued and		Share subcription				
	paid-up		received		Retained	d earnings	
	share capital	Share premium	in advance	Warrants	Appropriated	Unappropriated	Total
Balance as at 31 December 2010	282,085	192,189	-	4,377	43,150	488,759	1,010,560
Total comprehensive income for the period	-	-	-	-	-	79,496	79,496
Balance as at 31 March 2011	282,085	192,189	-	4,377	43,150	568,255	1,090,056
	044.000				40.450		
Balance as at 31 December 2011	311,606	293,657	149,501	2,014	43,150	549,549	1,349,477
Issuance of ordinary shares during year							
from the exercise of warrants (Note 13)	32,220	117,281	(149,501)	-	-	-	-
Transferred of the expired warrants to							
share premium (Note 14)	-	2,014	-	(2,014)	-	-	-
Total comprehensive income for the period	-	-	-	-	-	55,803	55,803
Divedend paid (Note 16)	-	-	-	-	-	(44,010)	(44,010)
Balance as at 31 March 2012	343,826	412,952	-	-	43,150	561,342	1,361,270
	-	-	-	-	-	-	-
	-	-	-	-	-	-	-

Group Lease Public Company Limited

Notes to interim financial statements

For the three-month periods ended 31 March 2012 and 2011

#### 1. General information

#### 1.1 Corporate information

Group Lease Public Company Limited ("the Company") is a public company incorporated and domiciled in Thailand. The Company is principally engaged in the hire purchase of motorcycles and its registered address is 63 Soi 1, Tesabalnimitretai Road, Ladyao, Chatujak, Bangkok.

The major shareholders of the Company are Engine Holdings Asia Pte. Ltd. (incorporated in Singapore) and A.P.F Holding Company Limited (incorporated in Thailand), which owns 39.86 % and 27.55% of the Company's share capital, respectively. The parent company of the group is Wedge Holdings Company Limited (incorporated in Japan).

#### 1.2 Basis for the preparation of interim financial statements

These interim financial statements are prepared in accordance with Thai Accounting Standard No. 34 (revised 2009) "Interim Financial Reporting", with the Company choosing to present condensed interim financial statements. However, the Company has presented the statements of financial position, comprehensive income, changes in shareholders' equity, and cash flows in the same format as that used for the annual financial statements.

The interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, they focus on new activities, events and circumstances so as not to duplicate information previously reported. These interim financial statements should therefore be read in conjunction with the latest annual financial statements.

The interim financial statements in Thai language are the official statutory financial statements of the Company. The interim financial statements in English language have been translated from the Thai language financial statements.

# 1.3 Significant accounting policies

The interim financial statements are prepared using the same accounting policies and methods of computation as were used for the financial statements for the year ended 31 December 2011.

#### 2. New accounting standard issued during the year not yet effective

During the current period, the Federation of Accounting Professions issued Thai Financial Reporting Standard No. 8 "Operating Segments", which is effective for fiscal years beginning on or after 1 January 2013.

The Company's management believes that this financial reporting standard will not have any significant impact on the financial statements when it is initially applied.

## 3. Cash and cash equivalents

(Unit: Thousand Baht)

	31 March	31 December	
	2012 2011		
Cash	215	104	
Bank deposits	35,621	187,852	
Total	35,836	187,956	

As at 31 March 2012, bank deposits in saving accounts carried interest between 0.62% to 0.75% per annum (31 December 2011: 0.75% per annum).

#### 4. Hire purchase and installment sales receivables

4.1 As at 31 March 2012 and 31 December 2011, the balances of hire purchase and installment sales receivables are as follows:

(Unit: Thousand Baht)

	Current p	portion of	Long-term portion of			
	hire purchase a	and installment	hire purchase a	and installment		
	sales rec	ceivables	sales rec	eivables	Total	
	31 March	31 December	31 March 31 December		31 March	31 December
	2012	2011	2012	2011	2012	2011
Normal receivables						
Hire purchase and						
installment sales receivables	1,669,949	1,373,121	1,122,424	1,467,291	2,792,373	2,840,412
Accrued hire purchase and installment						
sales income	68,719	78,844	-	-	68,719	78,844
Less: Unearned hire purchase and						
installment sales income, net	(575,903)	(663,786)	(256,815)	(190,180)	(832,718)	(853,966)
Total normal receivable	1,162,765	788,179	865,609	1,277,111	2,028,374	2,065,290
Terminated agreements receivables						
Hire purchase and installment sales						
receivables	121,281	100,148	72,363	84,865	193,644	185,013
Accrued hire purchase and installment						
sales income	14,721	14,597	-	-	14,721	14,597
Less: Unearned hire purchase and						
installment sales income, net	(41,350)	(42,658)	(19,171)	(15,195)	(60,521)	(57,853)
Total terminated agreements receivables	94,652	72,087	53,192	69,670	147,844	141,757
Total receivables	1,257,417	860,266	918,801	1,346,781	2,176,218	2,207,047
Less: Allowance for doubtful accounts	(201,918)	(183,851)	(81,862)	(107,447)	(283,780)	(291,298)
Hire purchase and installment					·	
sales receivables, net	1,055,499	676,415	836,939	1,239,334	1,892,438	1,915,749

4.2 As at 31 March 2012 and 31 December 2011, the balances of hire purchase and installment sales receivables (net of unearned hire purchase income) and allowance for doubtful accounts aged on the basis of due dates, are summarised below.

Percentage

			of allowance				
	Hire purchase	and installment	set up by	Allowance	for doubtful	Hire purchase a	and installment
Aging	sales receivables		the Company	accounts		sales receiv	vables, net
	31 March	31 December		31 March	31 December	31 March	31 December
	2012	2011		2012	2011	2012	2011
Hire purchase and in	nstallment sales re	ceivables					
Not yet due	1,498,968	1,438,968	1	14,572	14,053	1,484,396	1,424,915
Past due:							
1 month	192,773	236,704	1	1,897	2,326	190,876	234,378
2 - 3 months	218,891	258,686	2	4,319	5,097	214,572	253,589
4 - 6 months	146,800	164,448	100	145,302	162,713	1,498	1,735
7 - 12 months	95,217	87,228	100	94,525	86,517	692	711
Over 12 months	23,569	21,013	100	23,165	20,592	404	421
Total	2,176,218	2,207,047		283,780	291,298	1,892,438	1,915,749

4.3 As at 31 March 2012 and 31 December 2011, the future minimum lease payments receivable under hire purchase agreements together with the present value of the net minimum lease payments receivable are as follows:

_	31 Marc	ch 2012	31 Decem	ber 2011
	Minimum Present value		Minimum	Present value
	payments of payments		payments	of payments
_	receivable	receivable	receivable	receivable
Within one year	1,874,670	1,257,417	1,566,710	860,266
After one year but not more than five years	1,194,787	918,801	1,552,156	1,346,781
Total minimum lease payments receivable	3,069,457	2,176,218	3,118,866	2,207,047
Less: Amounts representing				
finance charges	(893,239)		(911,819)	
Present value of minimum lease payments	2,176,218		2,207,047	

- 4.4 The Company's hire purchase agreements have terms of 1 3 years and require settlement in equal installments.
- 4.5 As at 31 March 2012, the Company had transferred rights of claim under hire purchase agreements with outstanding balances (before net of unearned hire purchase interest income) of Baht 1,371 million (31 December 2011: Baht 1,696 million), in order to secure credit facilities granted by commercial banks, as discussed in Note 12.
- On 30 April 2004, the Institute of Certified Accountants and Auditors of Thailand, with the approval of the Office of the Securities and Exchange Commission, stipulated an accounting guideline for the consumer finance business, whereby recognition of revenue is to cease for accounts receivable which are overdue by more than 3 installments. However, this accounting guideline provides an alternative whereby, in cases where a company believes that the guideline would not be appropriate, it is to disclose the method it uses, together with the reasons. The Company has a policy to cease recognising revenue from hire purchase receivables which are overdue by more than 4 installments. If the Company had followed this accounting guideline, the amount of revenue recognised for the three-month periods ended 31 March 2012 and 2011 would be reduced by Baht 1.24 million and Baht 0.48 million, respectively. However, allowance is fully provided for accounts receivable which are overdue by more than 3 installments and the cessation of recognising revenue only from hire purchase receivables which are overdue by more than 4 installments therefore has no significant effect to the Company's profit and loss for the periods.

As at 31 March 2012, there are outstanding hire purchase receivable amounting to approximately Baht 73.2 million for which installment payments are more than 3 installments overdue but for which revenue is still being recognised (31 December 2011: Baht 79.2 million).

## 5. Assets foreclosed

As at 31 March 2012 and 31 December 2011, assets foreclosed are presented as follows:

(Unit: Thousand Baht)

	31 March	31 December	
	2012	2011	
Repossessed assets	30,293	23,353	
Less: Allowance for diminution in value of			
assets foreclosed	(12,152)	(7,937)	
Assets foreclosed, net	18,141	15,416	

#### 6. Short-term loan and interest receivable

On 30 December 2011, the Company entered into a USD 1.0 million short-term loan agreement with an overseas company. The loan has a term of six months and the interest charge is fixed at USD 0.07 million. As at 31 March 2012, the outstanding balance of short-term loan amounted to USD 0.42 million.

# 7. Other current assets

31 March 31 Decemb	
2012	2011
3,084	3,271
45,994	41,676
10,133	10,618
380	-
1,969	1,437
61,560	57,002
(2,526)	(2,526)
59,034	54,476
	3,084 45,994 10,133 380 1,969 61,560 (2,526)

# 8. Pledged fixed deposit at financial institution

This represents fixed deposit pledged with bank for the issuance of letter of bank guarantees for the Company, as discussed in Note 17.3.

## 9. Property, plant and equipment

Movements of the property, plant and equipment account during the three-month period ended 31 March 2012 are summarised below.

(Unit: Thousand Baht)

	Amount
Net book value as at 31 December 2011	56,296
Acquisitions during period - cost	870
Depreciation for period	(1,923)
Net book value as at 31 March 2012	55,243

As at 31 March 2012 and 31 December 2011, certain equipment items of the Company has been fully depreciated but are still in use. The original cost of those assets amounted to approximately Baht 29.8 million and Baht 27.1 million, respectively.

The Company has mortgaged land and construction thereon with a total net book value as at 31 March 2012 of Baht 24.6 million (31 December 2011: Baht 25.1 million) as collateral for long-term credit facilities as discussed in Note 12.

# 10. Corporate income tax/deferred tax assets

Corporate income tax of the Company for the three-month periods ended 31 March 2012 and 2011 are as follow:

(Unit: Thousand Baht)

	ended 31 March		
	2012	2011	
Current income tax:			
Current income tax charge	16,834	40,563	
Deferred tax:			
Relating to origination and reversal of			
temporary differences	318	(6,493)	
Income tax expense reported in the statement			
of comprehensive income	17,152	34,070	

As of 31 March 2012 and 31 December 2011, the components of deferred tax assets and deferred tax liabilities are as follows:

(Unit: Thousand Baht)

	31 March	31 December
	2012	2011
<u>Deferred tax assets</u>		
Allowance for doubtful accounts	61,596	63,337
Allowance for diminution of value foreclosed		
assets	2,795	1,825
Reserve for accrued bonus	1,385	-
Reserve for employee benefits	385	347
Total	66,161	65,509
<u>Deferred tax liabilities</u>		
Prepaid commission expense	11,167	10,198
Total	11,167	10,198

In October 2011, the cabinet passed a resolution to reduce the corporate income tax rate from 30% to 23% in 2012, and then to 20% from 2013. In addition, in order to comply with the resolution of the cabinet, in December 2011, the decreases in tax rates for 2012 - 2014 were enacted through a royal decree. The Company reflected the changes in tax rates in its deferred tax calculation, as presented above.

#### 11. Related party transactions

During the periods, the Company had significant business transactions with related parties, which are summarised below, arose in the ordinary course of businesses and were concluded on commercial terms and based agree upon between the Company and those parties.

(Unit: Thousand Baht)

	For the three-month					
	periods ended					
	31 M	arch	Transfer pricing policy			
	<u>2012</u> <u>2011</u>					
Transactions with related parties						
Rental income	20	-	Contract price			

As at 31 March 2012 and 31 December 2011, the Company had no outstanding balances with the related party.

#### **Directors and management's benefits**

During the three-month period ended 31 March 2012, the Company paid salaries, bonus, meeting allowance, gratuities and reserve for short-term and long-term employee benefits to its directors and management totaling Baht 8.0 million (2011: Baht 19.9 million).

#### Warrants for directors and management

On 4 February 2009, the Company issued 2,412,996 warrants (GL-W1) to subscribe to the Company's ordinary shares, to be allotted to 6 existing shareholders who are directors and management. This represents 9.9% of the Company's warrants. On 31 March 2012, 21,646 GL-WA warrants which had not been exercised by the warrantholders and already expired.

On 10 May 2009, the Company issued 118,100 warrants (GL-WB) to subscribe to the Company's ordinary shares, to be allotted to 11 directors and management. This represents 23.6% of the Company's warrants.

On 10 May 2010, the Company issued 104,700 warrants (GL-WC) to subscribe to the Company's ordinary shares, to be alloted to 10 directors and management. This represents 20.9% of the Company's warrants.

As at 31 March 2012, there are outstanding warrants (GL-WB, GL-WC) to subscribe to the Company's ordinary shares, to be allotted to existing directors and management totaling 53,500 units and 48,600 units, respectively.

## 12. Long-term loans

The long-term loans, which the Company obtained from local financial institutions, are as detailed below.

(Unit: Thousand Baht)

			Interest rate			
_	Balance		Balance per a		per annum	Repayment condition
_	31 March	31 December	·			
	2012	2011				
Loan agreement dated 29 January 2009	9		_			
Credit facility No. 1	-	1,200	At the rate of MLR - 0.5 per annum	Twenty seven equal installments, with first installment due on the first interest payment date after drawing down loans under credit facility		
Loan agreement dated 22 October 2009	<u>9</u>					
Credit facility No. 1	220,667	320,667	At the rate of MLR - 0.75 per annum	Thirty equal installments, with first installment due on the first interest payment date after drawing down loans under credit facility		
Loan agreement dated 25 August 2010						
Credit facility No. 1	390,333	470,833	At the rate of MLR - 1.0 per annum	Thirty equal installments, with first installment due on the first interest payment date after drawing down loans under credit facility		
Loan agreement dated 26 May 2011						
Credit facility No. 1	73,560	91,620	At the rate of MLR - 1.0% per annum	Thirty equal installments, with first installment due on the first interest payment date after drawing down loans under credit facility		
Total	684,560	884,320				
Less: Current portion	(591,413)	(694,953)				
Long-term loans, net of current						
portion	93,147	189,367				

Movements in the long-term loans account during the three-month period ended 31 March 2012 are summarised below.

	(Unit: Thousand Baht)
Balance as at 31 December 2011	884,320
Less: Repayment	(199,760)
Balance as at 31 March 2012	684,560

On 29 January 2009, the Company entered into a loan agreement with another commercial bank to obtain long-term loan facilities of Baht 400 million. The purposes of such loan are to repay the existing short-term loan and for use in the expansion of business.

On 22 October 2009, the Company entered into a loan agreement with three commercial banks, as co-lenders, to obtain long-term loan facilities of Baht 1,000 million. The purposes of such loans are to repay the existing short-term loan and for use in the expansion of business of the Company.

On 25 August 2010, the Company entered into a loan agreement with three commercial banks, as co-lenders, to obtain long-term loan facilities of Baht 1,000 million. The purposes of such loans are to repay the existing short-term loan and for use in the expansion of business of the Company.

On 26 May 2011, the Company entered into a loan agreement with another commercial bank obtain long-term loan facilities of Baht 500 million. The purposes of such loan are to repay the existing short-term loan and for use in the expansion of business.

The loan agreements contains covenants regarding, among other things, the maintenance of the proportion of shareholding of the major shareholders, dividend payment, and maintenance of a certain debt to equity ratio, ratio of hire purchase receivables more than three months' past due to total hire purchase receivables, ratio of total hire purchase receivables to loans, prohibition of disposal of assets or rights of claim under hire purchase agreements and prohibition of entering into new loan agreements.

The loans are secured by the transfer of rights of claim under hire purchase agreements, the mortgage of land and construction thereon and/or to be constructed thereon in the future, and motorcycle registrations as requested by the commercial banks.

As at 31 March 2012, the long-term credit facilities of the Company which have not yet drawn down amount to Baht 370 million.

#### 13. Share capital

#### 13.1 Additional share subscription from the exercise of warrants

As at 31 December 2011, the Company received additional share subscription totaling Baht 148.21 million from the exercise of warrants, as detailed below.

	Warrant	Ordinary share	Exercise price	Amount
	(units)	(shares)	(Baht/share)	(Million Baht)
GL-W1	6,443,985	6,443,985	23	148.21

The Company registered the increase in its paid up share capital to Baht 343.8 million with the Ministry of Commerce on 5 January 2012. The Company also transferred of share subscription received in advance to share capital during current period.

As at 31 March 2012, the Company had share premium amounting to Baht 412.9 million as a result of the capital increases (31 December 2011: Baht 293.7 million).

# 13.2 Reconciliation of number of ordinary shares

(Unit: shares)

	For the three-month periods ended			
	31 N	31 March		
	2012	2011		
Issued and paid-up share capital				
Number of ordinary shares at the beginning				
of period	62,321,196	56,416,996		
Increase in number of ordinary shares due to				
exercise of warrants during the period	6,443,985			
Number of ordinary shares at the end of period	68,765,181	56,416,996		

# 14. Warrants

As at 31 March 2012, details of the warrants, which were issued by the Company, are as follows:

Type of		Issuance date	Number of warrants	Warrant	Period of	Exercise price	Exercise ratio
warrant	Issue to	of warrant	original issued	offer price	warrant	per share	per 1 warrant
GL-W1	Existing shareholders	4 February 2009	24,300,000	Baht 0.20	3 years	Baht 23	1 ordinary share
GL-WB	Directors and employees	10 May 2009	500,000	-	3 years	Baht 14.50	1 ordinary share
GL-WC	Directors and employees	10 May 2010	500,000	-	3 years	Baht 16.59	1 ordinary share

During the current period, the movements of warrants of the Company are as follows:

Number of warrants			Number of	Number of	Number of warrants	
Type of	outstanding as at	Issuance of warrants	warrants exercised	warrant expired	outstanding as at	
warrant 31 December 2011		during the period during the period		during the period 31 March 2012		
GL-W1	10,069,519	-	(10,069,519)	-	-	
GL-WB	223,300	-	-	(15,700)	207,600	
GL-WC	245,600	-	-	(16,800)	228,800	

On 31 March 2012, 10,069,519 GL-W1 warrants which had not been exercised by the warrantholders and already expired. The Company therefore transferred the outstanding balance of warrants of Baht 2.0 million to share premium in the statement of financial position.

Up to 31 March 2012, the Company cancelled a total of 32,500 warrants (GL-WB and GL-WC) to purchase ordinary shares of the Company that had been allocated to the directors and management of the Company, because the directors and management who held those warrants had resigned, thus breaching the conditions under which the warrants were received.

#### 15. Earnings per share

Basic earnings per share is calculated by dividing the profit (excluding other comprehensive income) for the period by weighted average number of ordinary shares in issue during the period.

Diluted earnings per share is calculated by dividing profit for the period (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the period plus the weighted average number of ordinary shares which would need to be issued to convert all dilutive potential ordinary shares into ordinary shares. The calculation assumes that the conversion took place either at the beginning of the year or on the date the potential ordinary shares were issued.

The following table sets forth the computation of basic earnings per share and diluted earnings per share.

	For the three-month periods ended 31 March									
	Weighted average									
	Profit for	the period	number of ordinary shares		Earnings per share					
	2012	<u>2011</u>	2012	2011	2012	2011				
	Thousand Baht	Thousand Baht	Thousand shares	Thousand shares	Baht	Baht				
Basic earnings per share										
Profit for the period	55,803	79,496	68,765	56,417	0.81	1.41				
Effect of dilutive potential										
ordinary shares										
GL-WA	-	-	-	490						
GL-W1	-	-	-	493						
GL-WB	=	-	96	192						
GL-WC	-	-	86	147						
Diluted earnings per share										
Profit of ordinary										
shareholders assuming										
the conversion of dilutive										
potential ordinary shares	55,803	79,496	68,947	57,739	0.81	1.38				

#### 16. Dividend

The Board of Directors' Meeting of the Company held on 13 February 2012, approved an additional interim dividend payment totaling Baht 44.0 million to the ordinary shareholders from operations for the period from 1 July 2011 to 30 September 2011, at Baht 0.64 per share. Such dividend payment was to be made on 9 March 2012.

#### 17. Commitments

#### 17.1 Rental and service commitments

As at 31 March 2012, the Company has the outstanding rental and service commitments which are to be repaid within one year amounting to Baht 1.9 million (31 December 2011: Baht 0.8 million).

#### 17.2 Service commitments

The Company is required to pay fees of Baht 0.6 million per month to individuals who are employees of related party, for consultancy relating to overseas investment.

#### 17.3 Guarantees

As at 31 March 2012, there was outstanding bank guarantee of approximately Baht 287,200 issued by the bank on behalf of the Company in respect of electricity and use of post services guarantees.

# 18. Financial information by segment

The majority of the operations of the Company involves the single business segment of hire purchase of motorcycles, and is carried on in a single geographic area, Thailand. As a result, all revenues, operating profits and assets as reflected in these financial statements pertain to the aforementioned industry and geographic area.

#### 19. Events after the reporting period

# 19.1 Acquisition of Group Lease Holding Pte Ltd

On 28 March 2012, a meeting of the Company's Board of Directors approved an acquisition of shares of Group Lease Holding Pte Ltd from a related party. Group Lease Holding Pte Lts was incorporated in Singapore and operates as a holding company to invest in other companies. The acquisition agreement can be summarised as follows:

- 1) The Company and the seller entered into a sale and purchase agreement relating to the acquisition of Group Lease Holding Pte Ltd on 28 March 2012, whereby the Company will purchase 100 shares of Group Lease Holding Pte Ltd at net book value, equivalent to 100 % of the issued and paid up share capital. The total value of the entity is thus SGD 10,000.
- 2) The Company agreed to make full payment for the shares in April 2012, on the date that the transaction is completed.

#### 19.2 Resolutions of the Annual General Meeting of the shareholders

On 27 April 2012, the 2012 Annual General Meeting of the shareholders of the Company passed the following resolutions:

- 1) Approved no additional dividend payment being made in respect of the operations for the year 2011, in order to reserve working capital for use by the Company in the future. As of 31 March 2012, the Company had already paid an interim dividend of Baht 2.31 per share, or a total of Baht 148.1 million, from the operating results of the year 2011.
- 2) Approved a reduction of the registered capital of the Company from Baht 431.5 million to Baht 348.8 million by cancelling the registered ordinary shares remaining from the exercise of warrants to purchase ordinary shares of the Company (GL-WA and GL-W1).
- 3) Approved the issuance of 1,000,000 warrants (GL-WD) to subscribe to the Company's ordinary shares, to be allotted to directors and employees of the Company free of charge. The warrants are to have an exercise ratio of 1 warrant per 1 ordinary share, an exercise price of Baht 19.62 per share, and a term of 3 years from the first issue date. The warrants will be exercisable at the end of their term, as detailed in the Employee Share Ownership Plan (ESOP). These ESOP warrants will not be listed on the Stock Exchange of Thailand.

- 4) Approved the allocation of not more than 21.6 additional million ordinary shares to support an increase in the registered capital under a general mandate, for a rights issue to existing shareholders in proportion to their existing shareholdings, and the exercise of warrants (GL-WD); together with empowerment of the Board of Directors to authorize proceedings relevant to the rights issue to existing shareholders and the warrant allocation.
- 5) Approved the amendment of the Company's Memorandum of Association to state a registered capital of Baht 456.9 million. The Company registered the increase in its registered share capital with the Ministry of Commerce on 4 May 2012.

## 19.3 Exercise of warrants (GL-WB)

On 9 May 2012, 97 directors and employees of the Company exercised a total of 207,600 warrants (GL-WB) to purchase the 207,600 ordinary shares, amounting Baht 3.0 million. The Company is in the process of registering the increase in registered share capital with the Ministry of Commerce.

## 20. Approval of interim financial statements

These interim financial statements were authorised for issue by the authorised directors of the Company on 9 May 2012.