Group Lease Public Company Limited and its subsidiaries Report and consolidated financial statements 31 December 2013

# **Independent Auditor's Report**

To the Shareholders of Group Lease Public Company Limited

I have audited the accompanying consolidated financial statements of Group Lease Public Company Limited and its subsidiaries, which comprise the consolidated statement of financial position as at 31 December 2013, and the related consolidated statements of comprehensive income, changes in shareholders' equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, and have also audited the separate financial statements of Group Lease Public Company Limited for the same year.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Thai Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Thai Standards on Auditing. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for

my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects,

the financial position of Group Lease Public Company Limited and its subsidiaries and of Group

Lease Public Company Limited as at 31 December 2013, and their financial performance and

cash flows for the year then ended, in accordance with Thai Financial Reporting Standards.

Pimjai Manitkajohnkit

Certified Public Accountant (Thailand) No. 4521

Ernst & Young Office Limited

Bangkok: 19 February 2014

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# Group Lease Public Company Limited and its subsidiaries

#### Statement of financial position

As at 31 December 2013

(Unit: Baht)

#### Consolidated

		financial statements		Separate financial statements		
	<u>Note</u>	2013	2012	2013	2012	
Assets						
Current assets						
Cash and cash equivalents	6	320,545,427	14,360,790	86,164,245	10,891,968	
Current portion of hire purchase and						
installment sales receivables	7	2,208,369,556	1,493,368,747	2,145,483,744	1,493,368,747	
Assets foreclosed	8	21,151,776	18,624,090	21,151,776	18,624,090	
Short-term loan and interest receivable	9	23,366,222	-	-	-	
Short-term loan to and interest receivable						
from related parties	18	55,162,132	20,544,438	203,881,722	39,850,184	
Other current assets	10	133,131,904	125,921,655	123,572,610	125,921,655	
Total current assets		2,761,727,017	1,672,819,720	2,580,254,097	1,688,656,644	
Non-current assets						
Pledged fixed deposit at financial institution	11	318,055	310,788	318,055	310,788	
Share subscription payment in advance	12, 18	-	34,143,984	330,815,218	-	
Investment in subsidiary company	12	-	-	110,697,660	18,684,970	
Hire purchase and installment sales						
receivables - long-term portion	7	2,323,225,940	1,637,939,369	2,275,917,341	1,637,939,369	
Property, plant and equipment	13	70,875,473	55,823,928	61,017,216	55,823,928	
Intangible assets	14	105,070,485	-	-	-	
Goodwill	1.2	43,684,198	-	-	-	
Deferred tax assets	15	60,977,746	20,973,713	60,977,746	20,973,713	
Other non-current assets	16, 18	130,627,777	41,805,932	50,474,399	37,703,449	
Total non-current assets		2,734,779,674	1,790,997,714	2,890,217,635	1,771,436,217	
Total assets		5,496,506,691	3,463,817,434	5,470,471,732	3,460,092,861	

# Group Lease Public Company Limited and its subsidiaries Statement of financial position (continued)

As at 31 December 2013

(Unit: Baht)

#### Consolidated

		financial statements		Separate financial statements		
	<u>Note</u>	2013	2012	2013	2012	
Liabilities and shareholders' equity						
Current liabilities						
Bank overdraft and short-term loans from						
financial institutions	17	13,549,878	50,000,000	13,549,878	50,000,000	
Trade accounts payable		4,317,026	14,421,800	3,219,050	14,421,800	
Current portion of long-term loans	19	1,808,590,000	887,946,667	1,808,590,000	887,946,667	
Income tax payable		49,445,424	30,528,958	45,481,307	30,221,840	
Insurance premium payables		10,099,135	12,675,873	9,214,068	12,675,873	
Accrued expenses		28,912,504	23,993,624	22,562,312	23,639,873	
Other current liabilities		24,468,306	17,338,372	21,780,746	17,170,693	
Total current liabilities		1,939,382,273	1,036,905,294	1,924,397,361	1,036,076,746	
Non-current liabilities						
Long-term loans, net of current portion	19	1,288,930,003	834,010,000	1,288,930,003	834,010,000	
Provision for long-term liabilities						
Provision for long-term employee benefits	20	4,156,916	2,774,260	4,156,916	2,774,260	
Cash guarantee for damage on hire purchase agre	ements	2,301,871	2,315,889	2,301,871	2,315,889	
Deferred tax liabilities	15	652,795	-	-	-	
Total non-current liabilities		1,296,041,585	839,100,149	1,295,388,790	839,100,149	
Total liabilities		3,235,423,858	1,876,005,443	3,219,786,151	1,875,176,895	

# Group Lease Public Company Limited and its subsidiaries Statement of financial position (continued)

As at 31 December 2013

(Unit: Baht)

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		financial s	financial statements		ial statements
	<u>Note</u>	2013	2012	2013	2012
Shareholders' equity					
Share capital	21				
Registered					
1,441,852,272 ordinary shares of Baht 0.50	each				
(2012: 114,078,527 ordinary shares of Ba	ht 5 each)	720,926,136	570,392,635	720,926,136	570,392,635
Issued and paid-up					
1,024,706,958 ordinary shares of Baht 0.50	each				
(2012: 68,972,781 ordinary shares of Bah	t 5 each)	512,353,479	344,863,905	512,353,479	344,863,905
Share premium	21	933,680,028	414,923,758	933,680,028	414,923,758
Share subscription received in advance	21.3	996,839	19,635,888	996,839	19,635,888
Warrants	22	535,689	2,221,627	535,689	2,221,627
Capital reserve for share-based payment					
transactions	22	2,223,017	861,605	2,223,017	861,605
Exchange differences on translation of					
financial statements in foreign currency		23,801,273	(1,242,764)	-	-
Retained earnings					
Appropriated - statutory reserve	24	72,092,614	57,039,263	72,092,614	57,039,263
Unappropriated		715,399,894	749,508,709	728,803,915	745,369,920
Total shareholders' equity		2,261,082,833	1,587,811,991	2,250,685,581	1,584,915,966
Total liabilities and shareholders' equity		5,496,506,691	3,463,817,434	5,470,471,732	3,460,092,861
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Directors

# Group Lease Public Company Limited and its subsidiaries Statement of comprehensive income

For the year ended 31 December 2013

(Unit: Baht)

#### Consolidated

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		financial sta	atements	Separate financial statements		
	<u>Note</u>	<u>2013</u>	2012	<u>2013</u>	<u>2012</u>	
Profit or loss						
Revenues						
Hire purchase interest income		1,258,280,481	837,220,599	1,251,387,184	837,220,599	
Other income		213,260,071	120,442,900	190,264,303	115,081,169	
Total revenues		1,471,540,552	957,663,499	1,441,651,487	952,301,768	
Expenses						
Services and administrative expenses		362,844,679	249,372,946	318,476,998	248,457,122	
Bad debts and doubtful accounts	7	343,635,227	45,252,879	342,425,389	45,252,879	
Loss on disposals of foreclosed assets		314,386,646	140,250,897	314,386,646	140,250,897	
Total expenses		1,020,866,552	434,876,722	975,289,033	433,960,898	
Profit before finance cost and						
income tax expenses		450,674,000	522,786,777	466,362,454	518,340,870	
Finance cost	19	(145,707,696)	(63,004,080)	(145,707,696)	(63,004,080)	
Profit before income tax expenses		304,966,304	459,782,697	320,654,758	455,336,790	
Income tax expenses	15	(64,652,925)	(102,401,329)	(62,798,569)	(102,094,211)	
Profit for the year		240,313,379	357,381,368	257,856,189	353,242,579	
Other comprehensive income						
Exchange differences on translation						
of financial statements in foreign currency		25,044,037	(1,242,764)	-	-	
Other comprehensive income for the year		25,044,037	(1,242,764)	-		
Total comprehensive income for the year		265,357,416	356,138,604	257,856,189	353,242,579	
Earnings per share	26					
Basis earnings per share						
Profit for the year		0.25	0.44	0.27	0.43	
Weighted average number of ordinary shares (shares	5)	953,578,583	815,568,145	953,578,853	815,568,145	
Diluted earnings per share						
Profit for the year		0.23	0.42	0.24	0.41	
Weighted average number of ordinary shares (shares	s)	1,055,420,358	854,066,119	1,055,420,358	854,066,119	
		<del></del>				

# Group Lease Public Company Limited and its subsidiaries Statement of changes in shareholders' equity For the year ended 31 December 2013

(Unit: Baht)

Consolidated	financial	etatomon	ŀc

									Other comprehensive income		_
									Exchange differences	Total other	
		Issued and		Share subscription		Capital reserve for			on translation of	components of	Total
		paid-up		received		share-based payment	Retaine	ed earnings	financial statements	shareholders'	shareholders'
	Note	share capital	Share premium	in advance	Warrants	transactions	Appropriated	Unappropriated	in foreign currency	equity	equity
Balance as at 1 January 2012		311,605,980	293,657,127	149,500,452	2,013,904	-	43,150,000	549,549,324	-	-	1,349,476,787
Issuance of ordinary shares during year											
from the exercise of warrants	21	33,257,925	119,252,727	(149,500,452)	(55,943)	-	-	-	-	-	2,954,257
Share subscription received in advance											
from the exercise of warrants	21	-	-	19,635,888	-	-	-	-	-	-	19,635,888
Warrants issued during the year	22	-	-	-	2,277,570	-	-	-	-	-	2,277,570
Transferred of the expired warrants to											
share premium	22	-	2,013,904	-	(2,013,904)	-	-	-	-	-	-
Capital reserve for share-based payment											
transactions	22	-	-	-	-	861,605	-	-	-	-	861,605
Total comprehensive income for the year		-	-	-	-	-	-	357,381,368	(1,242,764)	(1,242,764)	356,138,604
Dividend paid	23	-	-	-	-	-	-	(143,532,720)	-	-	(143,532,720)
Appropriated to statutory reserve	24	-	-	-	-	-	13,889,263	(13,889,263)	-	-	-
Balance as at 31 December 2012		344,863,905	414,923,758	19,635,888	2,221,627	861,605	57,039,263	749,508,709	(1,242,764)	(1,242,764)	1,587,811,991
Balance as at 1 January 2013		344,863,905	414,923,758	19,635,888	2,221,627	861,605	57,039,263	749,508,709	(1,242,764)	(1,242,764)	1,587,811,991
Issuance of ordinary shares during year											
from the exercise of warrants	21	95,168,783	518,756,270	(19,635,888)	(1,683,098)	-	-	-		-	592,606,067
Share subscription received in advance											
from the exercise of warrants	21	-	-	996,839	(2,840)	-	-	-		-	993,999
Capital reserve for share-based payment											
transactions	22	-	-	-	-	1,361,412	-	-	-	-	1,361,412
Total comprehensive income for the year		-	-	-	-	-	-	240,313,379	25,044,037	25,044,037	265,357,416
Issuance of stock dividend	23	72,320,791	-	-	-	-	-	(72,320,791)	-	-	-
Dividend paid	23	-	-	-	_	-	-	(187,048,052)	-	-	(187,048,052)
Appropriated to statutory reserve	24		-	-	_	-	15,053,351	(15,053,351)	-	-	-
Balance as at 31 December 2013		512,353,479	933,680,028	996,839	535,689	2,223,017	72,092,614	715,399,894	23,801,273	23,801,273	2,261,082,833

# Group Lease Public Company Limited and its subsidiaries Statement of changes in shareholders' equity

For the year ended 31 December 2013

(Unit: Baht)

		Separate financial statements							
		Issued and		Share subscription		Capital reserve			Total
		paid-up		received		for share-based	Retaine	d earnings	shareholders'
	Note	share capital	Share premium	in advance	Warrants	payment transactions	Appropriated	Unappropriated	equity
Balance as at 1 January 2012		311,605,980	293,657,127	149,500,452	2,013,904	-	43,150,000	549,549,324	1,349,476,787
Issuance of ordinary shares during year									-
from the exercise of warrants	21	33,257,925	119,252,727	(149,500,452)	(55,943)	-	-	-	2,954,257
Share subscription received in advance									
from the exercise of warrants	21	-	-	19,635,888	-	-	-	-	19,635,888
Warrants issued during the year	22	-	-	-	2,277,570	-	-	-	2,277,570
Transferred of the expired warrants to									
share premium	22	-	2,013,904	-	(2,013,904)	-	-	-	-
Capital reserve for share-based payment									
transactions	22	-	-	-	-	861,605	-	-	861,605
Total comprehensive income for the year		-	-	-	-	-	-	353,242,579	353,242,579
Dividend paid	23	-	-	-	-	-	-	(143,532,720)	(143,532,720
Appropriated to statutory reserve	24	-	-	-	-	-	13,889,263	(13,889,263)	-
Balance as at 31 December 2012		344,863,905	414,923,758	19,635,888	2,221,627	861,605	57,039,263	745,369,920	1,584,915,966
Balance as at 1 January 2013		344,863,905	414,923,758	19,635,888	2,221,627	861,605	57,039,263	745,369,920	1,584,915,966
Issuance of ordinary shares during year		, ,	,,.	,,	_,	521,252	,,	, ,	1,001,010,00
from the exercise of warrants	21	95,168,783	518,756,270	(19,635,888)	(1,683,098)	_	_	_	592,606,067
Share subscription received in advance		00,100,100	0.0,.00,2.0	(10,000,000)	(1,000,000)				002,000,001
from the exercise of warrants	21	-	_	996,839	(2,840)	<u>-</u>	-	-	993,999
Capital reserve for share-based payment				,	( //				
transactions	22	-	_	<u>-</u>	_	1,361,412	-	-	1,361,412
Total comprehensive income for the year		-	_	<u>-</u>	_	, , -	-	257,856,189	257,856,189
Issuance of stock dividend	23	72,320,791	_	<u>-</u>	_	<u>-</u>	_	(72,320,791)	-
Divident paid	23	,==,, 5.	_	_	_	<u>-</u>	-	(187,048,052)	(187,048,052
Appropriated to statutory reserve	24	_	_	_	_	<u>-</u>	15,053,351	(15,053,351)	(127,010,002
Balance as at 31 December 2013		512,353,479	933,680,028	996,839	535,689	2,223,017	72,092,614	728,803,915	2,250,685,581

# Group Lease Public Company Limited and its subsidiaries Statement of cash flows

For the year ended 31 December 2013

(Unit: Baht)

	Canaal	lidatod	(Unit: Baht)			
	Consol financial s		Separate financ	ial statements		
	2013	2012	2013	2012		
Cash flows from operating activities	2015	2012	2010	2012		
Profit before tax	304,966,304	459.782.697	320,654,758	455,336,790		
Adjustments to reconcile profit before tax to net cash	00 1,000,00 1	100,7 02,007	020,001,700	100,000,100		
provided by (paid from) operating activities:						
Depreciation	10,601,083	8,475,774	9,028,159	8,475,774		
Amortisation	9,425,396	-	-	-		
Bad debts and doubtful accounts	343,635,227	45,252,879	342,425,389	45,252,879		
Loss (gain) on disposal of equipment	5,661	4,639	(14,824)	4,639		
Loss on disposals of assets foreclosed	314,386,646	140,250,897	314,386,646	140,250,897		
Loss on diminution in value of assets foreclosed	8,992,268	4,909,128	8,992,268	4,909,128		
Exchange loss from transfer loan to subsidiary to	, ,			, ,		
investment in subsidiary	-	-	2,586,094	_		
Unrealised exchange loss (gain)	4,233,760	52,843	(635,807)	462,192		
Written-off withholding tax of interest income	-	, -	1,232,407	-		
Provision for long-term employee benefits	1,742,656	2,356,554	1,742,656	2,356,554		
Capital reserve for share-based payment transactions	1,361,411	861,605	1,361,411	861,605		
Expense from acquisition of investment in subsidiary	_	207,882	-	_		
Dividend income	_	-	(10,000,000)	_		
Interest income	(4,092,585)	(7,305,931)	(10,853,382)	(1,946,212)		
Interest expenses	145,707,696	63,004,080	145,707,696	63,004,080		
Profit from operating activities before changes in						
operating assets and liabilities	1,140,965,523	717,853,047	1,126,613,471	718,968,326		
Operating assets (increase) decrease						
Hire purchase and installment sales receivables	(1,728,363,868)	(1,260,810,173)	(1,632,518,358)	(1,260,810,173)		
Assets foreclosed	(325,906,599)	(148,368,227)	(325,906,599)	(148,368,227)		
Other current assets	(3,421,140)	(71,369,032)	2,349,046	(71,447,477)		
Other non-current assets	(89,128,924)	(4,737,071)	(12,647,521)	(634,587)		
Operating liabilities increase (decrease)						
Trade accounts payable	(10,178,234)	11,117,085	(11,202,750)	11,117,085		
Insurance premium payables	(2,814,198)	5,405,314	(3,461,805)	5,405,314		
Accrued expenses	3,971,563	17,421,261	(1,488,363)	17,092,384		
Provision for long-term employee benefits	(360,000)	(1,317,400)	(360,000)	(1,317,400)		
Other current liabilities	5,122,897	(4,237,176)	4,610,054	(4,386,487)		
Guarantee for damage from hire purchase agreements	(14,019)	(113,084)	(14,019)	(113,084)		
Cash flows used in operating activities	(1,010,126,999)	(739,155,456)	(854,026,844)	(734,494,326)		
Cash paid for interest expenses	(145,404,829)	(62,897,907)	(145,306,517)	(62,897,907)		
Cash paid for corporate income tax	(87,858,225)	(83,553,769)	(87,543,135)	(83,553,769)		
Net cash flows used in operating activities	(1,243,390,053)	(885,607,132)	(1,086,876,496)	(880,946,002)		

# Group Lease Public Company Limited and its subsidiaries Statement of cash flows (continued)

For the year ended 31 December 2013

(Unit: Baht)

	Consolidated		(Unit: Baht)			
	financial statements		Separate financial statements			
	2013	2012	2013	<u>2012</u>		
Cash flows from investing activities						
Increase in pledged fixed deposits at financial institution	(7,267)	(3,958)	(7,267)	(3,958)		
Cash and cash equivalents as at acquisition	6,955,301	-	-	-		
date of subsidiary (Note 1.2)						
Share subscription payment in advance before acquisition						
date of subsidiary	(65,366,910)	(34,143,984)	-	-		
Cash paid for additional investment in subsidiary	-	-	(92,012,690)	(18,441,049)		
Acquisition of investment in subsidiary	-	(243,921)	-	(243,921)		
Increase in accounts receivable and						
loans to employees	(110,970)	(25,857)	(110,970)	(25,857)		
Dividend received	-	-	10,000,000	-		
Proceeds from sales of equipment	14,953	-	14,953	-		
Cash paid for acquisitions of equipment	(21,149,661)	(8,008,713)	(14,221,577)	(8,008,713)		
Acquisitions of intangible asset	(1,871,719)	-	-	-		
Cash paid for short-term loan to related parties	(111,415,852)	(20,479,849)	(489,360,000)	(40,087,175)		
Cash paid for short-term loans	(23,126,889)	(31,302,500)	-	(31,302,500)		
Cash receipt from short-term loans	-	31,304,924	-	31,304,924		
Interest receipt	1,749,755	7,186,912	2,181,096	1,718,587		
Net cash flows used in investing activities	(214,329,259)	(55,716,946)	(583,516,455)	(65,089,662)		
Cash flows from financing activities						
Increase (decrease) in bank overdraft and						
short-term loans from financial institutions	(36,450,122)	50,000,000	(36,450,122)	50,000,000		
Cash receipt from exercise of warrants	592,606,067	3,010,200	592,606,067	3,010,200		
Cash receipt from share subscription received in advance	993,999	19,579,945	993,999	19,579,945		
Cash receipt from issued warrants	-	2,277,570	-	2,277,570		
Cash receipt from long-term loans	2,837,000,000	1,830,000,000	2,837,000,000	1,830,000,000		
Repayment of long-term loans	(1,461,436,664)	(992,363,333)	(1,461,436,664)	(992,363,333)		
Dividend paid	(187,048,052)	(143,532,720)	(187,048,052)	(143,532,720)		
Net cash flows from financing activities	1,745,665,228	768,971,662	1,745,665,228	768,971,662		
Increase (decrease) in translation adjustment	18,238,721	(1,242,764)		_		
Net increase (decrease) in cash and cash equivalents	306,184,637	(173,595,180)	75,272,277	(177,064,002)		
Cash and cash equivalents at beginning of year	14,360,790	187,955,970	10,891,968	187,955,970		
Cash and cash equivalents at the end of year (Note 6)	320,545,427	14,360,790	86,164,245	10,891,968		
Supplement cash flows information	-	-	-	-		
Non-cash items						
Transferred of share subscription received in advance						
during the period to odinary shares and share permium	19,635,888	149,500,452	19,635,888	149,500,452		
Transferred the exercise of warrants to share						
subscription received in advance	1,685,938	55,943	1,685,938	55,943		
Transferred of the expired warrants to the share premium	-	2,013,094	-	2,013,094		
Tranferred of share subscription payment in advance						
to cash paid for acquisition of subsidiary	34,862,352	-	-	-		
Issuance of stock dividend	72,320,791	-	72,320,791	-		
Converted loan to related party to investment in subsidiary	-	-	330,815,218	-		

# Group Lease Public Company Limited and its subsidiaries Notes to consolidated financial statements For the year ended 31 December 2013

#### 1. General information

#### 1.1 Corporate information

Group Lease Public Company Limited ("the Company") is a public company incorporated and domiciled in Thailand. The Company and a subsidiary are principally engaged in the hire purchase of motorcycles. Another, overseas subsidiary is principally a financial advisory and other investment holding company.

The Company's registered address is 63 Soi 1, Tesabalnimitretai Road, Ladyao, Chatujak, Bangkok. The Company has 5 branches in Phra Nakhon Si Ayutthaya, Chon Buri (2 sub-branches), Rayong and Nakhon Ratchasima.

The major shareholders of the Company are Engine Holdings Asia Pte. Ltd. (incorporated in Singapore) and A.P.F Holding Company Limited (incorporated in Thailand), which owns 31.66% and 17.98% of the Company's share capital, respectively. The parent company is Wedge Holdings Company Limited (incorporated in Japan).

#### 1.2 Acquisition of GL Finance Plc. by the subsidiary of the Company

On 22 August 2012, a meeting of the Company's Board of Directors approved Group Lease Holding Pte. Ltd. (the subsidiary) to acquire of shares GL Finance Plc. (GLF) from a related party. GLF was incorporated and domiciled in Cambodia and operates as a finance company providing the hire purchase services for motorcycles. The acquisition agreement can be summarised as follows:

- 1. The subsidiary company and the seller entered into a sale and purchase agreement relating to the acquisition of GLF on 25 August 2012, whereby the Company was to purchase 998 shares of GL Finance Plc., equivalent to 99.8 % of its issued and paid up share capital. The total value of the entity was thus USD 1,120,000.
- 2. The subsidiary company agreed to pay 80% of the share value within five days of the date of the sales and purchase agreement, and pay the remaining amount USD 896,000 on the date that the transaction is completed.

As at 31 December 2012, the outstanding balance of share subscription payment in advance amounted to Baht 34.14 million as presented in consolidated statement of financial position.

On 25 April 2013 the National Bank of Cambodia granted related party permission to transfer GLF shares to the subsidiary company, Group Lease Holding Pte. Ltd. (GLH). GLH received permission to register the transfer of shares with the Ministry of Commerce on 24 June 2013, and transferred the balance of share subscription payment in advance to investment in GLF during the current year. These consolidated financial statements include the statement of financial position of GLF as at 31 December 2013 that were prepared by the management of GLF and audited by its external auditors, but do not include the profit and loss statement for the period from the date of the share transfer to 30 June 2013 because the Company's management believes that the operating results during that period were immaterial.

The excess of the purchase price over the fair value of the net assets acquired was recorded as goodwill. However, the Company recorded some assets acquired at their net book value, not fair value. The Company is awaiting a third party appraisal in order to allocate the fair value associated with the assets. During the fourth quarter of the current year, the subsidiary obtained these appraisals of assets and liabilities from the third party. The Company recorded the deferred tax liabilities arising from adjustment of the fair value of intangible assets, resulting in increases in goodwill from the acquisition of GLF and the value of deferred tax liabilities by USD 0.08 million or Baht 2.57 million.

Details of the fair value of identifiable assets, liabilities and contingent liabilities of GLF and their net book value, are as follows:

(Unit: Thousand Baht)

	Fair value	Net book value
Assets		
Cash and cash equivalents	6,955	6,955
Hire purchase and installment sales		
receivables	15,559	15,559
Property, plant and equipment	4,975	4,975
Intangible assets	106,245	93,285
Other assets	6,361	6,361
Total assets	140,095	127,135

(Unit: Thousand Baht)

	Fair value	Net book value
Liabilities		
Trade accounts payable	73	73
Long-term loans and accrued interest	77,349	77,349
Other liabilities	71,495	68,922
Total liabilities	148,917	146,344
Net assets value	(8,822)	(19,209)
Equity of the Company (%)	100	
Net asset value attributable to the		
company's investment	(8,822)	
Positive goodwill	43,684	
Cash paid for acquisition of GLF	34,862	

#### 2. Basis of preparation

2.1 The financial statements have been prepared in accordance with Thai Financial Reporting Standards enunciated under the Accounting Profession Act B.E. 2547. The presentation of the financial statements has been made in compliance with the stipulations of the Notification of the Department of Business Development dated 28 September 2011, issued under the Accounting Act B.E. 2543.

The financial statements in Thai language are the official statutory financial statements of the Company. The financial statements in English language have been translated from the Thai language financial statements.

The financial statements have been prepared on a historical cost basis except where otherwise disclosed in the accounting policies.

#### 2.2 Basis of consolidation

a) The consolidated financial statements include the financial statements of the Company and the following subsidiary companies ("the subsidiaries"):

	Country of	Percentage owned by the Company			
Company's name	incorporation	2013	2012	Nature of business	
Group Lease Holding Pte. Ltd.	Singapore	100	100	Financial advisory and other	
				investment holding	
				company	
GL Finance Plc. (shares held by	Cambodia	100	-	Hire purchase services for	
Group Lease Holding Pte. Ltd.)				motorcycles	

- b) Subsidiaries are fully consolidated, being the date on which the Company obtains control, and continue to be consolidated until the date that when such control ceases.
- c) The financial statements of the subsidiaries are prepared using the same significant accounting policies as the Company.
- d) The assets and liabilities in the financial statements of overseas subsidiaries are translated to Baht using the exchange rate prevailing on the end of reporting period, and revenues and expenses translated using monthly average exchange rates. The resulting differences are shown under the caption of "Exchange differences on translation of financial statements in foreign currency" in the statements of changes in shareholders' equity.
- e) Material balances and transactions between the Company and its subsidiaries have been eliminated from the consolidated financial statements. Book value of investments and shareholder's equity of its subsidiaries have also been eliminated from the consolidated financial statements.
- f) Non-controlling interests represent the portion of profit or loss and net assets of the subsidiaries that are not held by the Company and are presented separately in the consolidated profit or loss and within equity in the consolidated statement of financial position.
- 2.3 The separate financial statements, which present investments in subsidiaries and associates presented under the cost method, have been prepared solely for the benefit of the public.

#### 3. New accounting standards

Below is a summary of accounting standards that became effective in the current accounting year and those that will become effective in the future.

# (a) Accounting standards that became effective in the current accounting year

Accounting standards:

TAS 12 Income Taxes

TAS 20 (revised 2009) Accounting for Government Grants and Disclosure of

Government Assistance

TAS 21 (revised 2009) The Effects of Changes in Foreign Exchange Rates

Financial Reporting Standard:

TFRS 8 Operating Segments

Accounting Standard Interpretations:

TSIC 10 Government Assistance - No Specific Relation to

**Operating Activities** 

TSIC 21 Income Taxes - Recovery of Revalued Non-

Depreciable Assets

TSIC 25 Income Taxes - Changes in the Tax Status of an

Entity or its Shareholders

Accounting Treatment Guidance for Transfers of Financial Assets

These accounting standards, financial reporting standard, accounting standard interpretations and accounting treatment guidance do not have any significant impact on the financial statements.

# (b) Accounting standards that will become effective in the future

		Effective date
Accounting Standards:		
TAS 1 (revised 2012)	Presentation of Financial Statements	1 January 2014
TAS 7 (revised 2012)	Statement of Cash Flows	1 January 2014
TAS 12 (revised 2012)	Income Taxes	1 January 2014
TAS 17 (revised 2012)	Leases	1 January 2014
TAS 18 (revised 2012)	Revenue	1 January 2014
TAS 19 (revised 2012)	Employee Benefits	1 January 2014
TAS 21 (revised 2012)	The Effects of Changes in Foreign	1 January 2014
	Exchange Rates	
TAS 24 (revised 2012)	Related Party Disclosures	1 January 2014

		Effective date
TAS 28 (revised 2012)	Investments in Associates	1 January 2014
TAS 31 (revised 2012)	Interests in Joint Ventures	1 January 2014
TAS 34 (revised 2012)	Interim Financial Reporting	1 January 2014
TAS 36 (revised 2012)	Impairment of Assets	1 January 2014
TAS 38 (revised 2012)	Intangible Assets	1 January 2014
Financial Reporting Standa	ards:	
TFRS 2 (revised 2012)	Share-based Payment	1 January 2014
TFRS 3 (revised 2012)	Business Combinations	1 January 2014
TFRS 4	Insurance Contracts	1 January 2016
TFRS 5 (revised 2012)	Non-current Assets Held for Sale and	1 January 2014
	Discontinued Operations	
TFRS 8 (revised 2012)	Operating Segments	1 January 2014
Accounting Standard Inter	pretations:	
TSIC 15	Operating Leases - Incentives	1 January 2014
TSIC 27	Evaluating the Substance of	1 January 2014
	Transactions Involving the Legal	
	Form of a Lease	
TSIC 29	Service Concession Arrangements:	1 January 2014
	Disclosures	
TSIC 32	Intangible Assets - Web Site Costs	1 January 2014
Financial Reporting Standa	ard Interpretations:	
TFRIC 1	Changes in Existing	1 January 2014
	Decommissioning, Restoration	
	and Similar Liabilities	
TFRIC 4	Determining whether an	1 January 2014
	Arrangement contains a Lease	
TFRIC 5	Rights to Interests arising from	1 January 2014
	Decommissioning, Restoration	
	and Environmental Rehabilitation	
	Funds	
TFRIC 7	Applying the Restatement Approach	1 January 2014
	under TAS 29 Financial Reporting	
	in Hyperinflationary Economies	
TFRIC 10	Interim Financial Reporting and	1 January 2014
	Impairment	
TFRIC 12	Service Concession Arrangements	1 January 2014
TFRIC 13	Customer Loyalty Programmes	1 January 2014
TFRIC 17	Distributions of Non-cash Assets to	1 January 2014
	Owners	

1 January 2014

The Company's management believes that these accounting standards, financial reporting standard, accounting standard interpretations and financial reporting standards interpretations will not have any significant impact on the financial statements for the year when they are initially applied.

#### 4. Significant accounting policies

#### 4.1 Revenue recognition

#### a) Hire purchase interest income

Hire purchase interest income is recognised as income over the period of payment, using the effective rate method, with income recognised when the installments fall due irrespective of when actual collection is made. However, recognition of interest income is ceased for receivables which have defaulted on more than 4 scheduled installment payments.

#### b) Penalty income

Penalty income is recognised when received.

#### c) Other fee income

Fee for other services is recognised as income on an accrual basis.

#### d) Interest income

Interest income is recognised on an accrual basis based on effective interest rate.

# e) Dividends

Dividends are recognised when the right to receive the dividends is established.

#### 4.2 Expense recognition

#### a) Interest expenses

Interest expenses are charged to expenses on an accrual basis. Interest included in face value of note payable is amortised to expenses evenly throughout the term of the notes.

#### b) Commissions and direct expenses of the hire purchase business

The Company recorded the initial commissions and direct expenses arising in respect of hire purchase contracts, by the effective interest method, and deducting them from unearned income over the installment period to reflect the effective rate of return of hire purchase agreements.

Unearned interest income is stated net of commissions and direct expenses incurred at the initiation of the hire purchase contract.

#### 4.3 Cash and cash equivalents

Cash and cash equivalents consist of cash in hand and at banks, and all highly liquid investments with an original maturity of three months or less and not subject to withdrawal restrictions.

#### 4.4 Receivables and allowance for doubtful accounts

Hire purchase and installment sales receivables are stated net of unearned hire purchase interest income and allowance for doubtful accounts.

The Company provides allowance for doubtful accounts for hire purchase receivables based on the estimated collection losses that may be incurred in collection of receivables, by considering of the current status of receivables, their ability to make payment, past experience and historical data on actual losses on collection.

#### 4.5 Assets foreclosed

These represent assets repossessed from hire purchase and installment sales receivables and are stated at the lower of cost (which mostly comprises the net outstanding balance) and estimated net realisable value. Allowance is made for the decline in value of the repossessed assets.

#### 4.6 Investment in subsidiaries

Investments in subsidiaries are accounted for, in the separate financial statements, using the cost method. Loss on impairment (if any) of investments in subsidiaries are included in the comprehensive income statements.

# 4.7 Property, plant and equipment/Depreciation

Land is stated at cost. Buildings and equipment are stated at cost less accumulated depreciation and allowance for loss on impairment of assets (if any). The cost of an asset comprises its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, improvements and renewals are capitalised, while expenditures for maintenance and repairs are charged to profit or loss.

Depreciation of buildings and equipment is calculated by reference to their costs on a straight-line basis over the following estimated useful lives:

Buildings 20 years
Building improvement 5, 10 years
Furniture and office equipment 5, 10 years

Building improvement and lease area are charged to profit or loss over the lease period.

Depreciation for computers, equipment and motor vehicles is calculated by the reference to their costs, using the sum of the years' digits method over useful lives of 3 - 5 years.

Depreciation is included in determining income.

No depreciation is provided for land.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on disposal of an asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement when the asset is derecognised.

#### 4.8 Intangible assets

Intangible assets are initially recognised at their fair value. Following the initial recognition, the intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses (if any).

Intangible assets with finite lives are amortised on a systematic basis over the economic useful life and tested for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method of such intangible asset are reviewed at least at each financial year end. The amortisation expense is charged to profit or loss.

A summary of the intangible assets with finite useful lives is as follows.

<u>Useful lives</u>

Exclusive right agreement 5 years 10 months

Computer software 5 years

#### 4.9 Goodwill

Goodwill is initially recorded at cost, which equals to the excess of cost of business combination over the fair value of the net assets acquired. If the fair value of the net assets acquired exceeds the cost of business combination, the excess is immediately recognised as gain in profit or loss.

Goodwill is carried at cost less any accumulated impairment losses. Goodwill is tested for impairment annually and when circumstances indicate that the carrying value may be impaired.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the Company's cash generating units (or group of cash-generating units) that are expected to benefit from the synergies of the combination. The Company and its subsidiaries estimate the recoverable amount of each cash-generating unit (or group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit is less than the carrying amount, an impairment loss is recognised in profit or loss. Impairment losses relating to goodwill cannot be reversed in future periods.

#### 4.10 Related party transactions

Related parties comprise enterprises and individuals that control, or are controlled by, the Company, whether directly or indirectly, or which are under common control with the Company.

They also include associated companies and individuals which directly or indirectly own a voting interest in the Company that gives them significant influence over the Company, key management personnel, directors and officers with authority in the planning and direction of the Company's operations.

#### 4.11 Impairment of assets

The Company and its subsidiaries assess at each reporting date whether there is an indication that property, plant and equipment and other intangible assets may be impaired. If any indication exists, the Company and its subsidiaries estimate the assets recoverable amount. An assets recoverable amount is the higher of an asset's fair value less costs to sell and its value in use. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and written down to its recoverable amount. In determining value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by a valuation model that, based on information available, reflects the amount that the Company and its subsidiaries could obtain from the disposal of the asset in an arm's length transaction between knowledgeable, willing parties, after deducting the costs of disposal.

An impairment loss is recognised in the comprehensive income statement.

#### 4.12 Employee benefits

Short-term employee benefits

Salaries, wages, bonuses and contributions to the social security fund are recognised as expenses when incurred.

Post-employment benefits

#### Defined contribution plans

The Company and its employees have jointly established a provident fund. The fund is monthly contributed by employee and by the Company. The fund's assets are held in a separate trust fund and the Company's contributions are recognised as expenses when incurred.

#### Defined benefit plans

The Company has obligations in respect of the severance payments it must make to employees upon retirement under labor law. The Company treats these severance payment obligations as a defined benefit plan.

The obligation under the defined benefit plan is determined by management based on actuarial techniques, using the projected unit credit method.

Actuarial gains and losses arising from post-employment benefits are recognised immediately in profit or loss.

The defined benefits liability comprises the present value of the defined benefit obligation less unrecognised past service cost and unrecognised actuarial gains or losses.

#### 4.13 Equity-settled share-based payment transactions

The Company recognises the share-based payment transactions at the date on which the options are granted, based on the fair value of the share options. They are recorded as expenses over the expected life of the share options, and a capital reserve for share-based payment transactions is presented in shareholders' equity.

Estimating fair value for share-based payment transactions requires determination relating to appropriate assumptions, including the expected life of the share options, share price volatility and dividend yield.

#### 4.14 Income tax

Income tax expense represents the sum of corporate income tax currently payable and deferred tax.

#### **Current tax**

Current income tax is provided in the accounts at the amount expected to be paid to the taxation authorities, based on taxable profits determined in accordance with tax legislation.

#### **Deferred tax**

Deferred income tax is provided on temporary differences between the tax bases of assets and liabilities and their carrying amounts at the end of each reporting period, using the tax rates enacted at the end of the reporting period.

The Company and its subsidiaries recognise deferred tax liabilities for all taxable temporary differences while they recognise deferred tax assets for all deductible temporary differences and tax losses carried forward to the extent that it is probable that future taxable profit will be available against which such deductible temporary differences and tax losses carried forward can be utilised.

At each reporting date, the Company and its subsidiaries reviews and reduces the carrying amount of deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

The Company and its subsidiaries record deferred tax directly to shareholders' equity if the tax relates to items that are recorded directly to shareholders' equity.

#### 4.15 Foreign currencies

The consolidated and separate financial statements are presented in Baht, which is also the Company's functional currency. Items of each entity included in the consolidated financial statements are measured using the functional currency of that entity.

Transactions in foreign currencies are translated into Baht at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into Baht at the exchange rate ruling at the end of reporting period.

Gains and losses on exchange are included in determining income.

# 4.16 Borrowing costs

Borrowing costs are expensed in the period they are incurred. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

#### 4.17 Interest rate swap contracts

The net amount of interest to be received from or paid to the counterparty under an interest rate swap contract is recognised as income or expenses on an accrual basis.

#### 4.18 Provisions

Provisions are recognised when the Company and its subsidiary have a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

# 5. Significant accounting judgments and estimates

The preparation of financial statements in conformity with generally accepted accounting principles at times requires management to make subjective judgments and estimates regarding matters that are inherently uncertain. These judgments and estimates affect reported amounts and disclosures and actual results could differ. The significant accounting judgments and estimates are as follows:

#### 5.1 Leases

In determining whether a lease is to be classified as an operating lease or finance lease, the management is required to use judgment regarding whether significant risk and rewards of ownership of the leased asset has been transferred, taking into consideration terms and conditions of the arrangement.

#### 5.2 Allowance for doubtful accounts

In determining an allowance for doubtful accounts, the management has estimated the percentage of the allowance for doubtful accounts for each age of receivable on the basis of historical statistical data, assessment of the risk associated with the receivable, the nature of the collateral provided, and actual losses arising from such debtors in the past, while emphasising the principal of conservatism.

#### 5.3 Diminution in value of assets foreclose

In determining diminution in value of assets foreclose, management apply judgment in estimating the anticipated losses on such assets, based on analysis of various factors, including net realisable value, historical sales data, the age of the assets and the prevailing economic condition.

#### 5.4 Deferred tax assets

Deferred tax assets are recognised for deductible temporary differences to the extent that it is probable that taxable profit will be available against which the temporary differences can be utilised. Significant management judgment is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of estimate future taxable profits.

#### 5.5 Property, plant and equipment/Depreciation

In determining depreciation of plant and equipment, the management is required to make estimates of the useful lives and salvage values of the Company's plant and equipment and to review estimate useful lives and salvage values when there are any changes.

In addition, the management is required to review property, plant and equipment for impairment on a periodical basis and record impairment losses in the period when it is determined that their recoverable amount is lower than the carrying cost. This requires judgments regarding forecast of future revenues and expenses relating to the assets subject to the review.

# 5.6 Goodwill and intangible assets

The initial recognition and measurement of goodwill and intangible assets, and subsequent impairment testing, require management to make estimates of cash flows to be generated by the asset or the cash generating units and to choose a suitable discount rate in order to calculate the present value of those cash flows.

#### 5.7 Post-employment benefits under defined benefit plans

The obligation under the defined benefit plan is determined based on actuarial techniques. Such determination is made based on various assumptions, including discount rate, future salary increase rate, mortality rate and staff turnover rate.

## 6. Cash and cash equivalents

			(Unit: Thousand Baht)			
	Consolid	dated	Separate			
	financial sta	financial statements financial				
	2013	2012	2013	2012		
Cash	1,470	283	469	283		
Bank deposits	319,075	14,078	85,695	10,609		
Total	320,545	14,361	86,164	10,892		

As at 31 December 2013, bank deposits in saving accounts carried interest 0.50% per annum (2012: 0.62% per annum).

# 7. Hire purchase and installment sales receivables

7.1 As at 31 December 2013 and 2012, the balances of hire purchase and installment sales receivables are as follows:

(Unit:	Thousand Baht)

	Consolidated financial statements					
	Current portion of hire purchase and installment sales receivables		Long-term portion of hire purchase and installment sales receivables		Total	
	2013	2012	2013	2012	2013	2012
Normal receivables Hire purchase and installment sales receivables	3,261,920	2,346,899	2,940,518	2,161,708	6,202,438	4,508,607
Accrued hire purchase and installment						
sales income	134,312	103,451	-	-	134,312	103,451
Less: Unearned hire purchase and						
installment sales income, net	(1,218,699)	(909,441)	(669,478)	(513,540)	(1,888,177)	(1,422,981)
Total normal receivable	2,177,533	1,540,909	2,271,040	1,648,168	4,448,573	3,189,077

(Unit: Thousand Baht)

	Consolidated financial statements					
	Current portion of hire purchase and installment sales receivables		Long-term portion of hire purchase and installment sales receivables		Total	
	2013	2012	2013	2012	2013	2012
Terminated agreements receivables						
Hire purchase and installment sales						
receivables	316,571	90,961	327,661	64,312	644,232	155,273
Accrued hire purchase and installment						
sales income	48,037	9,181	-	-	48,037	9,181
Less: Unearned hire purchase and						
installment sales income, net	(131,353)	(30,559)	(87,207)	(17,120)	(218,560)	(47,679)
Total terminated agreements receivables	233,255	69,583	240,454	47,192	473,709	116,775
Total receivables	2,410,788	1,610,492	2,511,494	1,695,360	4,922,282	3,305,852
Less: Allowance for doubtful accounts	(202,419)	(117,123)	(188,268)	(57,421)	(390,687)	(174,544)
Hire purchase and installment		_			_	•
sales receivables, net	2,208,369	1,493,369	2,323,226	1,637,939	4,531,595	3,131,308
					// lmis	Thousand Daht
			Canarata financi	al atatamanta	(Unit	: Thousand Baht)
	Current	ution of	Separate financi			
	Current po hire purchase ar		Long-term po			
	sales rece		•	receivables To		al
•	2013	2012	2013	2012	2013	2012
Normal receivables						
Hire purchase and						
installment sales receivables	3,183,459	2,346,899	2,863,467	2,161,708	6,046,926	4,508,607
Accrued hire purchase and installment						
sales income	132,083	103,451	-	-	132,083	103,451
Less: Unearned hire purchase and						
installment sales income, net	(1,202,291)	(909,441)	(639,736)	(513,540)	(1,842,027)	(1,422,981)
Total normal receivable	2,113,251	1,540,909	2,223,731	1,648,168	4,336,982	3,189,077
Terminated agreements receivables						
Hire purchase and installment sales						
receivables	316,571	90,961	327,661	64,312	644,232	155,273
Accrued hire purchase and installment						
sales income	48,037	9,181	-	-	48,037	9,181
Less: Unearned hire purchase and						
installment sales income, net	(131,353)	(30,559)	(87,207)	(17,120)	(218,560)	(47,679)
Total terminated agreements receivables	233,255	69,583	240,454	47,192	473,709	116,775
Total receivables	2,346,506	1,610,492	2,464,185	1,695,360	4,810,691	3,305,852
Less: Allowance for doubtful accounts	(201,022)	(117,123)	(188,268)	(57,421)	(389,290)	(174,544)
Hire purchase and installment						
sales receivables, net	2,145,484	1,493,369	2,275,917	1,637,939	4,421,401	3,131,308
-						

7.2 As at 31 December 2013 and 2012, the balances of hire purchase and installment sales receivables (net of unearned hire purchase income) and allowance for doubtful accounts aged on the basis of due dates, are summarised below.

(Unit: Thousand Baht)

Aging         sales receivables         set up by the Company         accounts         set           Hire purchase and installment sales           receivables           Not yet due         3,854,884         2,736,069         1         1         37,479         26,044         3,81           Past due:         1 month         300,868         189,368         10         10         29,454         18,549         27           2 - 3 months         295,720         200,121         20         20         58,047         39,395         23           4 - 6 months         207,533         119,086         40         40         81,661         47,109         12           7 - 9 months         142,983         37,948         60         60         84,554         22,617         5           10 - 12 months         97,591         10,575         80         80         77,108         8,441         2           Over 12 months         22,703         12,685         100         100         22,384         12,389           Total         4,922,282         3,305,852         Separate financial statements           Separate financial statements           Lipting purchase and installme	7,405 2,71	
Aging         sales receivables         set up by the Company         accounts         s           2013         2012         2013         2012         2013         2012         2           Hire purchase and installment sales           receivables           Not yet due         3,854,884         2,736,069         1         1         37,479         26,044         3,81           Past due:         1         1         37,479         26,044         3,81           1 month         300,868         189,368         10         10         29,454         18,549         27           2 - 3 months         295,720         200,121         20         20         58,047         39,395         23           4 - 6 months         207,533         119,086         40         40         81,661         47,109         12           7 - 9 months         142,983         37,948         60         60         84,554         22,617         5           10 - 12 months         97,591         10,575         80         80         77,108         8,441         2           Over 12 months         22,703         12,685         100         100         22,384 <td< th=""><th>ales receivables 013 2 7,405 2,71</th><th>s, net 2012</th></td<>	ales receivables 013 2 7,405 2,71	s, net 2012
Description	7,405 2,71	2012
Hire purchase and installment sales           receivables           Not yet due         3,854,884         2,736,069         1         1         37,479         26,044         3,81           Past due:         1 month         300,868         189,368         10         10         29,454         18,549         27           2 - 3 months         295,720         200,121         20         20         58,047         39,395         23           4 - 6 months         207,533         119,086         40         40         81,661         47,109         12           7 - 9 months         142,983         37,948         60         60         84,554         22,617         5           10 - 12 months         97,591         10,575         80         80         77,108         8,441         2           Over 12 months         22,703         12,685         100         100         22,384         12,389           Total         4,922,282         3,305,852         Separate financial statements           Separate financial statements           Separate financial statements           Lipid financial statements           2013         2012         2013 <th>7,405 2,71</th> <th>-</th>	7,405 2,71	-
Not yet due		10,025
Not yet due         3,854,884         2,736,069         1         1         37,479         26,044         3,81           Past due:         1 month         300,868         189,368         10         10         29,454         18,549         27           2 - 3 months         295,720         200,121         20         20         58,047         39,395         23           4 - 6 months         207,533         119,086         40         40         81,661         47,109         12           7 - 9 months         142,983         37,948         60         60         84,554         22,617         5           10 - 12 months         97,591         10,575         80         80         77,108         8,441         2           Over 12 months         22,703         12,685         100         100         22,384         12,389           Total         4,922,282         3,305,852         Separate financial statements         Allowance for doubtful         Hire purchase and installment         set up by the Company         accounts         set           Aging         2013         2012         2013         2012         2013         2012         2           Hire purchase and installment sales		10,025
Past due:           1 month         300,868         189,368         10         10         29,454         18,549         27           2 - 3 months         295,720         200,121         20         20         58,047         39,395         23           4 - 6 months         207,533         119,086         40         40         81,661         47,109         12           7 - 9 months         142,983         37,948         60         60         84,554         22,617         5           10 - 12 months         97,591         10,575         80         80         77,108         8,441         2           Over 12 months         22,703         12,685         100         100         22,384         12,389           Total         4,922,282         3,305,852         Separate financial statements           Separate financial statements           Separate financial statements           Allowance for doubtful allowance         Allowance for doubtful allowance         Hire purchase and installment sales         2013         2012         2013         2012         2013         2012         2013         2012         2013         2012         2013         2012         2013         2012		10,025
1 month         300,868         189,368         10         10         29,454         18,549         27           2 - 3 months         295,720         200,121         20         20         58,047         39,395         23           4 - 6 months         207,533         119,086         40         40         81,661         47,109         12           7 - 9 months         142,983         37,948         60         60         84,554         22,617         5           10 - 12 months         97,591         10,575         80         80         77,108         8,441         2           Over 12 months         22,703         12,685         100         100         22,384         12,389           Total         4,922,282         3,305,852         390,687         174,544         4,53           Separate financial statements           Separate financial statements           Allowance for doubtful         Hire purchase and installment         allowance         Allowance for doubtful         Hire purchase and installment sales           Feetivables         2013         2012         2013         2012         2013         2012         2           Hire purchase and insta	1,414 17	
2 - 3 months	1,414 17	
4 - 6 months         207,533         119,086         40         40         81,661         47,109         12           7 - 9 months         142,983         37,948         60         60         84,554         22,617         5           10 - 12 months         97,591         10,575         80         80         77,108         8,441         2           Over 12 months         22,703         12,685         100         100         22,384         12,389           Total         4,922,282         3,305,852         Separate financial statements           Separate financial statements           Allowance for doubtful accounts         Hire purchase and installment sales         Allowance for doubtful accounts         Hire purchase and installment sales         set up by the Company         accounts         set up by the Company         2013         2012         2           Hire purchase and installment sales           receivables           Not yet due         3,746,064         2,736,069         1         1         36,441         26,044         3,70           Past due:		70,819
7 - 9 months         142,983         37,948         60         60         84,554         22,617         5           10 - 12 months         97,591         10,575         80         80         77,108         8,441         2           Over 12 months         22,703         12,685         100         100         22,384         12,389           Total         4,922,282         3,305,852         Separate financial statements           Separate financial statements           Hire purchase and installment         Percentage of allowance         Allowance for doubtful accounts         Hire purchase and installment sales           2013         2012         2013         2012         2013         2012         2           Hire purchase and installment sales           receivables           Not yet due         3,746,064         2,736,069         1         1         36,441         26,044         3,70           Past due:	7,673 16	60,726
10 - 12 months	5,872 7	71,977
Over 12 months         22,703         12,685         100         100         22,384         12,389           Total         4,922,282         3,305,852         390,687         174,544         4,53           Separate financial statements           Hire purchase and installment sales receivables         Percentage of allowance allowance         Allowance for doubtful accounts         Hire purchase accounts         set up by the Company accounts         set up by the Company         accounts         set up by the Company         1         2013         2012         2           Hire purchase and installment sales receivables           Not yet due         3,746,064         2,736,069         1         1         36,441         26,044         3,70           Past due:         2012         2013         2012         2013         2012         2013         2012         2013         2014         201	8,429 1	15,331
Separate financial statements   Separate financial statements	0,483	2,134
Separate financial statements   Separate financial statements	319	296
Hire purchase and installment   Percentage of   Allowance for doubtful   Hire purchase and installment   Set up by the Company   accounts   Set up by the Company   Set up by the Company   Company   Se	1,595 3,13	31,308
Hire purchase and installment   Percentage of   Allowance   Allowance for doubtful   Hire   Aging   Sales receivables   Set up by the Company   accounts   Set up by the Company   Compa	(Unit: Thousand	l Baht)
Aging         installment sales receivables         allowance set up by the Company         Allowance for doubtful accounts         Hire is set up by the Company           2013         2012         2013         2012         2013         2012         20         2           Hire purchase and installment sales           receivables           Not yet due         3,746,064         2,736,069         1         1         36,441         26,044         3,70           Past due:		
Aging         sales receivables         set up by the Company         accounts         s           2013         2012         2013         2012         2013         2012         2           Hire purchase and installment sales           receivables           Not yet due         3,746,064         2,736,069         1         1         36,441         26,044         3,70           Past due:		
2013   2012   2013   2012	ourchase and ins	stallmen
Hire purchase and installment sales receivables  Not yet due	ales receivables	s, net
receivables  Not yet due 3,746,064 2,736,069 1 1 36,441 26,044 3,70  Past due:	013 2	2012
Not yet due 3,746,064 2,736,069 1 1 36,441 26,044 3,70 Past due:		
Past due:		
	9,623 2,7	710,025
1 month 298,632 189,368 10 10 29,231 18,549 26		
		170,819
2 - 3 months 295,325 200,121 20 20 57,967 39,395 23	9,401 1	160,726
4 - 6 months 207,394 119,086 40 40 81,605 47,109 12	•	71,977
7 - 9 months 142,983 37,948 60 60 84,554 22,617 5	7,358 1	15,331
10 - 12 months 97,591 10,575 80 80 77,108 8,441 2	7,358 1 5,789	-,
Over 12 months 22,702 12,685 100 100 22,384 12,389	7,358 1 5,789	2,134
Total 4,810,691 3,305,852 389,290 174,544 4,42	7,358 1 5,789 8,429	,

7.3 As at 31 December 2013 and 2012, the future minimum lease payments receivable under hire purchase agreements together with the present value of the net minimum lease payments receivable are as follows:

(Unit: Thousand Baht)

	Consolidated financial statements				
	20	13	2012		
	Minimum	Present value	Minimum	Present value	
	payments	of payments	payments	of payments	
	receivable	receivable	receivable	receivable	
Within one year	3,760,840	2,410,788	2,550,492	1,610,492	
After one year but not more					
than five years	3,268,179	2,511,494	2,226,020	1,695,360	
Total minimum lease payments					
receivable	7,029,019	4,922,282	4,776,512	3,305,852	
Less: Amounts representing					
finance charges	(2,106,737)		(1,470,660)		
Present value of minimum lease					

17

payments	4,922,282	3,305,8	352
			(Unit: Thousand Baht)
		Separate financial statements	
	0010		0040

	Separate illiancial statements				
	20	13	2012		
	Minimum	Present value	Minimum	Present value	
	payments	of payments	payments	of payments	
	receivable	receivable	receivable	receivable	
Within one year	3,680,150	2,346,506	2,550,492	1,610,492	
After one year but not more					
than five years	3,191,128	2,464,185	2,226,020	1,695,360	
Total minimum lease payments					
receivable	6,871,278	4,810,691	4,776,512	3,305,852	
Less: Amounts representing					
finance charges	(2,060,587)		(1,470,660)		
Present value of minimum lease					
payments	4,810,691		3,305,852		

- 7.4 On 30 April 2004, the Institute of Certified Accountants and Auditors of Thailand, with the approval of the Office of the Securities and Exchange Commission, stipulated an accounting guideline for the consumer finance business, whereby recognition of revenue is to cease for accounts receivable which are overdue by more than 3 installments. However, this accounting guideline provides an alternative whereby, in cases where a company believes that the guideline would not be appropriate, it is to disclose the method it uses. The Company has a policy to cease recognising revenue from hire purchase receivables which are overdue by more than 4 installments. As at 31 December 2013, there are outstanding hire purchase receivable amounting to approximately Baht 497.4 million (2012: Baht 219.6 million) for which installment payments are more than 3 installments overdue but for which revenue is still being recognised.
  - In addition, if the Company had followed this accounting guideline, the amount of revenue recognised for the year ended 31 December 2013 and 2012 would be reduced by Baht 7.3 million and Baht 7.2 million, respectively.
- 7.5 The Company's hire purchase agreements have terms of 1 3 years and require settlement in equal installments.
- 7.6 As at 31 December 2013, the Company had transferred rights of claim under hire purchase agreements with outstanding balances (before net of unearned hire purchase interest income) of Baht 4,845 million (2012: Baht 2,988 million), in order to secure credit facilities granted by commercial banks as discussed in Notes 17 and 19.

#### 8. **Assets foreclosed**

As at 31 December 2013 and 2012, assets foreclosed are presented as follows:

Consolidated / Separate financial statements

(Unit: Thousand Baht)

Illianciai statements		
2013	2012	
42,990	31,470	
(21,838)	(12,846)	
21,152	18,624	
	2013 42,990 (21,838)	

#### 9. Short-term loan and interest receivable

During the third quarter of 2013, the subsidiary company entered into JPY 10.3 million and USD 0.6 million short-term loan agreement with an overseas company. The loan has a term of 1 year and the interest charge are 7.5%, respectively. As at 31 December 2013, the outstanding balance of short-term loan and interest receivable amounted to JPY 10.6 million and USD 0.6 million.

### 10. Other current assets

(Unit: Thousand Baht)

	Consolid	dated	Separate		
_	financial sta	tements	financial statements		
	2013	2012	2013	2012	
Refundable input tax					
(Accounts receivable					
- Revenue Department)	-	42,653	-	42,653	
Accrued income	7,797	2,894	3,357	2,894	
Prepaid expenses	98,323	72,271	96,191	72,271	
Other receivable - sales of assets					
foreclosed	17,539	6,124	17,539	6,124	
Undue input tax	2,272	2,802	2,272	2,802	
Others	9,727	1,704	6,740	1,704	
Total	135,658	128,448	126,099	128,448	
Less: Allowance for					
doubtful accounts	(2,526)	(2,526)	(2,526)	(2,526)	

#### 11. Pledged fixed deposit at financial institution

This represents fixed deposit pledged with bank for the issuance of letter of bank guarantees for the Company, as discussed in Note 28.4.

#### 12. Investment in subsidiaries

Details of investments in subsidiaries as presented in separate financial statements are as follows:

							(Unit: The	usand Bant)
				Separate fin	ancial statements			
	Shareholdings						Dividend received	
Company's name	Paid-up c	apital	percentage		Cost		during the year	
_	2013	2012	2013	2012	2013	2012	2013	2012
			(%)	(%)				
Group Lease Holding Pte. Ltd.								
and its subsidiary	110,698	18,685	100	100	110,698	18,685	10,000	

On 23 April 2013, GLH called up additional registered share capital of SGD 3.85 million and the Company invested in an additional 3.85 million ordinary shares (or 100% of the shares of the subsidiary in issue) at a price equal to the par value of SGD 1 per share, for a total amount of SGD 3.85 million. On 22 May 2013, GLH registered the increase in its paid up share capital with the Accounting and Corporate Regulatory Authority in Singapore.

On 16 December 2013, a meeting of the Board of Directors of the Company approved an additional investments in GLH totaling 13.09 million ordinary shares (or 100% of the shares of the subsidiary in issue) at a price equal to the par value of SGD 1 per share, or a total of SGD 13.09 million (equivalent to Baht 330.82 million). The Company approved the conversion of the loan and interest payable, amounting to Baht 308.77 million and USD 0.79 million, to equity in GLH as stipulated in the loan capitalisation agreement. On 27 January 2014, GLH registered the increase in its paid up share capital with the Accounting and Corporate Regulatory Authority in Singapore.

As at 31 December 2013, investment in GLH and share subscription payment in advance in the separate financial statements amounted to SGD 4.61 million and SGD 13.09 million, respectively (2012: investment in GLH represented SGD 0.76 million).

During the second quarter of current year, GLH acquired shares of GL Finance Plc. ("GLF") from a related party. GL Finance Plc. was incorporated in Cambodia and operates as a finance company providing hire purchase services for motorcycles. GLH acquired 998 ordinary shares (or 100% of the 1,000 issued and paid-up shares

of GLF) with a par value of USD 200 per share, fully paid-up, for a total payment of USD 0.2 million.

During May 2013, GLH entered into an agreement to lend GLF USD 2.1 million, interest-free and due at call. On 19 June 2013, a meeting of the Board of Directors of GLH approved an additional investment in GLF, totaling USD 3.1 million (equivalent to Baht 96.49 million), and approved the conversion of the loan to equity in GLF, together with cash payment of the outstanding balance. GLF registered the resulting increase in its registered share capital with the Ministry of Commerce on 1st quarter of 2014.

# 13. Property, plant and equipment

(Unit: Thousand Baht)

	Consolidated financial statements							
			Building	Furniture and office	Computers	Motor		
	Land	Buildings	and lease area	equipment	equipment	vehicles	Work in process	Total
Cost								
1 January 2012	35,983	45,553	5,033	20,879	11,080	13,912	-	132,440
Additions	-	-	1,176	1,078	2,107	3,648	-	8,009
Disposals	-			(1,430)	(757)			(2,187)
31 December 2012	35,983	45,553	6,209	20,527	12,430	17,560		138,262
Additions	-	-	6,938	4,298	4,900	5,014	-	21,150
Disposals/Write-off	-	-	-	(610)	(582)	(55)	-	(1,247)
Transfer Out	-	-	-	-	-	-	(863)	(863)
Increase from acquisition of GLF	-	-	-	906	1,671	2,910	863	6,350
Exchange differences on translation								
of Financial statements in foreign								
currency	<u>-</u>		7	82	150	300		539
31 December 2013	35,983	45,553	13,154	25,203	18,569	25,729		164,191
Accumulated depreciation								
1 January 2012	-	35,417	4,781	19,474	10,314	6,158	-	76,144
Depreciation for the year	-	2,278	139	578	1,200	4,281	-	8,476
Depreciation on disposals	<u> </u>			(1,426)	(756)	<u>-</u>		(2,182)
31 December 2012	-	37,695	4,920	18,626	10,758	10,439		82,438
Depreciation for the year	-	2,075	486	958	2,721	4,361	-	10,601
Depreciation on disposals/Write-off	-	-	-	(610)	(582)	(34)	-	(1,226)
Increase from acquisition of GLF	-	-	-	142	612	621	-	1,375
Exchange differences on translation								
of Financial statements in foreign								
currency				12	52	64		128
31 December 2013	-	39,770	5,406	19,128	13,561	15,451		93,316
Net book value								
31 December 2012	35,983	7,858	1,289	1,901	1,672	7,121		55,824
31 December 2013	35,983	5,783	7,748	6,075	5,008	10,278		70,875

Depreciation for the year

2013

2012

10,601 8,476

(Unit: Thousand Baht)

	Separate financial statements						
_			Building	Furniture and	Computers		
			improvement	office	and	Motor	
<u>-</u>	Land	Buildings	and lease area	equipment	equipment	vehicles	Total
Cost							
1 January 2012	35,983	45,553	5,033	20,879	11,080	13,912	132,440
Additions	-	-	1,176	1,078	2,107	3,648	8,009
Disposals	-			(1,430)	(757)		(2,187)
31 December 2012	35,983	45,553	6,209	20,527	12,430	17,560	138,262
Additions	-	-	6,794	3,447	3,401	579	14,221
Disposals	-			(610)	(582)		(1,192)
31 December 2013	35,983	45,553	13,003	23,364	15,249	18,139	151,291
Accumulated depreciation							
1 January 2012	-	35,417	4,781	19,474	10,314	6,158	76,144
Depreciation for the year	-	2,278	139	578	1,200	4,281	8,476
Depreciation on disposals	-	-		(1,426)	(756)		(2,182)
31 December 2012	-	37,695	4,920	18,626	10,758	10,439	82,438
Depreciation for the year	-	2,075	476	827	2,197	3,453	9,028
Depreciation on disposals	-			(610)	(582)		(1,192)
31 December 2013	-	39,770	5,396	18,843	12,373	13,892	90,274
Net book value							
31 December 2012	35,983	7,858	1,289	1,901	1,672	7,121	55,824
31 December 2013	35,983	5,783	7,607	4,521	2,876	4,247	61,017
Depreciation for the year							
2013							9,028
2012						-	8,476

As at 31 December 2013, certain equipment items of the Company has been fully depreciated but are still in use. The gross carrying amount (before deducting accumulated depreciation) of those assets amounted to approximately Baht 32.9 million (2012: Baht 31.0 million).

The Company has mortgaged land and construction thereon with a total net book value as at 31 December 2013 of Baht 21.4 million (2012: Baht 23.2 million) as collateral for bank overdraft and short-term loans from financial institutions and long-term credit facilities as discussed in Notes 17 and 19.

# 14. Intangible assets

The net book value of intangible assets as at 31 December 2013 is presented below.

(Unit: Thousand Baht)

	Consolidated financial statements					
	Exclusive Right	Computer	Software under	nder		
	Agreement	Software	development	Total		
As at 31 December 2013:						
Cost	115,202	1,515	1,338	118,055		
Less: Accumulated amortisation	(12,800)	(185)		(12,985)		
Net book value as at 31 December 2013	102,402	1,330	1,338	105,070		

A reconciliation of the net book value of intangible assets for the year 2013 is presented below

(Unit: Thousand Baht)

	Consolidated financial statements						
	Exclusive Right Computer		Software under				
	Agreement	Software	development	Total			
Net book value as at							
1 January 2013	-	-	-	-			
Acquisitions during the year							
- at cost	-	582	1,290	1,872			
Increase from acquisition of							
GLF	106,245	-	-	106,245			
Transfer in	-	863	-	863			
Amortisation for the year	(9,246)	(179)	-	(9,425)			
Exchange differences on							
translation of financial							
statements in foreign							
currency	5,403	64	48	5,515			
Net book value as at							
31 December 2013	102,402	1,330	1,338	105,070			

#### **Exclusive right agreement**

A related party entered into a 5-year Exclusive Right Agreement (automatically renew for a further two years unless the parties mutually agree in writing not to renew the agreement within six months before the termination date) with a company which is the distributor of Honda motorcycles in Cambodia. The agreement grants the related party exclusive rights to act as finance agent arranging hire purchase finance for motorcycles branded "Honda". On 2 May 2012, the related party granted the exclusive rights to GLF for a fee of USD 100,000 and entered into a USD 2.9 million deposit agreement under which the related party is the representative agent to contact with such company. Conditions of the deposit agreement specify that if GLF fails to meet the minimum annual sales target set, the deposit will be forfeited in proportion to the period of six years as from 2013 to 2018.

As at 31 December 2013, the fair value of exclusive right in consolidated financial statement amounted to USD 3.12 million.

#### 15. Income tax expenses/deferred tax

Income tax expenses for the years ended 31 December 2013 and 2012 are made up as follows:

			(Unit: Thousand Baht)		
	Consolidate	ed financial	Separate financial		
_	stater	nents	statements		
_	2013	2012	2013	2012	
Current income tax:					
Current income tax charge	104,060	68,063	102,803	67,756	
Deferred tax:					
Relating to origination and reversal of					
temporary differences	(39,351)	37,129	(40,004)	37,129	
Temporary differences from purchase of GLF	(56)	-	-	-	
Effects of changes in the applicable tax rates		(2,791)		(2,791)	
Income tax expense reported in the					
statement of comprehensive income	64,653	102,401	62,799	102,094	

Reconciliation between income tax expenses and the product of accounting profit multiplied by the applicable tax rates for the years ended 31 December 2013 and 2012 is as follows.

			(Unit: Tho	usand Baht)
	Consolidated financial		Separate financial	
	stater	nents	stater	nents
	2013	2012	2013	2012
Accounting profit before tax	304,966	459,783	320,655	455,337
Applicable tax rate	20%, 17%	23%, 17%	20%	23%
Accounting profit before tax multiplied by				
applicable tax rate	69,329	105,338	64,131	104,728
Effects of non-taxable income and expenses	(2,827)	(146)	(1,332)	157
Effects of temporary difference from appraisal				
fair value of exclusive right agreement	(1,849)	-	-	-
Effects of changes in the applicable tax rates	-	(2,791)		(2,791)
Total income tax expenses reported in the				
statement of comprehensive income	64,653	102,401	62,799	102,094

As of 31 December 2013 and 2012, the components of deferred tax assets and deferred tax liabilities are as follows:

			(Unit: Thousand Bah			
	Consolidated		Separate			
	financial st	atements	financial sta	atements		
	2013	2012	2013	2012		
<u>Deferred tax assets</u>						
Allowance for doubtful accounts	80,083	37,134	80,083	37,134		
Allowance for diminution of value	4,368	2,569	4,368	2,569		
foreclosed assets						
Reserve for employee benefits	831	555	831	555		
Prepaid commission expenses	(24,304)	(19,284)	(24,304)	(19,284)		
Total	60,978	20,974	60,978	20,974		
<u>Deferred tax liabilities</u>						
Fair value on exclusive right agreement	653	<u>-</u>	<u> </u>			
Total	653		<u> </u>	_		

The above deferred tax liabilities included the deferred tax liabilities of USD 0.02

million from the appraised value of fair value of intangible assets at acquisition date.

In October 2011, the cabinet passed a resolution to reduce the corporate income tax rate from 30% to 23% in 2012, and then to 20% from 2013. In addition, in order to comply with the resolution of the cabinet, in December 2011, the decreases in tax rates for 2012 - 2014 were enacted through a royal decree. The Company has reflected the changes in the income tax rates in its deferred tax calculation, as presented above.

#### 16. Other non-current assets

(Unit: Thousand Baht)

	Consolidated final	ncial statements	Separate finan	cial statements
	2013 2012		2013	2012
Income tax and value added tax				
refundable	48,995	36,621	48,995	36,621
Deposits	80,863	4,355	709	252
Others	770	830	770	830
Total other non-current assets	130,628	41,806	50,474	37,703

#### 17. Bank overdraft and short-term loans from financial institutions

(Unit: Thousand Baht)

		Consolidated/Separate			
	Interest rate	Interest rate financial st			
	(% per annum)	2013	2012		
Bank overdraft	MOR	13,550	-		
Short-term loans from financial institutions	MLR, MOR		50,000		
Total		13,550	50,000		

Ccredit facilities of short-term loans from financial institutions are secured by the transfer of rights of claim under hire purchase agreements, the mortgage of land and the construction thereon and/or to be constructed thereon in the future and motorcycle registrations as requested by the lender. The Company had repaid short-term loan balance as of 31 December 2012 at full amount during the current year.

## 18. Related party transactions

During the years, the Company and its subsidiaries had significant business transactions with related parties, which have been concluded on commercial terms and bases agreed upon in the ordinary course of business between the Company, its subsidiaries and those related companies. Below is a summary of those

transactions.

(Unit: Thousand Baht)

	Consolidated financial		Separate	financial	
	statem	ents	statem	nents	Pricing policy
	2013	2012	2013	2012	
Transactions with subsidiary company:					
(Eliminated from consolidated financial sta	itements)				
Hire purchase interest and installment					
sales income	-	-	28	-	Contract rate
Interest income	-	-	10,750	601	7% per annum
Dividend income	-	-	10,000	-	As per declaration
Transactions with related parties:					
Interest income	3,628	250	103	57	6% - 9% per annum
Cash paid for acquisition of investment	-	35,106	-	244	Contract rate
in subsidiaries					
Rental income	-	20	-	20	Contract rate

The relationship between the Company and the related parties are summarised below.

Name of related parties	Relationship with the Company
Group Lease Holding Pte Ltd.	Subsidiary
GL Finance Plc.	Subsidiary (held by a subsidiary)
Asia Partnership Fund Pte., Ltd.	Company's director is major shareholders
	of that company / Common director
A.P.F. Group Co., Ltd.	Company's director is major shareholders
	of that company / Common director
Devenco Management and Consulting Co., Ltd.	Common director with GLF
Tennis Federation of Cambodia	GLF's director is general secretary of the
	Federation

As at 31 December 2013 and 2012, the Company and its subsidiaries had outstanding balances of significant assets and liabilities with the related parties as follows:

			(Unit: Th	nousand Baht)		
	Consolidated financial		Separate financial			
	statements		statements		statem	ents
	2013	2012	2013	2012		
Short-term loans to and interest receivable from related parties						
Subsidiary companies						
Group Lease Holding Pte. Ltd.	-	-	200,499	36,783		
GL Finance Plc.	-	20,544	3,383	3,067		

			(Unit:	Thousand Baht)
	Consolidate	d financial	Separate financial	
	statem	ents	statem	ents
	2013	2012	2013	2012
Related parties				
Devenco Management and				
Consulting Co., Ltd.	51,341	-	-	-
Tennis Federation of Cambodia	3,821			-
Total	55,162	20,544	203,882	39,850
Share subscription payment in advar	ice - related parti	es		
GL Finance Plc.	-	34,144	-	-
Group Lease Holding Pte. Ltd.			330,815	-
Total		34,144	330,815	-
Deposit - related party (presented as	part of other non	-current assets	)	
A.P.F. Group Co., Ltd.	65,627		-	
Total	65,627	-		-

Of deposits presented under the caption of non-current assets in the consolidated financial statements, a total of USD 2.0 million represented a deposit of GLH that has been pledged as collateral with a related party who assisted with procurement of loans from a financial institution. Currently, there is in the progress for arrangement.

During the current year, short-term loans to and interest receivable from related parties have movement as below:

(Unit: Thousand Baht)

Consolidated financial statements							
						Eliminated of	
					Exchange differences	short-term loan	
					on translation of	transactions	
	Balance as at			Gain (loss)	financial statement	from	Balance as at
	1 January	During t	he year	from	in foreign	acquisition	31 December
	2013	Increase	Decrease	exchange rate	currency	of GLF	2013
Short-term loans to a	and interest recei	vable from rela	ated parties				
GL Finance Plc.	20,544	56,636	(317)	52	434	(77,349)	-
Devenco							
Management and							
Consulting							
Co., Ltd.	-	52,312	-	(3,294)	2,323	-	51,341
Tennis Federation							
of Cambodia	-	3,708	(30)		143		3,821
Total	20,544	112,656	(347)	(3,242)	2,900	(77,349)	55,162

Senarate	financial	statements
Jevarate	III Iai iciai	Statements

	Balance as at	During the year		Gain from	Balance as at
_	1 January 2013	Increase	Decrease	exchange rate	31 December 2013
Short-term loans to and interest	receivable from rel	ated parties			
Group Lease Holding Pte. Ltd.	36,783	499,999	(336,283)	-	200,499
GL Finance Plc.	3,067	215	(121)	222	3,383
Total	39,850	500,214	(336,404)	222	203,882

## **Directors and management's benefits**

During the years ended 31 December 2013 and 2012, the Company and its subsidiaries had employee benefit expenses payable to their directors and management as below.

(Unit: Thousand Baht)

	Consolidated / Separate		
	financial statements		
	2013 2013		
Short-term employee benefits	37,386	37,418	
Post-employment benefits	1,076	802	
Total	38,462 38,220		

## Warrants for directors and management

On 10 May 2009, the Company issued 118,100 warrants (GL-WB) to subscribe to the Company's ordinary shares, to be alloted to 11 directors and management. This represents 23.6% of the Company's warrants.

On 10 May 2010, the Company issued 104,700 warrants (GL-WC) to subscribe to the Company's ordinary shares, to be alloted to 10 directors and management. This represents 20.9% of the Company's warrants.

On 15 May 2012, the Company issued 255,500 warrants (GL-WD) to subscribe to the Company's ordinary shares, to be alloted to 16 directors and management. This represents 25.55% of the Company's warrants.

On 1 November 2012, the Company issued 18,731 warrants (GL-W2) to subscribe to the Company's ordinary shares, to be allotted to 5 directors and management. This represents 0.04% of the Company's warrants.

On 2 December 2013, the Company issued 731,151 warrants (GL-W3) to subscribe to the Company's ordinary shares, to be allotted to 9 directors and management. This represents 0.22% of the Company's warrants.

As at 31 December 2013, there are outstanding warrants (GL-WD, GL-W2 and GL-W3) to subscribe to the Company's ordinary shares, to be allotted to existing directors and management totaling 219,500 units, 6,199 units and 731,151 units, respectively.

# 19. Long-term loans

The long-term loans, which the Company obtained from local financial institutions, are as detailed below.

(Unit: Thousand Baht)

	Consolidated/Separate financial statements					
			Interest rate			
	Balance		per annum	Repayment condition		
	2013	2012				
Loan agreement dated 22 October 20	09		_			
Credit facility No. 1	-	5,333	At the rate of	Thirty equal installments, with first installment		
			MLR - 0.75%	due on the first interest payment date after		
			per annum	drawing down loans under credit facility		
Loan agreement dated 25 August 201	0					
Credit facility No. 1	-	148,834	At the rate of	Thirty equal installments, with first installment		
			MLR - 1.0% per	due on the first interest payment date after		
			annum	drawing down loans under credit facility		
Loan agreement dated 26 May 2011						
Credit facility No. 1	2,184,260	1,567,790	At the rate of	Thirty equal installments, with first installment		
			MLR - 1.0% per	due on the first interest payment date after		
			annum	drawing down loans under credit facility		
Loan agreement dates 21 June 2013						
Credit facility No. 1	433,270	-	At the rate of	Thirty equal installment, with first installment		
			THBFIX1M +	due on the first interest payment date after		
			1.50% per annum	drawing down loans under credit facility.		
Loan agreement dates 17 September	2013					
Credit facility No. 1	479,990	-	At the rate of	Thirty equal installment, with first installment		
			THBFIX1M +	due on the first interest payment date after		
			1.50% per annum	drawing down loans under credit facility.		
Total	3,097,520	1,721,957				
Less: Current portion	(1,808,590)	(887,947)				
Long-term loans, net of current						
portion	1,288,930	834,010				

Movements in the long-term loans account during the year 2013 are summarised below.

On 22 October 2009, the Company entered into a loan agreement with three commercial banks, as co-lenders, to obtain long-term loan facilities of Baht 1,000 million. The purposes of such loans are to repay the existing short-term loan and for use in the expansion of business of the Company.

On 25 August 2010, the Company entered into a loan agreement with three commercial banks, as co-lenders, to obtain long-term loan facilities of Baht 1,000 million. The purposes of such loans are to repay the existing short-term loan and for use in the expansion of business of the Company.

On 26 May 2011, the Company entered into a loan agreement with another commercial bank obtain long-term loan facilities of Baht 500 million. The purposes of such loan are to repay the existing short-term loan and for use in the expansion of business.

During the year 2012 upto the first quarter of 2013, the Company increase the long-term credit facilities with commercial banks of loan agreement on 26 May 2011 to Baht 2,500 million. The purposes of such loan are to repay the existing short-term loan and for use in the expansion of business.

On 21 June 2013, the Company entered into a loan agreement with another commercial bank to obtain long-term loan facilities of Baht 500 million. The purpose of such loans are to repay the existing short-term loan and for use in the expansion of business. In order to reduce the fluctuation of interest rate risk, the Company has entered into an interest rate swap agreement covering this loan amount, whereby a floating interest rate is to be swapped for a fixed interest rate at 6.00% per annum.

On 17 September 2013, the Company entered into a loan agreement with another commercial bank to obtain long-term loan facilities of Baht 500 million. The purpose of such loans are to repay the existing short-term loan and for use in the expansion of business. In order to reduce the fluctuation of interest rate risk, the Company has entered into an interest rate swap agreement covering this loan amount, whereby a floating interest rate is to be swapped for a fixed interest rate at 6.00% per annum.

The loan agreements contains covenants regarding, among other things, the maintenance of the proportion of shareholding of the major shareholders, dividend payment, and maintenance of a certain debt to equity ratio, ratio of hire purchase receivables more than three months' past due to total hire purchase receivables, ratio of total hire purchase receivables to loans, prohibition of disposal of assets or rights of claim under hire purchase agreements. Moreover, if the Company obtains new loans, the financial terms and collateral of the existing lenders must not be subordinate to those of new loans.

The loans are secured by the transfer of rights of claim under hire purchase agreements, the mortgage of land and construction thereon and/or to be constructed thereon in the future, and motorcycle registrations as requested by the commercial banks.

As at 31 December 2013, the long-term credit facilities of the Company which have not yet drawn down amount to Baht 315.7 million (2012: Baht 432.0 million).

## 20. Provision for long-term employee benefits

Provision for long-term employee benefits, which is compensations on employees' retirement, was as follows:

	Consolidated / Separate		
	financial statements		
	2013 2012		
Defined benefit obligation at			
beginning of year	2,774	1,735	
Current service cost	1,081	2,673	
Interest cost	117	67	
Benefits paid during the year	(360)	(1,317)	
Actuarial loss (gain)	545 (384)		

(Unit: Thousand Baht)

# Provisions for long-term employee benefits at end of year

4,157

2,774

Long-term employee benefit expenses included in the profit or loss was as follows:

(Unit: Thousand Baht)

Consolidated / Separate

	financial statements			
	2013	2012		
Current service cost	1,081	2,673		
Interest cost	117	67		
Actuarial loss (gain) recognised during the year	545	(384)		
Total expense recognised in profit or loss	1,743	2,356		
Line items under which such expenses are included in profit or loss:				
Services and administrative expenses	1,743	2,356		

Principal actuarial assumptions at the valuation date were as follows:

	Consolidated / Separate		
	financial statements		
	2013 2012		
	(% per annum)	(% per annum)	
Discount rate	4.4	4.2	
Future salary increase rate (depending on age)	7.0	7.0	
Staff turnover rate	15.88	14.92	

Amounts of defined benefit obligation for the current and previous two periods are as follows:

		Experience adjustments
	Defined benefit obligation	arising on the plan liabilities
	Consolidated / Separate	Consolidated / Separate
	financial statements	financial statements
Year 2013	4,157	510
Year 2012	2,774	(104)
Year 2011	1,735	(1,127)

## 21. Share capital

#### 21.1 Resolutions of the Annual General Meeting of the shareholders

On 26 April 2013, the Annual General Meeting of the Company's shareholders passed the following resolutions:

- The following allocations of the Company's legal reserve and the payment of dividend from the operation result of the year 2012:
  - Allocation of 10% of registered capital, amounting to Baht 57.01 million, to the legal reserve.
  - Paid dividend by the Company's ordinary shares in the ratio of 5.4466230936 existing shares per 1 dividend share, not exceeding 14.464 million shares, or in the total amount not exceeding Baht 72.32 million or shall be converted as dividend payment at Baht 0.918 per share. In case that any shareholder holds the indivisible share remaining after such allocation, the dividend shall be paid by cash in the amount of Baht 0.918 per share.
  - Paid dividend by cash at the rate of Baht 0.102 per share or in the total amount not exceeding Baht 8.03 million.

In combination, the dividend payment shall be paid at the rate of Baht 1.02 per share (before change in par value). The payment of such stock dividend and cash dividend was made within 23 May 2013.

During the year 2012 and first quarter of 2013, the Company had paid interim dividend to the shareholders as cash dividend at totaling of Baht 169 million, or payment at Baht 2.45 per share. The interim dividends were paid on 20 September 2012 and 11 April 2013. As a result, total dividend per share paid for the operating results of 2012 is Baht 3.47 per share (before change in par value of shares).

2) To decrease the registered capital of the Company from Baht 570.4 million to Baht 470.1 million by cancelling the registered ordinary shares to the unpaid registered ordinary shares remaining after reserving shares for the exercise of the unexpired warrants totaling to 24.5 million shares. 3) To increase the registered capital from the previous registered capital of Baht 470.1 million to be the new registered capital of Baht 675.0 million by issuing an additional 40.9 million ordinary shares at the par value of Baht 5 each to be reserved for the increase by a general mandate, amounting to 20.8 million shares and for the payment of a stock dividend including the adjustment of the exercise price and exercise ratio of the warrants allotted to employees amounting to 20.1 million shares.

On 3 May 2013, the Company registered with the Ministry of Commerce the increase in its registered capital to Baht 675.0 million or 135.0 million ordinary shares at par value of Baht 5 each.

- 4) To change the par value of the ordinary shares from 135.0 million ordinary shares of Baht 5 each to 1,350 million ordinary shares of Baht 0.50 each and registered the changes in par value and number of shares with the Ministry of Commerce on 7 May 2013, and paid-up share capital at Baht 393.9 million.
- 5) Approved the amendment of the Company's Memorandum of Association to state a registered capital of Baht 675.0 million with the number of 1,350.0 million ordinary shares of Baht 0.5 each.

On 10 May 2013, the Company reports to the Stock Exchange of Thailand (SET) the number of 144.6 million ordinary shares (after change in par value) actually allocated to the stock dividend.

The Company registered the increase in its registered share capital to Baht 675.0 million with the Ministry of Commerce on 27 May 2013.

#### 21.2 Resolutions of the Extraordinary General Meeting of the shareholders

On 8 November 2013, an Extraordinary General Meeting of the Company's shareholders passed the following resolutions.

1) Approved the issuance of debentures in an amount of up to Baht 2,000 million, and empower the authorised directors and/or persons granted authority by the directors to act on behalf of the Company in determining related details, appointing advisors or other persons with respect to the issue and offering of the debentures, conducting negotiations, reaching agreements, signing relevant agreements, and performing any acts necessary in relation to the issuance and offering of the Company's debentures.

2) Approved the issue of warrants (GL-W3) per the following details:

Allocation : Allocated to the existing shareholders of the Company in a

ratio of 1 warrant for every 3 existing ordinary shares

Number offered : 341,568,986 units

Offering price : Baht 0

Term : Not exceeding 2 years from the issue date

Exercise ratio : 1 warrant per ordinary share

Exercise price : Baht 10.00

Exercise period : Last business day of every month until the expiry date

Offering period : Within 1 year after approval by the shareholders

Listing : Warrants to be listed on the Stock Exchange of Thailand

- 3) Approved the cancellation of the capital increase by general mandate, and to cancel the allocation of 20.9 million shares to support that increase, amounting to Baht 104.3 million.
- 4) Approved a reduction of Baht 124.9 million in the registered capital of the Company (249.7 million shares with a par value of Baht 0.50 each) such that it is equal to the registered capital after reserving shares to support the exercise of the unexpired warrants.
- 5) Approved an increase of Baht 170.8 million in the registered capital of the Company (341.6 million ordinary shares with a par value of Baht 0.50 each) to support the exercise of warrants (GL-W3).
- 6) Approved the amendment of the Company's Memorandum of Association to increase/decrease the registered capital to Baht 720.9 million (1,441.9 million shares with a par value of Baht 0.50 each).

The Company registered the increase in its registered share capital to Baht 720.9 million with the Ministry of Commerce on 15 November 2013. As at 31 December 2013, the Company had its paid up share capital to Baht 512.4 million.

# 21.3 Additional share subscription received from the exercise of warrants

During the current year, the Company received additional share subscription totaling Baht 612.19 million from the exercise of warrants, as detailed below.

	Warrant Ordinary share		Exercise price	Amount	
	(units)	(shares)	(Baht/share)	(Million Baht)	
GL-W2 (before change in par value)	9,808,255	9,808,255	35	343.29	
GL-WC (after change in par value)	212,300	2,512,744	1.40166	3.52	

Amount

As at 31 December 2013, the Company had share premium amounting to Baht 933.68 million as a result of the capital increases (2012: Baht 414.9 million).

89,742,271

As at 31 December 2013, the Company had share subscription received in advance amounting Baht 1.0 million in its paid up share capital from the exercise of GL-W2 totaling 28,400 units. The Company registered the increase in its paid up share capital from the exercise of such warrants with the Ministry of Commerce on 3 January 2014. In addition, the Company also transferred of share subscription received in advance to share capital amounting Baht 19.6 million during year.

# 21.4 Reconciliation of number of ordinary shares

At the end of the year

Movements in the number of ordinary shares, the paid-up share capital and premium on ordinary shares are as follows:

> Number of ordinary shares

		orannary on	<u> </u>	
	(	Thousand S	hares) (Tho	usand Baht)
Registered share capital				
At the beginning of the year		114,	078	570,393
Increase from change in par value		1,026,	707	-
Share capital after change in par va	lue	1,140,	785	570,393
Increase during the year		751,	338	375,668
Decrease during the year		(450,	271)	(225,135)
At the end of the period		1,441,	852	720,926
		mber of ary shares	Paid-up capital	Premium on ordinary shares
	(Thousa	and Shares)	(Thousand Baht)	(Thousand Baht)
Issued and paid-up share capital				
At the beginning of the year		68,973	344,864	414,924
Increase from change in par value		620,755	-	-
Increase in capital from exercising				
of the rights of the warrants		190,337	95,168	518,756
Increase in capital from				
stock dividend		144,642	72,321	<u>-</u>

1,024,707

933,680

512,353

## 22. Warrants/Capital reserve for share-based payment transactions

As at 31 December 2013, details of the warrants of the Company are as follows:

Type of		Issuance date	Number of warrants	Warrant	Period of	Exercise price	Exercise ratio
warrant	Issue to	of warrant	original issued	offer price	warrant	per share	per 1 warrant
GL-W2	Existing shareholders	1 November 2012	22,775,694	Baht 0.10	2 years	Baht 35	1 ordinary share
GL-W3	Existing shareholders	2 December 2013	332,783,154	-	2 years	Baht 10	1 ordinary share
GL-WC	Directors and employees	10 May 2010	500,000	-	3 years	Baht 16.59	1 ordinary share
GL-WD	Directors and employees	15 May 2012	1,000,000	-	3 years	Baht 19.62	1 ordinary share

## Issuance and offer of warrants during the year

#### GL-W3

On 2 December 2013, the Company issued 332.78 million warrants (GL-W3) to subscribe to the Company's ordinary shares, free of charge. The warrants are exercisable at the end of every quarter for a period of 2 years from the issue date, in a ratio of 1 warrant to 1 new ordinary share, with an exercise price of Baht 10 per share.

On 16 December 2013, the warrants were listed on the Stock Exchange of Thailand, to be traded on Stock Exchange of Thailand commencing from 16 December 2013.

During the exercise period of the warrants, the Company paid a cash dividend and a stock dividend totaling 144.6 million shares (after change in par value) and changed the par value of the shares, as discussed in Note 21.1. As a result, the Company had to adjust the exercise price and exercise ratio of the warrants as detailed below.

	Exercis	Exercise ratio		Exercise price	
	(per 1 unit c	(per 1 unit of warrants)  Existing New		(Baht/share)	
	Existing			New	
GL-W2	1.0000	11.8360	35.0000	2.95708	
GL-WC	1.0000	11.8360	16.5900	1.40166	
GL-WD	1.0000	11.8360	19.6200	1.65766	

The adjusted exercise price and exercise ratio of warrants are effective as from 15 May 2013.

During the current year, the movements of warrants of the Company are as follows:

			Number of	Number of	
	Number of warrants	Issuance of	warrants	warrant	Number of warrants
Type of	outstanding as at	warrants during	exercised	expired/cancelled	outstanding as at
warrant	1 January 2013	the year	during the year	during the year	31 December 2013
GL-W2	22,216,267	-	(16,859,374)	-	5,356,893
GL-W3	-	332,783,154	-	-	332,783,154
GL-WC	219,500	-	(212,300)	(7,200)	-
GL-WD	934,500	-	-	(62,100)	872,400

Up to 31 December 2013, the Company cancelled a total of 424,300 warrants (GL-WC and GL-WD) to purchase ordinary shares of the Company that had been allocated to the directors and management of the Company, because the directors and management who held those warrants had resigned, thus breaching the conditions under which the warrants were received.

On 15 May 2012, the Company issued 1,000,000 warrants (GL-WD) to subscribe to the Company's ordinary shares, to be allotted to directors and employees of the Company free of charge. The warrants are to have an adjust exercise ratio of 1 warrant per 11.8360 ordinary shares, an adjust exercise price of Baht 1.65766 per share, and a term of 3 years from the first issue date. The estimated fair value of each share option granted is Baht 4.08. This was calculated by applying the Black-Scholes-Merton formula. The model inputs were the share price at price determination date of Baht 24.9, exercise price of Baht 19.62, expected volatility of 32.85%, expected dividend yield of 8.62%, contractual life of 3 years, and a risk-free interest rate of 3.44%.

The distribution of the stock dividend and the change in the par value of the shares did not modify the terms and conditions of the plan, and did not change the fair value of the capital reserve for share-based payment transactions. As a result, there is no change in the fair value of the share options.

During the year ended 31 December 2013, the Company recorded expenses of the GL-WD plan amounting to Baht 1.36 million as personnel expenses (2012: Baht 0.86 million).

#### 23. Dividends/stock dividends

Dividends and stock dividends declared in the year 2013 consist of the following:

Dividends/stock dividends	dends/stock dividends Approved by		Dividend per share	
		(Thousand Baht)	(Baht)	
Outstanding balance of interim	Board of Directors meeting			
dividend on operating results	on 12 March 2013			
during 1 January 2012				
to 30 September 2012		69,532	1.00	
Final dividends for 2012	Annual General Meeting of			
	the shareholders on 26			
	April 2013	8,036	0.10	
Stock dividends for 2012	Annual General Meeting of			
	the shareholders on			
	26 April 2013	72,321	0.92	
Dividend on 2013 half-year	Board of Directors meeting			
operating result	on 27 August 2013	109,480	0.11	
Total dividends and stock divider	nds for the year 2013	259,369	2.13	

# Dividends declared in the year 2012 consist of the following:

Dividends	Approved by	Total dividend	Dividend per share
		(Thousand Baht)	(Baht)
Dividend on 2012 half-year	Board of Directors meeting		
operating result	on 22 August 2012	99,523	1.45
Dividend on the third quarter	Board of Directors meeting		
of 2011 operating results	on 13 February 2012	44,010	0.64
Total dividends for the year 2012		143,533	2.09

# 24. Statutory reserve

Pursuant to Section 116 of the Public Limited Companies Act B.E. 2535, the Company is required to set aside a statutory reserve at least 5% of its net profit after deducting accumulated deficit brought forward (if any) until the reserve reaches 10% of the registered capital. The statutory reserve is not available for dividend distribution.

#### 25. Expenses by nature

Significant expenses by nature are as follow:

			(Unit: Thou	sand Baht)
	Consolidated financial		Separate financial	
_	statem	ents	statements	
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
Salary and wages and other employee benefits	181,166	130,203	166,646	130,203
Service agreement expenses	40,904	29,112	40,825	29,112
Debt following expenses	21,136	19,567	21,136	19,567
Depreciation	10,601	8,476	9,028	8,476
Amortisation	9,425	-	-	-
Registration fee	7,785	7,772	7,785	7,772
Professional fee	4,816	7,374	2,427	6,928

#### 26. Earnings per share

Basic earnings per share is calculated by dividing the profit for the year attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the year, after adjusting the number of ordinary shares in proportion to the change in the number of shares as a result of the distribution of the stock dividend of 144.6 million shares on 23 May 2013, and adjusting the number of ordinary shares in proportion to the change in the par value from Baht 5 to Baht 0.50 per share, as if the issue of the shares comprising such stock dividends and the change in par value had occurred at the beginning of the earliest period report.

Diluted earnings per share is calculated by dividing the profit for the year attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the year, as discussed in the above paragraph, plus the weighted average number of ordinary shares which would need to be issued to convert all dilutive potential ordinary shares into ordinary shares. The calculation assumes that the conversion took place either at the beginning of the year or on the date the potential ordinary shares were issued.

The following table sets forth the computation of basic earnings per share and diluted earnings per share.

	Consolidated financial statements							
			Weighted	l average				
	Profit for	r the year	number of ord	dinary shares	Earnings	per share		
	2013	2012	2013	2012	2013	2012		
	Thousand Baht	Thousand Baht	Thousand shares	Thousand shares	Baht	Baht		
				(Restated)		(Restated)		
Basic earnings per share								
Profit for the year	240,313	357,381	953,579	815,568	0.25	0.44		
Effect of dilutive potential								
ordinary shares								
GL-W1	-	-	-	2,605				
GL-W2	-	-	91,829	27,717				
GL-WB	-	-	-	500				
GL-WC	-	-	771	1,867				
GL-WD			9,241	5,809				
Diluted earnings per share								
Profit of ordinary								
shareholders assuming								
the conversion of dilutive								
potential ordinary shares	240,313	357,381	1,055,420	854,066	0.23	0.42		
			Separate financial s	tatements				
			Weighted	l average				
	Profit fo	r the year	number of ord	dinary shares	Earnings	per share		
	2013	2012	2013	2012	2013	2012		
	Thousand Baht	Thousand Baht	Thousand shares	Thousand shares	Baht	Baht		
				(Restated)		(Restated)		
Basic earnings per share								
Profit for the year	257,856	353,243	953,579	815,568	0.27	0.43		
Effect of dilutive potential								
ordinary shares								
GL-W1	-	-	-	2,605				
GL-W2	-	-	91,829	27,717				
GL-WB	-	-	-	500				
GL-WC	-	-	771	1,867				
GL-WD	-	-	9,241	5,809				
Diluted earnings per share								
Profit of ordinary								
shareholders assuming								
the conversion of dilutive								
potential ordinary shares	257,856	353,243	1,055,420	854,066	0.24	0.41		
poternial ordinary shares		555,240	1,000,720	33 1,000	U.Z-7	J. T I		

However, no calculation of diluted earnings per share for the year ended 31 December 2013 was required for warrant (GL-W3), as disclosed in Note 22, since the aggregated amounts of the exercise price and the fair value of the warrant were

higher than the average market price of the Company's ordinary shares.

#### 27. Provident fund

The Company and employees have jointly established a provident fund in accordance with the Provident Fund Act B.E. 2530. Both employees and the Company contributed to the fund monthly at the rate of 3% of basic salary. The fund, which is managed by Ayudhya Fund Management Company Limited, will be paid to employees upon termination in accordance with the fund rules. During the years 2013 and 2012, the Company contributed Baht 2.6 and Baht 1.8 respectively to the fund.

#### 28. Commitments

# 28.1 Capital commitments

As at 31 December 2013, the Company had capital commitments of approximately Baht 16.55 million, relating to the purchase of software license.

#### 28.2 Operating lease commitments

The Company has entered into several lease agreements in respect of the lease of land and office building space. The terms of the agreements are generally between 1 and 5 years.

Future minimum lease payments required under these non-cancellable operating leases contracts were as follows.

	As at 31 December							
	20	13	2012					
	Thousand Baht	Thousand USD	Thousand Baht	Thousand USD				
Payable:								
In up to 1 year	3,586	11	1,255	9				
In over 1 and up to 5 years	2,075	-	40	-				

#### 28.3 Service commitments

As at 31 December 2013, the Company is required to pay fees of USD 0.04 million, JPY 0.20 million and THB 0.90 million per month to individuals who are employees of related party, for consultancy relating to overseas investment (2012: USD 0.02 million per month).

#### 28.4 Guarantees

As at 31 December 2013 and 2012, there was outstanding bank guarantee of approximately Baht 0.3 million issued by the bank on behalf of the Company in respect of electricity and use of post services guarantees.

#### 29. Financial information by segment

Operating segment information is reported in a manner consistent with the internal reports that are regularly reviewed by the chief operating decision maker in order to make decisions about the allocation of resources to the segment and assess its performance. The chief operating decision maker has been identified as Board of Directors.

For management purposes, the Company and its subsidiary are organised into business units based on its services and have two reportable segments as follows:

- Hire purchase services for motorcycles segment
- Financial advisory and other investment holding company segment

No operating segments have been aggregated to form the above reportable operating segments.

The chief operating decision maker monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and assessing performance. Segment performance is measured based on operating profit or loss and total assets and on a basis consistent with that used to operating profit or loss and total assets in the financial statements.

The basis of accounting for any transactions between reportable segments is consistent with that for third party transactions.

The following tables present revenue and profit and total assets information regarding the Company and its subsidiaries' operating segments for the year ended 31 December 2013 and 2012, respectively.

(Unit: Thousand Baht)

		advisory			
	Hire	and	Total	Adjustments	
	Purchase	investment	reportable	and	
	service	holding	segments	eliminations	Consolidated
Year ended 31 December 2013					
Hire purchase interest income	1,258,308	-	1,258,308	(28)	1,258,280
Other income	183,044	35,621	218,665	(10,015)	208,650
Interest revenue	11,252	9,842	21,094	(16,483)	4,611
Interest expense	151,576	10,565	162,141	(16,433)	145,708
Depreciation and amortisation	11,043	-	11,043	8,984	20,027
Bad debts and doubtful accounts	343,635	-	343,635	-	343,635
Loss on disposals of foreclosed assets	314,387	-	314,387	-	314,387
Services and administrative expenses	330,328	5,864	336,192	6,626	342,818
Income tax expense or income	62,888	3,614	66,502	(1,849)	64,653

**Financial** 

Segment profit	238,747	25,420	264,167	(23,854)	240,313
				(Unit: Thousan	d Baht)
		Financial advisory			
	Hire	and	Total	Adjustments	
	Purchase	investment	reportable	and	
	service	holding	segments	eliminations	Consolidated
Year ended 31 December 2013					
Segment total assets					
Additions to non-current assets					
other than financial instruments and					
deferred tax assets	116,124	-	116,124	47,682	163,806
			(	Unit: Thousand	Baht)
		Financial			
		advisory			
	Hire	and	Total	Adjustments	
	Purchase	investment	reportable	and	
	Purchase service	investment holding	reportable segments	-	Consolidated
Year ended 31 December 2012			•	and	Consolidated
	service		•	and	Consolidated 837,221
Hire purchase interest income	service		segments 837,221	and	837,221
Hire purchase interest income Other income	service	holding	837,221 112,709	and eliminations - -	837,221 112,709
Hire purchase interest income Other income Interest revenue	837,221 112,709 2,372	holding	837,221 112,709 8,335	and eliminations  - (602)	837,221 112,709 7,733
Hire purchase interest income Other income Interest revenue Interest expense	837,221 112,709 2,372 63,004	- - 5,963	837,221 112,709 8,335 63,608	and eliminations - -	837,221 112,709 7,733 63,004
Hire purchase interest income Other income Interest revenue	837,221 112,709 2,372 63,004 8,476	- - 5,963	837,221 112,709 8,335 63,608 8,476	and eliminations  - (602)	837,221 112,709 7,733 63,004 8,476
Hire purchase interest income Other income Interest revenue Interest expense Depreciation and amortisation Bad debts and doubtful accounts	837,221 112,709 2,372 63,004 8,476 45,253	- - 5,963	837,221 112,709 8,335 63,608 8,476 45,253	and eliminations  - (602)	837,221 112,709 7,733 63,004 8,476 45,253
Hire purchase interest income Other income Interest revenue Interest expense Depreciation and amortisation	837,221 112,709 2,372 63,004 8,476	5,963 604 	837,221 112,709 8,335 63,608 8,476	and eliminations  (602) (604)	837,221 112,709 7,733 63,004 8,476
Hire purchase interest income Other income Interest revenue Interest expense Depreciation and amortisation Bad debts and doubtful accounts Loss on disposals of foreclosed assets	837,221 112,709 2,372 63,004 8,476 45,253 140,251	5,963 604	837,221 112,709 8,335 63,608 8,476 45,253 140,251	and eliminations  (602) (604)	837,221 112,709 7,733 63,004 8,476 45,253 140,251
Hire purchase interest income Other income Interest revenue Interest expense Depreciation and amortisation Bad debts and doubtful accounts Loss on disposals of foreclosed assets Services and administrative expenses	837,221 112,709 2,372 63,004 8,476 45,253 140,251 239,981	5,963 604 1,450	837,221 112,709 8,335 63,608 8,476 45,253 140,251 241,431	and eliminations  (602) (604)	837,221 112,709 7,733 63,004 8,476 45,253 140,251 240,897
Hire purchase interest income Other income Interest revenue Interest expense Depreciation and amortisation Bad debts and doubtful accounts Loss on disposals of foreclosed assets Services and administrative expenses Income tax expense or income	837,221 112,709 2,372 63,004 8,476 45,253 140,251 239,981 102,094	holding  5,963 604 1,450 307	837,221 112,709 8,335 63,608 8,476 45,253 140,251 241,431 102,401	and eliminations  (602) (604) (534)	837,221 112,709 7,733 63,004 8,476 45,253 140,251 240,897 102,401
Hire purchase interest income Other income Interest revenue Interest expense Depreciation and amortisation Bad debts and doubtful accounts Loss on disposals of foreclosed assets Services and administrative expenses Income tax expense or income	837,221 112,709 2,372 63,004 8,476 45,253 140,251 239,981 102,094	holding  5,963 604 1,450 307	837,221 112,709 8,335 63,608 8,476 45,253 140,251 241,431 102,401	and eliminations  (602) (604) (534)	837,221 112,709 7,733 63,004 8,476 45,253 140,251 240,897 102,401
Other income Interest revenue Interest expense Depreciation and amortisation Bad debts and doubtful accounts Loss on disposals of foreclosed assets Services and administrative expenses Income tax expense or income Segment profit	837,221 112,709 2,372 63,004 8,476 45,253 140,251 239,981 102,094	holding  5,963 604 1,450 307	837,221 112,709 8,335 63,608 8,476 45,253 140,251 241,431 102,401	and eliminations  (602) (604) (534)	837,221 112,709 7,733 63,004 8,476 45,253 140,251 240,897 102,401
Other income Interest revenue Interest expense Depreciation and amortisation Bad debts and doubtful accounts Loss on disposals of foreclosed assets Services and administrative expenses Income tax expense or income Segment profit Segment total assets	837,221 112,709 2,372 63,004 8,476 45,253 140,251 239,981 102,094	holding  5,963 604 1,450 307	837,221 112,709 8,335 63,608 8,476 45,253 140,251 241,431 102,401	and eliminations  (602) (604) (534)	837,221 112,709 7,733 63,004 8,476 45,253 140,251 240,897 102,401

## Geographic information

Revenue from external customers is based on locations of the customers.

(Unit: Thousand Baht)

	•	•
	2013	2012
Revenue from external customers		
Thailand	1,420,887	951,701
Cambodia	10,925	-
Singapore	39,729	5,963
Total	1,471,541	957,664
Non-current assets (other than financial instruments and deferred tax assets		
Thailand	2,387,727	1,731,778
Cambodia	217,971	-
Singapore	69,187	4,102
Total	2,674,885	1,735,880

## 30. Financial instruments

# 30.1 Financial risk management

The Company and its subsidiaries' financial instruments, as defined under Thai Accounting Standard No.107 "Financial Instruments: Disclosure and Presentations", principally comprise cash and cash equivalents, hire purchase and installment sales receivables, short-term loan to, pledged fixed deposit at financial institution, accounts receivable and loans to employees, bank overdraft and short-term loans from financial institutions and long-term borrowings. The financial risks associated with these financial instruments and how they are managed is described below.

#### Credit risk

The Company is exposed to credit risk primarily with respect to hire purchase and installment sales receivables. The Company manages the risk by adopting appropriate credit control policies and procedures. In addition, the Company does not have high concentration of credit risk since it has a large customer base. Therefore, the Company does not expect to incur material financial losses in excess of the allowance for doubtful accounts it has already provided.

#### Interest rate risk

The Company's exposure to interest rate risk relates primarily to its deposits with financial institutions, hire purchase and installment sales receivables, pledged fixed deposit at financial institution, accounts receivable and loans to employees, bank overdraft and short-term loans from financial institutions and long-term borrowings. However, since most of the Company's financial assets and liabilities bear floating interest rates or fixed interest rates which are close to the market rate, the interest rate risk is expected to be minimal.

Significant financial assets and liabilities as at 31 December 2013 and 2012 classified by type of interest rates are summarised in the table below, with those financial assets and liabilities that carry fixed interest rates further classified based on the maturity date, or the repricing date if this occurs before the maturity date.

(Unit: Million Baht)

Consolidated financial statements as at 31 December 2013.

	Consolidated linaricial statements as at 31 December 2013					
	Fixed inter	rest rates	Non-			
	Within 1 - 5		Floating	Floating interest		
	1 year	years	interest rate	bearing	Total	
Financial assets						
Cash and cash equivalent	-	-	7.63	312.91	320.54	
Hire purchase and installment						
sales receivables, net	2,208.37	2,323.22	-	-	4,531.59	
Short-term loans and interest						
receivable	23.37	-	-	-	23.37	
Short-term loans to related parties	55.16	-	-	-	55.16	
Deposits at bank with restrictions	0.32	-	-	-	0.32	
Receivables and loans to employees				0.24	0.24	
	2,287.22	2,323.22	7.63	313.15	4,931.22	

(Unit: Million Baht)

	Consolidated financial statements as at 31 December 2013					
	Fixed inte	rest rates		Non-		
	Within	1 - 5	Floating	interest		
	1 year	years	interest rate	bearing	Total	
Financial liabilities						
Bank overdrafts and short-term						
loans from financial institutions	-	-	13.55	-	13.55	
Trade and other payables	-	-	-	4.32	4.32	
Long-term loans	-	-	3,097.52	-	3,097.52	
	-	-	3,111.07	4.32	3,115.39	
				(Unit: M	illion Baht)	
	Consolida	ated financia	al statements as	at 31 Decem	ber 2012	
	Fixed inte	rest rates		Non-		
	Within	1 - 5	Floating	interest		
	1 year	years	interest rate	bearing	Total	
Financial assets						
Cash and cash equivalent	-	-	0.50	13.86	14.36	
Hire purchase and installment						
sales receivables, net	1,493.37	1,637.94	-	-	3,131.31	
Short-term loans to related parties	20.54	-	-	-	20.54	
Deposits at bank with restrictions	0.31	-	-	-	0.31	
Receivables and loans to employees				0.13	0.13	
	1,514.22	1,637.94	0.50	13.99	3,166.65	
Financial liabilities						
Bank overdrafts and short-term						
loans from financial institutions	-	-	50.00	-	50.00	
Trade and other payables	-	-	-	14.42	14.42	
Long-term loans			1,721.96		1,721.96	

1,771.96

14.42

1,786.38

(Unit: Million Baht)
Separate financial statements as at 31 December 2013

	Fixed interest rates		Non-		
	Within	1 - 5	Floating	interest	
	1 year	years	interest rate	bearing	Total
Financial assets					
Cash and cash equivalent	-	-	1.35	84.81	86.16
Hire purchase and installment					
sales receivables, net	2,145.48	2,275.92	-	-	4,421.40
Short-term loans to related parties	203.88	-	-	-	203.88
Deposits at bank with restrictions	0.32	-	-	-	0.32
Receivables and loans to employees				0.24	0.24
	2,349.68	2,275.92	1.35	85.05	4,712.00
Financial liabilities					
Bank overdrafts and short-term					
loans from financial institutions	-	-	13.55	-	13.55
Trade and other payables	-	-	-	3.22	3.22
Long-term loans			3,097.52		3,097.52
			3,111.07	3.22	3,114.29

(Unit: Million Baht)

	Separate financial statements as at 31 December 2012					
	Fixed interest rates		Non-			
	Within 1 - 5		Floating	interest		
	1 year	years	interest rate	bearing	Total	
Financial assets						
Cash and cash equivalent	-	-	0.48	10.41	10.89	
Hire purchase and installment						
sales receivables, net	1,493.37	1,637.94	-	-	3,131.31	
Short-term loans to related parties	39.85	-	-	-	39.85	
Deposits at bank with restrictions	0.31	-	-	-	0.31	
Receivables and loans to employees				0.13	0.13	
	1,533.53	1,637.94	0.48	10.54	3,182.49	
Financial liabilities						
Trade and other payables	-	-	-	14.42	14.42	
Bank overdrafts and short-term						
loans from financial institutions	-	-	50.00	-	50.00	
Long-term loans			1,721.96		1,721.96	
	-	-	1,771.96	14.42	1,786.38	

#### Foreign currency risk

The Company and its subsidiaries' exposure to foreign currency risk arises mainly from trading transactions and borrowings that are denominated in foreign currencies.

The balances of financial assets and liabilities denominated in foreign currencies of the Company and its subsidiaries are summarised below.

	Conso	lidated fina	ancial state	ements	Separate financial statements					
	Financia	al assets	Fina	ncial	Financia	al assets	Fina	ncial		
	as	at	liabilitie	es as at	as	at	liabilitie	es as at	Average excha	inge rate as at
	31 Dec	cember	31 Dec	cember	31 Dec	cember	31 Dec	cember	31 Dec	ember
Foreign currency	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
	(Million)	(Million)	(Million)	(Million)	(Million)	(Million)	(Million)	(Million)	(Baht per 1 foreig	gn currency unit)
US Dollar	1.04	1.79	-	-	0.11	0.88	0.04	-	32.8136	30.6316
JPY	20.56	10	-	-	-	-	-	-	0.3130	0.3545

#### 30.2 Fair values of financial instruments

Since the majority of the Company and its subsidiaries' financial instruments are short-term in nature or bear interest rates which are close to the market rates, their fair values are not expected to be materially different from the amounts presented in statement of financial position.

A fair value is the amount for which an asset can be exchanged or a liability settled between knowledgeable, willing parties in an arm's length transaction. The fair value is determined by reference to the market price of the financial instruments or by using an appropriate valuation technique, depending on the nature of the instrument.

The Company and its subsidiaries have estimated the fair value of financial instruments as follows:

- a) For financial assets and liabilities which have short-term maturity, including cash and cash equivalents and short-term loans to, accounts payable and short-term loans from, their carrying amounts in the statement of financial position approximate their fair value.
- b) For hire purchase and installment sales receivables, fair value is stated net of unearned hire purchase interest income and allowance for doubtful accounts.
- c) For long-term loans carrying interest approximate to the market rate, their carrying amounts in the statements of financial position approximate their fair value.

The Company has entered into Interest Rate Swap Transaction Agreements with one bank of which the balance as at 31 December 2013 amounts to Baht 913.3 million, for part of the long term loan as discussed in note 19. The contracts have 24 - 30 installments and mature in December 2015 - June 2016. At each of the maturity dates, the Company is required to pay interest to the bank based on a fixed rate stipulated in the agreements (6.00% p.a.) and the bank is required to pay interest to the Company at the floating rate plus a stipulated rate. The agreement contains other conditions. The Company would have had unrealised losses of approximately Baht 27.1 million, if it had recorded the above contracts at fair value.

## 31. Capital management

The primary objective of the Company's capital management is to ensure that it has appropriate capital structure in order to support its business and maximise shareholder value. As at 31 December 2013, the Group's debt-to-equity ratio was 1.43:1 and the Company's was 1.43:1 (2012: 1.19:1).

#### 32. Event after the reporting period

On 20 January 2014, a meeting of the Board of Directors of the Company approved a treasury stock program for the purpose of financial management. The details are as follow:

- 1) A resolution was passed to propose that the Shareholders' Annual General Meeting 2014 approve the amendment of Article 12 of the Company's Articles of Association, to enable the Company to repurchase the Company's shares.
- 2) Approved the treasury stock program for the purpose of financial management, with the repurchase period set after a shareholders' meeting has passed a resolution to approve the amendment of the Articles of Association to enable the Company to repurchase its shares.
- 3) The maximum budget for the share repurchase is Baht 330 million.
- 4) A total of 51,252,115 shares are available for repurchase with a par value of Baht 0.50 per share, equivalent to 5% of the total paid-up capital.
- These shares are to be repurchased through the Stock Exchange of Thailand, by means of offerings to general shareholders. The repurchase price must not exceed 115% of the weighted average closing price over the latest 5 trading days.

- The Board of Directors will reconsider the procedures for share distribution after the share repurchase scheme is complete (more than 6 months but not more than 3 years after completion date of the scheme). The resale price will not be set at no less than 85% of the weighted average closing price over the 5 trading days before the sale.
- 7) The treasury stocks carry no rights to receive dividend.

# 33. Approval of financial statements

These financial statements were authorised for issue by the Company's authorised directors on 19 February 2014.